

# CSOP SHEN ZHOU FUND Explanatory Memorandum January 2019



# CSOP SHEN ZHOU FUND

EXPLANATORY MEMORANDUM

28 January 2019

#### IMPORTANT INFORMATION FOR INVESTORS

This Explanatory Memorandum comprises information relating to CSOP Shen Zhou Fund, an umbrella unit trust established under the laws of Hong Kong by a trust deed dated 30 December 2011 between CSOP Asset Management Limited 南方東英資產管理有限公司 as manager and BOCI-Prudential Trustee Limited 中銀國際英國保誠信託有限公司 as the previous trustee, as amended from time to time, including by (i) a Deed of Retirement and Appointment, pursuant to which BOCI-Prudential Trustee Limited retired as trustee of the Trust and CCB (Asia) Trustee Company Limited 建行亞洲信託有限公司 (the "Trustee") was appointed as trustee of the Trust with effect from 28 January 2019, and (ii) an amended and restated trust deed dated 28 January 2019 amending and restating the trust deed (the "Amended and Restated Trust Deed") (collectively the "Trust Deed").

The Manager accepts full responsibility for the accuracy of the information contained in this Explanatory Memorandum, and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement misleading. However, neither the delivery of this Explanatory Memorandum nor the offer or issue of Units shall under any circumstances constitute a representation that the information contained in this Explanatory Memorandum is correct as of any time subsequent to the date of publication. This Explanatory Memorandum may from time to time be updated. Intending applicants for Units should ask the Manager if any supplements to this Explanatory Memorandum or any later Explanatory Memorandum have been issued.

Distribution of this Explanatory Memorandum must be accompanied by a copy of the latest available annual report and accounts of the Fund (if any) and any subsequent interim report. Units are offered on the basis only of the information contained in this Explanatory Memorandum and (where applicable) the above mentioned annual reports and accounts and interim reports. Any information given or representations made by any dealer, salesman or other person and (in either case) not contained in this Explanatory Memorandum should be regarded as unauthorised and accordingly must not be relied upon.

The Fund has been authorised by the SFC pursuant to section 104 of the SFO. SFC authorisation is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

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No action has been taken to permit an offering of Units or the distribution of this Explanatory Memorandum in any jurisdiction other than Hong Kong where action would be required for such purposes. Accordingly, this Explanatory Memorandum may not be used for the purpose of an offer or solicitation in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised.

# In particular:-

- (a) the Units have not been registered under the United States Securities Act of 1933 (as amended) and, except in a transaction which does not violate such Act, may not be directly or indirectly offered or sold in the United States of America, or any of its territories or possessions or areas subject to its jurisdiction, or for the benefit of a US Person (as defined in Regulation S under such Act); and
- (b) the Fund has not been and will not be registered under the United States Investment Company Act of 1940 as amended.

Potential applicants for Units should inform themselves as to (a) the possible tax consequences, (b) the legal requirements and (c) any foreign exchange restrictions or exchange control requirements which they might encounter under the laws of the countries of their incorporation, citizenship, residence or domicile and which might be relevant to the subscription, holding or disposal of Units.

Investment involves risk and investors should note that losses may be sustained on their investment. There is no assurance that the investment objective of the respective Sub-Fund(s) will be achieved.

Investors should consider the section headed "Risk Factors" on page 30, and the section headed "Specific Risk Factors" in the relevant Appendix before investing in the Sub-Fund(s).

Important - If you are in any doubt about the contents of this Explanatory Memorandum, you should seek independent professional financial advice.

Investors may contact the Manager for any enquiry or complaint in relation to any Sub-Fund. To contact the Manager, investors may either:

- write to the Manager (address at Suite 2802, Two Exchange Square, 8 Connaught Place, Central, Hong Kong); or
- call the Manager's Customer Service Hotline: +852 3406 5688.

The Manager will aim to respond in writing within 7 working days of receiving the enquiry or complaint.

# **Further Information**

Investors may access the website of the Manager at <a href="www.csopasset.com">www.csopasset.com</a> for further information on the Fund and any Sub-Fund, including this Explanatory Memorandum, annual reports and latest Net Asset Values. Please note that the website does not form part of this Explanatory Memorandum. It has not been reviewed by the SFC.

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# **ADMINISTRATION**

# Manager

CSOP Asset Management Limited 南方 東英資產管理有限公司 Suite 2802, Two Exchange Square 8 Connaught Place Central Hong Kong

# **Trustee and Registrar**

CCB (Asia) Trustee Company Limited 建行亞洲信託有限公司 23/F, CCB Tower 3 Connaught Road Central Central Hong Kong

# **RQFII Custodian**

China Construction Bank Corporation 中國建設銀行股份有限公司 No 25, Financial Street Xicheng District Beijing People's Republic of China

# **Directors of the Manager**

Yi Zhou Chen Ding Gaobo Zhang Xiaosong Yang Zhongping Cai Zhiwei Liu Xiuyan Liu

# **Auditors**

PricewaterhouseCoopers
33/F, Cheung Kong Centre
2 Queen's Road Central
Hong Kong

# **Solicitors to the Manager**

Simmons & Simmons 13/F One Pacific Place 88 Queensway Hong Kong

#### **DEFINITIONS**

The defined terms used in this Explanatory Memorandum have the following meanings:-

"Accounting Date"

Means 31 December in each year or such other date or dates in each year as the Manager may from time to time specify in respect of any Sub-Fund and notify to the Trustee and the Unitholders of such Sub-Fund

"Accounting Period"

Means a period commencing on the date of establishment of the relevant Sub-Fund or on the date next following an Accounting Date of the relevant Sub-Fund and ending on the next succeeding Accounting Date for such Sub-Fund

"Appendix"

Means the appendix containing specific information in relation to a Sub-Fund or a class or classes of Units in relation thereto which is enclosed with this Explanatory Memorandum and which forms part of this Explanatory Memorandum

"Authorised Distributor"

Means any person appointed by the Manager to distribute Units of some or all of the Sub-Funds to potential investors

"Business Day"

Means a day (other than a Saturday or Sunday) on which banks in Hong Kong are open for normal banking business or such other day or days as the Manager and the Trustee may agree from time to time, provided that where as a result of a number 8 typhoon signal, black rainstorm warning or other similar event, the period during which banks in Hong Kong are open on any day is reduced, such day shall not be a Business Day unless the Manager and the Trustee determine otherwise

"China" or "PRC"

Means the People's Republic of China excluding Hong Kong, Macau and Taiwan for purpose of this document

"China A-Shares"

Means shares issued by companies listed on the Shanghai Stock Exchange or the Shenzhen Stock Exchange, traded in Renminbi and available for investment by domestic (Chinese) investors, holders of the qualified foreign institutional investors (**QFII**)

status and the Renminbi qualified foreign institutional investors (**RQFII**) status and foreign strategic investors approved by the China Securities Regulatory Commission

"Code"

Means the Code on Unit Trusts and Mutual Funds

"connected person"

Means, in relation to the Manager:

- (a) any person, company or fund beneficially owning, directly or indirectly, 20% or more of the ordinary share capital of the Manager or being able to exercise, directly or indirectly, 20% or more of the total votes in the Manager; or
- (b) any person, company or fund controlled by a person who or which meets one or both of the descriptions given in (a); or
- any member of the group of which the Manager forms (c) part; or
- (d) any director or officer of the Manager or of any of its connected persons as defined in (a), (b) or (c) above

"Dealing Day"

Means the days on which Units are subscribed for or redeemed, as described in the Appendices for the relevant Sub-Funds

"Dealing Deadline"

Means such time on the relevant Dealing Day or on such other Business Day as the Manager may from time to time with the approval of the Trustee determine, as described in the Appendices for the relevant Sub-Funds

Appointment"

"Deed of Retirement and Means a supplemental deed relating to the retirement and appointment of trustee dated 2 January 2019 entered into by the Manager, BOCI-Prudential Trustee Limited and CCB (Asia) Trustee Company Limited, pursuant to which BOCI-Prudential Trustee Limited retired as trustee of the Trust and CCB (Asia) Trustee Company Limited was appointed as trustee of the Trust

"Explanatory Means this Explanatory Memorandum including the Appendices, Memorandum" as each may be amended, updated or supplemented from time to time "Fund" Means CSOP Shen Zhou Fund "Hong Kong" Means Hong Kong Special Administrative Region of the PRC "HK\$" or "HKD" Means Hong Kong Dollars, the lawful currency of Hong Kong "Issue Price" Means in respect of each Sub-Fund the issue price per Unit as more fully described in the section "Purchase of Units" "Manager" Means CSOP Asset Management Limited 南方東英資產管理有 限公司 "Net Asset Value" Means the net asset value of the Fund or a Sub-Fund or of a Unit, as the context may require, calculated in accordance with the provisions of the Trust Deed as summarised below under the section headed "Valuation" "Redemption Price" Means the price at which Units will be redeemed as more fully described in the section headed "Redemption of Units" "Registrar" Means CCB (Asia) Trustee Company Limited 建行亞洲信託 有限公司 in its capacity as registrar of the Fund "RMB" or "Renminbi" Means renminbi, the lawful currency of the PRC "ROFII" Means Renminbi qualified foreign institutional investors approved pursuant to the relevant PRC regulations (as amended from time to time) "SFC" Means the Securities and Futures Commission

Kong (Chapter 571)

Means the Securities and Futures Ordinance, Laws of Hong

"SFO"

"Sub-Fund" Means a separate pool of assets of the Fund that is invested and

administered separately

"**Trust Deed**" Means the trust deed dated 30 December 2011 establishing the

Fund and entered into by the Manager and BOCI-Prudential Trustee Limited as the previous trustee, as amended from time to time, including by the Deed of Retirement and Appointment

and the Amended and Restated Trust Deed

"Trustee" Means CCB (Asia) Trustee Company Limited 建行亞洲信託

有限公司 in its capacity as trustee of the Fund

"Unit" Means a unit in a Sub-Fund

"Unitholder" Means a person registered as a holder of a Unit

"US" Means the United States of America

"US\$" or "USD" Means the lawful currency of the United States of America

"Valuation Day" Means such days as are described in the Appendix for the

relevant Sub-Fund

"Valuation Point" Means such time on the relevant Valuation Day as described in

the Appendix for the relevant Sub-Fund to calculate the Net

Asset Value

#### INTRODUCTION

CSOP Shen Zhou Fund is an open-ended unit trust established as an umbrella fund pursuant to the Trust Deed and governed by the laws of Hong Kong. By way of the Deed of Retirement and Appointment, the Trustee was appointed as trustee of the Trust. All Unitholders are entitled to the benefit of, are bound by and deemed to have notice of the provisions of the Trust Deed.

CSOP Shen Zhou Fund is an umbrella unit trust currently with 3 Sub-Funds. This Explanatory only covers information relating to the following Sub-Fund(s) of the Fund:

- CSOP Shen Zhou RMB Fund
- CSOP Select RMB Bond Fund
- CSOP Select US Dollar Bond Fund

As at the date of this Explanatory Memorandum, no units for the CSOP Select RMB Bond Fund are in issue and the CSOP Select RMB Bond Fund is no longer marketed to the public in Hong Kong.

Investors may contact the Manager for details (including copies of the relevant offering documents) of Sub-Fund(s) that are not covered by this Explanatory Memorandum (if any).

The Manager may create further Sub-Funds in the future. Investors should contact the Manager to obtain the latest offering document(s) (available at the office of the Manager) relating to the available Sub-Fund(s).

Multiple classes of Units may be issued in respect of each Sub-Fund and the Manager may create additional classes of Units for any Sub-Fund in its sole discretion in the future. The assets of a Sub-Fund will be invested and administered separately from the assets of the other Sub-Funds issued. The details of the Sub-Funds and/or the new class or classes of Units related thereto that are on offer are set out in the Appendices to this Explanatory Memorandum.

# **INVESTMENT OBJECTIVE**

The investment objective of each Sub-Fund and principal risks, as well as other important details, are set forth in the Appendix hereto relating to the Sub-Fund.

#### MANAGEMENT OF THE FUND

# The Manager

The Manager of the Fund is CSOP Asset Management Limited.

The Manager was set up in January 2008 and is licensed to carry on Types 1 (Dealing in Securities), 4 (Advising on Securities) and 9 (Asset Management) Regulated Activities under Part V of the SFO.

The Manager, a subsidiary of China Southern Asset Management Co Limited, is the first Hong Kong subsidiary set up by mainland Chinese fund houses to carry out asset management and securities advisory activities in Hong Kong.

The Manager is dedicated to serving investors as a gateway for investment between China and the rest of the world. For inbound investment, the Manager boasting local expertise makes the ideal adviser or partner of international investors. For outbound investment, it is keen to introduce suitable overseas investment opportunities to domestic Chinese institutional and retail investors. The Manager provides discretionary management services and advisory services to both institutional investors and investment funds.

The Manager undertakes the management of the assets of the Fund. The Manager may appoint investment adviser(s) to provide investment advice to the Manager in relation to the Sub-Fund. The Manager retains discretionary powers in the management of the Sub-Fund. The remuneration of the investment adviser (if any) will be borne by the Sub-Fund and details of any investment adviser's fee will be stated in the relevant Appendix.

The directors of the Manager are Yi Zhou, Chen Ding, Gaobo Zhang, Xiaosong Yang, Zhongping Cai, Zhiwei Liu and Xiuyan Liu. A brief description of each of the directors of the Manager is set out below:-

# Yi Zhou

Mr. Zhou holds a degree in Computer Communication from the Nanjing University of Posts and Telecommunications and has 11 years of experience in the securities industry. Mr. Zhou once worked on technology management in the telecommunications center of Jiangsu Posts & Telecommunications Bureau and administrative management at Jiangsu Mobile Communication Co., Ltd. He served as the Chairman of the Board of Directors at Jiangsu

Beier Co., Ltd. and Nanjing Xinwang Tech Co., Ltd., and the Deputy General Manager of Shanghai Beier Fortune Communications Company.

Mr. Zhou is the Chairman of the Board of Directors, President, and party secretary of Huatai Securities Co., Ltd. Mr. Zhou joined Huatai Securities in August 2006 and served as the Director and President of Huatai Securities Limited Liability Company and the Director, President, and deputy party secretary of Huatai Securities Co., Ltd.

#### **Chen Ding**

Ms. Ding joined CSOP Asset Management Limited in 2010 and is the Chief Executive Officer, overseeing the overall business of the Manager.

Ms. Ding, from 2003 to June 2013, was the Assistant CEO and Managing Director of China Southern Asset Management Co. Ltd., one of the largest fund management companies in China with assets under management of RMB160 billion (as at 30 June 2013), where she was accountable for international strategic planning, fund product development and relationship management with various distribution channels and industry regulators for the company. She established and managed the first QDII mutual fund (assets under management RMB10 billion as at 30 June 2012), which she was also a member of the Investment Management Committee, from 2007 to June 2013. She was responsible for setting the investment policies and strategies of the fund, monitoring market, portfolio and systematic risk, asset allocation and stock selection in addition to reviewing and monitoring portfolio performance of the fund. She supervised five portfolio managers and two analysts.

Ms. Ding is the Chairperson of Chinese Asset Management Association of Hong Kong Limited, which promotes professional standards of practice in the fund management industry. She is also the Deputy Chairperson of the Chinese Securities Association of Hong Kong Company Limited. Ms. Ding was appointed under authority delegated by the Chief Executive and the Financial Secretary, as a member to the Securities and Futures Appeals Tribunal as of 1 April 2013. She was also appointed by the Securities and Futures Commission as a member of the Product Advisory Committee for two years with effect from 1 April 2014, a member to the Process Review Panel since 1 November 2014 and a member of the Advisory Committee since 1 June 2015. Ms. Ding is also a member of the Financial Reporting Review Panel of the Financial Reporting Council as well as a member of the New Business Committee of the Hong Kong Financial Services Development Council.

Prior to joining China Southern Asset Management Co. Ltd., Ms. Ding served from 2001 to 2003 as an Associate General Manager of China Merchants Securities Co. Ltd. in the PRC. She assumed key roles in building solid management infrastructure and repositioning the asset management business of the company.

Ms. Ding was also the Investment Manager of ML Stern & Co., in California, United States, which is a securities house. She was responsible for accounts management, where she provided investment solutions to high net worth and institutional investors; customer relationship development, where she conducted company research and profiling; communicated with sell-side analysts and prepared investment analyses for clients, and participated in the innovation of annuity product rollouts.

Ms. Ding holds a Master's Degree in Business Administration from the San Francisco State University in the United States and a Bachelor degree in Electrical Engineering from the China Chengdu Science and Technology University in the PRC.

# **Gaobo Zhang**

Mr. Zhang is a founding partner and the Chief Executive Officer of Oriental Patron Financial Group and is responsible for formulating the investment strategies, monitoring the investment performance and approving investment decisions. Mr. Zhang was appointed as an executive director and the Chief Executive Officer of OP Financial Investments Limited, a company listed on the Hong Kong Stock Exchange, in February 2003. He joined CSOP Asset Management Limited in 2008.

From February 1988 to February 1991, Mr. Zhang was a deputy chief of the Policy Division of Hainan Provincial Government. From 1991 to 1993, Mr. Zhang was deputy chief of Financial Markets Administration Committee of the People's Bank of China Hainan Branch. He was chairman of Hainan Stock Exchange Centre from 1992 to 1994. Mr. Zhang is also an independent non-executive director of Beijing Enterprises Water Group Limited, a company listed on the Hong Kong Stock Exchange and a non-executive director of Vimetco N.V., a company listed on the London Stock Exchange in the United Kingdom.

Mr. Zhang obtained a Bachelor's degree in Science from Henan University in the PRC in 1985 and later graduated from the Peking University in the PRC with a Master's degree in Economics in 1988.

# **Xiaosong Yang**

Mr. Yang is the Chief Executive Officer of China Southern Asset Management Co., Ltd where Mr. Yang has overall responsibility for the business. He joined China Southern Asset Management Co., Ltd as the Head of Compliance in 2012.

Prior to joining China Southern Asset Management Co. Ltd., Mr. Yang worked for China Securities Regulatory Commission where he served as the Deputy General Manager of the Supervision Department. Mr. Yang holds a Master's Degree in Accounting from Renmin University of China in the PRC.

# **Zhongping Cai**

Mr. Cai is the Chief Financial Officer of China Southern Asset Management Co Limited where he has the overall responsibility for supervising the finance unit.

Prior to joining China Southern Asset Management Co Limited, Mr. Cai served as the Chief Financial Officer of UBS SDIC in China. He joined the Manager in 2014.

Mr. Cai holds a Master's Degree from Zhongnan University of Economics and Law in PRC.

#### **Zhiwei Liu**

Dr. Liu was appointed as a non-executive Director of OP Financial Investments Limited in December 2015 and was re-designated to an executive Director in June 2016. Further, he has assumed an additional role as the president and serving as a member of the corporate governance committee of OP Financial Investments Limited since June 2016. Dr. Liu is responsible for building and expanding the investor relations and public relations platform of OP Financial Investments Limited to support the Group's domestic and international strategies. He is the Chairman of Shanghai Chunda Asset Management Co., Ltd., Dr. Liu served as the Vice-Chairman of Xi'an International Trust Co., Ltd from 2008 to 2011. He also served as a general manager of the merger and acquisition department of Guosen Securities Co., Ltd from 1997 to 1998.

Dr. Liu obtained a bachelor's degree in Industrial Management Engineering from Zhe Jiang University in 1989. He furthered his studies in the PBOC between 1989 and 1992 and obtained a master's degree in International Finance. In 2007, Dr. Liu obtained a doctoral degree in Economics & Law from Hunan University. He completed a professional programme in Finance CEO from Cheung Kong Graduate School of Business in 2010.

# Xiuyan Liu

Ms. Liu joined China Southern Asset Management Co., Ltd in 2005. Ms. Liu serves as the General Manager of International Business Department and Executive Assistance to Chief Executive Officer of China Southern Asset Management Co., Ltd. She is also the Chairperson of the Board of Director of China Southern Capital Management Co., Ltd.

Prior to joining China Southern Asset Management Co., Ltd, Ms. Liu served as the General Manager of Legal Department of China Southern Securities Co., Ltd, the Vice President of Walstar Investment Holding Co., Ltd and the Vice President of Chinalin Securities Co., Ltd. Ms. Liu is a qualified lawyer in China and holds an EMBA from Peking University in the PRC.

#### The Trustee and Registrar

The Trustee of the Fund is CCB (Asia) Trustee Company Limited. It is a registered trustee company under Section 78(1) of the Trustee Ordinance (Cap. 29). The Trustee is a whollyowned subsidiary of China Construction Bank (Asia) Corporation Limited ("CCBA"). CCBA is a Hong Kong incorporated company and it is under the supervision of the Hong Kong Monetary Authority. The principal activities of the Trustee are the provision of trustee services, fund administration services, transfer agency services, and custody services. The Trustee also acts as Registrar of the Trust.

Under the Trust Deed, the Trustee is responsible for the safe-keeping of the assets of the Fund and monitoring the compliance by the Manager with the requirements of the Trust Deed. The Trustee also acts as the Registrar of the Fund and will be responsible for keeping the register of Unitholders.

# The RQFII Custodian

For Sub-Fund(s) that invest in securities issued within mainland China (which may include China A-Shares, debt securities and other permissible investments in the PRC) through Renminbi qualified foreign institutional investors (RQFII), the relevant RQFII is required to appoint a custodian in the PRC for the custody of assets, pursuant to relevant laws and regulations. China Construction Bank Corporation has been appointed as the RQFII Custodian in respect of the investments held by the relevant Sub-Fund(s).

China Construction Bank Corporation ("CCB"), headquartered in Beijing, is a large-scale joint stock commercial bank leading in China, with 14,985 banking stores and 362,482 staff members. China Construction Bank Corporation has commercial banking branches and subsidiaries in 29 countries and regions with 251 overseas entities, and its subsidiaries cover various industries, including asset management, financial leasing, trust, life insurance, property & casualty insurance, investment bank, futures and pension.

The custody business of CCB commenced in 1998, as of the end of 2017, total assets under custody reached USD 1.7 trillion, with full package of custody licenses and more than 300 experienced staff, serving over 2500 institutions, taking the leading position in domestic market. CCB is the first domestic bank to initiate QFII custody in 2003. By the end of 2017, CCB is serving over 70 QFII/RQFII institution clients with total asset under custody of more than USD 15 billion.

#### The Authorised Distributors

The Manager may appoint one or more Authorised Distributor(s) to distribute Units of one or more Sub-Fund(s), and to receive applications for subscription, redemption and/or switching of Units on the Manager's behalf.

# **CLASSES OF UNITS**

Different classes of Units may be offered for each Sub-Fund. Although the assets attributable to each class of Units of a Sub-Fund will form one single pool, each class of Units may be denominated in a different currency or may have a different charging structure with the result that the net asset value attributable to each class of Units of a Sub-Fund may differ. In addition, each class of Units may be subject to different minimum initial and subsequent subscription amounts and holding amounts, and minimum redemption and switching amounts. Investors should refer to the relevant Appendix for the available classes of Units and the applicable minimum amounts. The Manager may in its discretion agree to accept applications for subscription, redemption and switching of certain classes below the applicable minimum amounts.

#### **DEALING DAY AND DEALING DEADLINE**

The Manager may from time to time with the approval of the Trustee determine generally or in relation to any particular jurisdiction the time on such Dealing Day or on such other Business Day (on which Units may from time to time be sold) prior to which instructions for subscriptions, redemptions or switching are to be received in order to be dealt with on a particular Dealing Day. The Dealing Days and the relevant Dealing Deadlines for each Sub-Fund are set out in the relevant Appendix.

Subscription, switching and redemption of Units may also be placed through Authorised Distributor(s) or through other authorised and/or electronic means as from time to time determined by the Manager. Investors should note that applications made through such means may involve different dealing procedures. Further, the Authorised Distributor(s) may impose an earlier cut-off time before the Dealing Deadlines for receiving instructions for subscriptions, redemptions or switching. Investors should confirm with the Authorised Distributor(s) concerned on the arrangements and dealing procedures that are applicable to them.

#### PURCHASE OF UNITS

# Initial Offer

Details of the initial offer of Units are set forth in the Appendix relating to the relevant Sub-Fund.

#### Subsequent Subscription

Following the close of the initial offer period, Units will be issued at the prevailing Issue Price per Unit. The Issue Price on any Dealing Day will be the Net Asset Value of the relevant class of Units of the Sub-Fund as at the Valuation Point in respect of the Dealing Day divided by the number of such class of Units then in issue, rounded to 2 decimal places, with 0.005 being rounded up. Any rounding adjustment shall be retained for the benefit of the relevant Sub-Fund. In calculating the Issue Price, the Manager may impose surcharges to compensate for the difference between the price at which assets of the relevant Sub-Fund are to be valued and the total cost of acquiring such assets including other relevant expenses such as taxes, governmental charges, brokerages, etc.

Unless otherwise disclosed in the Appendix of a Sub-Fund, applications for subscription of any class of Units in a Sub-Fund (together with application moneys in cleared funds), if received prior to the Dealing Deadline and accepted by the Manager, will be dealt with on that Dealing Day. Applications received after the Dealing Deadline in relation to a Dealing Day will be held over until the next Dealing Day.

Units may not be issued during the period of any suspension of the determination of the Net Asset Value relating to such class of Units of a Sub-Fund (for details see the section below headed "Suspension of Calculation of Net Asset Value").

# **Application Procedure**

To purchase Units an investor should complete the application form, which may be obtained from the Authorised Distributors or the Manager (the "Application Form"), and return the Application Form to the Authorised Distributors or the Manager (details of which as set out in the Application Form).

Applications will generally be accepted on a Dealing Day only if cleared funds have been received on or prior to such Dealing Day in relation to which Units are to be issued. Notwithstanding the above, a Sub-Fund may rely upon application orders received, even prior to receipt of application moneys, and may issue Units to investors according to such orders and invest the expected application amounts. If payment is not cleared within 4 Business Days following the relevant Dealing Day (or such other date as the Manager with the approval of the Trustee shall determine and notify the relevant applicant at the time of receipt of the application), the Manager reserves the right to cancel the transaction. In such circumstances, an investor may be required to settle the difference between the prices at issue and at cancellation of the Units concerned and in addition the appropriate cancellation fees and charges not exceeding 0.25% of the Issue Price of the relevant Units.

The Application Form may be sent by facsimile or other means from time to time determined by the Manager or the Trustee, unless the original is required by the Manager or the Trustee. Investors should be reminded that if they choose to send the Application Forms by facsimile, they bear their own risk of such applications not being received. Investors should note that the Fund, the Sub-Funds, the Manager, the Trustee and their respective agents and delegates accept no responsibility for any loss caused as a result of non-receipt or illegibility of any application sent by facsimile or for any loss caused in respect of any action taken as a consequence of such facsimile instructions believed in good faith to have originated from properly authorised persons. This is notwithstanding the fact that a facsimile transmission report produced by the originator of such transmission discloses that such transmission was sent. Investors should therefore for their own benefit confirm with the Manager safe receipt of an application.

Each applicant whose application is accepted will be sent a contract note confirming details of the purchase of Units but no certificates will be issued.

The Manager, at its discretion, is entitled to impose a preliminary charge of up to 5% on the Issue Price of each Unit, and the current rates are described in the relevant Appendix for each Sub-Fund. The Manager may retain the benefit of such charge or may re-allow or pay all or part of the preliminary charge (and any other fees received) to intermediaries or such other persons as the Manager may at its absolute discretion determine. The Manager also has discretion to waive the preliminary charge in whole or in part in relation to any subscription for Units whether generally or in a particular case.

#### **Investment Minima**

Details of the minimum initial subscription, minimum holding, minimum subsequent subscription and minimum redemption amounts applicable to each class of Units in each Sub-Fund are set out in the relevant Appendix.

The Manager has the discretion to waive, change or accept an amount lower than the above amounts, whether generally or in a particular case.

# **Payment Procedure**

Subscription moneys should normally be paid in the relevant base currency or the class currency of such class of Units as determined by the Manager or the Trustee and disclosed in the relevant Appendix. Unless otherwise specified in the relevant Appendix relating to a Sub-Fund and subject to the agreement of the Trustee or the Manager, and to applicable limits on foreign exchange, arrangements can be made for applicants to pay for Units in most other major currencies and in such cases, the cost of currency conversion will be borne by the applicant.

All payments should be made by cheque, direct transfer, telegraphic transfer or banker's draft. Cheques and banker's drafts should be crossed "a/c payee only, not negotiable" and made payable to "CCB (Asia) Trustee Company Limited – CSOP Shen Zhou Fund", stating the name of the relevant Sub-Fund to be subscribed, and sent with the Application Form. Payment by cheque is likely to cause delay in receipt of cleared funds and Units generally will not be issued until the cheque is cleared. Any costs of transfer of application moneys to a Sub-Fund will be payable by the applicant. Currency conversion will be subject to availability of the currency concerned.

Details of payments by telegraphic transfer are set out in the Application Form.

All application moneys must originate from an account held in the name of the applicant. No third party payments shall be accepted. The applicant should provide sufficient evidence of the source of payment.

No money should be paid to any intermediary in Hong Kong who is not licensed by or registered with the SFC to conduct Type 1 (Dealing in Securities) regulated activity under Part V of the SFO.

#### General

All holdings will be registered and certificates are not issued. Evidence of title will be the entry on the register of Unitholders. Unitholders should therefore be aware of the importance of ensuring that the Manager and the Trustee are informed of any change to the registered details.

Fractions of Units may be issued rounded to the nearest 2 decimal places, with 0.005 being rounded up. Application moneys representing smaller fractions of a Unit will be retained by the relevant Sub-Fund. The Manager reserves the right to reject any application in whole or in part. In the event that an application is rejected, application moneys will be returned without interest by cheque through the post or by telegraphic transfer to the bank account from which the moneys originated at the risk and expense of the applicants (or in such other manner determined by the Manager and the Trustee). A maximum of 4 persons may be registered as joint Unitholders.

#### REDEMPTION OF UNITS

#### **Redemption Procedure**

Unitholders who wish to redeem their Units may do so on any Dealing Day by submitting a redemption request to the Authorised Distributors or the Manager before the Dealing Deadline for the relevant Sub-Fund, as defined in the relevant Appendix. Unless otherwise stated in the Appendix of the relevant Sub-Fund, redemption requests received after the Dealing Deadline will be carried forward and dealt with on the next Dealing Day.

Partial redemptions may be effected subject to any minimum redemption amount for each class of Units of a Sub-Fund as disclosed in the relevant Appendix or as the Manager may determine from time to time whether generally or in a particular case.

If a request for redemption will result in a Unitholder holding Units in a class to the value of less than the minimum holding amount of that class as set out in the relevant Appendix of a Sub-Fund, the Manager may deem such request to have been made in respect of all the Units of that class held by that Unitholder. The Manager has the discretion to waive the requirement for a minimum holding of Units, whether generally or in a particular case.

A redemption request may be sent by facsimile or other means from time to time determined by the Manager or the Trustee, unless the original is required by the Manager or the Trustee, and must specify (i) the name of the Sub-Fund and the value or number of Units to be redeemed; (ii) the relevant class of Units to be redeemed; (iii) the name(s) of the registered holder(s); and (iv) the payment instructions for the redemption proceeds. Investors should be reminded that if they choose to send redemption requests by facsimile, they bear their own risk of the requests not being received or being illegible. Investors should note that the Fund, the Sub-Funds, the Manager, the Trustee and their respective agents and delegates accept no responsibility for any loss caused as a result of non-receipt or illegibility of any redemption request sent by facsimile or for any loss caused in respect of any action taken as a consequence of such facsimile instructions believed in good faith to have originated from properly authorised persons. This is notwithstanding the fact that a facsimile transmission report produced by the originator of such transmission discloses that such transmission was sent. Investors should therefore for their own benefit confirm with the Manager safe receipt of a request.

A request for redemption once given cannot be revoked without the consent of the Manager.

# **Payment of Redemption Proceeds**

The Redemption Price on any Dealing Day shall be the price per Unit ascertained by dividing the Net Asset Value of the relevant class of the Sub-Fund as at the Valuation Point in respect of the Dealing Day by the number of such class of Units then in issue rounded to 2 decimal places, with 0.005 being rounded up. Any rounding adjustment shall be retained by the relevant Sub-Fund. Such price shall be calculated in the base currency of the relevant Sub-Fund and quoted by the Manager in such base currency and in such other currency or currencies at the Manager's discretion (with prior notice to the Trustee) by converting such price to its equivalent in such other currency or currencies at the same rate as the Manager shall apply in calculating the Net Asset Value as at the Valuation Point. In calculating the Redemption Price, the Manager may impose deductions to compensate for the difference between the price at which assets of the relevant Sub-Fund are to be valued and the net

proceeds which would be received on sale of such assets and for the relevant expenses such as taxes, governmental charges, brokerages, etc.

The Manager may at its option impose a redemption charge of up to 5.5% of the Redemption Price of the relevant class of Units to be redeemed. The redemption charge, if any, is described in the relevant Appendix. The Manager may on any day in its sole and absolute discretion differentiate between Unitholders as to the amount of the redemption charge to be imposed (within the permitted limit).

From the time of the calculation of the Redemption Price to the time at which redemption moneys are converted out of any other currency into the base currency of the relevant Sub-Fund, if there is an officially announced devaluation or depreciation of that other currency, the amount which would otherwise be payable to the redeeming Unitholder shall be reduced as the Manager considers appropriate to take account of the effect of that devaluation or depreciation.

The amount due to a Unitholder on the redemption of a Unit pursuant to the paragraphs above shall be the Redemption Price per Unit, less any redemption charge and any rounding adjustment in respect thereof. The rounding adjustment aforesaid in relation to the redemption of any Units shall be retained as part of the relevant Sub-Fund. The redemption charge shall be retained by the Manager for its own use and benefit.

Redemption proceeds will not be paid to any redeeming Unitholder until (a) if required by the Trustee, the written original of the redemption request (in the required form) duly signed by the Unitholder has been received and (b) where redemption proceeds are to be paid by telegraphic transfer, the signature of the Unitholder (or each joint Unitholder) has been verified to the satisfaction of the Trustee.

The Manager or the Trustee, as the case may be, may, in its absolute discretion, refuse to make a redemption payment to a Unitholder if (i) the Manager or the Trustee, as the case may be, suspects or is advised that the payment of any redemption proceeds to such Unitholder may result in a breach or violation of any anti-money laundering law by any person in any relevant jurisdiction or other laws or regulations by any person in any relevant jurisdiction, or such refusal is considered necessary or appropriate to ensure the compliance by the Fund, the Manager, the Trustee or its other service providers with any such laws or regulations in any relevant jurisdiction; or (ii) there is a delay or failure by the redeeming Unitholder in producing any information or documentation required by the Trustee and/or the Manager or their respective duly authorised agents for the purpose of verification of identity.

In the event that there is a delay in receipt by the Manager or the Trustee of the proceeds of realisation of the investments of the relevant Sub-Fund to meet redemption requests, the Manager or the Trustee may delay the payment of the relevant portion of the amount due on the redemption of Units. If the Manager or the Trustee is required by the laws of any relevant jurisdiction to make a withholding from any redemption moneys payable to the holder of a Unit the amount of such withholding shall be deducted from the redemption moneys otherwise payable to such person.

Subject as mentioned above and so long as relevant account details have been provided, redemption proceeds will be paid in the base currency or the class currency of the relevant class of Units by direct transfer or telegraphic transfer, normally within 7 Business Days after the relevant Dealing Day (or as otherwise specified in the Appendix of the relevant Sub-Fund) and in any event within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for redemption of Units, unless the market(s) in which a substantial portion of investments is made is subject to legal or regulatory requirements (such as foreign currency controls), rendering the payment of the redemption money within the aforesaid time period not practicable. In such case, and subject to prior approval of the SFC, payment of redemption proceeds may be deferred, but the extended time frame for payment should reflect the additional time needed in light of the specific circumstances in the relevant market(s).

Unless the Manager and the Trustee otherwise agree, redemption proceeds will only be paid to a bank account that bears the name of the redeeming Unitholder. If relevant account details are not provided, redemption proceeds will be paid to the redeeming Unitholder (or to the first-named of joint Unitholders) at the Unitholder's risk by cheque, usually in the base currency or the class currency of the relevant class of Units and sent to the redeeming Unitholder at the last known address held in the records of the Registrar.

Unless otherwise specified in the relevant Appendix relating to a Sub-Fund and subject to the agreement of the Trustee or the Manager, and to applicable limits on foreign exchange, redemption proceeds can be paid in a currency other than the base currency or the class currency of a Unit at the request and expense of the Unitholder. In such circumstances, the Trustee or the Manager shall use such currency exchange rates as it may from time to time determine. Currency conversion will be subject to availability of the currency concerned. None of the Manager, the Trustee or their respective agents or delegates will be liable to any Unitholder for any loss suffered by any person arising from the said currency conversion.

The Trust Deed also provides for payment of redemption proceeds in specie with the consent of the relevant Unitholder.

**SWITCHING BETWEEN CLASSES** 

Unitholders have the right (subject to such limitations as the Manager after consulting with the Trustee may impose) to switch all or part of their Units of any class into Units of any other class by giving notice in writing to the Authorised Distributors or the Manager. A request for switching will not be effected if as a result the relevant holder would hold less than the minimum holding of Units of the relevant class prescribed by, or is prohibited from holding Units of the relevant class under, the relevant Appendix. Unless the Manager otherwise agrees, Units of a class can only be switched into Units of the same class of another Sub-Fund.

Units shall not be switched during any period when the determination of the Net Asset Value of any relevant Sub-Fund is suspended.

Requests for switching received prior to the Dealing Deadline for a Dealing Day will be dealt with on that Dealing Day. Neither the Manager nor the Trustee shall be responsible to any Unitholder for any loss resulting from the non-receipt of a request for switching or any amendment to a request for switching prior to receipt. Notices to switch may not be withdrawn without the consent of the Manager.

The rate at which the whole or any part of a holding of Units of a class (the "Existing Class") will be switched to Units of another class (the "New Class") will be determined in accordance with the following formula:

$$N = \frac{(E \times R \times F)}{S + SF}$$

Where:

N is the number of Units of the New Class to be issued.

E is the number of Units of the Existing Class to be switched.

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F is the currency conversion factor determined by the Manager for the relevant Dealing Day as representing the effective rate of exchange between the class currency of Units of the Existing Class and the class currency of Units of the New Class.

R is the Redemption Price per Unit of the Existing Class applicable on the relevant Dealing Day less any redemption charge imposed by the Manager.

S is the Issue Price per Unit for the New Class applicable on the Dealing Day of the New Class or immediately following the relevant Dealing Day PROVIDED THAT where the issue of Units of the New Class is subject to the satisfaction of any conditions precedent to such issue then S shall be the Issue Price per Unit of the New Class applicable on the first Dealing Day for the New Class falling on or after the satisfaction of such conditions.

SF is a switching charge per Unit (if any).

The Manager has a right to impose a switching charge of up to 1% of the Issue Price of the Units of the New Class in relation to the switching of Units and the current rates are set out in the relevant Appendix.

Depending on the Valuation Point of the relevant Sub-Fund and the time required to remit the switching money, the day on which investments are switched into the New Class may be later than the day on which investments in the Existing Class are switched out or the day on which the instruction to switch is given.

If there is, at any time during the period from the time as at which the Redemption Price per Unit of the Existing Class is calculated and the time at which any necessary transfer of funds from the Sub-Fund to which the Existing Class relates to the Sub-Fund to which the New Class relates, a devaluation or depreciation of any currency in which any investment of the original Sub-Fund is denominated or normally traded, the Redemption Price per Unit of the Existing Class shall be reduced as the Manager considers appropriate to take account of the effect of that devaluation or depreciation and the number of Units of the New Class which will arise from that switching shall be recalculated as if that reduced Redemption Price had been the Redemption Price ruling for redemption of Units in the Existing Class on the relevant Dealing Day.

# Restrictions on redemption and switching

The Manager may suspend the redemption or switching of Units or delay the payment of redemption proceeds during any periods in which the determination of the Net Asset Value of the relevant Sub-Fund is suspended (for details see "Suspension of Calculation of Net Asset Value" below).

Any Unitholder may at any time after such a suspension has been declared and before lifting of such suspension withdraw any request for the redemption of Units of such class by notice in writing to the Authorised Distributors or the Manager.

With a view to protecting the interests of Unitholders, the Manager is entitled, with the approval of the Trustee, to limit the number of Units of any Sub-Fund redeemed on any Dealing Day (whether by sale to the Manager or by cancellation of Units) to 10% of the total number of Units of the relevant Sub-Fund in issue. In this event, the limitation will apply pro rata so that all Unitholders of the relevant Sub-Fund who have validly requested to redeem Units of the same Sub-Fund on that Dealing Day will redeem the same proportion of such Units of that Sub-Fund provided that any holdings so requested to be redeemed being in aggregate of not more than 1% of the total number of Units of any Sub-Fund in issue may be redeemed in full if in the opinion of the Manager with the Trustee's approval the application of such limitation would be unduly onerous or unfair to the Unitholder or Unitholders concerned. Any Units not redeemed (but which would otherwise have been redeemed) will be carried forward for redemption, subject to the same limitation, and will have priority on the next succeeding Dealing Day and all following Dealing Days (in relation to which the Manager has the same power) until the original request has been satisfied in full. If requests for redemption are so carried forward, the Manager will inform the Unitholders concerned within 7 days of such Dealing Day.

The Manager does not authorise practices connected to market timing and it reserves the right to reject any applications for subscriptions or switching of Units from a Unitholder which it suspects to use such practices and take, the case be, the necessary measures to protect the Unitholders of the Sub-Funds.

Market timing is to be understood as an arbitrage method through which a Unitholder systematically subscribes, redeems or switches Units within a short time period, by taking advantage of time differences and/or imperfections or deficiencies in the method of determination of the Net Asset Value of the concerned Sub-Funds.

#### **VALUATION**

The value of the net assets of each Sub-Fund will be determined as at each Valuation Point in accordance with the Trust Deed. The Trust Deed provides (inter alia) that:-

- (a) except in the case of any interest in a collective investment scheme to which paragraph (b) applies or a commodity, and subject as provided in paragraph (g) below, all calculations based on the value of investments quoted, listed or dealt in on any stock exchange, over-the-counter market or securities market ("Securities Market") shall be made by reference to the last traded price on the principal Securities Market for such investments, at or immediately preceding the Valuation Point, provided that if the Manager in its discretion considers that the prices ruling on a Securities Market other than the principal Securities Market provide in all the circumstances a fairer criterion of value in relation to any such investment, it may adopt such prices; and in determining such prices the Manager and the Trustee shall be entitled to use and rely on electronic price feeds from such source or sources as they may from time to time determine notwithstanding the prices used are not the last traded prices;
- (b) subject as provided in paragraphs (c) and (g) below, the value of each interest in any collective investment scheme shall be the net asset value per unit or share as at the same day, or if such collective investment scheme is not valued as at the same day, the last published net asset value per unit or share in such collective investment scheme (where available) or (if the same is not available) the last published redemption or bid price for such Unit or share at or immediately preceding the Valuation Point;
- (c) if no net asset value, bid and offer prices or price quotations are available as provided in paragraph (b) above, the value of the relevant investment shall be determined from time to time in such manner as the Manager shall determine with the approval of the Trustee;
- (d) the value of any investment which is not quoted, listed or normally dealt in on a market shall be the initial value thereof equal to the amount expended out of the Sub-Fund in the acquisition of such investment (including in each case the amount of stamp duties, commissions and other acquisition expenses) provided that the Manager may with the approval of the Trustee and shall at the request of the Trustee cause a revaluation to be made by a professional person approved by the Trustee as qualified to value such investment;

- (e) cash, deposits and similar investments shall be valued at their face value (together with accrued interest) unless, in the opinion of the Manager, any adjustment should be made to reflect the value thereof;
- (f) the value of futures contracts will be determined with reference to the contract value of the relevant futures contract, the amount required to close the relevant contract and the amount expended out of the relevant Sub-Fund in entering into the relevant contract;
- (g) notwithstanding the foregoing, the Manager may with the consent of the Trustee adjust the value of any investment or permit some other method of valuation to be used if, having regard to relevant circumstances, the Manager considers that such adjustment or use of such other method is required to reflect the fair value of the investment; and
- (h) the value (whether of a borrowing or other liability, an investment or cash) otherwise than in the base currency of a Sub-Fund shall be converted into the base currency at the rate (whether official or otherwise) which the Manager or the Trustee shall deem appropriate in the circumstances having regard to any premium or discount which may be relevant and to costs of exchange.

# **Suspension of Calculation of Net Asset Value**

The Manager may, after giving notice to the Trustee, declare a suspension of the determination of the Net Asset Value of a Sub-Fund for the whole or any part of any period during which:

- (a) there is a closure of or the restriction or suspension of trading on any commodities market or securities market on which a substantial part of the investments of the relevant Sub-Fund is normally traded or a breakdown in any of the means normally employed by the Manager or the Trustee (as the case may be) in ascertaining the prices of investments or the Net Asset Value of the relevant Sub-Fund or the Issue Price or Redemption Price per Unit; or
- (b) for any other reason the prices of a substantial part of the investments held or contracted for by the Manager for the account of that Sub-Fund cannot, in the opinion of the Manager, reasonably, promptly or fairly be ascertained; or

- (c) circumstances exist as a result of which, in the opinion of the Manager, it is not reasonably practicable to realise any investments held or contracted for the account of that Sub-Fund or it is not possible to do so without seriously prejudicing the interests of Unitholders of the Sub-Fund; or
- (d) the remittance or repatriation of funds which will or may be involved in the realisation of, or in the payment for, the investments of that Sub-Fund or the issue or redemption of Units of the relevant class in the Sub-Fund is delayed or cannot, in the opinion of the Manager, be carried out promptly at normal rates of exchange; or
- (e) when a breakdown in the systems and/or means of communication usually employed in ascertaining the value of a substantial part of the investments or other assets of that Sub-Fund or the Net Asset Value of that Sub-Fund or the Issue Price or Redemption Price per Unit takes place or when for any other reason the value of a substantial part of the investments or other assets of that Sub-Fund or the Net Asset Value of that Sub-Fund or the Issue Price or Redemption Price per Unit cannot in the opinion of the Manager reasonably or fairly be ascertained or cannot be ascertained in a prompt or accurate manner; or
- (f) when, in the opinion of the Manager, such suspension is required by law or applicable legal process; or
- (g) where that Sub-Fund is invested in one or more collective investment schemes and the redemption of interests in any relevant collective investment scheme(s) (representing a substantial portion of the assets of the Sub-Fund) is suspended or restricted; or
- (h) when the business operations of the Manager, the Trustee or any of their delegates in relation to the operations of that Sub-Fund are substantially interrupted or closed as a result of or arising from pestilence, acts of war, terrorism, insurrection, revolution, civil unrest, riot, strikes or acts of God; or
- (i) when the Unitholders or the Manager have resolved or given notice to terminate that Sub-Fund.

Such suspension shall take effect forthwith upon the declaration thereof and thereafter there shall be no determination of the Net Asset Value of the relevant Sub-Fund until the Manager shall declare the suspension at an end, except that the suspension shall terminate in any event on the day following the first Business Day on which (i) the condition giving rise to the

suspension shall have ceased to exist and (ii) no other condition under which suspension is authorised shall exist.

Whenever the Manager declares such a suspension it shall, as soon as may be practicable after any such declaration and at least once a month during the period of such suspension, publish a notice of suspension on the website of the Manager at www.csopasset.com.

No Units in the relevant Sub-Fund may be issued, redeemed or switched during such a period of suspension.

#### INVESTMENT AND BORROWING RESTRICTIONS

The Trust Deed sets out restrictions and prohibitions on the acquisition of certain investments by the Manager. Unless otherwise disclosed in the Appendix for each Sub-Fund, each of the Sub-Fund(s) is subject to the following principal investment restrictions:-

- (a) not more than 10% of the Net Asset Value of a Sub-Fund may consist of securities (other than Government and other public securities) issued by a single issuer;
- (b) a Sub-Fund may not hold more than 10% (when aggregated with the holdings of all the other Sub-Funds) of any ordinary shares issued by any single issuer;
- (c) not more than 15% of the Net Asset Value of a Sub-Fund may consist of securities of any company not listed, quoted or dealt in on a stock exchange, over-the-counter market or other organised securities market;
- (d) not more than 15% of the Net Asset Value of a Sub-Fund may consist of warrants and options (in terms of the total amount of premium paid), other than warrants and options held for hedging purposes;
- (e) (i) not more than 10% of the Net Asset Value of a Sub-Fund may consist of shares or units in other unit trusts or mutual funds ("**managed funds**") which are non-recognised jurisdiction schemes (as permitted under the Code) and not authorised by the SFC; (ii) not more than 30% of the Net Asset Value of a Sub-Fund may consist of shares or units in a managed fund which is a recognised jurisdiction scheme (as permitted under the Code) or an SFC-authorised scheme; provided that

- (1) no investment may be made in a managed fund the investment objective of which is to invest primarily in any investment prohibited under this section;
- (2) where the investment objective of such managed fund is to invest primarily in investments restricted under this section, such holdings may not be in contravention of the relevant limitation:
- (3) all initial charges on the managed fund must be waived if the managed fund is managed by the Manager or any of its connected persons; and
- (4) the Manager may not obtain a rebate on any fees or charges levied by such managed fund or its manager;
- (f) not more than 20% of the Net Asset Value of a Sub-Fund may consist of physical commodities (including gold, silver, platinum or other bullion) and commodity based investments (other than shares in companies engaged in producing, processing or trading in commodities);
- (g) the net aggregate value of futures contract prices, whether payable to or by a Sub-Fund (other than futures contracts entered into for hedging purposes), together with the aggregate value of investments falling within paragraph (f) above held by that Sub-Fund, may not exceed 20% of the Net Asset Value of that Sub-Fund;
- (h) not more than 30% of the Net Asset Value of a Sub-Fund may consist of Government and other public securities of the same issue; and
- (i) subject to paragraph (h) above, a Sub-Fund may be fully invested in Government and other public securities issued by a single issuer provided that it holds Government and other public securities of at least six different issues.

For the purpose of this section, "Government and other public securities" means any investment issued by, or the payment of principal and interest on, which is guaranteed by the government of any member state of the Organisation for Economic Co-operation and Development ("**OECD**") or any fixed interest investment issued in any OECD country by a public or local authority or nationalised industry of any OECD country or anywhere in the world by any other body which is, in the opinion of the Trustee, of similar standing.

The Manager shall not on behalf of any Sub-Fund(s):-

- (i) invest in a security of any class in any company or body if any director or officer of the Manager individually owns more than 1/2% of the total nominal amount of all the issued securities of that class or collectively the directors and the officers of the Manager own more than 5% of those securities;
- (ii) invest in any type of real estate (including buildings) or interests in real estate (including options or rights, but excluding shares in real estate companies or interests in REITs);
- (iii) make short sales if as a consequence the liability of such Sub-Fund to deliver securities would exceed 10% of the Net Asset Value of such Sub-Fund (and for this purpose securities sold short must be actively traded on a market where short selling is permitted);
- (iv) write uncovered options;
- (v) write a call option if the aggregate of the exercise prices of all call options written on behalf of the relevant Sub-Fund would exceed 25% of the Net Asset Value of that Sub-Fund:
- (vi) make a loan out of that Sub-Fund without the prior written consent of the Trustee except to the extent that the acquisition of an investment or the making of a deposit (within applicable investment restrictions) might constitute a loan;
- (vii) assume, guarantee, endorse or otherwise become directly or contingently liable for or in connection with any obligation or indebtedness of any person without the prior written consent of the Trustee:
- (viii) enter into any obligation on behalf of a Sub-Fund or acquire any asset for the account of that Sub-Fund which involves the assumption of any liability which is unlimited; or
- (ix) apply any part of a Sub-Fund in the acquisition of any investments which are for the time being nil paid or partly paid in respect of which a call is due to be made unless such call could be met in full out of cash or near cash forming part of such Sub-Fund which has not been appropriated and set aside for any other purposes and shall not be entitled without the consent of the Trustee to apply any part of the relevant Sub-Fund

in the acquisition of any other investment which is in the opinion of the Trustee likely to involve the Trustee in any liability (contingent or otherwise).

Unless otherwise disclosed below or in the relevant Appendix, the Manager may borrow up to 25% of the latest available Net Asset Value of a Sub-Fund to acquire investments, to redeem Units or to pay expenses relating to the relevant Sub-Fund. For this purpose, back-to-back loans do not count as borrowing. The assets of a Sub-Fund may be charged or pledged as security for any such borrowings.

If the investment and borrowing restrictions set out above are breached, the Manager shall as a priority objective take all steps necessary within a reasonable period of time to remedy the situation, having due regard to the interests of Unitholders.

Unless otherwise disclosed in the Appendix, the Manager does not intend to enter into any securities lending, repurchase or reverse repurchase transactions or similar over-the-counter transactions in respect of any of the Sub-Funds. Prior approval will be sought from the SFC and at least one month's prior notice will be given to Unitholders should there be a change in such intention where the Manager intends to enter into any of these transactions on behalf of the Sub-Funds.

# **RISK FACTORS**

Investors should consider the following risks and any additional risk(s) relating to any specific Sub-Fund, contained in the relevant Appendix, before investing in any of the Sub-Funds. Investors should note that the decision whether or not to invest remains with them. If investors have any doubt as to whether or not a Sub-Fund is suitable for them, they should obtain independent professional advice.

Each Sub-Fund is subject to market fluctuations and to the risks inherent in all investments. The price of Units of any Sub-Fund and the income from them may go down as well as up. There is no assurance that the investment objective of the respective Sub-Fund will be achieved.

(i) *Market risk* - The value of investments and the income derived from such investments may fall as well as rise and investors may not recoup the original amount invested in the Sub-Funds. In particular, the value of investments may be affected by

uncertainties such as international, political and economic developments or changes in government policies. In falling equity markets there may be increased volatility. Market prices in such circumstances may defy rational analysis or expectation for prolonged periods of time, and can be influenced by movements of large funds as a result of short-term factors, counter-speculative measures or other reasons.

(ii) *China market risk* - Investing in the China market is subject to the risks of investing in emerging markets generally (i.e. risks not typically associated with developed markets) and the risks specific to the China market.

Since 1978, the PRC government has implemented economic reform measures which emphasise decentralisation and the utilisation of market forces in the development of the Chinese economy, moving from the previous planned economy system. However, many of the economic measures are experimental or unprecedented and may be subject to adjustment and modification. Any significant change in PRC's political, social or economic policies may have a negative impact on investments in the China market.

The regulatory and legal framework for capital markets and joint stock companies in the PRC may not be as well developed as those of developed countries. Chinese accounting standards and practices may deviate significantly from international accounting standards. The settlement and clearing systems of the Chinese securities markets may not be well tested and may be subject to increased risks of error or inefficiency.

Investments in equity interests of Chinese companies may be made through China A-Shares, B-Shares (i.e. shares issued by companies listed on the Shanghai Stock Exchange or the Shenzhen Stock Exchange, traded in foreign currencies and available for investment by domestic (Chinese) investors and foreign investors) and H-Shares (i.e. shares issued by companies incorporated in the PRC and listed on the Stock Exchange of Hong Kong and traded in Hong Kong dollars). The PRC stock market has in the past experienced substantial price volatility, and there is no assurance that such volatility will not occur in future.

Investment in RMB denominated bonds may be made in or outside the PRC. As the number of these securities and their combined total market value are relatively small compared to more developed markets, investments in these securities may be subject to increased price volatility and lower liquidity.

Investors should also be aware that changes in the PRC taxation legislation could affect the amount of income which may be derived, and the amount of capital returned, from the investments of the relevant Sub-Fund. Laws governing taxation will continue to change and may contain conflicts and ambiguities.

- (iii) Foreign exchange control risk The Renminbi is not currently a freely convertible currency and is subject to exchange control imposed by the Chinese government. Such control of currency conversion and movements in the Renminbi exchange rates may adversely affect the operations and financial results of companies in the PRC. Insofar as a Sub-Fund's assets are invested in the PRC, it will be subject to the risk of the PRC government's imposition of restrictions on the repatriation of funds or other assets out of the country, limiting the ability of the relevant Sub-Fund to satisfy payments to investors.
- The Renminbi currency risk Starting from 2005, the exchange rate of the Renminbi (iv) is no longer pegged to the US dollar. The Renminbi has now moved to a managed floating exchange rate based on market supply and demand with reference to a basket of foreign currencies. The daily trading price of the Renminbi against other major currencies in the inter-bank foreign exchange market would be allowed to float within a narrow band around the central parity published by the People's Bank of China. As the exchange rates are based primarily on market forces, the exchange rates for Renminbi against other currencies, including US dollars and Hong Kong dollars, are susceptible to movements based on external factors. It should be noted that the Renminbi is currently not a freely convertible currency as it is subject to foreign exchange control policies of the Chinese government. The possibility that the appreciation of Renminbi will be accelerated cannot be excluded. On the other hand, there can be no assurance that the Renminbi will not be subject to devaluation. Any devaluation of the Renminbi could adversely affect the value of investors' investments in the relevant Sub-Fund. Investors whose base currency is not the Renminbi may be adversely affected by changes in the exchange rates of the Renminbi. Further, the PRC government's imposition of restrictions on the repatriation of Renminbi out of China may limit the depth of the Renminbi market in Hong Kong and reduce the liquidity of the relevant Sub-Fund. The Chinese government's policies on exchange control and repatriation restrictions are subject to change, and the Sub-Fund's or the investors' position may be adversely affected.

- (v) Emerging markets risk - Various countries in which a Sub-Fund may invest are considered as emerging markets. Investments in emerging markets will be sensitive to any change in political, social or economic development in the region. Many emerging countries have historically been subject to political instability which may affect the value of securities in emerging markets to a significant extent. As emerging markets tend to be more volatile than developed markets, any holdings in emerging markets are exposed to higher levels of market risk. The securities markets of some of the emerging countries in which a Sub-Fund's assets may be invested are not yet fully developed which may, in some circumstances, lead to a potential lack of liquidity. The securities markets of developing countries are not as large as the more established securities markets and have a substantially lower trading volume. Investment in such markets will be subject to risks such as market suspension, restrictions on foreign investment and control on repatriation of capital. There are also possibilities of nationalisation, expropriation or confiscatory taxation, foreign exchange control, political changes, government regulation, social instability or diplomatic developments which could affect adversely the economies of emerging markets or the value of the Sub-Funds' investments. Accounting, auditing and financial reporting standards, practices and disclosure requirements applicable to some countries in which a Sub-Fund may invest may differ from those applicable in developed countries, for example, less information is available to investors and such information may be out of date.
- (vi) Settlement risk Settlement procedures in emerging countries are frequently less developed and less reliable and may involve the Fund's delivery of securities, or transfer of title to securities, before receipt of payment for their sale. A Sub-Fund may be subject to a risk of substantial loss if a securities firm defaults in the performance of its responsibilities. The Sub-Fund may incur substantial losses if its counterparty fails to pay for securities the Sub-Fund has delivered, or for any reason fails to complete its contractual obligations owed to the Sub-Fund. On the other hand, significant delays in settlement may occur in certain markets in registering the transfer of securities. Such delays could result in substantial losses for a Sub-Fund if investment opportunities are missed or if a Sub-Fund is unable to acquire or dispose of a security as a result.
- (vii) *Currency risk* Certain Sub-Funds may be invested in part in assets quoted in currencies other than its base currency. The performance of such Sub-Funds will therefore be affected by movements in the exchange rate between the currencies in which the assets are held and the base currency of the Sub-Funds. Since the Manager

aims to maximise returns for such Sub-Funds in terms of their base currency, investors in these Sub-Funds may be exposed to additional currency risk.

- (viii) *Interest rates risk* Changes in interest rates may affect the value of a security as well as the financial markets in general. Debt securities (such as bonds) are more susceptible to fluctuation in interest rates and may fall in value if interest rates change. Generally, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise. Longer term debt securities are usually more sensitive to interest rate changes. If the debt securities held by a Sub-Fund fall in value, the Sub-Fund's value will also be adversely affected.
- (ix) *Credit rating downgrading risk* The credit ratings of fixed-income securities by credit rating agencies are a generally accepted barometer of credit risk. They are, however, subject to certain limitations. For example, the rating of an issuer is heavily weighted by past developments and does not necessarily reflect probable future conditions. There is often a time lag in updating the credit ratings in response to recent credit events.

Credit rating of securities may be subject to the risk of being downgraded. In the event of downgrading in the credit ratings of a security or an issuer relating to a security, a Sub-Fund's investment value in such security may be adversely affected. The Manager may or may not dispose of the securities, subject to the investment objectives of the relevant Sub-Fund. In the event of downgrading, the Sub-Fund may also be subject to the lower rated/ unrated securities risk outlined in the following paragraph.

- (x) Lower rated/unrated securities risk A Sub-Fund may invest in securities which are lower rated/ unrated. Investors should note that such securities would generally be considered to have a higher degree of counterparty risk, credit risk and liquidity risk than higher rated, lower yielding securities. If the issuer of securities defaults, or such securities cannot be realised, or perform badly, investors may suffer substantial losses. The market for these securities may be less active, making it more difficult to sell the securities. Valuation of these securities is more difficult and thus the relevant Sub-Fund's prices may be more volatile.
- (xi) Credit risk An issuer suffering an adverse change in its financial condition could lower the credit quality of a security, leading to greater price volatility of the security.
   A lowering of the credit rating of a security or its issuer may also affect the security's

liquidity, making it more difficult to sell. A Sub-Fund's investment is also subject to the risk that issuers may not make payments on the securities they issue. If the issuers of any of the securities in which the Sub-Fund's assets are invested default, the performance of the Sub-Fund will be adversely affected.

(xii) *Over-the-counter markets risk* - Over-the-counter (OTC) markets are subject to less governmental regulation and supervision of transactions (in which many different kinds of financial derivative instruments and structured products are generally traded) than organised exchanges. In addition, many of the protections afforded to participants on some organised exchanges, such as the performance guarantee of an exchange clearing house, may not be available in connection with transactions carried out on OTC markets. Therefore, a Sub-Fund entering into transactions on OTC markets will be subject to the risk that its direct counterparty will not perform its obligations under the transactions and that a Sub-Fund will sustain losses.

In addition, certain instruments traded on the OTC markets (such as customised financial derivatives and structured products) can be illiquid. The market for relatively illiquid investments tends to be more volatile than the market for more liquid investments.

- (xiii) *Concentration risk* Certain Sub-Funds may invest only in a specific country/region/sector. Each Sub-Fund's portfolio may not be well diversified in terms of the number of holdings and the number of issuers of securities that the Sub-Fund may invest in. Investors should also be aware that such Sub-Funds are likely to be more volatile than a broad-based fund, such as a global or regional equity/ bond fund, as they are more susceptible to fluctuations in value resulting from limited number of holdings or from adverse conditions in their respective countries.
- (xiv) *Hedging risk* The Manager is permitted, but not obliged, to use hedging techniques to attempt to offset market and currency risks. There is no guarantee that hedging techniques will achieve their desired result.
- (xv) *Liquidity risk* Some of the markets in which a Sub-Fund invests may be less liquid and more volatile than the world's leading stock markets and this may result in the fluctuation in the price of securities traded on such markets. Certain securities may be difficult or impossible to sell, and this would affect the Sub-Fund's ability to acquire or dispose of such securities at their intrinsic value.

- (xvi) *Small and medium-sized companies risk* The stock prices of small and medium-sized companies tend to be more volatile than those of large-sized companies due to a lower degree of liquidity, greater sensitivity to changes market conditions and higher uncertainty over future growth prospects.
- (xvii) Derivative and structured product risk The Sub-Funds may invest in derivatives such as options, futures and convertible securities, and in depositary receipts, participation rights and potentially through other instruments which are linked to the performance of securities or indices such as participation notes, equity swaps and equity linked notes, which are sometimes referred to as "structured products". Investment in these instruments can be illiquid, if there is no active market in these instruments. Such instruments are complex in nature. Therefore there are risks of mispricing or improper valuation and possibilities that these instruments do not always perfectly track the value of the securities, rates or indices they are designed to track. Improper valuations can result in increased payments to counterparties or a loss in the value of the relevant Sub-Funds. The instruments will also be subject to insolvency or default risk of the issuers or counterparties. In addition, investment through structured products may lead to a dilution of performance of such Sub-Funds when compared to a fund investing directly in similar assets. Besides, many derivative and structured products involve an embedded leverage. This is because such instruments provide significantly larger market exposure than the money paid or deposited when the transaction is entered into, so a relatively small adverse market movement could expose the relevant Sub-Funds to the possibility of a loss exceeding the original amount invested.
- (xviii) *Restricted markets risk* The Sub-Funds may invest in securities in jurisdictions (including China) which impose limitations or restrictions on foreign ownership or holdings. In such circumstances, the Sub-Funds may be required to make investments in the relevant markets directly or indirectly. In either case, legal and regulatory restrictions or limitations may have adverse effect on the liquidity and performance of such investments due to factors such as limitations on fund repatriation, dealing restrictions, adverse tax treatments, higher commission costs, regulatory reporting requirements and reliance on services of local custodians and service providers.
- (xix) *PRC tax considerations* By investing in PRC shares (including China A-, B- and H-Shares), Renminbi denominated corporate and government bonds, securities investment fund and warrants listed on the PRC stock exchanges issued by PRC government and PRC tax resident companies both inside and outside of PRC ("PRC

Securities") or Renminbi denominated corporate and government bonds issued outside the PRC by PRC tax resident, a Sub-Fund may be subject to withholding and other taxes imposed in the PRC.

# Value Added Tax ("VAT") and other surtaxes:

The Ministry of Finance (the "MoF") and the State Administration of Taxation of the PRC (the "SAT") issued Caishui [2016] No. 36 (the "Notice 36") on 23 March 2016 announcing that the VAT transformation will be rolled out to cover all the remaining industries of the program, including financial services. The Notice 36 shall take effect from 1 May 2016, unless otherwise specified therein.

Pursuant to the Notice 36, gains derived from trading of marketable securities and interest income would generally be subject to PRC VAT at 6% unless there is a specific VAT exemption under tax regulations.

Under the Notice 36 and Caishui [2016] No.70, gains realised by (i) QFIIs and RQFIIs from trading of PRC securities and (ii) approved foreign investors from trading of RMB denominated debt securities in the China Interbank Bond Market are exempt from PRC VAT. Coupon interest income received from PRC government bonds or local government bonds and deposit interest income are exempt from PRC VAT.

In the absence of any specific VAT exemption on coupon interest income granted to overseas investors under the prevailing tax regulations, non-government bond coupon interest income (e.g. financial bonds, policy bank bonds, corporate bonds) received by overseas investors from the PRC is technically subject to 6% VAT. The VAT regime is subject to further clarification by the SAT and/or the MOF, and there is uncertainty on the implementation of the VAT regime on RQFII funds such as the Sub-Fund.

Dividend income or profit distributions on equity investment derived from China are not included in the taxable scope of VAT.

If VAT is applicable, there are also other local surtaxes (including Urban Maintenance and Construction Tax, Education Surcharge and Local Education Surcharge, etc) that could amount to as high as 12% of the VAT payable.

The Manager currently makes a provision in an amount equal to the total of (i) for VAT, 6% of the bond coupon interest (except PRC government bonds or local government bonds) received by the Sub-Fund; plus (ii) for the potential local surtaxes on VAT, 12% of the VAT amount stated in (i).

In other words, the provision is equal to 6.72% of the bond coupon interest (except PRC government bonds or local government bonds) received by the Sub-Fund.

# Corporate Income Tax ("CIT"):

If the Fund or Sub-Fund is considered as a PRC tax resident enterprise, it will be subject to PRC Corporate Income Tax ("CIT") at 25% on its worldwide taxable income; if the Fund or Sub-Fund is considered as a non-PRC tax resident enterprise but has a permanent establishment ("PE") in the PRC, the profits and gains attributable to that PE would be subject to PRC CIT at 25%.

It is the intention of the Manager to operate the affairs of the Manager as a RQFII and the relevant Sub-Fund such that they should not be treated as tax resident enterprises of the PRC or non-tax resident enterprises with an establishment or place of business in the PRC for PRC CIT purposes, although this cannot be guaranteed. If the Fund or Sub-Fund is a non-PRC tax resident enterprise without PE in the PRC, the PRC sourced passive income derived by it from the investment in PRC Securities would be subject to 10% PRC withholding income tax ("WIT") in the PRC, unless exempt or reduced under the laws and regulations or relevant tax treaty.

#### Dividend and Interest

Unless a specific exemption or reduction is available under current PRC tax laws and regulations or relevant tax treaties, non-tax resident enterprises without PE in the PRC are subject to CIT on a withholding basis, generally at a rate of 10%, to the extent it directly derives PRC sourced passive income. PRC sourced passive income (such as dividend income or interest income) may arise from investments in the PRC Securities. Accordingly, the Sub-Fund is subject to WIT on any cash dividends, distributions and interest it receives from its investment in PRC Securities. Under the PRC CIT Law, interests derived from PRC government bonds issued by the in-charge Finance Bureau of the State Council and/or local government bonds approved by the State Council are exempt from PRC income tax under CIT law.

#### Capital Gain

### Trading of PRC equity investments (including PRC A-shares)

The MoF, the SAT and the CSRC issued the "Notice on the temporary exemption of Corporate Income Tax on capital gains derived from the transfer or PRC equity investment assets such as PRC domestic stocks by QFII and RQFII" Caishui [2014] No.79 on 14 November 2014 (the "Notice No. 79"). Notice No. 79 states that QFIIs and RQFIIs (without an establishment or place in the PRC or having an establishment in the PRC but the income so derived in China is not effectively connected with such establishment) will be temporarily exempt from PRC corporate income tax on gains derived from the trading of PRC equity investment (including China A-Shares) effective from 17 November 2014.

### Trading of PRC debt securities

Under current PRC tax law, there are no specific rules or regulations governing the taxation of the disposal of debt securities issued by PRC tax resident enterprises. The tax treatment for investment in debt securities issued by PRC tax residents is governed by the general taxing provisions of the CIT Law. Under such general taxing provision, the Sub-Fund would be potentially subject to 10% PRC WIT on the PRC-sourced capital gains, unless exempt or reduced under relevant double tax treaties.

Based on verbal comments from the PRC tax authorities, gains realized by foreign investors from investment in PRC debt securities are non-PRC sourced income and thus should not be subject to PRC WIT. However, there is no specific written tax regulations issued by the PRC tax authorities to confirm such interpretation. In practice, the PRC tax authorities have not actively enforced the collection of PRC WIT in respect of gains derived by non-PRC tax resident enterprises from the trading of debt securities.

The Manager's current policy on tax provisions is set out in the Appendix for the relevant Sub-Fund.

# Business Tax ("BT") and other surtaxes:

The revised PRC Provisional Regulations of Business Tax ("BT Law") which came into effect on 1 January 2009 stipulates that gains derived by taxpayers from the trading of marketable securities would be subject to BT at 5%.

Caishui [2005] 155 states that gains derived by QFIIs from the trading of Chinese securities are exempt from BT. The new PRC BT law which came into effect on 1 January 2009 has not changed this exemption treatment at the time of this Prospectus. However, it is not clear whether a similar exemption would be extended to RQFIIs.

However, for marketable securities other than those trading under QFIIs, the new BT law shall apply to levy BT at 5% on the difference between the selling and buying prices of those marketable securities. Where capital gains are derived from trading of offshore PRC securities, BT in general is not imposed as the purchase and disposal are concluded and completed, and the buyer and seller are normally located outside China.

The new BT law does not specifically exempt BT on interest earned by non-financial institution. Hence, interest on both government and corporate bonds in theory should be subject to 5% BT.

If BT is applicable, there are also other surtaxes (which include Urban Construction and Maintenance Tax, Education Surcharge and Local Education Surcharge) that would amount to as high as 12% of BT payable. In addition, there may also be other local levies such as flood prevention fee, commodity reconciliation fund and water conservancy fund, depending on the location of the Chinese companies.

### Stamp duty:

Stamp duty under the PRC laws generally applies to the execution and receipt of all taxable documents listed in the PRC's Provisional Rules on Stamp Duty. Stamp duty is levied on the execution or receipt in China of certain documents, including contracts for the sale of China A- and B-Shares traded on the PRC stock exchanges. In the case of contracts for sale of China A- and B-Shares, such stamp duty is currently imposed on the seller but not on the purchaser, at the rate of 0.1%.

Various tax reform policies have been implemented by the PRC government in recent years, and existing tax laws and regulations may be revised or amended in the future. There is a possibility that the current tax laws, regulations and practice in the PRC will be changed with retrospective effect in the future and any such change may have an adverse effect on the asset value of the relevant Sub-Fund. Moreover, there is no assurance that tax incentives currently offered to foreign companies, if any, will not

be abolished and the existing tax laws and regulations will not be revised or amended in the future. Any changes in tax policies may reduce the after-tax profits of the companies in the PRC which a Sub-Fund invests in, thereby reducing the income from, and/or value of the Units.

Unitholders should seek their own tax advice on their tax position with regard to their investment in any Sub-Fund.

- (xx) Risks relating to the Foreign Account Tax Compliance Act ("FATCA") The Fund and each Sub-Fund will endeavour to satisfy the requirements imposed under FATCA and the FFI Agreement (as defined in the section headed "Foreign Account Tax Compliance Act" below) to avoid any withholding tax. In the event that the Fund or any Sub-Fund is not able to comply with the requirements imposed by FATCA or the FFI Agreement and the Fund or such Sub-Fund does suffer US withholding tax on its investments as a result of non-compliance, the Net Asset Value of the Fund or that Sub-Fund may be adversely affected and the Fund or such Sub-Fund may suffer significant loss as a result. Please refer to the section headed "Foreign Account Tax Compliance Act" for further details.
- (xxi) Custodial risk Custodians or sub-custodians may be appointed in local markets for purpose of safekeeping assets in those markets. Where a Sub-Fund invests in markets where custodial and/or settlement systems are not fully developed, the assets of the Sub-Fund may be exposed to custodial risk. In case of the liquidation, bankruptcy or insolvency of a custodian or sub-custodian, the Sub-Fund may take a longer time to recover its assets. In circumstances such as the retroactive application of legislation and fraud or improper registration of title, the Sub-Fund may even be unable to recover all of its assets. The costs borne by a Sub-Fund in investing and holding investments in such markets will be generally higher than in organised securities markets.
- (xxii) *Counterparty risk* Counterparty risk involves the risk that a counterparty or third party will not fulfil its obligations to a Sub-Fund. A Sub-Fund may be exposed to the risk of a counterparty through investments such as bonds, futures and options. To the extent that a counterparty defaults on its obligations and a Sub-Fund is prevented from exercising its rights with respect to the investment in its portfolio, a Sub-Fund may experience a decline in the value and incur costs associated with its rights attached to the security.

- (xxiii) *Risk of termination* A Sub-Fund may be terminated in certain circumstances which are summarised under the section "Termination of the Fund or any Sub-Fund". In the event of the termination of a Sub-Fund, such Sub-Fund would have to distribute to the Unitholders their pro rata interest in the assets of the Sub-Fund. It is possible that at the time of such sale or distribution, certain investments held by the relevant Sub-Fund will be worth less than the initial cost of acquiring such investments, resulting in a loss to the Unitholders. Moreover, any organisational expenses (such as establishment costs) with regard to the relevant Sub-Fund that had not yet been fully amortised would be debited against the Sub-Fund's assets at that time.
- (xxiv) *Distribution out of capital* Subject to the disclosure in the relevant Appendix, dividends/distributions may be paid out of the capital or effectively out of capital of a Sub-Fund. The Manager may distribute out of the capital of a Sub-Fund if the income generated from the relevant Sub-Fund's investments attributable to the relevant class of Units during the relevant period is insufficient to pay distributions as declared. The Manager may also in its discretion pay dividends out of gross income while charging / paying all or part of a Sub-Fund's fees and expenses to / out of the capital of such Sub-Fund, resulting in an increase in distributable income for the payment of dividends by such Sub-Fund. Therefore, such Sub-Fund may effectively pay dividends out of capital. Investors should note that the payment of distributions out of capital or effectively out of capital represents a return or a withdrawal of part of the amount they originally invested or capital gain attributable to that amount. Distributions involving payment of dividends out of a Sub-Fund's capital or effectively out of capital will result in an immediate decrease in the Net Asset Value of the relevant Units.

In view of the above, investment in any Sub-Fund should be regarded as long term in nature. The Sub-Funds are, therefore, only suitable for investors who can afford the risks involved.

Investors should refer to the relevant Appendix for details of any additional risks specific to a Sub-Fund.

#### **EXPENSES AND CHARGES**

# **Management Fee**

The Manager is entitled to receive a management fee accrued daily and payable monthly in arrears out of each Sub-Fund as a percentage of the Net Asset Value of each class of Unit in a

Sub-Fund as at each Valuation Day at the rates set out in the Appendix for the relevant Sub-Fund subject to a maximum fee of 2% per annum.

The remuneration of the investment adviser (if any) will be borne by the Sub-Fund and details of any investment adviser's fee will be stated in the relevant Appendix.

Unitholders shall be given not less than one month's prior notice should there be any increase of the management fee from the current level to the maximum level.

#### **Trustee Fee**

The Trustee is entitled to a Trustee Fee, payable out of the assets of each Sub-Fund is based on the Net Asset Value of the relevant Sub-Fund at the rate set out in relevant Appendix for the Sub-Fund subject to a maximum fee of 0.5% per annum. The Trustee's fee is accrued daily and is payable monthly in arrears. The Trustee Fee includes the fee of the RQFII Custodian.

The Trustee also acts as the Registrar of the Fund.

Unitholders shall be given not less than one month's prior notice should there be any increase of the Trustee Fee from the current level up to the maximum level.

The Trustee is entitled to (among others) transaction charges at customary market rates at different rates, largely depending on the markets where the Trustee (or its delegate) is required to hold the Sub-Fund's assets. Such fees will be calculated monthly and will be paid monthly in arrears, out of the assets of each Sub-Fund. The RQFII Custodian will be entitled to reimbursement by the Sub-Fund for any out-of-pocket expenses incurred in the course of their duties.

#### **Establishment Costs**

The establishment costs of the Fund and the initial Sub-Fund (i.e. CSOP Shen Zhou RMB Fund) will be borne by the initial Sub-Fund. Such costs amount to approximately RMB950,000, and will be amortised over a period of five Accounting Periods (or such other period as determined by the Manager after consultation with the Auditors). Where subsequent Sub-Funds are established in the future, the Manager and the Trustee may determine that the unamortised establishment costs of the Fund or a part thereof may be re-allocated to such subsequent Sub-Funds.

The establishment costs and payments incurred in the establishment of subsequent Sub-Funds are to be borne by the Sub-Fund to which such costs and payments relate and amortised over a period of five Accounting Periods (or such other period as determined by the Manager after consultation with the Auditors). Please refer to the relevant Appendix for the establishment costs in relation to each subsequent Sub-Fund.

### General

Each Sub-Fund will bear the costs set out in the Trust Deed which are directly attributable to it. Where such costs are not directly attributable to a Sub-Fund, such costs will be allocated amongst the Sub-Funds in proportion to the respective Net Asset Value of all the Sub-Funds.

Each Sub-Fund will bear the cost of (a) all stamp and other duties, taxes, governmental charges, brokerages, commissions, exchange costs and commissions, bank charges, transfer fees and expenses, registration fees and expenses, transaction fees of the Trustee, custodian or subcustodian and proxy fees and expenses, collection fees and expenses, insurance and security costs, and any other costs, charges or expenses payable in respect of the acquisition, holding and realisation of any investment or other property or any cash, deposit or loan (including the claiming or collection of income or other rights in respect thereof and including any fees or expenses charged or incurred by the Trustee or the Manager or any connected person in the event of the Trustee or the Manager or such connected person rendering services or effecting transactions giving rise to such fees or expenses), (b) the fees and expenses of the Auditors and the Registrar, (c) fees charged by the Trustee in connection with valuing the assets of the Sub-Fund or any part thereof, calculating the issue and redemption prices of Units of the Sub-Fund and preparing financial statements, (d) all legal charges incurred by the Manager or the Trustee in connection with the Sub-Fund, (e) out-of-pocket expenses incurred by the Trustee wholly and exclusively in the performance of its duties, (f) the expenses of or incidental to the preparation of deeds supplemental to the Trust Deed, (g) the expenses of holding meetings of Unitholders and of giving notices to Unitholders, (h) the costs and expenses of obtaining and maintaining a listing for the Units of the Sub-Fund on any stock exchange or exchanges selected by the Manager and approved by the Trustee and/or in obtaining and maintaining any approval or authorisation of the Sub-Fund or in complying with any undertaking given, or agreement entered into in connection with, or any rules governing such listing, approval or authorisation, and (i) without prejudice to the generality of the foregoing, all costs incurred in publishing the issue and redemption prices of Units of the Sub-Fund, all costs of preparing, printing and distributing all statements, accounts and reports pursuant to the provisions of the Trust Deed (including the Auditors' fees and Trustee's fee), the expenses of preparing and printing any explanatory

memorandum, and any other expenses, deemed by the Manager, after consulting the Trustee, to have been incurred in compliance with or in connection with any change in or introduction of any law or regulation or directive (whether or not having the force of law) of any governmental or other regulatory authority or with the provisions of any code relating to unit trusts.

For so long as the Fund and such Sub-Funds are authorised by the SFC, no advertising or promotional expenses shall be charged to the Sub-Funds so authorised.

#### **Cash Rebates and Soft Commissions**

Neither the Manager nor any of its connected persons will retain cash or other rebates from brokers or dealers in consideration of directing transactions for a Sub-Fund to such brokers or dealers, save that goods and services (soft commissions) may be retained if, such goods and services are of demonstrable benefit to the Unitholders, and the transaction execution is consistent with best execution standards and brokerage rates are not in excess of customary institutional full-service brokerage rates. Any such cash commission or rebates received from any such brokers or dealers shall be for the account of the relevant Sub-Fund. Details of any such commissions will be disclosed in the annual and semi-annual report and accounts of the relevant Sub-Fund.

The Manager and/or any of its connected person reserves the right to effect transactions by or through the agency of another person with whom the Manager and/or any of its connected person has an arrangement under which that party will from time to time provide to or procure for the Manager and/or any of its connected person goods, services or other benefits (such as research and advisory services, computer hardware associated with specialised software or research services and performance measures) the nature of which is such that their provision can reasonably be expected to benefit the relevant Sub-Fund as a whole and may contribute to an improvement in the performance of the relevant Sub-Fund or of the Manager and/or any of its connected person in providing services to the relevant Sub-Fund and for which no direct payment is made but instead the Manager and/or any of its connected person undertakes to place business with that party. For the avoidance of doubt, such goods and services do not include travel, accommodation, entertainment, general administrative goods or services, general office equipment or premises, membership fees, employee salaries or direct money payments.

#### **TAXATION**

Each prospective Unitholder should inform himself of, and where appropriate take advice on, the taxes applicable to the acquisition, holding and redemption of Units by him under the laws of the places of his citizenship, residence and domicile.

### **Hong Kong**

During such period as the Fund and any of its Sub-Funds are authorised by the SFC pursuant to section 104 of the SFO then, under present Hong Kong law and practice:-

- (a) The Fund and the Sub-Funds are not expected to be subject to Hong Kong tax in respect of any of its authorised activities.
- (b) No tax will be payable by Unitholders in Hong Kong in respect of dividends or other income distributions of any Sub-Fund so authorised or in respect of any capital gains arising on a sale, redemption or other disposal of Units of such Sub-Fund, except that Hong Kong profits tax may arise where such transactions form part of a trade, profession or business carried on in Hong Kong.

No Hong Kong stamp duty is payable where the sale or transfer of the Unit is effected by extinguishing the Unit or the sale or transfer is to the Manager who subsequently re-sells the Units within two months thereof.

### China

Investors should also refer to the "PRC tax considerations" under the section headed "Risk Factors" to inform themselves of the possible tax consequences under PRC laws.

### **Foreign Account Tax Compliance Act**

Sections 1471 – 1474 (referred to as "FATCA") of the US Internal Revenue Code of 1986, as amended ("IRS Code") will impose new rules with respect to certain payments to non-United States persons, such as the Fund and the Sub-Funds, including interest and dividends from securities of US issuers and gross proceeds from the sale of such securities. All such payments may be subject to withholding at a 30% rate, unless the recipient of the payment satisfies certain requirements intended to enable the US Internal Revenue Service ("IRS") to identify United States persons (within the meaning of the IRS Code) with interests in such payments. To avoid such withholding on payments made to it, a foreign financial institution (an "FFI"), such as the Fund and the Sub-Funds (and, generally, other investment funds

organised outside the US), generally will be required to enter into an agreement (an "FFI Agreement") with the US IRS under which it will agree to identify its direct or indirect owners who are United States persons and report certain information concerning such United States person owners to the US IRS.

In general, an FFI which does not sign an FFI Agreement or is not otherwise exempt will face a punitive 30% withholding tax on all "withholdable payments" derived from US sources, including dividends, interest and certain derivative payments made or after 1 July 2014. In addition, starting from 1 January 2017, gross proceeds such as sales proceeds and returns of principal derived from stocks and debt obligations generating US source dividends or interest will be treated as "withholdable payments". It is expected that certain non-U.S. source payments attributable to amounts that would be subject to FATCA withholding (referred to as "passthru payments") will also be subject to FATCA withholding, though the definition of "passthru payment" in U.S. Treasury Regulations is currently pending.

Hong Kong entered into an intergovernmental agreement with the US on 13 November 2014 ("**IGA**") for the implementation of FATCA, adopting "Model 2" IGA arrangements. Under this "Model 2" IGA arrangements, FFIs in Hong Kong (such as the Fund and the Sub-Funds) would be required to enter into the FFI Agreement with the US IRS, register with the US IRS and comply with the terms of FFI Agreement. Otherwise they will be subject to a 30% withholding tax on relevant US-sourced payments to them.

As an IGA has been signed between Hong Kong and the US, FFIs in Hong Kong (such as the Fund and the Sub-Funds) complying with the FFI Agreement (i) will generally not be subject to the above described 30% withholding tax; and (ii) will not be required to withhold tax on payments to recalcitrant accounts (i.e. accounts of which the holders do not consent to FATCA reporting and disclosure to the US IRS) or close those recalcitrant accounts (provided that information regarding such recalcitrant account holders is reported to the US IRS), but may be required to withhold tax on payments made to non-compliant FFIs.

The Fund and each Sub-Fund will endeavour to satisfy the requirements imposed under FATCA and the FFI Agreement to avoid any withholding tax. In the event that the Fund or any Sub-Fund is not able to comply with the requirements imposed by FATCA or the FFI Agreement and the Fund or such Sub-Fund does suffer US withholding tax on its investments as a result of non-compliance, the Net Asset Value of the Fund or that Sub-Fund may be adversely affected and the Fund or such Sub-Fund may suffer significant loss as a result.

In the event a Unitholder does not provide the requested information and/or documentation, whether or not that actually leads to compliance failures by the Fund or the relevant Sub-

Fund, or a risk of the Fund or the relevant Sub-Fund being subject to withholding tax under FATCA, the Manager on behalf of the Fund and each of such relevant Sub-Fund reserves the right to take any action and/or pursue all remedies at its disposal including, without limitation, (i) reporting the relevant information of such Unitholder to the US IRS to the extent permitted by applicable laws and regulations; (ii) withholding, deducting from such Unitholder's account, or otherwise collecting any such tax liability from such Unitholder to the extent permitted by applicable laws and regulations; (iii) deeming such Unitholder to have given notice to redeem all his Units in the relevant Sub-Fund; and/or (iv) bringing legal action against such Unitholder for losses suffered by the Fund or the relevant Sub-Fund as a result of such withholding tax. The Manager in taking any such action or pursuing any such remedy shall act in good faith and on reasonable grounds and in compliance with all applicable laws and regulations.

The Sub-Funds have been registered with the IRS as at the date of this Explanatory Memorandum. Tax advice has been obtained confirming that the Fund does not need to be registered with the IRS and the registration of the Sub-Funds with the IRS has satisfied the FATCA requirement.

Each Unitholder and prospective investor should consult with his own tax advisor as to the potential impact of FATCA in its own tax situation.

# Certification for Compliance with FATCA or Other Applicable Laws

Each Unitholder (i) will be required to, upon demand by the Trustee or the Manager, provide any form, certification or other information reasonably requested by and acceptable to the Trustee or the Manager that is necessary for the Fund or a Sub-Fund (A) to prevent withholding (including, without limitation, any withholding taxes required under FATCA) or qualify for a reduced rate of withholding or backup withholding in any jurisdiction from or through which the Fund or the relevant Sub-Fund receives payments and/or (B) to satisfy reporting or other obligations under IRS Code and the United States Treasury Regulations promulgated under the IRS Code, or to satisfy any obligations relating to any applicable law, regulation or any agreement with any tax or fiscal authority in any jurisdiction (ii) will update or replace such form, certification or other information in accordance with its terms or subsequent amendments, and (iii) will otherwise comply with any reporting obligations imposed by the United States, Hong Kong or any other jurisdiction, including reporting obligations that may be imposed by future legislation.

#### Power to Disclose Information to Tax Authorities

Subject to applicable laws and regulations in Hong Kong, the Fund, the relevant Sub-Fund, the Trustee or the Manager or any of their authorised person(s) (as permissible under applicable law or regulation) may be required to report or disclose to any government agency, regulatory authority or tax or fiscal authority in any jurisdictions (including but not limited to the US IRS), certain information in relation to a Unitholder, including but not limited to the Unitholder's name, address, tax identification number (if any), social security number (if any) and certain information relating to the Unitholder's holdings, to enable the Fund or the relevant Sub-Fund to comply with any applicable law or regulation or any agreement with a tax authority (including, but not limited to, any applicable law, regulation or agreement under FATCA).

### **Automatic Exchange of Financial Account Information**

The Inland Revenue (Amendment) (No.3) Ordinance (the "Ordinance") came into force on 30 June 2016. This is the legislative framework for the implementation in Hong Kong of the Standard for Automatic Exchange of Financial Account Information ("AEOI"). The Ordinance requires Financial Institutions ("FI") in Hong Kong to collect Unitholders' information from 1 January 2017 and to file such information of Unitholders residing in jurisdictions which signed a Competent Authority Agreement ("CAA") with Hong Kong (collectively "reportable jurisdictions") with the Hong Kong Inland Revenue Department ("IRD") annually commencing from the year 2018. Generally, tax information will be exchanged only with jurisdictions with which Hong Kong has a CAA; however, the Fund, the sub-funds and/or its agents may further collect information relating to tax residents of other jurisdictions.

The Fund and each sub-fund are required to comply with the requirements of the Ordinance, which means that the Fund, each sub-fund and/or its agents shall collect and provide to the IRD tax information relating to Unitholders and prospective investors.

The Ordinance requires the Fund and each sub-fund to, amongst other things: (i) register the Fund as a "Reporting Financial Institution" with the IRD; (ii) conduct due diligence on its accounts (i.e., Unitholders) to identify whether any such accounts are considered "Reportable Accounts" under the Ordinance; and (iii) report to the IRD the required information on such Reportable Accounts. The IRD is expected on an annual basis to transmit the information reported to it to the government authorities of the reportable jurisdictions. Broadly, the Ordinance contemplates that Hong Kong FIs should report on: (i) individuals or entities that are tax resident in a reportable jurisdiction; and (ii) certain entities controlled by individuals who are tax resident in the reportable jurisdictions. Under the Ordinance, details of

Unitholders, including but not limited to their name, date of birth, place of birth, address, tax residence, tax identification number (if any), account details, account balance/value, and income or sale or redemption proceeds, may be reported to the IRD and subsequently exchanged with government authorities of the reportable jurisdictions.

By investing in the Fund and the relevant sub-fund and/or continuing to invest in the Fund and the relevant sub-fund, Unitholders acknowledge that they may be required to provide additional information to the Fund, the relevant sub-fund, the Manager and/or the Fund's agents in order for the Fund and the relevant sub-fund to comply with the Ordinance. The Unitholder's information (and information pertaining to Controlling Persons of a Unitholder, as defined in the Ordinance), may be communicated by the IRD to government authorities of the reportable jurisdictions.

Each Unitholder and prospective investor should consult its own professional advisor(s) on the administrative and substantive implications of the Ordinance on its current or proposed investment in the Fund and the relevant sub-fund.

#### REPORTS AND ACCOUNTS

The Fund's financial year end is on 31 December in each year.

Unitholders will be notified of where they can obtain the printed and electronic copies of the latest audited accounts or the half-yearly unaudited interim reports once they are available (both published in English only). Such notices will be sent to Unitholders as soon as practicable and in any event within four months of the end of each financial year (starting the first financial year) in the case of audited accounts and within two months after 30 June in each year in the case of half-yearly unaudited interim reports. Once issued, such reports will be available in electronic copies from the website www.csopasset.com.

In the event the Manager decides to change the means to make available financial reports stated above, not less than 1 month's prior notice will be given to Unitholders.

Hardcopies of such reports will be available upon request of Unitholders free of charge at any time during normal business hours on any day (excluding Saturdays, Sundays and public holidays) at the office of the Manager.

### **DISTRIBUTION OF INCOME**

Unless otherwise described in the relevant Appendix, the Manager does not intend to make any distribution of income.

Distributions (if any) declared in respect of an interim accounting period or an Accounting Period, as described in the relevant Appendix, shall be distributed among the Unitholders of the relevant classes of Units rateably in accordance with the number of Units held by them on the record date in respect of such interim accounting period or Accounting Period, as the case may be. For the avoidance of doubt, only Unitholders whose names are entered on the register of Unitholders on such record date shall be entitled to the distribution declared in respect of the corresponding interim accounting period or Accounting Period, as the case maybe.

Any payment of distributions will be made in the base currency or class currency of the relevant classes (as determined by the Manager or the Trustee) by direct transfer into the appropriate bank account or by cheque at the risk of the Unitholders (or in such other manner as may be agreed with the Manager and the Trustee). Any distribution which is not claimed for six years will be forfeited and become part of the assets of the relevant Sub-Fund.

#### **VOTING RIGHTS**

Meetings of Unitholders may be convened by the Manager or the Trustee, and the Unitholders of 10% or more in value of the Units in issue may require a meeting to be convened. Unitholders will be given not less than 21 days' notice of any meeting.

The quorum for all meetings is Unitholders present in person or by proxy representing 10% of the Units for the time being in issue except for the purpose of passing an extraordinary resolution. The quorum for passing an extraordinary resolution shall be Unitholders present in person or by proxy representing 25% or more of the Units in issue. If within half an hour from the time appointed for the meeting a quorum is not present, the meeting should be adjourned for not less than 15 days. In the case of an adjourned meeting of which separate notice will be given, such Unitholders as are present in person or by proxy will form a quorum. On a show of hands, every individual Unitholder present in person or by representative has one vote; on a poll every Unitholder present in person, by proxy or by representative has one vote for every Unit of which he is the holder. In the case of joint Unitholders the senior of those who tenders a vote (in person or by proxy) will be accepted and seniority is determined by the order in which the names appear on the Register of

Unitholders. A poll may be demanded by the Chairman or one or more Unitholders present in person or by proxy.

#### **PUBLICATION OF PRICES**

The Net Asset Value per Unit of each Sub-Fund at each Valuation Day will be published daily on the website of the Manager at www.csopasset.com.

#### TRANSFER OF UNITS

Subject as provided below, Units may be transferred by an instrument in writing in common form signed by (or, in the case of a body corporate, signed on behalf of or sealed by) the transferor and the transferee and duly stamped with adequate stamp duty before the form is passed to the Registrar. The transferor will be deemed to remain the holder of the Units transferred until the name of the transferee is entered in the register of Unitholders in respect of such Units.

Each instrument of transfer must relate to a single class of Units only. No Units may be transferred if, as a result, either the transferor or the transferee would hold Units having a value less than the minimum holding (if any) of the relevant class as set out in the relevant Appendix.

### **COMPULSORY REDEMPTION OR TRANSFER OF UNITS**

The Manager or the Trustee may require a Unitholder to transfer the Unitholder's Units or may redeem such units in accordance with the Trust Deed if it shall come to the notice of the Manager or the Trustee that the Unitholder holds such Units (a) in breach of the law or requirements of any country, any governmental authority or any stock exchange on which such Units are listed or (b) in circumstances (whether directly or indirectly affecting such Unitholder and whether taken alone or in conjunction with any other persons, connected or not, or any other circumstances appearing to the Manager or the Trustee to be relevant) which, in the opinion of the Manager or the Trustee, might result in the Fund and/or any Sub-Fund in relation to such class of Units incurring any liability to taxation or suffering any other pecuniary disadvantage which the Fund or the Sub-Fund might not otherwise have incurred or suffered.

### **TRUST DEED**

The Fund was established under the laws of Hong Kong by a trust deed dated 30 December 2011 made between CSOP Asset Management Limited as Manager and BOCI-Prudential Trustee Limited as the previous trustee, as amended from time to time, including by the Deed of Retirement and Appointment and the Amended and Restated Trust Deed.

The Trust Deed contains provisions for the indemnification of the parties and their exculpation from liability in certain circumstances. However, the Trustee and the Manager shall not be exempted from any liability to Unitholders imposed under Hong Kong law or breaches of trust through fraud or negligence, nor may they be indemnified against such liability by Unitholders or at Unitholders' expense. Unitholders and intending applicants are advised to consult the terms of the Trust Deed.

Copies of the Trust Deed (together with any supplemental deeds) may be obtained from the Manager on payment of a reasonable fee and may be inspected during normal working hours at the offices of the Manager free of charge.

#### TERMINATION OF THE FUND OR ANY SUB-FUND

The Fund shall continue for a period of 80 years from the date of the Trust Deed or until it is terminated in one of the ways set out below.

The Fund may be terminated by the Trustee on notice in writing, provided that the Trustee shall certify that in its opinion the proposed termination is in the interest of Unitholders,

- (a) if the Manager goes into liquidation, becomes bankrupt or if a receiver is appointed over any of their assets and not discharged within 60 days; or
- (b) if in the opinion of the Trustee, the Manager is incapable of performing or fails to perform its duties satisfactorily or shall do any other thing which in the opinion of the Trustee is calculated to bring the Fund into disrepute or to be harmful to the interests of the Unitholders; or
- (c) if any law shall be passed which renders it illegal or in the opinion of the Trustee impracticable or inadvisable in consultation with the relevant regulatory agencies (the SFC in Hong Kong) to continue the Fund; or
- (d) within 30 days of the Manager leaving office, no new manager is appointed; or

(e) no new trustee is appointed within six months of the Trustee giving notice of its desire to retire.

The Fund and/or any of the Sub-Fund or the class of Units of a Sub-Fund may be terminated by the Manager on notice in writing if:

- (a) on any date, in relation to the Fund, the aggregate Net Asset Value of all Units outstanding thereunder shall be less than RMB 20 million or in relation to a Sub-Fund, the aggregate Net Asset Value of the Units of the relevant class outstanding thereunder shall be less than RMB10 million (or other amounts disclosed in the Appendix); or
- (b) in the opinion of the Manager, it is impracticable or inadvisable to continue a Sub-Fund and/or any class of Units of a Sub-Fund (as the case may be) (including without limitation, a situation where it is no longer economically viable to operate the Sub-Fund); or
- (c) any law shall be passed which renders it illegal or in the opinion of the Manager impracticable or inadvisable in consultation with the relevant regulatory agencies (the SFC in Hong Kong) to continue the Fund or a Sub-Fund.

In cases of termination on notice, no less than one month's notice will be given to Unitholders.

Further, the Sub-Fund or a class or classes of the Sub-Fund may be terminated by an extraordinary resolution of the Unitholders of the Sub-Fund or the Unitholders of the relevant class or classes (as the case may be) on such date as the extraordinary resolution may provide.

#### **ANTI-MONEY LAUNDERING REGULATIONS**

As part of the Manager's and the Trustee's responsibility for the prevention of money laundering, the Manager/Trustee may require a detailed verification of an investor's identity and the source of payment of application moneys. Depending on the circumstances of each application, a detailed verification might not be required where:-

(a) the applicant makes the payment from an account held in the applicant's name at a recognised financial institution; or

(b) the application is made through a recognised intermediary.

These exceptions will only apply if the financial institution or intermediary referred to above is within a country recognised as having sufficient anti-money laundering regulations. The Manager and the Trustee nevertheless reserve the right to request such information as is necessary to verify the identity of an applicant and the source of payment. In the event of delay or failure by the applicant to produce any information required for verification purposes, the Manager or the Trustee may refuse to accept the application and the subscription moneys relating thereto and refuse to pay any redemption proceeds if an applicant for Units delays in producing or fails to produce any information required for the purposes of verification of identity or source of fund.

#### **CONFLICTS OF INTEREST**

The Manager and the Trustee may from time to time act as trustee, administrator, registrar, manager, custodian, investment manager or investment adviser, representative or otherwise as may be required from time to time in relation to, or be otherwise involved in or with, other funds and clients which have similar investment objectives to those of any Sub-Fund. It is, therefore, possible that any of them may, in the course of business, have potential conflicts of interest with the Fund. Each will, at all times, have regard in such event to its obligations to the Fund and will endeavour to ensure that such conflicts are resolved fairly. Compliance procedures and measures such as segregation of duties and responsibilities together with different reporting lines and "Chinese walls" have been put in place to minimise potential conflicts of interest. In any event, the Manager shall ensure that all investment opportunities will be fairly allocated.

#### DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents are available for inspection during normal working hours at the offices of the Manager free of charge and copies thereof may be obtained from the Manager upon payment of a reasonable fee:-

- (a) the Trust Deed, and any supplemental deeds;
- (b) all material contracts (as specified in the relevant Appendix, if any); and
- (c) the latest financial reports of the Fund.

### LIQUIDITY RISK MANAGEMENT

The Manager has established a liquidity management policy, which enables it to identify, monitor and manage the liquidity risks of the Sub-Funds and to ensure that the liquidity profile of the investments of the relevant Sub-Fund will facilitate compliance with such Sub-Fund's obligation to meet redemption requests. Such policy, combined with the liquidity management tools of the Manager, also seeks to achieve fair treatment of Unitholders and safeguard the interests of remaining Unitholders in case of sizeable redemptions. The Manager's liquidity risk management committee issues, oversees and implements the policy. The committee meets regularly and will hold ad hoc meeting if certain liquidity events occur.

The Manager's liquidity policy takes into account qualitative and quantitative metrics to determine the liquidity profile of funds, such as the investment strategy, the redemption policy, days required to liquidate securities, structure of fund and credit quality. The committee monitors liquidity profile each Sub-Fund, so as to facilitate compliance with each Sub-Fund's obligation to meet redemption requests. Further, the liquidity management policy includes details on periodic stress testing carried out by the risk management function of the Manager, to manage the liquidity risk of the Sub-Funds under normal and exceptional market conditions.

As a liquidity risk management tool, the Manager may limit the number of Units of a Sub-Fund redeemed on any Dealing Day to Units representing a certain percentage of Units of such a Sub-Fund then in issue. Please refer to the section "Restrictions on redemption and switching". A Sub-Fund may also borrow up to a certain limit to fulfil redemption obligations. Please refer to the "Investment and Borrowing Restrictions" section.

### APPENDIX I - CSOP Shen Zhou RMB Fund

This Appendix comprises information in relation to CSOP Shen Zhou RMB Fund, a Sub-Fund of the Fund.

### **Definitions**

For this Sub-Fund, "**HK & PRC Business Day**" shall mean a day (other than a Saturday or Sunday) on which a Business Day on which banks in Hong Kong and the PRC are open for business, or such other day or days as the Manager and the Trustee may agree from time to time.

For this Sub-Fund, "**PRC Securities**" shall mean RMB denominated and settled debt securities issued or distributed within mainland China by governments, quasi-government organizations, financial institutions and other corporations.

### **Application Moneys / Redemption Proceeds**

Applicants for Units should note that application moneys for this Sub-Fund will be in the class currency of the relevant class of Units. Where Unitholders redeem their Units, redemption proceeds will be paid in the relevant class currency only.

### **Base Currency**

The base currency of the Sub-Fund is RMB.

The Manager may offer classes of Units with different currencies of denomination (i.e. the "class currencies") from time to time. Currently, the following classes of Units are offered:

Class	Class currency
Class A (RMB)	RMB
Class A (USD)	US dollar
Class A (HKD)	Hong Kong dollar
Class I (RMB)	RMB
Class I (USD)	US dollar
Class I (HKD)	Hong Kong dollar

### **Investment Objective and Policy**

CSOP Shen Zhou RMB Fund seeks long term and stable capital growth through investing primarily in bonds issued within mainland China through the RQFII quota of the Manager.

The Sub-Fund will invest primarily in RMB denominated and settled debt securities issued or distributed within mainland China by governments, quasi-government organizations, financial institutions and other corporations. The debt securities include but are not limited to government bonds and notes, municipal bonds, corporate bonds, financial bonds, commercial papers and convertible bonds. These securities may be listed on a stock exchange or traded in the interbank bond market.

The Sub-Fund may invest in urban investment bonds (i.e. debt instruments issued by local government financing vehicles ("LGFVs") and traded in the PRC exchange-traded bond markets and inter-bank bond market). These LGFVs are separate legal entities established by local governments and/or their affiliates to raise financing for local development, public welfare investment and infrastructure projects. The exposure to urban investment bonds may be up to 100% of the Sub-Fund's Net Asset Value.

The Sub-Fund does not have explicit restrictions on the minimum credit ratings of securities it may hold. For enterprise bonds, corporate bonds and other non-government issues, the Manager will generally select securities that have a rating of AA or above assigned by any PRC domestic credit rating agency, provided that the Manager may also invest in securities that have a lower rating or are unrated. The aggregate investment in securities with a credit rating of BB+ or below (assigned by any PRC domestic credit rating agency) or unrated securities will not exceed 5% of the Sub-Fund's Net Asset Value. For this purpose, if the relevant security does not itself have a credit rating, then reference can be made to the credit rating of the issuer of the security. If both the security and the relevant issuer are not rated, then the security will be classified as unrated. The Manager will actively manage the portfolio of the Sub-Fund. In case of credit rating downgrading, the Manager will adjust the positions in the portfolio using its credit analysis and rating systems that are designed to manage credit risks.

The Sub-Fund may also invest in other instruments permitted under applicable regulations. The Sub-Fund may invest in offshore RMB denominated deposits.

The Sub-Fund will not invest in China A-Shares. The Sub-Fund will not invest in bonds issued outside mainland China. The Sub-Fund will not invest in derivative instruments,

structured products, structured deposits or asset backed securities (including asset backed commercial papers or similar structured products) for hedging or non-hedging purposes.

The Manager currently does not intend to enter into any securities lending, repurchase or reverse repurchase transactions or similar over-the-counter transactions in respect of the Sub-Fund. Prior approval will be sought from the SFC and at least one month's prior notice will be given to Unitholders should there be a change in such intention.

### **Investment Strategy**

The Manager's investment strategy is to construct the duration of the debt securities investment portfolio based on expectations of the changes in RMB interest rates. The Sub-Fund will apply analysis in credit risk and liquidity risk to adjust the allocation of investment in debt securities and increase returns on investment. Further, the Sub-Fund will seek to invest in undervalued debt securities, which are selected through the Manager's pricing technique.

#### **Overview of the PRC Debt Securities Market**

Please refer to Annex A of this Explanatory Memorandum for an overview of the debt securities market in the PRC.

### Renminbi Qualified Foreign Institutional Investor ("RQFII")

Under prevailing RQFII regulations in the PRC, foreign institutional investors who wish to invest directly in the PRC domestic securities market may apply for a RQFII licence. The Manager has obtained a RQFII licence in the PRC. Currently it is intended that the Sub-Fund will obtain exposure to securities and instruments issued within mainland China by using the RQFII quotas of the Manager, which has obtained RQFII status in China. The Manager (as RQFII holder) may from time to time make available RQFII quota for the purpose of the Sub-Fund's direct investment into the PRC. Under the SAFE's RQFII quota administration policy, the Manager has the flexibility to allocate its RQFII quota across different open-ended fund products, or, subject to SAFE's approval, to products and/or accounts that are not open-ended funds. The Manager may therefore allocate additional RQFII quota to the Sub-Fund, or allocate RQFII quota which may otherwise be available to the Sub-Fund to other products and/or accounts. The Manager may also apply to SAFE for additional RQFII quota which may be utilised by the Sub-Fund, other clients of the Manager or other products managed by

the Manager. However, there is no assurance that the Manager will make available RQFII quota that is sufficient for the Sub-Fund's investment at all times.

The RQFII regime is governed by rules and regulations as promulgated by the mainland Chinese authorities, i.e., the China Securities Regulatory Commission ("CSRC"), the State Administration of Foreign Exchange ("SAFE") and the People's Bank of China ("PBOC"). Such rules and regulations may be amended from time to time and include (but are not limited to):

- (i) the "Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" issued by the CSRC, the PBOC and the SAFE and effective from 1 March 2013 (《人民幣合格境外機構投資者境內證券投資試點辦法》);
- (ii) the "Implementation Rules for the Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" issued by the CSRC and effective from 1 March 2013 (關於實施《人民幣合格境外機構投資者境內證券投資 試點辦法》的規定); and
- (iii) the "Circular on Issues Related to the Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" (國家外匯管理局關於人民幣合格境外機構投資者境內證券投資試點有關問題的通知) issued by SAFE and effective from 21 March 2013 ("SAFE Rules");
- (iv) the "Notice of the People's Bank of China on the Relevant Matters concerning the Implementation of the Pilot Measures for Domestic Securities Investment Made by the RMB Qualified Foreign Institutional Investors", issued by the PBOC and effective from 2 May 2013 (中國人民銀行關於實施《人民幣合格境外機構投資者境內證券投資試點辦法》有關事項的通知); and
- (v) any other applicable regulations promulgated by the relevant authorities.

The Manager, in its capacity as a RQFII, and the Trustee have appointed China Construction Bank Corporation as the RQFII Custodian in respect of the RQFII securities, pursuant to relevant laws and regulations.

Securities and instruments issued or distributed within the PRC as permitted under applicable PRC regulations will be maintained by the RQFII Custodian pursuant to PRC regulations

through securities account(s) with the relevant PRC securities depositaries in such name as may be permitted or required in accordance with PRC regulations.

Investors should pay attention to the risk factors headed "RQFII risk" (especially the subheadings "Repatriation and liquidity risks" and "Application of RQFII rules") and "Cash deposited with the RQFII Custodian" and "PRC brokerage risk" under the "Specific Risk Factors" section for risks associated with investment in the RQFII regime. The Manager has obtained an opinion from PRC legal counsel to the effect that, as a matter of PRC laws:

- (a) securities account(s) with the relevant depositaries and maintained by the RQFII Custodian and the RMB special deposit account(s) with the RQFII Custodian (respectively, "Securities Account(s)" and "Cash Account(s)") have been opened in the joint names of the Manager (as the RQFII holder) and the Sub-Fund for the sole benefit and use of the Sub-Fund in accordance with all applicable laws, rules and regulations of the PRC and with approval from all competent authorities in the PRC;
- (b) the assets held/credited in the Securities Account(s) (i) belong solely to the Sub-Fund, and (ii) are segregated and independent from the proprietary assets of the Manager (as the RQFII holder), the RQFII Custodian and any qualified broker appointed by the RQFII Holder to execute transactions for the Sub-Fund in the PRC ("PRC Broker(s)") and from the assets of other clients of the Manager (as the RQFII holder), the RQFII Custodian, and any PRC Broker(s);
- (c) the assets held/credited in the Cash Account(s) (i) become an unsecured debt owing from the RQFII Custodian to the Sub-Fund, and (ii) are segregated and independent from the proprietary assets of the Manager (as the RQFII holder) and any PRC Broker(s), and from the assets of other clients of the Manager (as the RQFII holder) and any PRC Broker(s);
- (d) the Trustee, for and on behalf of the Sub-Fund, is the only entity which has a valid claim of ownership over the assets in the Securities Account(s) and the debt in the amount deposited in the Cash Account(s) of the Sub-Fund;
- (e) if the Manager or any PRC Broker(s) is liquidated, the assets contained in the Securities Account(s) and Cash Account(s) of the Sub-Fund will not form part of the liquidation assets of the RQFII Manager or such PRC Broker(s) in liquidation in the PRC; and

(f) if the RQFII Custodian is liquidated, (i) the assets contained in the Securities Account(s) of the Sub-Fund will not form part of the liquidation assets of the RQFII Custodian in liquidation in the PRC, and (ii) the assets contained in the Cash Account(s) of the Sub-Fund will form part of the liquidation assets of the RQFII Custodian in liquidation in the PRC and the Sub-Fund will become an unsecured creditor for the amount deposited in the Cash Account(s).

Further, the Trustee has put in place proper arrangements to ensure that:

- (i) the Trustee takes into its custody or under its control the assets of the Sub-Fund, including assets deposited in the Securities Account(s) and Cash Accounts with the ROFII Custodian, and holds the same in trust for the Unitholders;
- (ii) the Trustee registers the assets of the Sub-Fund, including assets deposited in the Securities Account(s) and Cash Accounts with the RQFII Custodian, to the order of the Trustee; and
- (iii) the RQFII Custodian will look to the Trustee for instructions and solely act in accordance with such instructions, save as otherwise required under applicable regulations.

The Manager will assume dual roles as the Manager of the Sub-Fund and the holder of RQFII quotas for the Sub-Fund. The Manager will be responsible for ensuring that all transactions and dealings will be dealt with in compliance with the Trust Deed (where applicable) as well as the relevant laws and regulations applicable to the Manager as a RQFII. If any conflicts of interest arise, the Manager will have regard in such event to its obligations to the Sub-Fund and will endeavour to ensure that such conflicts are resolved fairly and that Unitholders' interests can be sufficiently protected.

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor headed "PRC tax considerations" under the "Risk Factors" section.

In order to meet the potential tax liability on investment income arising from the investment in PRC Securities, the Manager reserves the right to provide for withholding income tax on such income and withhold the tax for the account of the Sub-Fund.

The MoF, SAT and the CSRC issued Notice No. 79 which states that QFIIs and RQFIIs (without an establishment or place in the PRC or having an establishment in the PRC but the income so derived in China is not effectively connected with such establishment) will be temporarily exempt from PRC corporate income tax on gains derived from the trading of PRC equity investment (including China A-Shares) effective from 17 November 2014.

In light of the Notice No.79, the Manager, having consulted independent professional tax advice, does not make WIT provision for gross realised or unrealized capital gains derived from the trading of PRC equity investment (including China A-Shares) from 17 November 2014 onwards.

There is no specific rules governing the PRC taxes on capital gains derived from foreign investors from the trading of PRC debt securities. Based on verbal comments from the PRC tax authorities, gains realized by foreign investors from investment in PRC debt securities are non-PRC sourced income and thus should not be subject to PRC WIT. However, there are no written tax regulations issued by the PRC tax authorities to confirm that interpretation. As a matter of practice, the PRC tax authorities have not levied PRC WIT on capital gains realised by foreign investors from the trading of debt securities. Based on the current interpretation of the SAT and having consulted professional and independent tax adviser, the Manager will not make any tax provision for gross realized or unrealized capital gains derived from disposal of debt securities.

The Manager, having consulted professional and independent tax adviser, will make WIT provision of 10% and VAT (plus local surtaxes) of 6.72% on interest from its investments in PRC debt securities (except PRC government bonds) issued by PRC tax resident enterprises, if such taxes were not withheld at source.

Investors should note that the net asset value of the Sub-Fund may require further adjustment to take into account any retrospective application of new tax regulations and development, including change in interpretation of the relevant regulations by the PRC tax authority.

There is a possibility of the rules being changed and taxes being applied retrospectively. There is a risk that taxes may be levied in the future on the Sub-Fund for which no provision is made, which may potentially cause substantial loss to the Sub-Fund. The Manager will closely monitor any further guidance by the relevant PRC tax authorities and adjust the withholding income tax provisioning approach of the Sub-Fund if necessary. The Manager will act in the best interest of the Unitholders of the Sub-Fund at all times.

Unitholders may be advantaged or disadvantaged depending upon the final tax liabilities, the level of provision and when they subscribed and/or redeemed their Units. If no provision is made by the Manager in relation to all or part of the actual tax levied by the State Administration of Taxation in the future, investors should note that the Net Asset Value of the Sub-Fund may be lowered, as the Sub-Fund will ultimately have to bear the full amount of tax liabilities. In this case, the additional amount of tax liabilities will only impact Units in issue at the relevant time, and the then existing Unitholders and subsequent Unitholders will be disadvantaged as such Unitholders will bear, through the Sub-Fund, a disproportionately higher amount of tax liabilities as compared to that borne before the actual tax liabilities are levied.

Unitholders should seek their own tax advice on their tax position with regard to their investments in the Sub-Fund.

#### **Additional Investment Restrictions**

The Manager may borrow up to 10% of the latest available Net Asset Value of the Sub-Fund to acquire investments, to redeem Units or to pay expenses relating to the Sub-Fund.

### **Specific Risk Factors**

Investors should refer to the relevant risks under the section headed "Risk Factors" in the main part of the Explanatory Memorandum and the following specific risk factors for the Sub-Fund:

*Investment risk* – The Sub-Fund mainly invests in RMB denominated debt securities and these instruments may fall in value. Investors may suffer losses as a result. The Sub-Fund is not principal guaranteed and the purchase of its Units is not the same as investing directly in debt securities.

China market / Single country investment — Insofar as the Sub-Fund invests substantially in securities issued in mainland China, it will be subject to risks inherent in the China market and additional concentration risks. Please refer to the risk factors headed "China market risk", "Emerging markets risk" and "Concentration risk" in the main part of the Explanatory Memorandum.

The Sub-Fund's investments in the PRC market are subject to special tax considerations. Investors should refer to risk factor headed "PRC tax considerations" in the main part of the Explanatory Memorandum.

**Renminbi currency risk** – Renminbi is currently not a freely convertible currency as it is subject to foreign exchange control policies of and repatriation restrictions imposed by the Chinese government. If such policies change in future, the Sub-Fund's or the investors' position may be adversely affected. There is no assurance that RMB will not be subject to devaluation, in which case the value of their investments will be adversely affected. Please refer to the risk factors headed "Renminbi currency risk" in the main part of the Explanatory Memorandum.

Currency conversion risk — Where an investor subscribes for Units denominated in a non-RMB currency, the Manager will convert such subscriptions into RMB prior to investment at the applicable exchange rate and subject to the applicable spread. Where an investor redeems Units denominated in a non-RMB currency, the Manager will sell the Sub-Fund's investments denominated in RMB and convert such proceeds into non-RMB currency at the applicable exchange rate and subject to the applicable spread.

As RMB is not freely convertible, currency conversion is also subject to availability of RMB at the relevant time (i.e. it is possible there is not sufficient RMB for currency conversion in case of sizeable subscriptions in non-RMB classes). The Manager has the absolute discretion to reject any application made in non-RMB currency funds (whether such application is in relation to a RMB class) where it determines that there is not sufficient RMB for currency conversion. In case of redemptions, currency conversion is also subject to the Sub-Fund's ability to convert the proceeds denominated in RMB into non-RMB currency which, in turn, might affect the Sub-Fund's ability to meet redemption requests from the Unitholders or delay the payment of redemption proceeds.

In calculating the net asset value of Units of non-RMB class, the Manager will apply the CNH rate (i.e. the exchange rate for the offshore RMB market in Hong Kong). The CNH rate may be at a premium or discount to the exchange rate for the onshore RMB market in the PRC (i.e. the CNY exchange rate); there may be significant bid and offer spreads. Consequently, there may be significant trading costs incurred and investing in classes of Units denominated in a non-RMB currency may suffer losses. The value of the Sub-Fund thus calculated may be subject to fluctuation.

**RQFII** risk – The Sub-Fund is not a RQFII but may obtain access to securities and instruments issued or distributed within the PRC directly using RQFII quotas of a RQFII. The Sub-Fund may invest directly in RQFII eligible securities investment via the RQFII status of the Manager. The following risks are relevant to the RQFII regime:

Risks regarding RQFII status and RQFII quota -

Investors should note that RQFII status could be suspended or revoked, which may have an adverse effect on the Sub-Fund's performance as the Sub-Fund may be required to dispose of its securities holdings.

Investors should note that there can be no assurance that a RQFII will continue to maintain its RQFII status or to make available its RQFII quota, or the Sub-Fund will be allocated a sufficient portion of RQFII quotas from a RQFII to meet all applications for subscription to the Sub-Fund, or that redemption requests can be processed in a timely manner due to adverse changes in relevant laws or regulations. The Sub-Fund may not have exclusive use of the entire RQFII quota granted by SAFE to the RQFII (i.e. the Manager), as the RQFII may in its discretion allocate RQFII quota which may otherwise be available to the Sub-Fund to other products and/or accounts. Such restrictions may result in a rejection of applications for subscription of the Sub-Fund. In extreme circumstances, the Sub-Fund may incur significant losses due to insufficiency of RQFII quota, limited investment capabilities, or may not be able to fully implement or pursue its investment objective or strategy, due to RQFII investment restrictions, illiquidity of the Chinese domestic securities market, and/or delay or disruption in execution of trades or in settlement of trades.

RQFII quotas are generally granted to a RQFII. The rules and restrictions under RQFII regulations generally apply to the RQFII as a whole and not simply to the investments made by the Sub-Fund. SAFE is vested with the power to impose regulatory sanctions if the RQFII or the RQFII Custodian violates any provision of the SAFE Rules. Any violations could result in the revocation of the RQFII's quota or other regulatory sanctions and may adversely impact on the portion of the RQFII's quota made available for investment by the Sub-Fund.

### Repatriation and liquidity risks -

In addition, certain restrictions imposed by the Chinese government on RQFIIs may have an adverse effect on the Sub-Fund's liquidity and performance. The State Administration of Foreign Exchange ("SAFE") regulates and monitors the repatriation of funds out of the PRC by the RQFII pursuant to its SAFE Rules. No lock-up period is imposed on the capital

remitted by an open-ended RQFII fund (such as the Sub-Fund). Repatriations by RQFIIs in respect of an open-ended RQFII fund (such as the Sub-Fund) conducted in RMB are currently not subject to repatriation restrictions or prior approval, although authenticity and compliance reviews will be conducted, and monthly reports on remittances and repatriations will be submitted to SAFE by the RQFII Custodian. There is no assurance, however, that PRC rules and regulations will not change or that repatriation restrictions will not be imposed in the future. Any restrictions on repatriation of the invested capital and net profits may impact on the Sub-Fund's ability to meet redemption requests from the Unitholders. Furthermore, as the RQFII Custodian's review on authenticity and compliance is conducted on each repatriation, the repatriation may be delayed or even rejected by the RQFII Custodian in case of non-compliance with the RQFII rules and regulations. In such case, it is expected that redemption proceeds will be paid to the redeeming Unitholder as soon as practicable and after the completion of the repatriation of funds concerned. It should be noted that the actual time required for the completion of the relevant repatriation will be beyond the Manager's control.

## Application of RQFII rules -

The RQFII rules described under "Renminbi Qualified Foreign Institutional Investor ("RQFII")" enable Renminbi to be remitted into and repatriated out of the PRC. The RQFII regime is relatively new and the relevant rules and their application may depend on the interpretation given by the relevant Chinese authorities. Investment products (such as the Sub-Fund) which make investments pursuant to such RQFII rules are among the first of its kind. Any changes to the relevant rules may have an adverse impact on investors' investment in the Sub-Fund. In the worst scenario, the Manager may determine that the Sub-Fund shall be terminated if it is not legal or viable to operate the Sub-Fund because of changes to the application of the relevant rules.

The current RQFII laws, rules and regulations are subject to change, which may take retrospective effect. In addition, there can be no assurance that the RQFII laws, rules and regulations will not be abolished. The Sub-Fund, which invests in the PRC markets through a RQFII, may be adversely affected as a result of such changes.

Cash deposited with the RQFII Custodian – Investors should note that cash deposited in the cash accounts of the Sub-Fund with the RQFII Custodian will not be segregated but will be a debt owing from the RQFII Custodian to the Sub-Fund as a depositor. Such cash will be comingled with cash that belongs to other clients or creditors of the RQFII Custodian. In the event of bankruptcy or liquidation of the RQFII Custodian, the Sub-Fund will not have any

proprietary rights to the cash deposited in such cash accounts, and the Sub-Fund will become an unsecured creditor, ranking pari passu with all other unsecured creditors, of the RQFII Custodian. The Sub-Fund may face difficulty and/or encounter delays in recovering such debt, or may not be able to recover it in full or at all, in which case the Sub-Fund will suffer.

**Risks relating to debt securities** – The following risk factors are relevant to debt securities:

Credit risk of issuers / counterparties -

Investment in RMB denominated debt securities is subject to the counterparty risk of the issuers which may be unable or unwilling to make timely payments on principal and/or interest. Some of the RMB denominated debt securities that the Sub-Fund invests may be unrated. In general, debt securities that have a lower credit rating or that are unrated will be more susceptible to the credit risk of the issuers. Please refer to the risk factor headed "Lower rated/ unrated securities risk" in the main part of the Explanatory Memorandum. In the event of a default or credit rating downgrading of the issuers, the Sub-Fund's value will be adversely affected and investors may suffer a substantial loss as a result. The Sub-Fund may also encounter difficulties or delays in enforcing its rights against such issuers as they may be incorporated outside Hong Kong and subject to foreign laws.

Investors should note the limitations of credit ratings set out under the risk factors headed "Credit rating downgrading risk" in the main part of the Explanatory Memorandum. In addition, the Sub-Fund may invest in securities the credit ratings of which are assigned by the Chinese local credit rating agencies. However, the rating criteria and methodology used by such agencies may be different from those adopted by most of the established international credit rating agencies. Therefore, such rating system may not provide an equivalent standard for comparison with securities rated by international credit rating agencies.

RMB denominated debt securities are offered on an unsecured basis without collateral, and will rank equally with other unsecured debts of the relevant issuer. As a result, if the issuer becomes bankrupt, proceeds from the liquidation of the issuer's assets will be paid to holders of the debt securities only after all secured claims have been satisfied in full. The Sub-Fund is therefore fully exposed to the credit/insolvency risk of its counterparties as an unsecured creditor. The Sub-Fund may also encounter difficulties or delays in enforcing its rights against such issuers as they may be incorporated outside Hong Kong and subject to foreign laws.

# Counterparty and settlement risk -

Investment in debt securities will expose the Sub-Fund to counterparty default risks. Exchange traded debt securities may be subject to counterparty risk, although such risk is mitigated by a centralised clearing system. On the other hand, the degree of counterparty risk may be higher in the interbank bond market (a quote-driven over-the-counter (OTC) market), where deals are negotiated between two counterparties through a trading system. The counterparty which has entered into a transaction with the Sub-Fund may default in its obligation to settle the transaction by delivery of the relevant security or by payment for value.

There are various transaction settlement methods in the interbank bond market, such as the delivery of security by the counterparty after receipt of payment by the Sub-Fund; payment by the Sub-Fund after delivery of security by the counterparty; or simultaneous delivery of security and payment by each party. Although the Manager may endeavour to negotiate terms which are favourable to the Sub-Fund (e.g. requiring simultaneous delivery of security and payment), there is no assurance that settlement risks can be eliminated. Where its counterparty does not perform its obligations under a transaction, the Sub-Fund will sustain losses.

### Interest rate risk -

Investment in fixed income securities are generally subject to fluctuations in interest rates. Please refer to the risk factor headed "Interest rate risk" in the main part of the Explanatory Memorandum.

In particular, the Chinese government's macro-economic policies and controls (including its monetary and fiscal policies) will have significant influence over the capital markets in China. Changes in fiscal and monetary policies, such as interest rates policies, may have an adverse impact on the pricing of fixed income securities held by the Sub-Fund. The return of the Sub-Fund will be adversely affected as a result.

### Local government bond risks –

Local government bonds are the securities issued by the government of local provinces and cities in the PRC. Besides treasury bonds, the PRC State Council also allows local provinces and cities to issue bonds, i.e. local government bonds. The local government needs to obtain permission from the central government before issuing such bonds, and the Ministry of

Finance acts as the proxy agent on behalf of the local government for debt issuance and interest and principal payment. Unlike urban investment bonds issued by local government financing vehicles, local government bonds are issued under permission of the PRC central government and regulated within the centralised budget management scheme. Although local government bonds are generally considered to have a more solid financial foundation and better transparency, they are subject to potential risks of default by the relevant local government.

#### Risk associated with urban investment bonds –

The Sub-Fund may invest up to 100% of its Net Asset Value in urban investment bonds. In view of limitations on directly raising funds, local governments in the PRC have set up numerous entities known as "Local Government Financing Vehicles" (LGFVs) to borrow and fund local development, public welfare investment and infrastructure projects. Urban investment bonds are issued by LGFVs. Local governments may appear to be connected to urban investment bonds, as they are shareholders of the LGFVs issuing such bonds. However, urban investment bonds are typically not guaranteed by the relevant local governments or the central government of the PRC. As such, local governments or the central government of the PRC are not obliged to support any LGFVs in default. The LGFVs' ability to repay debts depends on various factors, including the nature of the business of such LGFVs, the financial strength of such LGFVs and the extent to which the relevant local governments are prepared to support such LGFVs. Slower revenue growth at some local governments may constrain their capacity to provide support, while regulatory constraints may also limit local governments' ability to inject land reserves into LGFVs. Further, local governments have taken on debt in various other forms, and recent analyses show that increased financing activities have posed a risk to local government finances. If a LGFV encounters financial difficulties, without the local government's support, there is a risk of possible defaults by the LGFV. This could result in substantial losses in the Sub-Fund's investments in debts issued by such LGFV, and as a result, the Sub-Fund's Net Asset Value will be adversely affected.

## *Liquidity risk* –

The RMB denominated debt securities market is at a developing stage and the market capitalisation and trading volume may be lower than those of the more developed markets. Market volatility and potential lack of liquidity due to low trading volume in the RMB denominated debt securities market may result in prices of debt securities traded on such

markets fluctuating significantly and may affect the volatility of the Sub-Fund's Net Asset Value.

The debt securities in which the Sub-Fund invests may not be listed on a stock exchange or a securities market where trading is conducted on a regular basis. Even if the debt securities are listed, the market for such securities may be inactive and the trading volume may be low. In the absence of an active secondary market, the Sub-Fund may need to hold the debt securities until their maturity date. If sizeable redemption requests are received, the Sub-Fund may need to liquidate its investments at a substantial discount in order to satisfy such requests and the Sub-Fund may suffer losses in trading such securities.

The price at which the debt securities are traded may be higher or lower than the initial subscription price due to many factors including the prevailing interest rates. Further, the bid and offer spreads of the price of debt securities in which the Sub-Fund invests may be high, and the Sub-Fund may therefore incur significant trading costs and may even suffer losses when selling such investments.

Valuation risk — Valuation of the Sub-Fund's investments may involve uncertainties and judgmental determinations, and independent pricing information may not at all times be available. If such valuations should prove to be incorrect, the Net Asset Value of the Sub-Fund may be adversely affected.

The value of debt securities may be affected by changing market conditions or other significant market events affecting valuation. For example, in the event of downgrading of an issuer, the value of the relevant debt securities may decline rapidly.

In particular, the value of lower-rated or unrated corporate bonds is affected by investors' perceptions. When economic conditions appear to be deteriorating, or where an adverse event happens to the issuer, lower rated or unrated corporate bonds may decline in market value due to investors' heightened concerns and perceptions over credit quality.

**PRC** brokerage risk – The execution and settlement of transactions or the transfer of any funds or securities may be conducted by brokers ("PRC Brokers") appointed by the RQFII. There is a risk that the Sub-Fund may suffer losses from the default, bankruptcy or disqualification of the PRC Brokers. In such event, the Sub-Fund may be adversely affected in the execution or settlement of any transaction or in the transfer of any funds or securities.

In selection of PRC Brokers, the RQFII will have regard to factors such as the competitiveness of commission rates, size of the relevant orders and execution standards. If the RQFII considers appropriate, it is possible that a single PRC Broker will be appointed and the Sub-Fund may not necessarily pay the lowest commission available in the market.

In the event of any default of either a PRC broker or the RQFII Custodian in the execution or settlement of any transaction or in the transfer of any funds or securities in the PRC, the Sub-Fund may encounter delays in recovering its assets which may in turn impact the Net Asset Value of the Sub-Fund.

**Risks relating to distributions from capital** – The Manager may in its discretion distribute dividends out of capital or effectively out of capital of the Sub-Fund. Please note the relevant risk associated with distributions out of capital or effectively out of capital as set out in the risk factor "Distribution out of capital" in the main part of the Explanatory Memorandum and further disclosures set out under the heading "Distributions" below.

### **Available Classes**

Class A (RMB) Units, Class A (USD) Units and Class A (HKD) Units are available for sale to the retail public in Hong Kong. Class I (RMB) Units, Class I (USD) Units and Class I (HKD) Units are offered to institutional investors.

## **Investment Minima**

Minimum Subscription Amount Class A (RMB): RMB20,000

Class A (USD): USD4,000 Class A (HKD): HKD20,000 Class I (RMB): RMB1,000,000 Class I (USD): USD200,000 Class I (HKD): HKD1,000,000

Minimum Subsequent Subscription Amount Class A (RMB): RMB10,000

Class A (USD): USD2,000 Class A (HKD): HKD10,000 Class I (RMB): RMB500,000 Class I (USD): USD100,000 Class I (HKD): HKD500,000 Minimum Holding Class A (RMB): RMB20,000

Class A (USD): USD4,000 Class A (HKD): HKD20,000 Class I (RMB): RMB1,000,000 Class I (USD): USD200,000 Class I (HKD): HKD1,000,000

Minimum Redemption Amount Class A (RMB): RMB10,000

Class A (USD): USD2,000 Class A (HKD): HKD10,000 Class I (RMB): RMB250,000 Class I (USD): USD50,000 Class I (HKD): HKD250,000

**Fees** 

Fees payable by investors

Preliminary Charge (% of Issue Price) For all classes: up to 3%

Redemption Charge (% of Redemption Price) Class A (RMB), Class A (USD)

and Class A (HKD): nil

Class I (RMB), Class I (USD) and Class I (HKD): nil, subject to redemption notice period of at

least 1 month

Switching Charge For all classes: nil

(% of Issue Price of the Units of the New Class)

Fees payable by the Sub-Fund

Management Fee Class A (RMB), Class A (USD)

(% Net Asset Value of the Sub-Fund) and Class A (HKD): 1.5% p.a.

Class I (RMB), Class I (USD)

and Class I (HKD): 1% p.a.

Trustee Fee

(% Net Asset Value of the Sub-Fund)

For all classes: up to 0.10% p.a.,

and a transaction fee of RMB200

per transaction (including fees for

the RQFII Custodian)

**Establishment Costs** 

The costs of establishment of the CSOP Shen Zhou Fund and the CSOP Shen Zhou RMB

Fund (initial Sub-Fund) have been described in the main part of the Explanatory

Memorandum.

**Dealing Day** 

Every HK & PRC Business Day.

**Dealing Deadline** 

4p.m. (Hong Kong time) on the relevant Dealing Day.

The Authorised Distributor(s) may impose an earlier cut-off time before the Dealing

Deadlines for receiving instructions for subscriptions, redemptions or switching. Investors

should confirm with the Authorised Distributor(s) concerned on the arrangements and dealing

procedures that are applicable to them.

Subscription, Redemption and Switching of Units

For details regarding the procedures for subscription, redemption and switching, see the main

part of the Explanatory Memorandum under "Purchase of Units", "Redemption of Units" and

"Switching between Classes".

The Manager may exercise their discretion to close subscriptions to any or all classes of the

Sub-Fund without prior notice if the total Net Asset Value in respect of all classes of the Sub-

Fund is liable to exceed the amount of RQFII quotas from time to time available for

investment by the Sub-Fund (including but not limited to when the Manager determines that

the Sub-Fund does not have sufficient and/or readily accessible instruments to invest the

additional subscription proceeds in a timely manner).

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In such an event, in respect of the affected classes of the Sub-Fund, the Manager will advise the closure of the Sub-Fund to new subscriptions by notifying new subscribers of the same (and whether their subscription applications have been rejected in whole or in part) as soon as practicable.

Further, the Manager may at its sole discretion reopen the Sub-Fund to new subscriptions at any time without prior notice.

Switching from a non-RMB denominated Sub-Fund into CSOP Shen Zhou RMB Fund is not allowed.

#### **Distributions**

The Manager has discretion as to whether or not to make any distribution of dividends, the frequency of distribution and amount of dividends. Distributions (if any) will be on a semi-annual basis (i.e. in respect of the period ending June and December each year), and paid within two months of the relevant period. Distributions will be paid in the class currency of the relevant Units.

Investors should note that there is no guarantee of regular distribution payments during the period investors hold the Units of the Sub-Fund. On the other hand, the Manager may at its discretion determine that dividends shall be paid more frequently having regard to the available income for the Sub-Fund and/or market conditions.

Dividends, if any, may be paid from income and/or capital of the Sub-Fund at the Manager's discretion. The Manager may also in its discretion pay dividends out of gross income while charging / paying all or part of the Sub-Fund's fees and expenses to / out of the capital of the Sub-Fund, resulting in an increase in distributable income for the payment of dividends by the Sub-Fund. Therefore, the Sub-Fund may effectively pay dividends out of capital. Payment of dividends out of capital or effectively out of capital amounts to a return or withdrawal of part of an investor's original investment or from any capital gains attributable to that original investment. Any distributions involving payment of dividends out of the Sub-Fund's capital or effectively out of capital may result in an immediate reduction of the Net Asset Value per Unit. Compositions of the dividend distributions (i.e. the relative amounts paid out of (i) net distributable income and (ii) capital) for the last 12 months will be available from the Manager upon request and on the website of the Manager www.csopasset.com. Please note that the aforesaid website has not been reviewed by the SFC.

Please refer to the risk factor headed "Distribution out of Capital" in the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the relevant risks.

Distributions will be paid in the class currency of the relevant Units.

The Manager may change the distribution policy of the Sub-Fund subject to the SFC's prior approval (if required) and by giving not less than one month's prior notice to the investors.

### Valuation

Valuation Day will be the relevant Dealing Day and the Valuation Point is the close of business in the last relevant market to close on each Valuation Day.

# **Documents Available for Inspection**

Please refer to the section headed "Documents Available for Inspection" in the main part of the Explanatory Memorandum and the following are the material contracts in respect of this Sub-Fund:

- (i) the RQFII Custodian Agreement between the Manager and the RQFII Custodian; and
- (ii) the Participation Agreement between the Manager, the Trustee and the RQFII Custodian.

## APPENDIX II - CSOP Select RMB Bond Fund

This Appendix comprises information in relation to CSOP Select RMB Bond Fund, a Sub-Fund of the Fund.

## **Definitions**

For this Sub-Fund, "**HK & PRC Business Day**" shall mean a day (other than a Saturday or Sunday) on which a Business Day on which banks in Hong Kong and the PRC are open for business, or such other day or days as the Manager and the Trustee may agree from time to time.

# **Application Moneys / Redemption Proceeds**

Applicants for Units should note that application moneys for this Sub-Fund will be in the class currency of the relevant class of Units. Where Unitholders redeem their Units, redemption proceeds will be paid in the relevant class currency only.

## **Base Currency**

The base currency of the Sub-Fund is RMB.

The Manager may offer classes of Units with different currencies of denomination (i.e. the "class currencies") from time to time. Currently, the following classes of Units are offered:

Class	Class currency
Class A (RMB)	RMB
Class A (USD)	US dollar
Class I (RMB)	RMB
Class I (USD)	US dollar

## **Investment Objective and Policy**

The CSOP Select RMB Bond Fund seeks long term and stable capital growth through investing primarily in bonds issued within mainland China through the RQFII quota of the Manager.

The Sub-Fund will invest not less than 80% of its Net Asset Value in RMB denominated and settled debt securities issued or distributed within mainland China where the issuers or the debt securities have obtained investment grade ratings from recognised international rating agencies at the time the debt securities are purchased. "Investment grade" refers to a credit rating of BBB- or above by Standard & Poor's, Baa3 or above from Moody's, BBB- or above from Fitch, or from an internationally recognised credit rating agency. In the event of split ratings among such credit rating agencies, the highest credit rating accredited to the issuers or the securities will be applied by the Manager.

The Sub-Fund may invest in debt securities issued by the PRC central government (e.g. the Ministry of Finance) and local governments, governmental bodies and organizations (e.g. the policy banks of the PRC) and corporate entities (e.g. commercial banks and PRC listed companies). The Sub-Fund does not have a bias towards either government or corporate issuers.

The debt securities include but are not limited to government bonds and notes, treasury bonds, policy bank bonds, local government bonds, corporate bonds, financial bonds, commercial papers, short term bills and notes issued or distributed within mainland China by the PRC government authorities, quasi-government organizations, financial institutions and other corporations (collectively, "PRC Securities"). These securities are listed on a stock exchange or traded in the interbank bond market.

The Manager will actively manage the portfolio of the Sub-Fund. In case of credit rating downgrading of the issuer or the security, the Manager will adjust the positions in the portfolio using its credit analysis and rating systems that are designed to manage credit risks. In case of credit rating downgrading to below investment grade, the Manager will cease to hold the relevant securities and use reasonable effort to divest such securities in a reasonable period of time determined by the Manager.

The Sub-Fund may invest in offshore RMB denominated deposits, fixed income funds that are authorised by the China Securities Regulatory Commission ("CSRC") to be offered in

mainland China. The Sub-Fund may also invest in other instruments permitted under applicable regulations.

The indicative asset allocation of the Sub-Fund is as follows:

Percentage of Net Asset Value

Bonds: 80-100% Fixed income funds: 0-10% Offshore RMB deposits and Cash: 0-10%

The Sub-Fund will not invest in (i) China A-Shares; (ii) any securities issued or distributed outside mainland China; (iii) bonds issued by PRC local government financing vehicles (also known as "urban investment bonds"); and (iv) securities that are rated non-investment grade or are unrated (unless the relevant issuers is rated investment grade by a recognised international credit rating agency at the time of purchase of the securities). The Sub-Fund will not invest in derivative instruments, structured products, structured deposits or asset backed securities (including asset backed commercial papers or similar structured products) for hedging or non-hedging purposes. Prior approval will be sought from the SFC and at least one month's prior notice will be given to Unitholders should there be any change in the policies set out in this paragraph.

The Manager currently does not intend to enter into any securities lending, repurchase or reverse repurchase transactions or similar over-the-counter transactions in respect of the Sub-Fund. Prior approval will be sought from the SFC and at least one month's prior notice will be given to Unitholders should there be a change in such intention.

## **Investment Strategy**

The Manager's selection criteria primarily focus on the credit rating of the relevant debt securities or the issuers, in accordance with the investment objective of the Sub-Fund. The Manager will also consider the maturity terms of the debt securities by analyzing and anticipating the market yield curve shape and trends. In addition, the Manager will consider the sector of the relevant issuers as necessary (e.g. where it considers that a sector is facing different macro-trends and policy environment, which could affect the risk/return profile of the debt securities). The Manager will carefully select debt securities with risk/return profile that is able to meet the Sub-Fund's long term investment objective.

In particular, the Manager seeks to construct the duration of the debt securities investment portfolio based on expectations of the changes in RMB interest rates. Duration measures the

sensitivity of bond prices to the change of interest rate (or yield). The Sub-Fund will apply analysis in credit risk and liquidity risk to adjust the allocation of investment in debt securities and increase returns on investment. Further, the Sub-Fund will seek to invest in undervalued debt securities, which are selected through the Manager's pricing technique.

#### **Overview of the PRC Debt Securities Market**

Please refer to Annex A of this Explanatory Memorandum for an overview of the debt securities market in the PRC.

### Renminbi Qualified Foreign Institutional Investor ("RQFII")

Under prevailing RQFII regulations in the PRC, foreign institutional investors who wish to invest directly in the PRC domestic securities market may apply for a RQFII licence. The Manager has obtained a RQFII licence in the PRC. Currently it is intended that the Sub-Fund will obtain exposure to securities and instruments issued within mainland China by using the RQFII quotas of the Manager, which has obtained RQFII status in China. The Manager (as RQFII holder) may from time to time make available RQFII quota for the purpose of the Sub-Fund's direct investment into the PRC. Under the SAFE's RQFII quota administration policy, the Manager has the flexibility to allocate its RQFII quota across different open-ended fund products, or, subject to SAFE's approval, to products and/or accounts that are not open-ended funds. The Manager may therefore allocate additional RQFII quota to the Sub-Fund, or allocate RQFII quota which may otherwise be available to the Sub-Fund to other products and/or accounts. The Manager may also apply to SAFE for additional RQFII quota which may be utilised by the Sub-Fund, other clients of the Manager or other products managed by the Manager. However, there is no assurance that the Manager will make available RQFII quota that is sufficient for the Sub-Fund's investment at all times.

The RQFII regime is governed by rules and regulations as promulgated by the mainland Chinese authorities, i.e., the China Securities Regulatory Commission ("CSRC"), the State Administration of Foreign Exchange ("SAFE") and the People's Bank of China ("PBOC"). Such rules and regulations may be amended from time to time and include (but are not limited to):

(i) the "Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" issued by the CSRC, the PBOC and the SAFE and effective from 1 March 2013 (《人民幣合格境外機構投資者境內證券投資試點辦法》);

- (ii) the "Implementation Rules for the Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" issued by the CSRC and effective from 1 March 2013 (關於實施《人民幣合格境外機構投資者境內證券投資 試點辦法》的規定); and
- (iii) the "Circular on Issues Related to the Pilot Scheme for Domestic Securities Investment through Renminbi Qualified Foreign Institutional Investors" (國家外匯管理局關於人民幣合格境外機構投資者境內證券投資試點有關問題的通知) issued by SAFE and effective from 21 March 2013 ("SAFE Rules");
- (iv) the "Notice of the People's Bank of China on the Relevant Matters concerning the Implementation of the Pilot Measures for Domestic Securities Investment Made by the RMB Qualified Foreign Institutional Investors", issued by the PBOC and effective from 2 May 2013 (中國人民銀行關於實施《人民幣合格境外機構投資者境內證券投資試點辦法》有關事項的通知); and
- (v) any other applicable regulations promulgated by the relevant authorities.

The Manager, in its capacity as a RQFII, and the Trustee have appointed China Construction Bank Corporation as the RQFII Custodian in respect of the RQFII securities, pursuant to relevant laws and regulations.

Securities and instruments issued or distributed within the PRC as permitted under applicable PRC regulations will be maintained by the RQFII Custodian pursuant to PRC regulations through securities account(s) with the relevant PRC securities depositaries in such name as may be permitted or required in accordance with PRC regulations.

Investors should pay attention to the risk factors headed "RQFII risk" (especially the subheadings "Repatriation and liquidity risks" and "Application of RQFII rules") and "Cash deposited with the RQFII Custodian" and "PRC brokerage risk" under the "Specific Risk Factors" section for risks associated with investment in the RQFII regime. The Manager has obtained an opinion from PRC legal counsel to the effect that, as a matter of PRC laws:

(g) securities account(s) with the relevant depositaries and maintained by the RQFII Custodian and the RMB special deposit account(s) with the RQFII Custodian (respectively, "Securities Account(s)" and "Cash Account(s)") have been opened in the joint names of the Manager (as the RQFII holder) and the Sub-Fund for the sole

benefit and use of the Sub-Fund in accordance with all applicable laws, rules and regulations of the PRC and with approval from all competent authorities in the PRC;

- (h) the assets held/credited in the Securities Account(s) (i) belong solely to the Sub-Fund, and (ii) are segregated and independent from the proprietary assets of the Manager (as the RQFII holder), the RQFII Custodian and any qualified broker appointed by the RQFII Holder to execute transactions for the Sub-Fund in the PRC ("PRC Broker(s)") and from the assets of other clients of the Manager (as the RQFII holder), the RQFII Custodian, and any PRC Broker(s);
- (i) the assets held/credited in the Cash Account(s) (i) become an unsecured debt owing from the RQFII Custodian to the Sub-Fund, and (ii) are segregated and independent from the proprietary assets of the Manager (as the RQFII holder) and any PRC Broker(s), and from the assets of other clients of the Manager (as the RQFII holder) and any PRC Broker(s);
- (j) the Trustee, for and on behalf of the Sub-Fund, is the only entity which has a valid claim of ownership over the assets in the Securities Account(s) and the debt in the amount deposited in the Cash Account(s) of the Sub-Fund;
- (k) if the Manager or any PRC Broker(s) is liquidated, the assets contained in the Securities Account(s) and Cash Account(s) of the Sub-Fund will not form part of the liquidation assets of the RQFII Manager or such PRC Broker(s) in liquidation in the PRC; and
- (l) if the RQFII Custodian is liquidated, (i) the assets contained in the Securities Account(s) of the Sub-Fund will not form part of the liquidation assets of the RQFII Custodian in liquidation in the PRC, and (ii) the assets contained in the Cash Account(s) of the Sub-Fund will form part of the liquidation assets of the RQFII Custodian in liquidation in the PRC and the Sub-Fund will become an unsecured creditor for the amount deposited in the Cash Account(s).

Further, the Trustee has put in place proper arrangements to ensure that:

(iv) the Trustee takes into its custody or under its control the assets of the Sub-Fund, including assets deposited in the Securities Account(s) and Cash Accounts with the RQFII Custodian, and holds the same in trust for the Unitholders;

- (v) the Trustee registers the assets of the Sub-Fund, including assets deposited in the Securities Account(s) and Cash Accounts with the RQFII Custodian, to the order of the Trustee; and
- (vi) the RQFII Custodian will look to the Trustee for instructions and solely act in accordance with such instructions, save as otherwise required under applicable regulations.

The Manager will assume dual roles as the Manager of the Sub-Fund and the holder of RQFII quotas for the Sub-Fund. The Manager will be responsible for ensuring that all transactions and dealings will be dealt with in compliance with the Trust Deed (where applicable) as well as the relevant laws and regulations applicable to the Manager as a RQFII. If any conflicts of interest arise, the Manager will have regard in such event to its obligations to the Sub-Fund and will endeavour to ensure that such conflicts are resolved fairly and that Unitholders' interests can be sufficiently protected.

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor headed "PRC tax considerations" under the "Risk Factors" section.

In light of the uncertainty on the income tax treatment on capital gains and in order to meet this potential tax liability for capital gains, the Manager reserves the right to provide for WIT on such gains or income and withhold the tax for the account of the Sub-Fund. After careful consideration of the Manager's assessment and having taken and considered independent professional tax advice relating to the Sub-Fund's eligibility to benefit from the Arrangement, and in accordance with such advice, the Manager considers that the Sub-Fund is a Hong Kong tax resident for the purpose of the Arrangement and should be able to enjoy a WIT exemption on capital gains derived from the disposal of PRC Securities under the Arrangement. In this connection, the Manager, having taken and considered independent professional tax advice, and in accordance with such advice, has determined that no WIT provision will be made on the gross realized and unrealized capital gains derived from disposal of the PRC Securities.

It should be noted that there are certain uncertainties regarding the WIT provisioning approach:

- The Arrangement may be changed in the future and the Sub-Fund may ultimately be required to pay WIT on capital gains.
- As at the date of this Appendix, the Sub-Fund has not yet obtained the HKTRC from the IRD. If the PRC tax authorities enforce the collection of WIT on capital gains and require the Sub-fund to provide a HKTRC in order to obtain the WIT exemption, the Manager will apply for a HKTRC on behalf of the Sub-Fund. Whether the Manager is able to obtain a HKTRC on behalf of the Sub-Fund is subject to prevailing practice of Hong Kong and/or PRC tax authorities. The Sub-Fund may need to apply with the IRD for a HKTRC on an annual basis, which is subject to the assessment of the IRD. There is a risk that the Manager will not be able to obtain a HKTRC on behalf of the Sub-Fund.
- To date, the PRC tax authorities have not sought to enforce WIT collection on capital gains derived by RQFIIs such as the Manager for the Sub-Fund. If the PRC tax authorities start to enforce WIT collection on capital gains, the relief under the Arrangements is still subject to the final approval of the PRC tax authorities and the Manager is not aware of any successful cases for tax treaty capital gain exemption approval for RQFIIs. Even if the Manager, in accordance with the independent professional tax advice, believes that the Sub-Fund should be eligible for such relief, the PRC tax authorities may ultimately hold a different view.

It should be noted that there is a possibility of the PRC tax rules, regulations and practice being changed and taxes being applied retrospectively. There is no provision made on the gross unrealised and realised capital gains derived from disposal of PRC Securities. In the event that actual tax is collected by the State Administration of Taxation ("SAT") to make payments reflecting tax liabilities for which no provisions has been made, the Net Asset Value of the Sub-Fund may be adversely affected, as the Sub-Fund will ultimately have to bear the full amount of tax liabilities. In this case, the additional tax liabilities will only impact Units in issue at the relevant time, and the then existing Unitholders and subsequent Unitholders will be disadvantaged as such Unitholders will bear, through the Sub-Fund, a disproportionately higher amount of tax liabilities as compared to that borne at the time of investment in the Sub-Fund. As a result, investors may be disadvantaged depending on the final rules of the relevant PRC tax authorities and when they subscribed and/or redeemed their Units. Upon any future resolution of the above-mentioned tax exemption or further changes to tax law or policies, the Manager will, as soon as practicable, make relevant adjustments to the tax provision policy as it considers necessary.

#### **Additional Investment Restrictions**

The Manager may borrow up to 10% of the latest available Net Asset Value of the Sub-Fund to acquire investments, to redeem Units or to pay expenses relating to the Sub-Fund.

## **Specific Risk Factors**

Investors should refer to the relevant risks under the section headed "**Risk Factors**" in the main part of the Explanatory Memorandum and the following specific risk factors for the Sub-Fund:

*Investment risk* – The Sub-Fund mainly invests in RMB denominated debt securities and these instruments may fall in value. Investors may suffer losses as a result. The Sub-Fund is not principal guaranteed and the purchase of its Units is not the same as investing directly in debt securities.

China market / Single country investment – Insofar as the Sub-Fund invests substantially in securities issued in mainland China, it will be subject to risks inherent in the China market and additional concentration risks. Please refer to the risk factors headed "China market risk", "Emerging markets risk" and "Concentration risk" in the main part of the Explanatory Memorandum.

The Sub-Fund's investments in the PRC market are subject to special tax considerations. Investors should refer to risk factor headed "PRC tax considerations" in the main part of the Explanatory Memorandum.

Concentration in a number of issuers – The Sub-Fund will concentrate its investments in debt securities issued by government or corporate issuers that have obtained investment grade rating. Therefore, it may be subject to additional concentration risks. If any of the issuers defaults, the Sub-Fund may be subject to significant losses in its investments. In addition, as the Sub-Fund primarily invests in securities where the securities or the relevant issuers are rated investment grade, concentration in limited issuers may narrow the investment universe of the Sub-Fund. In particular, in case of downgrading of an issuer to below investment grade, the Sub-Fund may need to dispose of a significant portion of its holdings (and at a discount), and the Sub-Fund's performance will be adversely affected.

Sovereign debt risks - Investment in debt obligations ("Sovereign Debt") issued or guaranteed by governments or their agencies ("governmental entities"), e.g. government

bonds, involves risks. The governmental entity that controls the repayment of Sovereign Debt may not be able or willing to repay the principal and/or interest when due in accordance with the terms of such debt. Consequently, if governmental entities default on their Sovereign Debts, holders of such Sovereign Debts (including the Sub-Fund) may suffer losses. They may be required to participate in the rescheduling of such debt. The performance and value of the Sub-Fund could deteriorate should there be any adverse credit events in the sovereign and this impact may be particularly strong if, for example, a downgrade of the sovereign credit rating or a default or bankruptcy of a sovereign occurs. There is no bankruptcy proceeding by which Sovereign Debt on which a governmental entity has defaulted may be collected in whole or in part.

**Renminbi currency risk** – Renminbi is currently not a freely convertible currency as it is subject to foreign exchange control policies of and repatriation restrictions imposed by the Chinese government. If such policies change in future, the Sub-Fund's or the investors' position may be adversely affected. There is no assurance that RMB will not be subject to devaluation, in which case the value of their investments will be adversely affected. Please refer to the risk factors headed "Renminbi currency risk" in the main part of the Explanatory Memorandum.

Currency conversion risk — Where an investor subscribes for Units denominated in a non-RMB currency, the Manager will convert such subscriptions into RMB prior to investment at the applicable exchange rate and subject to the applicable spread. Where an investor redeems Units denominated in a non-RMB currency, the Manager will sell the Sub-Fund's investments denominated in RMB and convert such proceeds into non-RMB currency at the applicable exchange rate and subject to the applicable spread.

As RMB is not freely convertible, currency conversion is also subject to availability of RMB at the relevant time (i.e. it is possible there is not sufficient RMB for currency conversion in case of sizeable subscriptions in non-RMB classes). The Manager has the absolute discretion to reject any application made in non-RMB currency funds (whether such application is in relation to a RMB class) where it determines that there is not sufficient RMB for currency conversion. In case of redemptions, currency conversion is also subject to the Sub-Fund's ability to convert the proceeds denominated in RMB into non-RMB currency which, in turn, might affect the Sub-Fund's ability to meet redemption requests from the Unitholders or delay the payment of redemption proceeds.

In calculating the net asset value of Units of non-RMB class, the Manager will apply the CNH rate (i.e. the exchange rate for the offshore RMB market in Hong Kong). The CNH rate

may be at a premium or discount to the exchange rate for the onshore RMB market in the PRC (i.e. the CNY exchange rate); there may be significant bid and offer spreads. Consequently, there may be significant trading costs incurred and investing in classes of Units denominated in a non-RMB currency may suffer losses. The value of the Sub-Fund thus calculated may be subject to fluctuation.

**RQFII** risk – The Sub-Fund is not a RQFII but may obtain access to securities and instruments issued or distributed within the PRC directly using RQFII quotas of a RQFII. The Sub-Fund may invest directly in RQFII eligible securities investment via the RQFII status of the Manager. The following risks are relevant to the RQFII regime:

Risks regarding RQFII status and RQFII quota –

Investors should note that RQFII status could be suspended or revoked, which may have an adverse effect on the Sub-Fund's performance as the Sub-Fund may be required to dispose of its securities holdings.

Investors should note that there can be no assurance that a RQFII will continue to maintain its RQFII status or to make available its RQFII quota, or the Sub-Fund will be allocated a sufficient portion of RQFII quotas from a RQFII to meet all applications for subscription to the Sub-Fund, or that redemption requests can be processed in a timely manner due to adverse changes in relevant laws or regulations. The Sub-Fund may not have exclusive use of the entire RQFII quota granted by SAFE to the RQFII (i.e. the Manager), as the RQFII may in its discretion allocate RQFII quota which may otherwise be available to the Sub-Fund to other products and/or accounts. Such restrictions may result in a rejection of applications for subscription of the Sub-Fund. In extreme circumstances, the Sub-Fund may incur significant losses due to insufficiency of RQFII quota, limited investment capabilities, or may not be able to fully implement or pursue its investment objective or strategy, due to RQFII investment restrictions, illiquidity of the Chinese domestic securities market, and/or delay or disruption in execution of trades or in settlement of trades.

RQFII quotas are generally granted to a RQFII. The rules and restrictions under RQFII regulations generally apply to the RQFII as a whole and not simply to the investments made by the Sub-Fund. SAFE is vested with the power to impose regulatory sanctions if the RQFII or the RQFII Custodian violates any provision of the SAFE Rules. Any violations could result in the revocation of the RQFII's quota or other regulatory sanctions and may adversely impact on the portion of the RQFII's quota made available for investment by the Sub-Fund.

# Repatriation and liquidity risks -

In addition, certain restrictions imposed by the Chinese government on RQFIIs may have an adverse effect on the Sub-Fund's liquidity and performance. The State Administration of Foreign Exchange ("SAFE") regulates and monitors the repatriation of funds out of the PRC by the RQFII pursuant to its SAFE Rules. No lock-up period is imposed on the capital remitted by an open-ended RQFII fund (such as the Sub-Fund). Repatriations by RQFIIs in respect of an open-ended ROFII fund (such as the Sub-Fund) conducted in RMB are currently not subject to repatriation restrictions or prior approval, although authenticity and compliance reviews will be conducted, and monthly reports on remittances and repatriations will be submitted to SAFE by the RQFII Custodian. There is no assurance, however, that PRC rules and regulations will not change or that repatriation restrictions will not be imposed in the future. Any restrictions on repatriation of the invested capital and net profits may impact on the Sub-Fund's ability to meet redemption requests from the Unitholders. Furthermore, as the RQFII Custodian's review on authenticity and compliance is conducted on each repatriation, the repatriation may be delayed or even rejected by the RQFII Custodian in case of non-compliance with the RQFII rules and regulations. In such case, it is expected that redemption proceeds will be paid to the redeeming Unitholder as soon as practicable and after the completion of the repatriation of funds concerned. It should be noted that the actual time required for the completion of the relevant repatriation will be beyond the Manager's control.

## Application of RQFII rules -

The RQFII rules described under "Renminbi Qualified Foreign Institutional Investor ("RQFII")" enable Renminbi to be remitted into and repatriated out of the PRC. The RQFII regime is relatively new and the relevant rules and their application may depend on the interpretation given by the relevant Chinese authorities. Investment products (such as the Sub-Fund) which make investments pursuant to such RQFII rules are among the first of its kind. Any changes to the relevant rules may have an adverse impact on investors' investment in the Sub-Fund. In the worst scenario, the Manager may determine that the Sub-Fund shall be terminated if it is not legal or viable to operate the Sub-Fund because of changes to the application of the relevant rules.

The current RQFII laws, rules and regulations are subject to change, which may take retrospective effect. In addition, there can be no assurance that the RQFII laws, rules and regulations will not be abolished. The Sub-Fund, which invests in the PRC markets through a RQFII, may be adversely affected as a result of such changes.

Cash deposited with the RQFII Custodian – Investors should note that cash deposited in the cash accounts of the Sub-Fund with the RQFII Custodian will not be segregated but will be a debt owing from the RQFII Custodian to the Sub-Fund as a depositor. Such cash will be comingled with cash that belongs to other clients or creditors of the RQFII Custodian. In the event of bankruptcy or liquidation of the RQFII Custodian, the Sub-Fund will not have any proprietary rights to the cash deposited in such cash accounts, and the Sub-Fund will become an unsecured creditor, ranking pari passu with all other unsecured creditors, of the RQFII Custodian. The Sub-Fund may face difficulty and/or encounter delays in recovering such debt, or may not be able to recover it in full or at all, in which case the Sub-Fund will suffer.

**Risks relating to debt securities** – The following risk factors are relevant to debt securities:

Credit risk of issuers / counterparties -

Investment in RMB denominated debt securities is subject to the counterparty risk of the issuers which may be unable or unwilling to make timely payments on principal and/or interest.

RMB denominated debt securities are offered on an unsecured basis without collateral, and will rank equally with other unsecured debts of the relevant issuer. As a result, if the issuer becomes bankrupt, proceeds from the liquidation of the issuer's assets will be paid to holders of the debt securities only after all secured claims have been satisfied in full. The Sub-Fund is therefore fully exposed to the credit/insolvency risk of its counterparties as an unsecured creditor. The Sub-Fund may also encounter difficulties or delays in enforcing its rights against such issuers as they may be incorporated outside Hong Kong and subject to foreign laws.

Credit rating / downgrading -

Although the Sub-Fund primarily invests in securities that are of investment grade (or the issuers of which are rated investment grade) as determined by a recognised international credit rating agency, the relevant securities / issuers may be subject to downgrading. Credit rating agencies continuously review the credit ratings of a security or an issuer, having regard to their credit quality or financial conditions of the issuer. There is no assurance that a security / an issuer will continue to be rated or to have an investment grade rating in future.

Where a security is downgraded, there is generally a higher risk of default by the issuer. If a security is downgraded to below investment grade, the Manager will use reasonable effort to divest the relevant security. However, the ability of the Manager to dispose of the relevant security may be limited by a number of factors such as the market liquidity, including the liquidity of the security which may decline rapidly in case of downgrading. There is no assurance that the Manager will be able to dispose of the security at a favourable price. Therefore, in the event of credit rating downgrading of a security, the Sub-Fund's value will be adversely affected and investors may suffer a substantial loss as a result.

The credit rating of a bond is not the only selection criterion for investment by the Sub-Fund. Investors should further note the limitations of credit ratings in general. Please refer to the risks set out under the risk factors headed "Credit rating downgrading risk" in the main part of the Explanatory Memorandum.

## Counterparty and settlement risk -

Investment in debt securities will expose the Sub-Fund to counterparty default risks. Exchange traded debt securities may be subject to counterparty risk, although such risk is mitigated by a centralised clearing system. On the other hand, the degree of counterparty risk may be higher in the interbank bond market (a quote-driven over-the-counter (OTC) market), where deals are negotiated between two counterparties through a trading system. The counterparty which has entered into a transaction with the Sub-Fund may default in its obligation to settle the transaction by delivery of the relevant security or by payment for value.

There are various transaction settlement methods in the interbank bond market, such as the delivery of security by the counterparty after receipt of payment by the Sub-Fund; payment by the Sub-Fund after delivery of security by the counterparty; or simultaneous delivery of security and payment by each party. Although the Manager may endeavour to negotiate terms which are favourable to the Sub-Fund (e.g. requiring simultaneous delivery of security and payment), there is no assurance that settlement risks can be eliminated. Where its counterparty does not perform its obligations under a transaction, the Sub-Fund will sustain losses.

#### Interest rate risk –

Investment in fixed income securities are generally subject to fluctuations in interest rates. Please refer to the risk factor headed "Interest rate risk" in the main part of the Explanatory Memorandum

In particular, the Chinese government's macro-economic policies and controls (including its monetary and fiscal policies) will have significant influence over the capital markets in China. Changes in fiscal and monetary policies, such as interest rates policies, may have an adverse impact on the pricing of fixed income securities held by the Sub-Fund. The return of the Sub-Fund will be adversely affected as a result.

## Local government bond risks –

Local government bonds are the securities issued by the government of local provinces and cities in the PRC. Besides treasury bonds, the PRC State Council also allows local provinces and cities to issue bonds, i.e. local government bonds. The relevant local government needs to obtain permission from the central government before issuing such bonds, and the Ministry of Finance acts as the proxy agent on behalf of the local government for debt issuance and interest and principal payment. Unlike urban investment bonds issued by local government financing vehicles, local government bonds are issued under permission of the PRC central government and regulated within the centralised budget management scheme. Although local government bonds are generally considered to have a more solid financial foundation and better transparency, they are subject to potential risks of default by the relevant local government.

## *Liquidity risk* –

The RMB denominated debt securities market is at a developing stage and the market capitalisation and trading volume may be lower than those of the more developed markets. Market volatility and potential lack of liquidity due to low trading volume in the RMB denominated debt securities market may result in prices of debt securities traded on such markets fluctuating significantly and may affect the volatility of the Sub-Fund's Net Asset Value.

The debt securities in which the Sub-Fund invests may not be listed on a stock exchange or a securities market where trading is conducted on a regular basis. Even if the debt securities are listed, the market for such securities may be inactive and the trading volume may be low. In

the absence of an active secondary market, the Sub-Fund may need to hold the debt securities until their maturity date. If sizeable redemption requests are received, the Sub-Fund may need to liquidate its investments at a substantial discount in order to satisfy such requests and the Sub-Fund may suffer losses in trading such securities.

The price at which the debt securities are traded may be higher or lower than the initial subscription price due to many factors including the prevailing interest rates. Further, the bid and offer spreads of the price of debt securities in which the Sub-Fund invests may be high, and the Sub-Fund may therefore incur significant trading costs and may even suffer losses when selling such investments.

Valuation risk — Valuation of the Sub-Fund's investments may involve uncertainties and judgmental determinations, and independent pricing information may not at all times be available. If such valuations should prove to be incorrect, the Net Asset Value of the Sub-Fund may be adversely affected.

The value of debt securities may be affected by changing market conditions or other significant market events affecting valuation. For example, in the event of downgrading of an issuer, the value of the relevant debt securities may decline rapidly.

**PRC** brokerage risk – The execution and settlement of transactions or the transfer of any funds or securities may be conducted by brokers ("PRC Brokers") appointed by the RQFII. There is a risk that the Sub-Fund may suffer losses from the default, bankruptcy or disqualification of the PRC Brokers. In such event, the Sub-Fund may be adversely affected in the execution or settlement of any transaction or in the transfer of any funds or securities.

In selection of PRC Brokers, the RQFII will have regard to factors such as the competitiveness of commission rates, size of the relevant orders and execution standards. If the RQFII considers appropriate, it is possible that a single PRC Broker will be appointed and the Sub-Fund may not necessarily pay the lowest commission available in the market.

In the event of any default of either a PRC broker or the RQFII Custodian in the execution or settlement of any transaction or in the transfer of any funds or securities in the PRC, the Sub-Fund may encounter delays in recovering its assets which may in turn impact the Net Asset Value of the Sub-Fund.

*Risks of investing in other funds* – The Sub-Fund may invest in funds which are authorised by the CSRC for investment by the retail public in mainland China. Investors should note that

such investment may involve another layer of fees charged at the underlying fund level. This

is because, in addition to the expenses and charges payable by the Sub-Fund as disclosed in

this Explanatory Memorandum, the Sub-Fund will bear indirectly the fees charged by the

managers and other service providers of the underlying funds, or will incur charges in

subscribing for or redeeming shares in the underlying funds.

The Manager will consider various factors in selecting the underlying funds, for example, the

investment objective and strategy, level of fees and charges, the redemption frequency and

liquidity of such funds. However, there is no assurance that the investment objective or

strategy of an underlying fund will be successfully achieved.

If the Sub-Fund invests in an underlying fund managed by the Manager or a connected

person of the Manager, all initial charges on such underlying fund will be waived. The

Manager may not obtain a rebate on any fees or charges levied by such underlying fund or its

manager. Where potential conflicts of interest arise, the Manager will endeavour to ensure

that such conflicts are resolved fairly. Please refer to the section headed "Conflicts of

Interest" in the main part of the Explanatory Memorandum.

Risks relating to distributions from capital – The Manager may in its discretion distribute

dividends out of capital or effectively out of capital of the Sub-Fund. Please note the relevant

risk associated with distributions out of capital or effectively out of capital as set out in the

risk factor "Distribution out of capital" in the main part of the Explanatory Memorandum and

further disclosures set out under the heading "Distributions" below.

**Available Classes** 

Class A (RMB) Units and Class A (USD) Units are available for sale to the retail public in

Hong Kong. Class I (RMB) Units and Class I (USD) Units are offered to institutional

investors.

**Investment Minima** 

Minimum Subscription Amount

**Class A (RMB)**: RMB20,000

**Class A (USD)**: USD4,000

Class I (RMB): RMB1,000,000

Class I (USD): USD200,000

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Minimum Subsequent Subscription Amount Class A (RMB): RMB10,000

Class A (USD): USD2,000 Class I (RMB): RMB500,000 Class I (USD): USD100,000

Minimum Holding Class A (RMB): RMB20,000

Class A (USD): USD4,000

Class I (RMB): RMB1,000,000 Class I (USD): USD200,000

Minimum Redemption Amount Class A (RMB): RMB10,000

Class A (USD): USD2,000 Class I (RMB): RMB250,000 Class I (USD): USD50,000

## Fees

Fees payable by investors

Preliminary Charge (% of Issue Price) For all classes: up to 3%

Redemption Charge (% of Redemption Price) Class A (RMB) and Class A:

(USD): nil

Class I (RMB) and Class I

(USD): up to 1%, which may be

waived by the Manager

Switching Charge For all classes: nil

(% of Issue Price of the Units of the New Class)

Fees payable by the Sub-Fund

Management Fee Class A (RMB) and Class A

(% Net Asset Value of the Sub-Fund) (USD): 1.5% p.a.

Class I (RMB) and Class I

(USD): 1% p.a.

Trustee Fee For all classes: up to 0.10% p.a.,

(% Net Asset Value of the Sub-Fund) and a transaction fee of RMB200

per transaction (including fees for

the RQFII Custodian)

Performance Fee Nil

#### **Establishment Costs**

The costs of establishment of the CSOP Select RMB Bond Fund are approximately RMB350,000 and such amount will be amortised over a period of 5 Accounting Periods of the Sub-Fund.

## **Dealing Day**

Every HK & PRC Business Day.

### **Dealing Deadline**

4p.m. (Hong Kong time) on the relevant Dealing Day.

The Authorised Distributor(s) may impose an earlier cut-off time before the Dealing Deadlines for receiving instructions for subscriptions, redemptions or switching. Investors should confirm with the Authorised Distributor(s) concerned on the arrangements and dealing procedures that are applicable to them.

## Subscription, Redemption and Switching of Units

For details regarding the procedures for subscription, redemption and switching, see the main part of the Explanatory Memorandum under "Purchase of Units", "Redemption of Units" and "Switching between Classes".

The Manager may exercise their discretion to close subscriptions to any or all classes of the Sub-Fund without prior notice if the total Net Asset Value in respect of all classes of the Sub-Fund is liable to exceed the amount of RQFII quotas from time to time available for investment by the Sub-Fund (including but not limited to when the Manager determines that the Sub-Fund does not have sufficient and/or readily accessible instruments to invest the additional subscription proceeds in a timely manner).

In such an event, in respect of the affected classes of the Sub-Fund, the Manager will advise the closure of the Sub-Fund to new subscriptions by notifying new subscribers of the same (and whether their subscription applications have been rejected in whole or in part) as soon as practicable.

Further, the Manager may at its sole discretion reopen the Sub-Fund to new subscriptions at any time without prior notice.

Switching from a non-RMB denominated Sub-Fund into CSOP Select RMB Bond Fund is not allowed.

#### **Distributions**

The Manager has discretion as to whether or not to make any distribution of dividends, the frequency of distribution and amount of dividends. It is the current intention of the Manager that distributions (if any) will be on a semi-annual basis (i.e. in respect of the period ending June and December each year), and paid within two months of the relevant period.

Investors should note that there is no guarantee of regular distribution payments during the period investors hold the Units of the Sub-Fund. On the other hand, the Manager may at its discretion determine that dividends shall be paid more frequently having regard to the available income for the Sub-Fund and/or market conditions.

Dividends, if any, may be paid from income and/or capital of the Sub-Fund at the Manager's discretion. The Manager may also in its discretion pay dividends out of gross income while charging / paying all or part of the Sub-Fund's fees and expenses to / out of the capital of the Sub-Fund, resulting in an increase in distributable income for the payment of dividends by the Sub-Fund. Therefore, the Sub-Fund may effectively pay dividends out of capital. Payment of dividends out of capital or effectively out of capital amounts to a return or withdrawal of part of an investor's original investment or from any capital gains attributable to that original investment. Any distributions involving payment of dividends out of the Sub-

Fund's capital or effectively out of capital may result in an immediate reduction of the Net Asset Value per Unit. Compositions of the dividend distributions (i.e. the relative amounts paid out of (i) net distributable income and (ii) capital) for the last 12 months will be available from the Manager upon request and on the website of the Manager www.csopasset.com. Please note that the aforesaid website has not been reviewed by the SFC. Please refer to the risk factor headed "Distribution out of Capital" in the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the relevant risks.

Distributions will be paid in the class currency of the relevant Units.

The Manager may change the distribution policy subject to the SFC's prior approval (if required) and by giving not less than one month's prior notice to Unitholders.

#### Valuation

Valuation Day will be the relevant Dealing Day and the Valuation Point is the close of business in the last relevant market to close on each Valuation Day.

## **Documents Available for Inspection**

Please refer to the section headed "Documents Available for Inspection" in the main part of the Explanatory Memorandum and the following are the material contracts in respect of this Sub-Fund:

- (i) the RQFII Custodian Agreement between the Manager and the RQFII Custodian; and
- (ii) the Participation Agreement between the Manager, the Trustee and the RQFII Custodian.

#### APPENDIX III - CSOP SELECT US DOLLAR BOND FUND

This Appendix comprises information in relation to CSOP Select US Dollar Bond Fund, a Sub-Fund of the Fund.

# **Application Moneys / Redemption Proceeds**

Applicants for Units should note that application moneys for this Sub-Fund will be in the class currency of the relevant class of Units. Where Unitholders redeem their Units, redemption proceeds will be paid in the relevant class currency only.

# **Base Currency**

The base currency of the Sub-Fund is USD.

The Manager may offer classes of Units with different currencies of denomination (i.e. the "class currencies") from time to time. Currently, the following classes of Units are offered:

Class	Class currency
Class A (HKD)	HK dollar
Class A (RMB)	RMB
Class A (USD)	US dollar
Class I (HKD)	HKD
Class I (RMB)	RMB
Class I (USD)	US dollar

## **Investment Objective and Policy**

The CSOP Select US Dollar Bond Fund seeks long term and stable income and capital growth by primarily investing at least 70% of its assets in USD denominated debt securities, including but not limited to sovereign and/or non-sovereign, floating and/or fixed, of varying maturities issued by the government or by multi-lateral agencies or by companies. The Sub-Fund may also invest up to 30% of its assets in debt securities denominated in other currencies.

The Sub-Fund may invest in debt securities which are of investment grade (i.e. rated as Baa3 or above by Moody's or equivalent ratings by other credit rating agencies of similar standing)

or below investment grade as well as unrated debt securities (which in the opinion of the Manager are suitable for achieving the investment objective of the Sub-Fund). The Sub-Fund will not invest more than 70% of its Net Asset Value in below investment grade or unrated bonds. The Sub-Fund will not invest more than 10% of its Net Asset Value in securities issued by or guaranteed by any single country (including its government, a public or local authority of that country) with a credit rating below investment grade.

The types of debt securities that the Sub-Fund primarily intends to invest into are government bonds, corporate bonds/debentures, floating rate notes, bills, commercial papers and certificates of deposit.

The Sub-Fund may also invest not more than 30% of its assets in short-term investments such as bills and deposits or may hold cash.

The Sub-Fund may use derivative instruments for currency hedging purpose only.

The Sub-Fund will not invest in equity securities or equity-linked investments. The Sub-Fund will not invest in structured products, structured deposits, asset-backed securities (including asset-backed commercial papers) or other similar structured products.

The indicative asset allocation of the Sub-Fund is as follows:

# Percentage of Net Asset Value

Debt securities 70-100% Short-term investments (e.g. 0-30% bills and deposits)

When investing in a debt security, the Manager will first consider the credit rating of the debt security itself and only if such credit rating is not available, the Manager will then consider the credit rating of its issuer as the implied credit rating of the debt security. If neither the debt security nor its issuer has a credit rating, the debt security will be classified as unrated.

The Manager currently does not intend to enter into any securities lending, reverse repurchase transactions or similar over-the-counter transactions, but may enter into repurchase transactions in respect of the Sub-Fund.

#### **Investment Strategy**

The Manager's selection criteria primarily focus on the credit rating of the relevant debt securities or the issuers, in accordance with the investment objective of the Sub-Fund. The Manager will also consider the maturity terms of the debt securities by analyzing and anticipating the market yield curve shape and trends. In addition, the Manager will consider the sector of the relevant issuers as necessary (e.g. where it considers that a sector is facing different macro-trends and policy environment, which could affect the risk/return profile of the debt securities). The Manager will carefully select debt securities with risk/return profile that is able to meet the Sub-Fund's long term investment objective.

In particular, the Manager seeks to construct the duration of the debt securities investment portfolio based on expectations of the changes in relevant interest rates. Duration measures the sensitivity of bond prices to the change of interest rate (or yield). The Sub-Fund will apply analysis in credit risk and liquidity risk to adjust the allocation of investment in debt securities and increase returns on investment. Further, the Sub-Fund will seek to invest in undervalued debt securities, which are selected through the Manager's pricing technique.

The Manager may in its discretion (especially during the initial investment period) allocate a significant proportion of the Sub-Fund's assets in bonds issued or fully guaranteed by the Hong Kong government.

## **Repurchase Transactions**

The Manager may, on behalf of the Sub-Fund, enter into repurchase transactions for, when aggregated with the Sub-Fund's borrowing, up to 25% of the Sub-Fund's Net Asset Value with a view to creating additional income.

A repurchase transaction involves a sale of securities for cash with a simultaneous agreement to reverse the transaction at an agreed date and price in the future. A repurchase agreement is economically similar to a secured loan, with the counterparty receiving securities as collateral for the cash it lends to the Sub-Fund.

Cash received in a repurchase transaction will be closely monitored by the Manager and will be used to for liquidity management, re-investment and hedging purposes. Any reinvestment made with the proceeds will be in accordance with the Sub-Fund's investment objectives and investment restrictions in the following:

- (i) USD denominated debt securities; or
- (ii) debt securities denominated in other currencies.

For the securities acquired by the cash obtained from a repurchase transaction, the Sub-Fund will not use them as collateral of another repurchase transaction to acquire more cash. It is the intention of the Manager to sell the securities for cash greater than or equal to the market value of securities provided to the counterparties.

The Manager, on behalf of the Sub-Fund, will only enter into repurchase transactions with counterparties which are approved by the Manager and the Manager believes to be creditworthy. Approved counterparties will typically have a credit rating of A- or above as rated by Standard & Poor's or otherwise similarly rated by Moody's and Fitch.

The Manager has established control measures to manage the credit and settlement risks pertaining to the counterparty during the relevant transaction period through regular assessments on the counterparties and control on credit limits and transaction amounts. The Manager will also monitor and conduct periodic review on counterparty's ability and strength in the specific market (by reference to the counterparty's market share).

The Manager has a risk management policy in place in respect of repurchase transactions. The Manager has also put in place a collateral valuation system to monitor the change in value of the security collaterals provided to the counterparty which will be marked-to-market on a daily basis by the counterparty and/or the Sub-Fund and where either of the parties disagrees with the value of the security collateral determined by the other party, the security collateral will be valued by a pre-appointed third party, such as the custodian.

Any incremental income generated from repurchase transactions will be credited to the Sub-Fund following the deduction of any direct and indirect operational costs and fees arouse from such transactions. Information on direct and indirect operational costs that may be incurred in respect of repurchase transactions, as well as the entities to which such costs and fees are paid, and any relationship they may have to the Sub-Fund or the Manager, will be available in the Annual and Semi-annual Reports of the Sub-Fund. The Manager currently does not intend to carry out any repurchase transactions in respect of the Sub-Fund with or through a connected person of the Manager or the Trustee.

The Manager currently does not intend to enter into any securities lending or reverse repurchase transactions or similar over the counter transactions in respect of the Sub-Fund.

Repurchase transactions nonetheless give rise to certain risks. Please refer to section "Risk associated with repurchase transactions" under "Specific Risk Factors" for further details.

## **Specific Risk Factors**

Investors should refer to the relevant risks under the section headed "**Risk Factors**" in the main part of the Explanatory Memorandum and the following specific risk factors for the Sub-Fund:

*Investment risk* – The Sub-Fund mainly invests in debt securities and these instruments may fall in value. Investors may suffer losses as a result. The Sub-Fund is not principal guaranteed and the purchase of its Units is not the same as investing directly in debt securities.

Sovereign debt risks - Investment in debt obligations ("Sovereign Debt") issued or guaranteed by governments or their agencies ("governmental entities"), e.g. government bonds, involves risks. The governmental entity that controls the repayment of Sovereign Debt may not be able or willing to repay the principal and/or interest when due in accordance with the terms of such debt. Consequently, if governmental entities default on their Sovereign Debts, holders of such Sovereign Debts (including the Sub-Fund) may suffer losses. They may be required to participate in the rescheduling of such debt. The performance and value of the Sub-Fund could deteriorate should there be any adverse credit events in the sovereign and this impact may be particularly strong if, for example, a downgrade of the sovereign credit rating or a default or bankruptcy of a sovereign occurs. There is no bankruptcy proceeding by which Sovereign Debt on which a governmental entity has defaulted may be collected in whole or in part.

Currency conversion risk – The Sub-Fund may invest in securities other than the Sub-Fund's base currency. Also, a class of shares may be designated in a currency other than the base currency of the fund. The Sub-Fund's value may fluctuate in response to fluctuations in exchange rates between such currencies and base currency and by changes in exchange rate controls.

RMB currency risk / Risks relating to RMB denominated securities - Non-RMB based investors (e.g. Hong Kong investors) may have to convert Hong Kong dollar or other currency(ies) into RMB when investing in RMB denominated Units and subsequently convert the RMB redemption proceeds and/or dividend payment (if any) back to Hong Kong dollar or such other currency(ies). Investors will incur currency conversion costs and may suffer losses depending on the exchange rate movements of RMB relative to Hong Kong dollar or such other currencies.

Classes of Units that are denominated in RMB will generally be valued with reference to the offshore RMB (known as "CNH") rather than the onshore RMB (known as "CNY"). While CNH and CNY represent the same currency, they are traded in different and separate markets which operate independently. As such, CNH does not necessarily have the same exchange rate and may not move in the same direction as CNY.

The Sub-Fund may have exposure to securities that are denominated in RMB. Investment in the Sub-Fund will be subject to RMB currency risks. RMB is currently not a freely convertible currency and is subject to foreign exchange controls and repatriation restrictions imposed by the Chinese government. There is no assurance that RMB will not be subject to devaluation. Please refer to the relevant risk factors "The Renminbi currency risk" under the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

As the RMB classes are non-hedged, investors may suffer losses even if there are gains or no losses in the value of the non-RMB denominated underlying investments, or may suffer additional losses if the non-RMB denominated underlying investments of the Sub-Fund fall in value.

RMB denominated debt securities issued outside China are not normally listed on a stock exchange or a securities market where trading is conducted on a regular basis and may be subject to additional liquidity risk. In the absence of an active secondary market, the Sub-Fund may need to hold the debt securities until their maturity date. Further, the bid and offer spread of the price of RMB denominated debt securities may be high, leading to significant trading costs in trading such securities.

As all or a substantial portion of the Sub-Fund's underlying investments are non-RMB denominated, there may be a risk that investors in the RMB denominated Units may not be able to receive RMB upon redemption of investments and/or dividend payments (if any), for reason of insufficient RMB for redemption or payment delay due to exchange controls and restrictions applicable to RMB.

**Risks relating to debt securities** – The following risk factors are relevant to debt securities:

Credit risk of issuers / counterparties -

Investment in debt securities is subject to the counterparty risk of the issuers which may be unable or unwilling to make timely payments on principal and/or interest.

Debt securities are typically offered on an unsecured basis without collateral, and will rank equally with other unsecured debts of the relevant issuer. As a result, if the issuer becomes bankrupt, proceeds from the liquidation of the issuer's assets will be paid to holders of the debt securities only after all secured claims have been satisfied in full. The Sub-Fund is therefore fully exposed to the credit/insolvency risk of its counterparties as an unsecured creditor. The Sub-Fund may also encounter difficulties or delays in enforcing its rights against such issuers as they may be incorporated outside Hong Kong and subject to foreign laws.

# Credit rating / downgrading -

The Sub-Fund may invest in securities that are of investment grade and/or below investment grade (or the issuers of which are rated investment grade and/or below investment grade) as determined by a recognised international credit rating agency. However, the relevant securities / issuers may be subject to downgrading. Credit rating agencies continuously review the credit ratings of a security or an issuer, having regard to their credit quality or financial conditions of the issuer. There is no assurance that a security / an issuer will continue to be rated or to have an investment grade rating in future.

Where a security is downgraded, there is generally a higher risk of default by the issuer. If a security is downgraded to below investment grade, the Manager will use reasonable effort to divest the relevant security. However, the ability of the Manager to dispose of the relevant security may be limited by a number of factors such as the market liquidity, including the liquidity of the security which may decline rapidly in case of downgrading. There is no assurance that the Manager will be able to dispose of the security at a favourable price. Therefore, in the event of credit rating downgrading of a security, the Sub-Fund's value will be adversely affected and investors may suffer a substantial loss as a result.

The credit rating of a bond is not the only selection criterion for investment by the Sub-Fund. Investors should further note the limitations of credit ratings in general. Please refer to the risks set out under the risk factors headed "Credit rating downgrading risk" in the main part of the Explanatory Memorandum.

# Below investment grade and unrated securities risk -

The Sub-Fund may invest in securities which are below investment grade or which are unrated. Investors should note that such securities would generally be considered to have a higher degree of counterparty risk, credit risk and liquidity risk than higher rated, lower

yielding securities and may be subject to greater fluctuation in value and higher chance of default. If the issuer of securities defaults, or such securities cannot be realised, or perform badly, investors may suffer substantial losses. The market for these securities may be less active, making it more difficult to sell the securities. Valuation of these securities is more difficult and thus the Sub-Fund's prices may be more volatile.

The value of lower-rated or unrated corporate bonds may be affected by investors' perceptions. When economic conditions appear to be deteriorating, below investment grade or unrated corporate bonds may decline in market value due to investors' heightened concerns and perceptions over credit quality.

## Counterparty and settlement risk -

Investment in debt securities will expose the Sub-Fund to counterparty default risks. Exchange traded debt securities may be subject to counterparty risk, although such risk is mitigated by a centralised clearing system. On the other hand, the degree of counterparty risk may be higher in over-the-counter market where deals are negotiated between two counterparties. The counterparty which has entered into a transaction with the Sub-Fund may default in its obligation to settle the transaction by delivery of the relevant security or by payment for value.

There are various transaction settlement methods through which bonds are traded, such as the delivery of security by the counterparty after receipt of payment by the Sub-Fund; payment by the Sub-Fund after delivery of security by the counterparty; or simultaneous delivery of security and payment by each party. Although the Manager may endeavour to negotiate terms which are favourable to the Sub-Fund (e.g. requiring simultaneous delivery of security and payment), there is no assurance that settlement risks can be eliminated. Where its counterparty does not perform its obligations under a transaction, the Sub-Fund will sustain losses.

### Interest rate risk –

Investment in fixed income securities are generally subject to fluctuations in interest rates. Please refer to the risk factor headed "Interest rate risk" in the main part of the Explanatory Memorandum.

# Liquidity risk -

Some debt securities markets are at a developing stage and the market capitalisation and trading volume may be lower than those of the more developed markets. Market volatility and potential lack of liquidity due to low trading volume in the RMB denominated debt securities market may result in prices of debt securities traded on such markets fluctuating significantly and may affect the volatility of the Sub-Fund's Net Asset Value.

The debt securities in which the Sub-Fund invests may not be listed on a stock exchange or a securities market where trading is conducted on a regular basis. Even if the debt securities are listed, the market for such securities may be inactive and the trading volume may be low. In the absence of an active secondary market, the Sub-Fund may need to hold the debt securities until their maturity date. If sizeable redemption requests are received, the Sub-Fund may need to liquidate its investments at a substantial discount in order to satisfy such requests and the Sub-Fund may suffer losses in trading such securities.

The price at which the debt securities are traded may be higher or lower than the initial subscription price due to many factors including the prevailing interest rates. Further, the bid and offer spreads of the price of debt securities in which the Sub-Fund invests may be high, and the Sub-Fund may therefore incur significant trading costs and may even suffer losses when selling such investments.

Valuation risk – Valuation of the Sub-Fund's investments may involve uncertainties and judgmental determinations, and independent pricing information may not at all times be available. If such valuations should prove to be incorrect, the Net Asset Value of the Sub-Fund may be adversely affected.

The value of debt securities may be affected by changing market conditions or other significant market events affecting valuation. For example, in the event of downgrading of an issuer, the value of the relevant debt securities may decline rapidly.

**Risks relating to distributions from capital** – The Manager may in its discretion distribute dividends out of capital or effectively out of capital of the Sub-Fund. Please note the relevant risk associated with distributions out of capital or effectively out of capital as set out in the risk factor "Distribution out of capital" in the main part of the Explanatory Memorandum and further disclosures set out under the heading "Distributions" below.

*Hedging Risk* - The Manager may enter into certain transactions using derivative instruments or by the purchasing of securities ("Hedging Transactions") for currency hedging purpose only. Hedging Transactions, while potentially reducing the currency conversion risk, involve

certain other risks. There is no guarantee that a Hedging Transaction will fully protect the Sub-Fund against foreign exchange risks. Also, the desired hedging instruments may be illiquid and are complex in nature. There is no guarantee that the hedging techniques will achieve their desired result. In adverse situations, the use of hedging instruments may become ineffective in hedging and the Sub-Fund may suffer significant losses. The price of a derivative instrument can be very volatile which may result in losses in excess of the amount invested in the derivative instruments by the Sub-Fund.

Derivative instruments are subject to the risk that the counterparty of the instrument will not fulfil its obligations to the Sub-Fund. The Sub-Fund is therefore subject to risks relating to the financial soundness and credit worthiness of the counterparty and may suffer substantial losses in its investment in derivative instruments if the counterparty defaults. Settlement risk exists when such instruments are not settled in a timely manner, thereby increasing counterparty credit risk prior to settlement and potentially incurring funding costs for the Sub-Fund.

Over-the-counter derivatives are not guaranteed by an exchange or clearing house and may not be regulated by any governmental authority. It may not be possible to dispose of or close out a derivative position without the consent of the counterparty, and the Sub-Fund may not be able to enter into an offsetting contract in order to cover this risk.

Please refer to the relevant risk factors "Counterparty risk", "Over-the-counter markets risk", "Derivative and structured product risk", and "Hedging risk" under the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

**Risk associated with repurchase transactions** – The following risk factors are relevant to repurchase transactions:

Market risk and counterparty risk -

In respect of the collateral which has been placed with the counterparty, there is a risk that the value of the collateral placed with the counterparty is higher than the cash originally received owing to factors including the value of the collateral placed having exceeded the cash received, market appreciation of the value of the collateral or an improvement in the credit rating of the issuer of the collateral. Whilst the increased value of collateral, which is to be marked to market on a daily basis could be fully protected by margin calls to the counterparty, investors must note that if the counterparty of such transactions becomes

insolvent or refuses to honour its obligations to return the relevant securities, the Sub-Fund would experience delays in recovering its securities and may possibly incur a capital loss.

The security collateral provided by the Sub-Fund to the counterparty is normally marked to market daily by the counterparty and/or the Sub-Fund and where either of the parties disagrees with the value of the security collateral determined by the other party, the security collateral will be valued by a pre-appointed third party agent. In the event that the value of the collateral placed with the counterparty falls by a value that exceeds the threshold predetermined by the counterparty, due to factors including adverse market movements or a downgrade in the credit rating of the collateral, the Sub-Fund may be required to top up the value by changing the security collateral or providing a margin. Notwithstanding that the Sub-Fund may be required to post a margin for maintaining such transaction, the Sub-Fund may terminate the transaction at any time in order to avoid any further margin or risk.

### Re-investment risk -

Cash obtained in repurchase transactions may be re-invested in securities subject to the restrictions applicable to the Sub-Fund. While it is the intention of the Manager to generate additional income for the Sub-Fund through reinvestment of cash, it is possible that the Sub-Fund may suffer loss of some or the entire re-invested amount.

### **Available Classes**

Class A (HKD) Units, Class A (RMB) Units and Class A (USD) Units are available for sale to the retail public in Hong Kong. Class I (HKD) Units, Class I (RMB) Units and Class I (USD) Units are offered to institutional investors.

### **Investment Minima**

Minimum Subscription Amount Class A (HKD): HKD10,000

**Class A (RMB)**: RMB10,000 **Class A (USD)**: USD1,000

Class I (HKD): HKD8,000,000 Class I (RMB): RMB8,000,000 Class I (USD): USD1,000,000

Minimum Subsequent Subscription Amount Class A (HKD): HKD10,000

Class A (RMB): RMB10,000 Class A (USD): USD1,000

Class I (HKD): HKD8,000,000 Class I (RMB): RMB8,000,000 Class I (USD): USD1,000,000

Minimum Holding Class A (HKD): HKD10,000

Class A (RMB): RMB10,000 Class A (USD): USD1,000 Class I (HKD): HKD8,000,000 Class I (RMB): RMB8,000,000 Class I (USD): USD1,000,000

Minimum Redemption Amount Class A (HKD): HKD10,000

Class A (RMB): RMB10,000 Class A (USD): USD1,000 Class I (HKD): HKD8,000,000 Class I (RMB): RMB8,000,000 Class I (USD): USD1,000,000

**Fees** 

Fees payable by investors

Preliminary Charge (% of Issue Price) For all classes: up to 5%

Redemption Charge (% of Redemption Price) For all classes: nil

Switching Charge For all classes: nil

(% of Issue Price of the Units of the New Class)

Fees payable by the Sub-Fund

Management Fee Class A (HKD), Class A (RMB)

(% Net Asset Value of the Sub-Fund) and Class A (USD): 0.7% p.a.

Class I (HKD), Class I (RMB)

and Class I (USD): 0.5% p.a.

Trustee Fee (% Net Asset Value of the Sub-Fund)

**For all classes**: up to 0.10% p.a., and a transaction fee of RMB200

per transaction

Performance Fee

Nil

### **Establishment Costs**

The costs of establishment of the CSOP Select US Dollar Bond Fund are approximately HK\$350,000 and such amount will be amortised over a period of 5 Accounting Periods of the Sub-Fund.

# **Dealing Day**

Every Business Day.

# **Dealing Deadline**

4p.m. (Hong Kong time) on the relevant Dealing Day.

The Authorised Distributor(s) may impose an earlier cut-off time before the Dealing Deadlines for receiving instructions for subscriptions, redemptions or switching. Investors should confirm with the Authorised Distributor(s) concerned on the arrangements and dealing procedures that are applicable to them.

# Subscription, Redemption and Switching of Units

For details regarding the procedures for subscription, redemption and switching, see the main part of the Explanatory Memorandum under "Purchase of Units", "Redemption of Units" and "Switching between Classes".

Further, the Manager may at its sole discretion reopen the Sub-Fund to new subscriptions at any time without prior notice.

### **Distributions**

The Manager has discretion as to whether or not to make any distribution of dividends, the frequency of distribution and amount of dividends. It is the current intention of the Manager

that distributions (if any) will be on a semi-annual basis (i.e. in respect of the period ending June and December each year), and paid within two months of the relevant period.

Investors should note that there is no guarantee of regular distribution payments during the period investors hold the Units of the Sub-Fund. On the other hand, the Manager may at its discretion determine that dividends shall be paid more frequently having regard to the available income for the Sub-Fund and/or market conditions.

Dividends, if any, may be paid from income and/or capital of the Sub-Fund at the Manager's discretion. The Manager may also in its discretion pay dividends out of gross income while charging / paying all or part of the Sub-Fund's fees and expenses to / out of the capital of the Sub-Fund, resulting in an increase in distributable income for the payment of dividends by the Sub-Fund. Therefore, the Sub-Fund may effectively pay dividends out of capital. Payment of dividends out of capital or effectively out of capital amounts to a return or withdrawal of part of an investor's original investment or from any capital gains attributable to that original investment. Any distributions involving payment of dividends out of the Sub-Fund's capital or effectively out of capital may result in an immediate reduction of the Net Asset Value per Unit. Compositions of the dividend distributions (i.e. the relative amounts paid out of (i) net distributable income and (ii) capital) for the last 12 months will be available from the Manager upon request and on the website of the Manager www.csopasset.com. Please note that the aforesaid website has not been reviewed by the SFC. Please refer to the risk factor headed "Distribution out of Capital" in the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the relevant risks.

Distributions will be paid in the class currency of the relevant Units.

The Manager may change the distribution policy subject to the SFC's prior approval (if required) and by giving not less than one month's prior notice to Unitholders.

### Valuation

Valuation Day will be the relevant Dealing Day and the Valuation Point is the close of business in the last relevant market to close on each Valuation Day.

# **Documents Available for Inspection**

(iii) Please refer to the section headed "Documents Available for Inspection" in the main part of the Explanatory Memorandum.

### Annex A – Overview of the PRC Debt Securities Market

The PRC bond market consists of three markets: (i) the interbank bond market regulated by the People's Bank of China and functions as a wholesale market for institutional investors; (ii) the exchange bond market regulated by the China Securities Regulatory Commission and targets non-bank institutions and individuals investors; and (iii) the bank over-the-counter market regulated by the People's Bank of China and targets non-financial institutions and individual investors. However, the current size and trading volume of the bank over-the-counter market is much smaller than the interbank bond market and the exchange bond market.

With its dominant market position, the interbank bond market accounts for more than 90% of the total bonds outstanding and 99% of the trading volume as at the end of October 2014. At the same time, the interbank bond market had a diversified investor base with over 6,400 members, approximately 5,600 of which have direct access to the centralised trading system, which covers all types of financial institutions such as commercial banks, securities firms, fund houses, insurance companies and various kinds of investment products like mutual funds and pension funds. The remaining approximately 800 members, which include small financial institutions, non-financial enterprises and foreign entities as well, gain access to the market through settlement agencies.

The China Central Depository & Clearing Co., Ltd. ("CCDC") acts as the central custodian of all marketable RMB bonds. For the exchange bond market, it adopts a two-level custody system, with the CCDC acting as the primary custodian and the China Securities Depository and Clearing Corporation Limited ("CSDCCL") acting as the secondary custodian.

The main features of the different PRC bond markets are set out in the table below.

	Interbank Bond Market	<b>Exchange Bond Market</b>
Size	Approximately RMB 31 trillion as of 30 September 2014 (Data source: CCDC and Shanghai Clearing House)	Approximately RMB 2.4 trillion as of 30 September 2014 (Data source: CSDC)
Major types of products being traded	Government bonds, central bank bills, financial bonds, enterprise bonds, commercial papers, mid-	Government bonds, listed company bonds, enterprise bonds, convertible bonds, asset backed

	term notes, asset backed securities, panda bonds (i.e. RMB-denominated bonds issued by international financial institutions within the boundaries of China)	securities
Key market participants	Institutional investors (such as commercial banks, securities firms, funds and trust investment companies), QFIIs, RQFIIs	Individuals and non-bank institutions (such as insurance companies and funds), QFIIs, RQFIIs
Trading and settlement mechanism	Trades through bilateral negotiation and settle trade-for-trade; settlement cycle: T+0 or T+1	Centralised trade matching with netting settlement; settlement cycle: T+1
Regulator(s)	People's Bank of China	China Securities Regulatory Commission
Counterparty	The trading counterparty	China Securities Depository and Clearing Corporation Limited acting as the central counterparty to all securities transactions on the Shanghai and Shenzhen Stock Exchanges
Central Clearing Entity (if any)	China Central Depository & Clearing Co., Ltd. or Shanghai Clearing House, depending on the type of securities	China Securities Depository and Clearing Corporation Limited
Liquidity of Market	High	Medium to low
Associated Risks	Counterparty risk Credit risk of bond issuers Liquidity risk	Counterparty risk Credit risk of bond issuers Liquidity risk
Minimum rating	No minimum rating requirement	AA for the exchange trading

requirements (if	platform which is accessible by
any)	QFIIs and RQFIIs; no
	minimum rating requirement for
	the electronic trading platform

The common types of debt securities and their issuers are set out below.

<b>Debt Securities</b>	Issuer	
Central Bank Notes/Bills	People's Bank of China	
Government Bonds, Treasury Bonds	Ministry of Finance	
Policy Bank Bonds	Three policy banks (China Development Bank,	
	Agriculture Development Bank of China, and	
	The Export-Import Bank of China)	
Financial Bonds	Commercial Banks, non-bank financial	
	institutions	
Enterprise Bonds (企業債)	Enterprises (mostly state-owned)	
Commercial Paper (短期融資券)/	Non-financial enterprises	
Medium-Term Notes (中期票據)		
Corporate Bonds (公司債)	Listed corporations	
Urban investment bonds (城投債)	Local Government Financing Vehicles	
	(LGFVs)	

The major types of bonds available in the PRC inter-bank bond market can be grouped into six broad categories: (i) Central bank bills issued by the PBOC; (ii) Treasury Bonds issued by Ministry of Finance of the PRC; (iii) Policy bank bonds issued by policy banks, including China Development Bank, Export-Import Bank of China and Agricultural Development Bank of China; (iv) Financial bonds, including commercial bank bonds and non-bank financial institution bonds; (v) Non-financial credit bonds issued by non-financial institution corporates, including enterprise bonds, commercial papers ("CP"), medium-term notes ("MTN") and corporate bonds; (vi) other types of bonds or instruments such as local government bonds issued by provincial or city governments, foreign bonds issued by foreign entities, asset-backed securities and mortgage-backed securities, etc.

The PRC central government (through the Ministry of Finance) issues the China government bonds, so called "Treasury Bonds" in the PRC bonds markets. It is generally considered by

market participants that Treasury Bonds have a solid financial foundation and therefore they have received the widest market acceptance. The outstanding amount of Treasury Bonds in the interbank bond market is over RMB 8,000 billion, comprising approximate 30% of the whole market. It offers the most diverse tenors and the best liquidity in secondary market amongst all types of bonds.

Besides Treasury Bonds, the central government also allows local provinces and cities to issue bonds, so called "local government bonds". The local government needs to seek permission from the central government before issuing such bonds, and the Ministry of Finance acts as the proxy agent on local government debt issuance and interest and principal payment. This mechanism aims to afford better protection for investors on the financial transparency.

On the other hand, local governments may set up corporate vehicles (local government financing vehicles) to issue bonds, to avoid the budget control regulations imposed by the central government. The bonds issued by local government financing vehicles are called urban investment bonds (城市投资平台债 or 城投债), which are a type of credit bonds.

The yield of the major RMB denominated instruments issued in the PRC was in the range of 3.30% to 3.70% for government bonds and 4.25% to 4.90% for corporate bonds, as of end October 2014 (Source: HSBC, Chinabond). However, investors should note that this is not an indication of the expected return of the Sub-Fund. There is no assurance that the Sub-Fund's return will be correlated with the expected yield of its underlying investments.

## PRC Credit Rating Agencies

PRC bonds are generally rated by local credit rating agencies. On the other hand, international rating agencies (such as Moody's, Standard & Poor's and Fitch) have assigned long-term ratings for the China sovereign and some other well-known financial institutions and corporations (e.g. Export-import Bank of China, Bank of China, China National Offshore Oil Corp., and State Grid Corporation of China).

The major domestic credit rating agencies in China include:

- Dagong Global Credit Rating Co., Ltd;
- China Chengxin International Credit Rating Co., Ltd (in partnership with Moody's);
- China Chengxin Security Rating Co., Ltd;
- China Lianhe Credit Rating Co., Ltd (in partnership with Fitch Ratings);

• Shanghai Brilliance Credit Rating & Investors Service Co., Ltd.

The domestic ratings agencies mainly provide credit ratings to publicly listed and interbank market bonds. The definition and methodology of ratings vary among domestic credit rating agencies.

In relation to the exchange bond market, the China Securities Regulatory Commission ("CSRC") and its agencies regulate securities rating business activities according to law. The People's Bank of China ("PBOC") has issued guidance notes in relation to recognition of credit rating agencies in the interbank bond market. As with other global rating agencies, they apply quantitative method and qualitative methods in their rating. Such credit ratings are subject to the credit rating agency's evaluation of the likelihood that the issuer will fulfil its repayment obligations. In contrast with international rating agencies, domestic credit rating agencies may take into account additional factors such as the importance of the corporate to the PRC central and local government and the potential support from the government. Rating information and reports are available on the websites of the relevant credit rating agencies and other financial data providers.



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