國泰君安國際
GUOTAI JUNAN INTERNATIONAL
ASSET MANAGEMENT

PRODUCT KEY FACTS

Guotai Junan Investment Funds
Guotai Junan Greater China Growth Fund (the "Sub-Fund")

April 2019

- ***This statement provides you with key information about this product.***
- ***This statement is a part of the Explanatory Memorandum.***
- ***You should not invest in this product based on this statement alone.***

Quick facts

Fund Manager:	Guotai Junan Assets (Asia) Limited (the "**Manager**")
Trustee:	HSBC Institutional Trust Services (Asia) Limited
Dealing frequency:	Daily (Hong Kong Business Day)
Base currency:	Hong Kong Dollar (HK$ or HKD)
Ongoing charges over a year:	Class A Units: 3.17%*
Dividend policy:	At the Manager's discretion, currently on a semi-annual basis (i.e. June and December of each year). The Manager may pay distributions out of, or effectively out of, the Sub-Fund's capital. Unless Unitholders have indicated otherwise, any distributions payable will automatically be reinvested for additional Units. Distributions will automatically be reinvested and not be paid in cash if the amount is less than HK$1,000, or such other amount as may be determined by the Manager from time to time on 1 month prior notice to Unitholders.
Financial year end of the Sub-Fund:	31 December
Min. investment:	Class A Units: HK$10,000 initial, HK$10,000 additional

What is this product?

Guotai Junan Greater China Growth Fund is a sub-fund of Guotai Junan Investment Funds (the "**Fund**") which was originally a Cayman Islands domiciled umbrella structure unit trust established by a trust deed dated 29 August 2007, as amended from time to time. With effect on and from 18 November 2016, the jurisdiction of the Sub-Fund was changed from the Cayman Islands to Hong Kong and is governed by the laws of Hong Kong.

Objectives and Investment Strategy

Objectives

To provide investors with medium to long term capital appreciation over time.

Strategy

The Sub-Fund will seek to achieve its investment objective by investing primarily in a portfolio consisting of listed securities of companies that derive or are expected to derive a significant portion of their revenues from goods produced or sold, investments made or services performed in the Greater China region (Mainland China, Hong Kong, Macau and Taiwan).

The Sub-Fund will invest at least 70% of its non-cash assets in Greater China-related financial instruments and companies. However, this will not preclude the Sub-Fund from investing in other markets where opportunities can be identified.

* The ongoing charges figure is based on the expenses for the financial year ended 31 December 2017. It represents the actual expenses charged to the Sub-Fund and is expressed as a percentage of the Sub-Fund's average Net Asset Value in the financial year 2017. It includes the fees set out in the section "Ongoing fees payable by the Sub-Fund" of this statement. This figure may vary from year to year.

The Manager has no intention to prescribe limits in respect of the Sub-Fund's exposure to any sector or industry. The Sub-Fund may invest in securities issued by companies of any market size and in such proportions as the Manager deems appropriate.

The Sub-Fund will be managed based on a value-oriented investment strategy, which means that the Manager will invest in assets which are considered to be undervalued, compared to their intrinsic value.

The Sub-Fund has not invested in A Shares and will not invest in A Shares until the Manager is able to invest in A Shares in accordance with applicable regulations in the PRC. The Manager will give prior notice to Unitholders when the Manager is able to invest in such shares in accordance with applicable regulations in the PRC.

The Sub-Fund may invest in selected investment companies through Global Depository Receipts, American Depository Receipts, Chinese Depository Receipts for exposure, and may invest in warrants, options and equity index futures for hedging purposes only.

The Sub-Fund may have limited exposure to investments denominated in RMB.

In addition, the Manager may hold cash, deposits, short-term papers such as treasury bills, certificates of deposit, bankers' acceptances, short-term commercial papers and other fixed income instruments for the account of the Sub-Fund. In times of extreme volatility of the markets or during severe adverse market conditions, the Manager may hold temporarily up to 100% of the Sub-Fund's Net Asset Value in cash or cash equivalents, or invest in short-term money market instruments to preserve the value of the assets in the investment portfolio of the Sub-Fund.

What are the key risks?

Investment involves risks. Please refer to the Explanatory Memorandum for details including the risk factors.

Investment Risk

- The Sub-Fund's investment portfolio may fall in value due to any of the key risk factors listed below and therefore your investment in the Sub-Fund may suffer losses. There is no guarantee of the repayment of principal.

Equity Market Risk

- The Sub-Fund's investment in equity securities is subject to general market risks, whose value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.

Risk associated with small-capitalisation/mid-capitalisation companies

- The stock of small-capitalisation/mid-capitalisation companies may have lower liquidity and their prices are more volatile to adverse economic developments than those of larger capitalisation companies in general.

PRC Market Risk

- Many of the economic reforms in the PRC are unprecedented or experimental and are subject to adjustment and modification, and such adjustment and modification may not always have a positive effect on foreign investment in joint stock limited companies in the PRC or in H-shares.

- The PRC government's control of currency conversion and future movements in exchange rates may adversely affect the operations and financial results of the companies in which the Sub-Fund may invest.

Emerging Markets Risk

- The Sub-Fund may invest in emerging markets which may involve increased risks and special considerations not typically associated with investment in more developed markets, such as liquidity risks, currency risks/control, political and economic uncertainties, legal and taxation risks, settlement risks, custody risk, regulatory risk and the likelihood of a high degree of volatility. Investment in such markets will be subject to risks such as market suspension, restrictions on foreign investment and control on repatriation of capital.

Concentration Risk

- The Sub-Fund's investments are concentrated in the Greater China region. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the Greater China region.

Counterparty and Settlement Considerations

- The Sub-Fund will be exposed to credit risk on the counterparties with which it trades and may also bear the risk of settlement default.

Foreign Exchange/Currency Risk

- The Sub-Fund may invest its assets in securities denominated in a wide range of currencies, some of which may be denominated in currencies other than the Sub-Fund's base currency and/or may not be freely convertible. The Net Asset Value of the investments of the Sub-Fund as expressed in HKD will fluctuate in accordance with the changes in the foreign exchange rate between HKD and the currencies in which the Sub-Fund's investments are denominated. The Sub-Fund may therefore be exposed to a foreign exchange/currency risk. The Net Asset Value of the Sub-Fund may be affected unfavourably by fluctuations in the exchange rates between these currencies and HKD and by changes in exchange rate controls. It may not be possible or practicable to hedge against the consequent foreign exchange/currency risk exposure.

Risks Associated with Distribution out of Capital or Effectively out of Capital

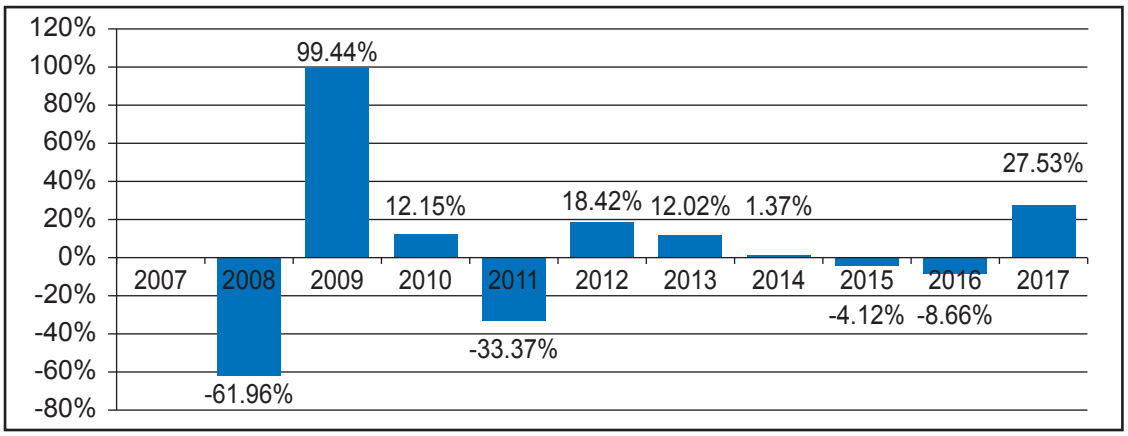
- Payment of distributions out of capital or effectively out of capital amounts to a return or withdrawal of part of an investor's original investment or from any capital gains attributable to that original investment and may result in an immediate reduction of the Net Asset Value per Unit of the Sub-Fund.

Risks Associated with Derivative Contracts

- The Sub-Fund may use derivative contracts for hedging purposes. Risks associated with derivative contracts include counterparty/credit risk, liquidity risk, valuation risk, volatility risk and over-the-counter transaction risk. The leverage element/component of a derivative contract can result in a loss significantly greater than the amount invested in the derivative contract by the Sub-Fund. Exposure to derivative contracts may lead to a high risk of significant loss by the Sub-Fund.

- While the hedging strategy adopted by the Manager is intended to protect investors against a decline in the value of the Sub-Fund's assets, there is no guarantee that the hedging strategy will be effective and investors may still be subject to the risk of suffering losses.

How has the Sub-Fund performed?



- Past performance information is not indicative of future performance. Investors may not get back the full amount invested.
- The computation basis of the performance is based on the calendar year end, NAV-To-NAV, with dividend reinvested.
- These figures show by how much the Class A Units of the Sub-Fund increased or decreased in value during the calendar year being shown. Performance data has been calculated in Hong Kong Dollars including ongoing charges and excluding subscription fee and redemption fee you might have to pay.
- Where no past performance is shown, there was insufficient data available in that year to provide performance.
- Sub-Fund launch date: 2007
- Class A launch date: 2007

Is there any guarantee?

This Sub-Fund does not offer any guarantees. You may not get back the full amount of money you invest.

What are the fees and charges?

Charges which may be payable by you

You may have to pay the following fees when dealing in the Units of the Sub-Fund.

Fee	What you pay
Subscription fee	Up to 5% of the amount of Class A Units that you buy
Switching fee (conversion fee)	Up to 3% of the issue price per Unit of the new Class of Units
Redemption fee	Up to 3%# of the redemption amount of Class A Units calculated on a sliding scale

The following redemption fee, which is a certain percentage of the Net Asset Value calculated as at the most recent Valuation Day upon the Manager's receipt of the redemption request, will be imposed on the Unitholders with the following holding periods:

Holding Period	Redemption Fee
Less than 6 months	1.00% of redeemed amount
6 months or exceeding 6 months but less than 12 months	0.75% of redeemed amount
12 months or exceeding 12 months but less than 18 months	0.50% of redeemed amount
18 months or exceeding 18 months but less than 24 months	0.25% of redeemed amount
24 months or exceeding 24 months	waived

Ongoing fees^ payable by the Sub-Fund

The following expenses will be paid out of the Sub-Fund. They affect you because they reduce the return you get on your investments.

Fee	Annual rate (as a % of the Sub-Fund's NAV)
Management fee:	1.5% of Class A Units that you buy
Trustee fee:	at a sliding scale with a maximum rate of 0.14% per annum (subject to a minimum annual fee of HK$412,000)
Performance fee	N/A
Administration fee	N/A

^ You should note that these fees may be increased, up to a specified permitted maximum, by giving Unitholders at least 3 months prior notice. Please refer to the Explanatory Memorandum for further details.

Other fees

You may have to pay other fees when dealing in the Units of the Sub-Fund.

Additional Information

- You generally buy and redeem Units at the Sub-Fund's next determined Net Asset Value (NAV) after the Trustee, receives your request in good order on or before 4:00 p.m. (Hong Kong time) on the relevant Dealing Day.
- The NAV of the Sub-Fund is calculated and the price of Units published each Business Day in the South China Morning Post and in the Hong Kong Economic Times and/or any other newspapers the Manager may determine and notify to the Unitholders.
- Investors may obtain other information of the Sub-Fund (including the most up-to-date past performance information, the ongoing charges figure and the compositions of the Sub-Fund's distributions (i.e. the relative amounts paid out of (i) net distributable income and (ii) capital) for the last rolling 12-month period starting from the date on which payment of dividends is being made out of or effectively out of capital) from the Manager on request and on the website: www.gtja.com.hk[1].

Important

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.

[1] The website has not been reviewed by the SFC.