#### **BEA UNION INVESTMENT SERIES**

#### **BEA Union Investment China Phoenix Fund**

THIS CIRCULAR IS SENT TO YOU AS A UNITHOLDER IN THE BEA UNION INVESTMENT CHINA PHOENIX FUND. IT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR, ATTORNEY OR OTHER PROFESSIONAL ADVISER. BEA UNION INVESTMENT **MANAGEMENT LIMITED** "MANAGER") (the **ACCEPTS** RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS CIRCULAR AS AT THE DATE OF ISSUE AND CONFIRMS, HAVING MADE ALL REASONABLE ENQUIRIES, THAT TO THE BEST OF ITS KNOWLEDGE AND BELIEF THERE ARE NO OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT HEREIN MISLEADING.

Unless otherwise stated herein, capitalised terms in this Circular shall have the same meanings as defined in the explanatory memorandum of BEA Union Investment Series (the "Series").

10 August 2021

Dear Unitholder,

# Restructuring of BEA Union Investment China Phoenix Fund to BU China Phoenix Fund

#### 1. Proposed Restructuring

We would like to inform you of our proposal to restructure BEA Union Investment China Phoenix Fund (a Sub-Fund of the Series, hereinafter referred to as the "Existing Fund") to BU China Phoenix Fund (a Sub-Fund of BU Investment Series OFC, hereinafter referred to as the "Restructured Fund") (the "Restructuring").

The Restructuring is part of the Manager's restructuring of five sub-funds of the Series (including the Existing Fund) as set out below, each proposed restructuring being subject to the approval by the unitholders of the relevant sub-fund:

Th	e Series		BU Investment Series OFC
1.	BEA Union Investment China Phoenix Fund		BU China Phoenix Fund
2.	BEA Union Investment RMB Core Bond Fund	To be	2. BU RMB Core Bond Fund
3.	BEA Union Investment Asia Pacific Flexi Allocation Fund	restructured to	BU Asia Pacific Flexi Allocation Fund
4.	BEA Union Investment China Gateway Fund		BU China Gateway Fund
5.	BEA Union Investment Global Flexi Allocation Fund		5. BU Global Flexi Allocation Fund

The proposed Restructuring aims to restructure the Existing Fund from a unit trust structure to a corporate form. Practically, this involves transferring the assets (net of liabilities) of the

Existing Fund to the Restructured Fund (as further set out below). Both the Existing Fund and the Restructured Fund are authorised by the Securities and Futures Commission<sup>1</sup> ("**SFC**").

We, as the Manager of the Existing Fund, believe that this proposal will benefit the Unitholders for the following reasons. Currently, the Existing Fund is a sub-fund of an umbrella unit trust, where assets are registered and held in the name of, and transactions practically undertaken through, the Trustee. On the other hand, the Restructured Fund is constituted as a sub-fund under an open ended fund company ("**OFC**"), with variable capital. Unlike a unit trust, an OFC is itself a separate legal entity and has the ability to hold assets and contract with third parties in its own right. Furthermore, pursuant to the statutory regime governing the OFC, such corporate form offers a statutory protected-cell feature, i.e. statutory segregation of liabilities between the sub-funds. The proposal aims to enhance the efficiency from an administrative and operational perspective.

The Manager is also the investment manager of the Restructured Fund and is responsible for managing its assets. As the Restructured Fund has a corporate structure, its assets are safe-kept by the appointed custodian. Both parties are subject to the regulatory requirements under the Code on Unit Trusts and Mutual Funds. Due to the different fee levels of the trustee/custodian fee, the OFC is expected to provide cost savings to investors in the long run.

The Restructured Fund currently does not have any assets or liabilities and has been established solely for the purpose of continuing the investment objective and strategy of the Existing Fund, and thus the Restructured Fund will only be launched after the completion of the Restructuring (i.e. upon the receipt of all net assets from the Existing Fund) on the Effective Date. The Net Asset Value of the Existing Fund is USD13 million as at 31 July 2021. The target fund size of the Restructured Fund is USD13 million; however the Restructured Fund will be launched regardless of whether this target fund size is reached once the Restructuring is completed.

The investment objectives, policies and restrictions, dealing arrangements, key operators, key features and overall risk profile of the Restructured Fund are substantially similar to those of the Existing Fund. Please refer to Appendix I which highlights the key differences and similarities between the Existing Fund and the Restructured Fund (including the investment objective and strategy, risk factors, fees and charges, ongoing charges figure and fund size) for reference.

In particular, Unitholders should note that:

- The Existing Fund has a unit trust structure; whereas the Restructured Fund is in a corporate form;
- The Trustee of the Existing Fund is Bank of East Asia (Trustees) Limited; whereas the Custodian of the Restructured Fund is Cititrust Limited. For the avoidance of doubt, there are no material changes to the overall custodial arrangements in practice;
- The Trustee of the Existing Fund takes up the role of an "administrator" and has then further delegated the administrative functions to Citibank, N.A., Hong Kong Branch;

<sup>1</sup> SFC authorization is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

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whereas the Administrator of the Restructured Fund is Citibank, N.A., Hong Kong Branch;

- The custodian fee of the Restructured Fund (0.07% p.a. of the Sub-Fund's value) is lower than the trustee fee of the Existing Fund (0.175% p.a. of the Sub-Fund's value); and
- In respect of disclosure, the offering documents of the Restructured Fund contain additional enhanced disclosures on the investment strategy and the enhanced key risk factor(s), as compared with the Existing Fund.

Further, to safeguard the interests of the investors against any significant increase in ongoing charges figures of the classes of shares in issue for the Restructured Fund associated with the Restructuring, insofar as such increase is attributable to a net outflow (i.e. significant reduction in fund size) in the Restructured Fund, the Manager is prepared to maintain the appropriate ongoing charges figures of the Restructured Fund by subsidising the expenses of the Restructured Fund in excess of the ongoing charges figures as stated in Appendix 1, over a 12-month period after the Effective Date (as defined under section 3 below) where applicable.

The Existing Fund currently has three classes of units in issue<sup>2</sup>, i.e. Class A USD, Class A HKD and Class A RMB (Hedged) units, which will be transferred to Class A USD<sup>3</sup>, Class A HKD<sup>3</sup> and Class A RMB (Hedged)<sup>3</sup> shares of the Restructured Fund respectively. In other words, Unitholders who remain in the Existing Fund on the Effective Date (as defined under section 3 below) will be allotted shares of the Restructured Fund in the same class denomination. (Note: The Restructured Fund has a corporate structure and an interest in the fund is represented by "shares" of the fund.)

To understand the implications of the proposal fully, unitholders should also refer to the constitutive documents of the Series and BU Investment Series OFC, as well as their offering documents (including the product key facts statement) of the Existing Fund and the Restructured Fund which have been issued as at the date of this Circular on the Manager's website at <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> and are made available for inspection at the Manager's office as further described in "7. Documents Available for Inspection" below.

#### 2. Extraordinary General Meeting

In accordance with Clause 27.7 of the Trust Deed, the proposed Restructuring is required to be approved by an extraordinary resolution ("Extraordinary Resolution") of a meeting of the Unitholders in the Existing Fund (hereafter "Unitholders"). For this purpose, an extraordinary general meeting ("Meeting") of Unitholders will be convened to pass the resolution as set out in the notice of Meeting (the "Notice of Meeting") in Appendix II to this Circular. To become effective, the resolution must be approved by Unitholders holding 75% or more of the votes of those voting in person or by proxy at the Meeting. Such an approved resolution binds all Unitholders (even those who voted against).

Registered Unitholders are entitled to attend and vote at the Meeting. If you are not able to attend in person or if your Units are held through an Authorized Distributor, you may appoint a proxy to attend and vote on your behalf at the Meeting and at any adjourned meeting to be held thereafter by completing the proxy form ("**Proxy Form**") set out in Appendix II to this

<sup>&</sup>lt;sup>2</sup> Save for those mentioned as "classes of units in issue" in this Circular, the other classes which have been set out in the Explanatory Memorandum of the Series do not currently have any issued units.

<sup>&</sup>lt;sup>3</sup> The Class will be launched and made available to Unitholders on the Effective Date, if the resolutions in relation to the Restructuring are passed at the Meeting.

<sup>&</sup>lt;sup>4</sup> Please note that this website has not been reviewed by the Securities and Futures Commission ("SFC").

Circular and returning it to the Manager or the relevant Authorized Distributor (if your Units are held through an Authorized Distributor) by the time as specified therein. A proxy need not be a Unitholder.

The Meeting will be held on at 11:30 a.m. on 31 August 2021. If a quorum is not present at the Meeting, the Meeting will be adjourned to 15 September 2021 ("Adjourned Meeting").

A notice of the result of the Meeting (or the Adjourned Meeting) will be given to Unitholders on 31 August 2021 (or 15 September 2021) by mail. In addition, Unitholders may check the result of the Meeting (or the Adjourned Meeting) at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone at (852) 3608 0321 on 31 August 2021 (or 15 September 2021).

The Notice of Meeting and the Proxy Form are set out in Appendix II to this Circular.

#### 3. Effective Date

The proposed effective date of the proposed Restructuring is the twenty-first Business Day following the date on which the Extraordinary Resolution is passed in the Meeting (or twenty-fourth Business Day, if the Extraordinary Resolution is passed at the Adjourned Meeting), or such later date as the Manager shall determine with the Trustee's consent and notify to Unitholders.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed restructuring will take effect on 30 September 2021 (in this case this date will be the "Effective Date"); or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed restructuring will take effect on 22 October 2021 (in this case this date will be the "Effective Date").

#### 4. The Restructuring Process

#### Exchange ratio and valuation

Should the proposed Restructuring be approved by the Unitholders at the Meeting or at the Adjourned Meeting, Units held by Unitholders who remain in the Existing Fund on the Effective Date will be exchanged for shares in the same class in the Restructured Fund on the Effective Date. The Net Asset Value per unit of the Existing Fund will be determined on the Effective Date, in accordance with the Explanatory Memorandum and the Trust Deed of the Existing Fund. Following the determination of Net Asset Value of the Existing Fund, the Restructuring will be effected by cancelling the units in the Existing Fund and issuing shares in the Restructured Fund to such Unitholders. The number of shares in the relevant Class of the Restructured Fund that each Unitholder will receive will be the same as the number of units he/she held in the Existing Fund on the Effective Date (i.e. the exchange ratio is 1:1). The total net asset value of the Existing Fund and that of the Restructured Fund will be the same. For the avoidance of doubt, no initial charge will be payable on the issue of shares in the Restructured Fund for the purpose of effecting the Restructuring.

To give effect to the Restructuring, the Existing Fund's assets, including securities (for example, China A-Shares) and cash, will be transferred to the Restructured Fund on the Effective Date (being the last date of valuation of the Existing Fund) after deduction of such amount as appropriate to meet the outstanding expenses / payables of the Existing Fund

The outstanding expenses / payables refer mainly to those accrual-based expenses (including Management fee, Trustee fee, Registrar's fee, fees for preparation of the financial reports, auditor's fee and other normal operating expenses) and are reflected daily in the Net Asset Value of the Existing Fund while recorded as payable items. Such payables will be deducted from the available cash before transferring the net assets to the Restructured Fund. Given (i) the majority of the expenses / payables are outstanding expenses (or payables) on accrual basis which have already been reflected daily in the Net Asset Value of the Existing Fund and (ii) other expenses (as further set out under sub-heading "Cost and Expenses" below) will be borne by the Manager, the adverse impact on the Net Asset Value of the Existing Fund and the Restructured Fund and their respective investors will be minimal. In case a surplus remains once all the expenses / payables of the Existing Fund have been paid, such surplus will be transferred to the Restructured Fund. On the other hand, if there is any shortfall, it shall be borne by the Manager.

Since the Restructuring will not involve any changes to the assets of the portfolio or the respective investment weightings, there will be no rebalancing costs as a result of the Restructuring.

#### Treatment of Accrued Income and Consequences of the Restructuring

Any accrued income relating to the Existing Fund and its unit classes on the Effective Date will be reflected in the Net Asset Value per unit of the Existing Fund and thus will be reflected in the Net Asset Value per share of the Restructured Fund and its share classes upon such Restructuring.

Any additional liabilities incurred after the Effective Date will be borne by the Restructured Fund and its share classes.

Further, the disclosure on the Restructuring process and arrangement as set out in the Circular (including the basis and the terms of exchange of the units in the Existing Fund for shares in the Restructured Fund) is consistent with the offering documents and the Trust Deed of the Existing Fund.

The first dealing day (and valuation day) of the Restructured Fund on which investors can subscribe for, switch or redeem shares will be the first business day after the Effective Date.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the first business day after the Effective Date will be 4 October 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the first business day after the Effective Date will be 25 October 2021.

In accordance with their respective obligations, the Manager and the Trustee of the Existing Fund shall ensure that (i) the valuation of the units of the Existing Fund and (ii) the cancellation of the units in the Existing Fund, as mentioned above, will be carried out in accordance with the principles set out in the offering documents and the Trust Deed of the Existing Fund. The Manager and the Custodian of the Restructured Fund shall also ensure that the valuation of the Restructured Fund subsequent to the Effective Date will be carried out in accordance with the valuation principles set out in the offering documents and the Instrument of Incorporation of the Restructured Fund. The valuation principles applicable to the Existing Fund and the Restructured Fund are the same.

The Trustee of the Existing Fund shall continue to hold the assets of the Existing Fund pending the transfer of the assets. To facilitate the asset transfer, it will (i) deliver or cause to be delivered to the Custodian of the Restructured Fund all books of account, records,

registers, correspondence and documents belonging to or relating to the affairs of the Existing Fund within its possession or control as soon as reasonably practicable on or after the Effective Date; and (ii) execute all documents and take all necessary steps to procure that the assets of the Existing Fund are validly transferred to and vested in the Custodian of the Restructured Fund on or as soon as reasonably practicable after the Effective Date.

#### Costs and Expenses

The legal, mailing and other administrative expenses associated with the proposed Restructuring, whether approved by Unitholders or not, are estimated to be approximately HK\$90,000 and shall be borne by the Manager. There are no unamortized establishment costs outstanding relating to the Existing Fund and the Restructured Fund.

#### Restructuring Timetable with Key Events

Restructuring Circular Issued to Unitholders	10 August 2021	
Date of the Meeting / Adjourned Meeting	Meeting: 31 August 2021	(If a quorum is not present at the Meeting)
	A notice of the result will be given to Unitholders on the same day by mail. Unitholders	Adjourned Meeting: 15 September 2021
	may also check the result at the following website:  http://www.bea-union- investment.com4 or contact the Manager by phone.	A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at the following website:  http://www.bea-union-investment.com4 or contact the Manager by phone.
Cut-Off Point for Subscriptions, and Conversions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 27 September 2021	4:00 p.m. (Hong Kong time) on 19 October 2021
Cut-Off Point for Redemptions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 29 September 2021	4:00 p.m. (Hong Kong time) on 21 October 2021
Restructuring Effective Date	30 September 2021	22 October 2021
First Dealing Day and First Valuation Date for Restructured Fund after the Restructuring	4 October 2021	25 October 2021

### 5. Unitholders' Rights

Unitholders should note that the Existing Fund will continue to accept:

- Subscription and conversion until 4:00 p.m. (Hong Kong time)<sup>5</sup> 3 Business Days prior to the Effective Date: and
- redemption until 4:00 p.m. (Hong Kong time)<sup>5</sup> 1 Business Day prior to the Effective Date.

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<sup>&</sup>lt;sup>5</sup> The Authorised Distributor(s) may impose an earlier cut-off time before the respective cut-off point for receiving instructions for subscriptions, redemptions or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.

Unless otherwise notified to the Unitholders, It is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 27 September 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 29 September 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 19 October 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 21 October 2021.

The Manager believes that the continuation in accepting subscription orders until the cut-off point is in the best interest of the Unitholders as it will provide continuity for investors in Hong Kong and minimize disruption to other distributors. It will allow investors' continuous access to the Existing Fund's investment strategies and will help to maintain the asset size, thus providing economies of scale.

#### Consequences and Right of Investors to Switch/Redeem

Unitholders may switch their investments in the Existing Fund into another sub-fund of BEA Union Investment Series (except for BEA Union Investment RMB Core Bond Fund, BEA Union Investment Asia Pacific Flexi Allocation Fund, BEA Union Investment China Gateway Fund and BEA Union Investment Global Flexi Allocation Fund) and BEA Union Investment Capital Growth Fund free of any conversion charge, or they may request for a redemption of their Units, at no cost on any Dealing Day from the date of this Circular up to the respective cut-off point if the resolution is passed at the Meeting or the Adjourned Meeting. The switching and redemption requests must be received by the Manager no later than the respective cut-off point. Switching and redemption of Units in the Existing Fund shall be free of any switching and redemption charges from the date of this Circular. For the avoidance of doubt, please note that some distributors, paying agents, correspondent banks or intermediaries may charge you redemption and/or transaction fees or expenses at their own discretion.

No action is required if Unitholders choose not to exercise their right to switch or redeem. Such Unitholders will hold their Units in the Existing Fund until the Effective Date and will receive shares in the Restructured Fund upon the implementation of the Restructuring, in the manner as described in "4. The Restructuring Process" above.

In the case that the Restructuring is to be effected, should there be any significant redemption from the Existing Fund prior to the Effective Date, the Manager may apply any liquidity risk management tools specified in the risk factor entitled "LIQUIDITY RISK MANAGEMENT" in the Explanatory Memorandum (for example, restrictions on redemption, fiscal charges adjustment and swing pricing) to ensure Unitholders are treated fairly.

If the resolution is passed, upon implementation of the Restructuring, the Manager will submit an application to the SFC for withdrawal of Existing Fund from SFC authorisation, and terminate the Existing Fund in due course pursuant to clause 27.8 of the Trust Deed.

If the proposed Restructuring is not approved by the Unitholders at the Meeting or the Adjourned Meeting, the Existing Fund will resume processing subscription, redemption and switching from the Dealing Day immediately following the date of the Meeting or the date of the Adjourned Meeting (as the case may be).

#### 6. Hong Kong Taxation

Unitholders should note that under current law and practice in Hong Kong, the Existing Fund and Restructured Fund are not expected to be subject to any Hong Kong profits tax arising from the carrying on of its activities as described in the Explanatory Memorandum.

Unitholders whether or not resident in Hong Kong will not be liable for Hong Kong tax in respect of any income or gains made on the issue, redemption, conversion or other disposal in Hong Kong of Units, save that persons carrying on in Hong Kong a business of trading securities may be subject to Hong Kong profits tax if those gains form part of such business.

Individual Unitholders should seek independent advice on taxation and other consequences of the proposed Restructuring referred to in this Circular.

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#### 7. Documents Available for Inspection

Copies of the Explanatory Memorandum/ Prospectus and product key facts statements of the Series, the Existing Fund, BU Investment Series OFC and the Restructured Fund; as well as the latest financial reports of the Series and the Existing Fund may be obtained from the Manager. The constitutive documents of the Series and BU Investment Series OFC are also available for inspection during normal working hours at the offices of the Manager at 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Central, Hong Kong.

We trust that you would understand that the proposed Restructuring has been proposed in the interest of the Unitholders and we hope that you will support the proposed Restructuring. Should you have any questions regarding this Circular, please contact the Manager by phone at (852) 3608 0321.

Yours faithfully,

**BEA UNION INVESTMENT MANAGEMENT LIMITED** 

Manager of BEA Union Investment Series

## Appendix I

## Key differences and similarities between the Existing Fund and the Restructured Fund

	Existing Fund Restructured Fund
Investment objective	The investment objective of the Sub-Fund is to seek long-term capital appreciation through investing primarily in Chinese equity securities.
Investment strategy	The Sub-Fund aims to provide long-term capital appreciation through investing primarily (i.e. at least 70% of its Net Asset Value) in equity securities that are either (a) traded in Hong Kong or China, or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China. For the remaining assets, the Manager has the freedom to invest outside Sub-Fund's principal geographies, market sectors, industries or asset classes.
	The Sub-Fund shall invest at least 70% of its total assets in equity securities. The securities that may be invested by the Sub-Fund will be primarily equity securities and equity linked securities, including common stocks, preferred stocks, warrants, equity deposits, equity linked notes, debt securities convertible into common stocks and managed / equity funds. The Sub-Fund may invest in equity securities of companies of any industry and any market capitalisation. The Sub-Fund may also invest less than 30% of its Net Asset Value in other funds (including equity funds and mixed assets funds) (in compliance with 7.11 to 7.11D of the Code on Unit Trusts and Mutual Funds) for purposes consistent with the investment objective of the Sub-Fund. The Sub-Fund will focus on active management by stock selection, timing, management of exposure and sector allocation.
	The Sub-Fund may invest up to 100% of its assets in China A-Shares and/or China B-Shares directly (e.g. via the Stock Connects (as further described in Annex A of the Explanatory Memorandum / Prospectus) or indirectly (i.e. investing in funds that invest in China A-Shares and/or China B-Shares).
	In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.
	The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund.
	The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.
	Additional enhanced disclosures for the Restructured Fund (set out below and <i>underlined</i> ):
	- The Sub-Fund may also invest less than 30% of its Net Asset Value in <a href="mailto:other-funds">other funds (including equity funds and mixed assets funds)</a> (in compliance with 7.11 to 7.11D of the Code on Unit Trusts and Mutual Funds) for purposes consistent with the investment objective of the Sub-Fund.
	Notwithstanding the foregoing, the operation and the manner of how the Restructured Fund is managed is materially the same as the Existing Fund.

Hee of Derivetives/	The Cub Frank's and deminations are		
Use of Derivatives/	The Sub-Fund's net derivatives exposure may be up to 50% of its Net		
Investment in	Asset Value.		
Derivatives			
Investment and	Both the Existing Fund and the Restructured Fund are subject to the		
borrowing restrictions	investment and borrowing restrictions as set out in Chapter 7 of the Code		
	on Unit Trusts and Mutual Funds.		
Risk factors	Key risk factors applicable to both the Existing Fund and the Restructured		
	Fund are set out as below:		
	- Market risk		
	- Equity investment risk		
		-capitalisation / mid-capitalisation	
	companies		
	- Risks associated with the Stock		
	- Risks of investing in other funds	3	
	- Emerging markets risk		
	- China market risk		
	- Renminbi currency and convers	ion risks	
	- Concentration risk		
	- Currency risk		
	- Derivative risk / Derivative and	structured product risk	
	- Currency hedging risk		
		T	
		Additional enhanced key risk factor	
		applicable to the Restructured	
		Fund are set out below:	
		- Risks of investing in	
		convertible bonds	
Manager	BEA Union Investment Managemen		
Trustee (for the	Bank of East Asia (Trustees)	Cititrust Limited	
Existing Fund) /	Limited		
Custodian (for the			
Restructured Fund)			
Administrator	The Trustee has delegated the	Citibank, N.A., Hong Kong Branch	
	custodial and administrative		
	functions to Citibank, N.A., Hong		
	Kong Branch		
Dealing frequency	Daily (Hong Kong business days)		
Base currency	USD		
Distribution policy	No distributions will be declared or o	distributed	
Financial year end	31 December		
Minimum initial	Class A USD and Class A HKD:		
subscription /	USD: USD2,000		
minimum holding	HKD: HKD10,000		
g	11121111210,000		
	Class A AUD (Hedged), Class A CA	AD (Hedged), Class A GBP	
	(Hedged), Class A NZD (Hedged) and Class A RMB (Hedged): USD2,000 (or its equivalent)		
Minimum subsequent	Class A USD and Class A HKD:		
subscription /	USD: USD1,000		
minimum redemption	HKD: HKD5,000		
	Class A AUD (Hedned) Class A CA	D (Hedged) Class A GRP	
	Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged):		
	USD1,000 (or its equivalent)		
Subscription fee	Class A: up to 5% of issue price		
(Preliminary Charge)	Olass A. up to 3 /6 of issue price		
Switching fee	Up to 2% of issue price of new Units	e/ Shares	
(Conversion Charge)	Op to 2% of issue price of flew Units	o/ Oliales	
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Podomption foo	Class A: 0.5% of realisation price: h	ut currently waived	
Redemption fee (Realisation Charge)	Class A: 0.5% of realisation price; but currently waived		
Management Fee, as	Class A: 1.75% p.a.		
a % of the Sub-Fund's	Class A. 1.75% p.a.		
value			
	0.4750/ m.a	0.070/ n.a.	
Trustee Fee (for	0.175% p.a.	0.07% p.a.	
Existing Fund) /			
Custodian Fee (for			
Restructured Fund),			
as a % of the Sub-			
Fund's value			
Performance fee	N/A		
Administration Fee	N/A	Included in Custodian Fee	
Registrar's Fee, as	0.015% - 0.05% p.a. subject to mini	mum of USD3,000 p.a.	
a % of the Sub-Fund's			
value			
Holders Servicing Fee	Class A: Nil		
Ongoing charges over	The ongoing charges figure below	If the proposed Restructuring is	
a year	is expressed as a percentage of	approved, the estimated ongoing	
_	the sum of expenses over the	charges figure <sup>6</sup> (with reference to	
	average net asset value of the Sub-	the ongoing charges and the Net	
	Fund for the period ended 31	Asset Value of the Existing Fund	
	December 2020:	as of 31 December 2020	
		expressed as a percentage of the	
	Class A USD and Class A HKD	estimated average net asset value	
	Units:	of the relevant Class of the	
	2.36% p.a.	Restructured Fund) after the	
	2.00 % p.d.	Restructuring, for the first year	
	Class A RMB (Hedged) Units:	after the Effective Date are	
	2.41% p.a.	approved by the unitholders of the	
	2.41% p.a.	Existing Fund are as follows:-	
	The ongoing charges figure below	Existing I dild are as follows.	
	is an estimate only and is	Class A USD and Class A HKD	
	calculated based on the estimated		
	ongoing expenses chargeable to	Shares:	
	the Sub-Fund expressed as a	2.36% p.a.	
	percentage of the Sub-Fund's		
		Class A AUD (Hedged), Class A	
	estimated average net asset	CAD (Hedged), Class A GBP	
	value:	(Hedged), Class A NZD (Hedged)	
	Close A ALID (Hedged) Close A	and Class A RMB (Hedged)	
	Class A AUD (Hedged), Class A	Shares:	
	CAD (Hedged), Class A GBP	2.41% p.a.	
	(Hedged) and Class A NZD		
	(Hedged) Units:		
F 1 0:	2.41% p.a.	T	
Fund Size	USD 13 million, as of 31 July 2021	Targeted at USD 13 million	
		Investors please note that the	
		Restructured Fund will be	
		launched irrespective of whether	
		such target fund size is reached	
		(e.g. due to redemptions by	
		Unitholders prior to the Effective	
		Date).	

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 $<sup>^{6}</sup>$  Please note that these ongoing charges figures are estimates and the actual figures may be different.

#### **APPENDIX II**

#### BEA UNION INVESTMENT CHINA PHOENIX FUND (THE "EXISTING FUND")

#### **Notice of Extraordinary General Meeting**

Notice is hereby given that an Extraordinary General Meeting of Unitholders of the Existing Fund will be held at 11:30 a.m. on 31 August 2021 at 5/F., The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong for the following purposes:

#### **Extraordinary Resolution**

To consider, and if thought fit, pass the following as an Extraordinary Resolution:

"THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU China Phoenix Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong."

For and on behalf of BEA Union Investment Management Limited

Date: 10 August 2021

#### **Notes**

- (1) Unitholders may be present in person at the meeting or represented by a duly appointed proxy. A proxy is not required to be a Unitholder.
- (2) Unitholders who are unable to attend the meeting in person are invited to complete and return the enclosed proxy form ("Proxy Form") to the Manager to arrive no later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor should complete and return the Proxy Form to the relevant Authorized Distributor. If you fail to attend or return a completed Proxy Form as described above, your vote will not be considered at the meeting.
- (3) The Proxy Form shall be in writing under the hand of the appointor or his duly authorised attorney, of if the appointor is a corporation, either under its common seal or under the hand of an officer of attorney so authorised.
- (4) In the case of joint Unitholders the vote of the senior who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the other joint Unitholders and for this purpose seniority shall be determined by the order in which the names stand in the register of Unitholders.
- (5) An Extraordinary Resolution is passed by 75% or more of the votes of those voting in person or by proxy at a duly convened meeting.
- (6) The quorum for passing an Extraordinary Resolution shall be Unitholders present in person or by proxy registered as holding not less than 25% of the Units in issue.
- (7) If within half an hour from the time appointed for the meeting a quorum is not present, the meeting shall stand adjourned to a day being not less than 15 days thereafter. At such adjourned meeting, the Unitholders present in person or by proxy shall be a quorum.

# BEA UNION INVESTMENT CHINA PHOENIX FUND (THE "EXISTING FUND") PROXY FORM

I/we the undersigned,			
(Company Name/First Name(s)) (Last Name)			
(If there is more than one holder, the names of all joint holders should be attached in full)		_	
owner of units of the Existing Fund, herewith give puthe chairman of the meeting* (*complete or delete as approximate substitution, to represent me/us at the Extraordinary General Me of the Existing Fund to be held in Hong Kong on 31 August 202 adjourned meeting to be held thereafter for the same purpose, with my/our name and on my/our behalf to act and vote on the mat agenda:	opriate) wit eeting of the 21 at 11:30 vith the sam	holders of u a.m. and at e agenda an	ınits any ıd in
Agenda	For	Against	
To consider, and if thought fit, pass, as an Extraordinary Resolution of the Existing Fund, the following resolution:  THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU China Phoenix Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong.			
(Please indicate with number of units in the spaces hereabove how you wish your vote agenda of the relevant meeting. Subject to any voting instructions so given, the proxy wi agenda of the meeting and such other business as may properly come before the me meeting may think fit. If no instruction is given, it will be counted 'for' as a vote in favour. I/We hereby give and grant full power and authorisation to do an necessary or incidental to the exercise of the powers herein spe and confirm all that said proxy shall lawfully do or cause to be do	Il vote on any of eting as the cha d perform al cified and I/	the resolutions of airman of the release of the release of the release of the release of the resolutions of the release of the resolutions of the release of the release of the resolutions of the release of the releas	n the evant
(Place and Date) (Signed)			

Please note that the original signed proxy form must be returned to the Manager, BEA Union Investment Management Limited of the Existing Fund, for the attention of Investment Operations Department, 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong to arrive not later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor are advised to enquire about the specific arrangements with the Authorized Distributor.

#### **BEA UNION INVESTMENT SERIES**

#### **BEA Union Investment RMB Core Bond Fund**

THIS CIRCULAR IS SENT TO YOU AS A UNITHOLDER IN THE BEA UNION INVESTMENT RMB CORE BOND FUND. IT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR. ATTORNEY OR OTHER PROFESSIONAL ADVISER. BEA UNION INVESTMENT **MANAGEMENT** LIMITED "MANAGER") (the **ACCEPTS** RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS CIRCULAR AS AT THE DATE OF ISSUE AND CONFIRMS, HAVING MADE ALL REASONABLE ENQUIRIES, THAT TO THE BEST OF ITS KNOWLEDGE AND BELIEF THERE ARE NO OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT HEREIN MISLEADING.

Unless otherwise stated herein, capitalised terms in this Circular shall have the same meanings as defined in the explanatory memorandum of BEA Union Investment Series (the "Series").

10 August 2021

Dear Unitholder,

# Restructuring of BEA Union Investment RMB Core Bond Fund to BU RMB Core Bond Fund

#### 1. Proposed Restructuring

We would like to inform you of our proposal to restructure BEA Union Investment RMB Core Bond Fund (a Sub-Fund of the Series, hereinafter referred to as the "**Existing Fund**") to BU RMB Core Bond Fund (a Sub-Fund of BU Investment Series OFC, hereinafter referred to as the "**Restructured Fund**") (the "**Restructuring**").

The Restructuring is part of the Manager's restructuring of five sub-funds of the Series (including the Existing Fund) as set out below, each proposed restructuring being subject to the approval by the unitholders of the relevant sub-fund:

Th	e Series		BU	Investment Series OFC
1.	BEA Union Investment RMB Core Bond Fund		1.	BU RMB Core Bond Fund
2.	BEA Union Investment Asia Pacific Flexi Allocation Fund	To be	2.	BU Asia Pacific Flexi Allocation Fund
3.	BEA Union Investment China Gateway Fund	restructured to	3.	BU China Gateway Fund
4.	BEA Union Investment China Phoenix Fund		4.	BU China Phoenix Fund
5.	BEA Union Investment Global Flexi Allocation Fund		5.	BU Global Flexi Allocation Fund

The proposed Restructuring aims to restructure the Existing Fund from a unit trust structure to a corporate form. Practically, this involves transferring the assets (net of liabilities) of the

Existing Fund to the Restructured Fund (as further set out below). Both the Existing Fund and the Restructured Fund are authorised by the Securities and Futures Commission<sup>1</sup> ("**SFC**").

We, as the Manager of the Existing Fund, believe that this proposal will benefit the Unitholders for the following reasons. Currently, the Existing Fund is a sub-fund of an umbrella unit trust, where assets are registered and held in the name of, and transactions practically undertaken through, the Trustee. On the other hand, the Restructured Fund is constituted as a sub-fund under an open ended fund company ("**OFC**"), with variable capital. Unlike a unit trust, an OFC is itself a separate legal entity and has the ability to hold assets and contract with third parties in its own right. Furthermore, pursuant to the statutory regime governing the OFC, such corporate form offers a statutory protected-cell feature, i.e. statutory segregation of liabilities between the sub-funds. The proposal aims to enhance the efficiency from an administrative and operational perspective.

The Manager is also the investment manager of the Restructured Fund and is responsible for managing its assets. As the Restructured Fund has a corporate structure, its assets are safe-kept by the appointed custodian. Both parties are subject to the regulatory requirements under the Code on Unit Trusts and Mutual Funds. Due to the different fee levels of the trustee/custodian fee, the OFC is expected to provide cost savings to investors in the long run.

The Restructured Fund currently does not have any assets or liabilities and has been established solely for the purpose of continuing the investment objective and strategy of the Existing Fund, and thus the Restructured Fund will only be launched after the completion of the Restructuring (i.e. upon the receipt of all net assets from the Existing Fund) on the Effective Date. The Net Asset Value of the Existing Fund is RMB194 million as at 31 July 2021. The target fund size of the Restructured Fund is RMB194 million; however the Restructured Fund will be launched regardless of whether this target fund size is reached once the Restructuring is completed.

The investment objectives, policies and restrictions, dealing arrangements, key operators, key features and overall risk profile of the Restructured Fund are substantially similar to those of the Existing Fund. Please refer to Appendix I which highlights the key differences and similarities between the Existing Fund and the Restructured Fund (including the investment objective and strategy, risk factors, fees and charges, ongoing charges figure and fund size) for reference.

In particular, Unitholders should note that:

- The Existing Fund has a unit trust structure; whereas the Restructured Fund is in a corporate form;
- The Trustee of the Existing Fund is Bank of East Asia (Trustees) Limited; whereas the Custodian of the Restructured Fund is Cititrust Limited. For the avoidance of doubt, there are no material changes to the overall custodial arrangements in practice;
- The Trustee of the Existing Fund takes up the role of an "administrator" and has then further delegated the administrative functions to Citibank, N.A., Hong Kong Branch;

<sup>1</sup> SFC authorization is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

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whereas the Administrator of the Restructured Fund is Citibank, N.A., Hong Kong Branch:

- The custodian fee of the Restructured Fund (0.07% p.a. of the Sub-Fund's value) is lower than the trustee fee of the Existing Fund (0.125% p.a. of the Sub-Fund's value); and
- In respect of disclosure, the offering documents of the Restructured Fund contain additional enhanced disclosures on the investment strategy and the enhanced key risk factor(s), as compared with the Existing Fund.

Further, to safeguard the interests of the investors against any significant increase in ongoing charges figures of the classes of shares in issue for the Restructured Fund associated with the Restructuring, insofar as such increase is attributable to a net outflow (i.e. significant reduction in fund size) in the Restructured Fund, the Manager is prepared to maintain the appropriate ongoing charges figures of the Restructured Fund by subsidising the expenses of the Restructured Fund in excess of the ongoing charges figures as stated in Appendix 1, over a 12-month period after the Effective Date (as defined under section 3 below) where applicable.

The Existing Fund currently has three classes of units in issue<sup>2</sup>, i.e. Class A RMB, Class A HKD and Class A USD units, which will be transferred to Class A RMB<sup>3</sup>, Class A HKD<sup>3</sup> and Class A USD<sup>3</sup> shares of the Restructured Fund respectively. In other words, Unitholders who remain in the Existing Fund on the Effective Date (as defined under section 3 below) will be allotted shares of the Restructured Fund in the same class denomination. (Note: The Restructured Fund has a corporate structure and an interest in the fund is represented by "shares" of the fund.)

To understand the implications of the proposal fully, unitholders should also refer to the constitutive documents of the Series and BU Investment Series OFC, as well as their offering documents (including the product key facts statement) of the Existing Fund and the Restructured Fund which have been issued as at the date of this Circular on the Manager's website at <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> and are made available for inspection at the Manager's office as further described in "7. Documents Available for Inspection" below.

#### 2. Extraordinary General Meeting

In accordance with Clause 27.7 of the Trust Deed, the proposed Restructuring is required to be approved by an extraordinary resolution ("Extraordinary Resolution") of a meeting of the Unitholders in the Existing Fund (hereafter "Unitholders"). For this purpose, an extraordinary general meeting ("Meeting") of Unitholders will be convened to pass the resolution as set out in the notice of Meeting (the "Notice of Meeting") in Appendix II to this Circular. To become effective, the resolution must be approved by Unitholders holding 75% or more of the votes of those voting in person or by proxy at the Meeting. Such an approved resolution binds all Unitholders (even those who voted against).

Registered Unitholders are entitled to attend and vote at the Meeting. If you are not able to attend in person or if your Units are held through an Authorized Distributor, you may appoint a proxy to attend and vote on your behalf at the Meeting and at any adjourned meeting to be held thereafter by completing the proxy form ("**Proxy Form**") set out in Appendix II to this

<sup>&</sup>lt;sup>2</sup> Save for those mentioned as "classes of units in issue" in this Circular, the other classes which have been set out in the Explanatory Memorandum of the Series do not currently have any issued units.

<sup>&</sup>lt;sup>3</sup> The Class will be launched and made available to Unitholders on the Effective Date, if the resolutions in relation to the Restructuring are passed at the Meeting.

 $<sup>^4</sup>$  Please note that this website has not been reviewed by the Securities and Futures Commission ("SFC").

Circular and returning it to the Manager or the relevant Authorized Distributor (if your Units are held through an Authorized Distributor) by the time as specified therein. A proxy need not be a Unitholder.

The Meeting will be held on at 10 a.m. on 31 August 2021. If a quorum is not present at the Meeting, the Meeting will be adjourned to 15 September 2021 ("**Adjourned Meeting**").

A notice of the result of the Meeting (or the Adjourned Meeting) will be given to Unitholders on 31 August 2021 (or 15 September 2021) by mail. In addition, Unitholders may check the result of the Meeting (or the Adjourned Meeting) at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone at (852) 3608 0321 on 31 August 2021 (or 15 September 2021).

The Notice of Meeting and the Proxy Form are set out in Appendix II to this Circular.

#### 3. Effective Date

The proposed effective date of the proposed Restructuring is the twenty-first Business Day following the date on which the Extraordinary Resolution is passed in the Meeting (or twenty-fourth Business Day, if the Extraordinary Resolution is passed at the Adjourned Meeting), or such later date as the Manager shall determine with the Trustee's consent and notify to Unitholders.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed restructuring will take effect on 30 September 2021 (in this case this date will be the "Effective Date"); or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed restructuring will take effect on 22 October 2021 (in this case this date will be the "Effective Date").

#### 4. The Restructuring Process

#### Exchange ratio and valuation

Should the proposed Restructuring be approved by the Unitholders at the Meeting or at the Adjourned Meeting, Units held by Unitholders who remain in the Existing Fund on the Effective Date will be exchanged for shares in the same class in the Restructured Fund on the Effective Date. The Net Asset Value per unit of the Existing Fund will be determined on the Effective Date, in accordance with the Explanatory Memorandum and the Trust Deed of the Existing Fund. Following the determination of Net Asset Value of the Existing Fund, the Restructuring will be effected by cancelling the units in the Existing Fund and issuing shares in the Restructured Fund to such Unitholders. The number of shares in the relevant Class of the Restructured Fund that each Unitholder will receive will be the same as the number of units he/she held in the Existing Fund on the Effective Date (i.e. the exchange ratio is 1:1). The total net asset value of the Existing Fund and that of the Restructured Fund will be the same. For the avoidance of doubt, no initial charge will be payable on the issue of shares in the Restructured Fund for the purpose of effecting the Restructuring.

To give effect to the Restructuring, the Existing Fund's assets, including securities and cash, will be transferred to the Restructured Fund on the Effective Date (being the last date of valuation of the Existing Fund) after deduction of such amount as appropriate to meet the outstanding expenses / payables of the Existing Fund.

The outstanding expenses / payables refer mainly to those accrual-based expenses (including Management fee, Trustee fee, Registrar's fee, fees for preparation of the financial reports,

auditor's fee and other normal operating expenses) and are reflected daily in the Net Asset Value of the Existing Fund while recorded as payable items. Such payables will be deducted from the available cash before transferring the net assets to the Restructured Fund. Given (i) the majority of the expenses / payables are outstanding expenses (or payables) on accrual basis which have already been reflected daily in the Net Asset Value of the Existing Fund and (ii) other expenses (as further set out under sub-heading "Cost and Expenses" below) will be borne by the Manager, the adverse impact on the Net Asset Value of the Existing Fund and the Restructured Fund and their respective investors will be minimal. In case a surplus remains once all the expenses / payables of the Existing Fund have been paid, such surplus will be transferred to the Restructured Fund. On the other hand, if there is any shortfall, it shall be borne by the Manager.

Since the Restructuring will not involve any changes to the assets of the portfolio or the respective investment weightings, there will be no rebalancing costs as a result of the Restructuring.

#### Treatment of Accrued Income and Consequences of the Restructuring

Any accrued income relating to the Existing Fund and its unit classes on the Effective Date will be reflected in the Net Asset Value per unit of the Existing Fund and thus will be reflected in the Net Asset Value per share of the Restructured Fund and its share classes upon such Restructuring.

Any additional liabilities incurred after the Effective Date will be borne by the Restructured Fund and its share classes.

Further, the disclosure on the Restructuring process and arrangement as set out in the Circular (including the basis and the terms of exchange of the units in the Existing Fund for shares in the Restructured Fund) is consistent with the offering documents and the Trust Deed of the Existing Fund.

The first dealing day (and valuation day) of the Restructured Fund on which investors can subscribe for, switch or redeem shares will be the first business day after the Effective Date.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the first business day after the Effective Date will be 4 October 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the first business day after the Effective Date will be 25 October 2021.

In accordance with their respective obligations, the Manager and the Trustee of the Existing Fund shall ensure that (i) the valuation of the units of the Existing Fund and (ii) the cancellation of the units in the Existing Fund, as mentioned above, will be carried out in accordance with the principles set out in the offering documents and the Trust Deed of the Existing Fund. The Manager and the Custodian of the Restructured Fund shall also ensure that the valuation of the Restructured Fund subsequent to the Effective Date will be carried out in accordance with the valuation principles set out in the offering documents and the Instrument of Incorporation of the Restructured Fund. The valuation principles applicable to the Existing Fund and the Restructured Fund are the same.

The Trustee of the Existing Fund shall continue to hold the assets of the Existing Fund pending the transfer of the assets. To facilitate the asset transfer, it will (i) deliver or cause to be delivered to the Custodian of the Restructured Fund all books of account, records, registers, correspondence and documents belonging to or relating to the affairs of the Existing Fund within its possession or control as soon as reasonably practicable on or after the

Effective Date; and (ii) execute all documents and take all necessary steps to procure that the assets of the Existing Fund are validly transferred to and vested in the Custodian of the Restructured Fund on or as soon as reasonably practicable after the Effective Date.

#### Costs and Expenses

The legal, mailing and other administrative expenses associated with the proposed Restructuring, whether approved by Unitholders or not, are estimated to be approximately HK\$90,000 and shall be borne by the Manager. There are no unamortized establishment costs outstanding relating to the Existing Fund and the Restructured Fund.

#### Restructuring Timetable with Key Events

Restructuring Circular Issued to Unitholders	10 August 2021	
Date of the Meeting / Adjourned Meeting	Meeting: 31 August 2021	(If a quorum is not present at the Meeting)
	A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at	Adjourned Meeting: 15 September 2021  A notice of the result will be given to Unithelders on the
	the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone.	given to Unitholders on the same day by mail. Unitholders may also check the result at the following website:  http://www.bea-union-investment.com4 or contact the Manager by phone.
Cut-Off Point for Subscriptions, and Conversions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 27 September 2021	4:00 p.m. (Hong Kong time) on 19 October 2021
Cut-Off Point for Redemptions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 29 September 2021	4:00 p.m. (Hong Kong time) on 21 October 2021
Restructuring Effective Date	30 September 2021	22 October 2021
First Dealing Day and First Valuation Date for Restructured Fund after the Restructuring	4 October 2021	25 October 2021

#### 5. Unitholders' Rights

Unitholders should note that the Existing Fund will continue to accept:

- subscription and conversion until 4:00 p.m. (Hong Kong time)<sup>5</sup> 3 Business Days prior to the Effective Date: and
- redemption until 4:00 p.m. (Hong Kong time)<sup>5</sup> 1 Business Day prior to the Effective Date.

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<sup>&</sup>lt;sup>5</sup> The Authorised Distributor(s) may impose an earlier cut-off time before the respective cut-off point for receiving instructions for subscriptions, redemptions or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.

Unless otherwise notified to the Unitholders, It is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 27 September 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 29 September 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 19 October 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 21 October 2021.

The Manager believes that the continuation in accepting subscription orders until the cut-off point is in the best interest of the Unitholders as it will provide continuity for investors in Hong Kong and minimize disruption to other distributors. It will allow investors' continuous access to the Existing Fund's investment strategies and will help to maintain the asset size, thus providing economies of scale.

#### Consequences and Right of Investors to Switch/Redeem

Unitholders may switch their investments in the Existing Fund into another sub-fund of BEA Union Investment Series (except for BEA Union Investment Asia Pacific Flexi Allocation Fund, BEA Union Investment China Gateway Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment Global Flexi Allocation Fund) and BEA Union Investment Capital Growth Fund free of any conversion charge, or they may request for a redemption of their Units, at no cost on any Dealing Day from the date of this Circular up to the respective cut-off point if the resolution is passed at the Meeting or the Adjourned Meeting. The switching and redemption requests must be received by the Manager no later than the respective cut-off point. Switching and redemption of Units in the Existing Fund shall be free of any switching and redemption charges from the date of this Circular. For the avoidance of doubt, please note that some distributors, paying agents, correspondent banks or intermediaries may charge you redemption and/or transaction fees or expenses at their own discretion.

No action is required if Unitholders choose not to exercise their right to switch or redeem. Such Unitholders will hold their Units in the Existing Fund until the Effective Date and will receive shares in the Restructured Fund upon the implementation of the Restructuring, in the manner as described in "4. The Restructuring Process" above.

In the case that the Restructuring is to be effected, should there be any significant redemption from the Existing Fund prior to the Effective Date, the Manager may apply any liquidity risk management tools specified in the risk factor entitled "LIQUIDITY RISK MANAGEMENT" in the Explanatory Memorandum (for example, restrictions on redemption fiscal charges adjustment and swing pricing) to ensure Unitholders are treated fairly.

If the resolution is passed, upon implementation of the Restructuring, the Manager will submit an application to the SFC for withdrawal of Existing Fund from SFC authorisation, and terminate the Existing Fund in due course pursuant to clause 27.8 of the Trust Deed.

If the proposed Restructuring is not approved by the Unitholders at the Meeting or the Adjourned Meeting, the Existing Fund will resume processing subscription, redemption and switching from the Dealing Day immediately following the date of the Meeting or the date of the Adjourned Meeting (as the case may be).

#### 6. Hong Kong Taxation

Unitholders should note that under current law and practice in Hong Kong, the Existing Fund and Restructured Fund are not expected to be subject to any Hong Kong profits tax arising from the carrying on of its activities as described in the Explanatory Memorandum.

Unitholders whether or not resident in Hong Kong will not be liable for Hong Kong tax in respect of any income or gains made on the issue, redemption, conversion or other disposal in Hong Kong of Units, save that persons carrying on in Hong Kong a business of trading securities may be subject to Hong Kong profits tax if those gains form part of such business.

Individual Unitholders should seek independent advice on taxation and other consequences of the proposed Restructuring referred to in this Circular.

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#### 7. Documents Available for Inspection

Copies of the Explanatory Memorandum/ Prospectus and product key facts statements of the Series, the Existing Fund, BU Investment Series OFC and the Restructured Fund; as well as the latest financial reports of the Series and the Existing Fund may be obtained from the Manager. The constitutive documents of the Series and BU Investment Series OFC are also available for inspection during normal working hours at the offices of the Manager at 5<sup>th</sup> Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Central, Hong Kong.

We trust that you would understand that the proposed Restructuring has been proposed in the interest of the Unitholders and we hope that you will support the proposed Restructuring. Should you have any questions regarding this Circular, please contact the Manager by phone at (852) 3608 0321.

Yours faithfully,

BEA UNION INVESTMENT MANAGEMENT LIMITED

Manager of BEA Union Investment Series

## Appendix I

## Key differences and similarities between the Existing Fund and the Restructured Fund

	Existing Fund	Restructured Fund
Investment objective	term capital growth by investing in are denominated in RMB and other	
Investment strategy	The Sub-Fund will invest at least 70% of its Net Asset Value in do securities, bonds and deposits that are denominated and settled in RN Up to 30% of its Net Asset Value may be invested in debt securities a other securities that are denominated in currencies other than RMB. Do securities, bonds and deposits that may be invested by the Sub-Fund which may be denominated in RMB or other currencies, are hereinal referred to as "Debt Securities".	
	governments, municipal government organisations, financi property trusts, multi-national organisecurities also include asset-back securities (in aggregate of not months asset Value), as well as money mataggregate of less than 30% of the compliance with 7.11 to 7.11D of	guaranteed by governments, regional nents, government agencies, quasial institutions, investment trusts and nisations and other corporations. Debt ked securities and mortgage-backed ore than 20% of the Sub-Fund's Net arket funds and fixed income funds (in a Sub-Fund's Net Asset Value and in the Code on Unit Trusts and Mutual in the investment objective of the Sub-
	any duration or minimum credit rati invest in investment grade debt se Moody's Investor Services, Inc. or Corporation or equivalent rating by	Fund will invest will not be subject to ing requirements. The Sub-Fund may ecurities (rated as Baa3 or above by BBB- or above by Standard & Poor's other recognized rating agencies) as non-rated Debt Securities that meet a Manager.
	absorption features is less than 3 include contingent convertible deb Sub-Fund's Net Asset Value), subordinated debt issued by financial	ment in debt instruments with loss- 0% of its Net Asset Value, and may be securities (of less than 10% of the senior non-preferred debt and ial institutions. These instruments may n or contingent conversion to ordinary r event(s).
	Securities issued in Mainland China direct investment in the China inter Access Regime and/or Bond Connection	ess than 70% of its assets in Debt a ("Onshore Debt Securities") through bank bond markets via Foreign Direct ect. Onshore Debt Securities in which e subject to any duration or minimum
	by a Mainland China credit rating	tment grade (rated as BBB- or above agency), below investment grade or ities that meet the standards as
	issued by or guaranteed by any	e than 10% of its assets in securities single sovereign issuer (including its thority) with a credit rating below

investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or quaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government owned or related entities. Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as nonrated. In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management. The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. The Manager may borrow up to 10% of the latest available net asset value of the Sub-Fund to acquire investments, to redeem Units/Shares (as the case may be) or to pay expenses relating to the Sub-Fund. The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes. Additional enhanced disclosures for the Restructured Fund (set out below and underlined): Debt Securities also include asset-backed securities and mortgagebacked securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), urban investment bonds (城投債) (less than 10% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code on Unit Trusts and Mutual Funds) for purposes consistent with the investment objective of the Sub-Fund. The Sub-Fund's investment in below investment grade and non-rated Debt Securities (including Onshore Debt Securities) in aggregate is expected to be less than 50% of its assets. Notwithstanding the foregoing, the operation and the manner of how the Restructured Fund is managed is materially the same as the Existing Use of Derivatives/ The Sub-Fund's net derivatives exposure may be up to 50% of its Net Investment in Asset Value. Derivatives Investment and Both the Existing Fund and the Restructured Fund are subject to the investment and borrowing restrictions as set out in Chapter 7 of the Code borrowing restrictions on Unit Trusts and Mutual Funds. Key risk factors applicable to both the Existing Fund and the Restructured Risk factors Fund are set out as below: Investment risk Risks relating to debt securities Credit rating agency risk (for Mainland China onshore debt securities) Risks of investing in convertible bonds

	<ul> <li>Risks associated with debt instruments with loss-absorption features</li> <li>"Dim Sum" bond (i.e. bonds issued outside of Mainland China but denominated in RMB) market risk</li> <li>Risks associated with China Interbank Bond Market (CIBM)</li> <li>Risks of investing in other funds</li> <li>Emerging markets risk</li> <li>China market risk</li> <li>Renminbi currency and conversion risks</li> <li>Concentration risk</li> <li>Currency risk</li> <li>Currency hedging risk</li> <li>Derivative risk/ Derivative and structured product risk</li> <li>Distributions risk and effect of distribution out of capital</li> <li>Additional key risk factor applicable to the Existing Fund are set out below:</li> <li>Diversification risk</li> <li>Risks of investing in urban</li> </ul>		
		investment bonds	
Manager	BEA Union Investment Managemer	l at Limited	
Trustee (for the Existing Fund) / Custodian (for the Restructured Fund)	Bank of East Asia (Trustees) Limited		
Administrator	The Trustee has delegated the custodial and administrative functions to Citibank, N.A., Hong Kong Branch	Citibank, N.A., Hong Kong Branch	
Dealing frequency	Daily (Hong Kong business days)		
Base currency	RMB		
Distribution policy	No distributions will be declared or distributed for Accumulating Classes (i.e. Class A RMB (Accumulating), Class A HKD (Accumulating), Class A USD (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A HKD (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A USD (Hedged) (Accumulating))  Monthly distributions, if any, are discretionary and may be paid out of income and/or capital for Distributing Classes (i.e. Class A RMB		
Einangial year and	(Distributing), Class A HKD (Distributing), Class A USD (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A HKD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A USD (Hedged) (Distributing))		
Financial year end Minimum initial subscription / minimum holding	Class A USD (Hedged): RMB: RMB10,000 HKD: HKD10,000 USD: USD2,000	A USD, Class A HKD (Hedged) and	
	Class A AUD (Hedged), Class A CA (Hedged) and Class A NZD (Hedge USD2,000 (or its equivalent)	ed):	
Minimum subsequent subscription / minimum redemption	Class A RMB, Class A HKD, Class Class A USD (Hedged): RMB: RMB5,000 HKD: HKD5,000 USD: USD1,000	A USD, Class A HKD (Hedged) and	

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	Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged) and Class A NZD (Hedged): USD1,000 (or its equivalent)			
Subscription fee (Preliminary Charge)	Class A: up to 5% of issue price			
Switching fee	Up to 2% of issue price of new Units/ Shares			
(Conversion Charge) Redemption fee	Class A: 0.5% of realisation price; b	out currently waived		
(Realisation Charge)	Class A. 0.370 of realisation price, b	out currently waived		
Management Fee, as a % of the Sub-Fund's value	Class A: 1.0% p.a.			
Trustee Fee (for Existing Fund) / Custodian Fee (for Restructured Fund), as a % of the Sub-Fund's value	0.125% p.a.	0.07% p.a.		
Performance fee	N/A			
Administration Fee	N/A	Included in Custodian Fee		
Registrar's Fee, as a % of the Sub-Fund's value	0.015% - 0.05% p.a. subject to mini			
Holders Servicing Fee	Class A: Nil			
Ongoing charges over	The ongoing charges figure below	If the proposed Restructuring is		
a year	is expressed as a percentage of the sum of expenses over the average net asset value of the Sub-Fund for the period ended 31 December 2020:  Class A RMB Units: 1.27% p.a.  Class A HKD and Class A USD Units: 1.26% p.a.  The ongoing charges figure below is an estimate only and is calculated based on the estimated ongoing expenses chargeable to the Sub-Fund expressed as a percentage of the Sub-Fund's estimated average net asset value:  Class A AUD (Hedged), Class A CAD (Hedged), Class A HKD	approved, the estimated ongoing charges figure <sup>6</sup> (with reference to the ongoing charges and the Net Asset Value of the Existing Fund as of 31 December 2020 expressed as a percentage of the estimated average net asset value of the relevant Class of the Restructured Fund) after the Restructuring, for the first year after the Effective Date are approved by the unitholders of the Existing Fund are as follows:-  Class A RMB, Class A AUD (Hedged), Class A GBP (Hedged), Class A HKD (Hedged), Class A NZD (Hedged) and Class A USD (Hedged) Shares: 1.27% p.a.  Class A HKD and Class A USD Shares: 1.26% p.a.		
	(Hedged), Class A NZD (Hedged) and Class A USD (Hedged) Units: 1.27% p.a.			
Fund Size	RMB 194 million, as of 31 July 2021	Targeted at RMB 194 million		
-				

 $<sup>^{6}</sup>$  Please note that these ongoing charges figures are estimates and the actual figures may be different.

Investors please note that the Restructured Fund will be launched irrespective of whether
such target fund size is reached (e.g. due to redemptions by Unitholders prior to the Effective Date).

#### **APPENDIX II**

#### BEA UNION INVESTMENT RMB CORE BOND FUND (THE "EXISTING FUND")

#### **Notice of Extraordinary General Meeting**

Notice is hereby given that an Extraordinary General Meeting of Unitholders of the Existing Fund will be held at 10 a.m. on 31 August 2021 at 5/F., The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong for the following purposes:

#### **Extraordinary Resolution**

To consider, and if thought fit, pass the following as an Extraordinary Resolution:

"THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU RMB Core Bond Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong."

For and on behalf of BEA Union Investment Management Limited

Date: 10 August 2021

#### **Notes**

- (1) Unitholders may be present in person at the meeting or represented by a duly appointed proxy. A proxy is not required to be a Unitholder.
- (2) Unitholders who are unable to attend the meeting in person are invited to complete and return the enclosed proxy form ("Proxy Form") to the Manager to arrive no later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor should complete and return the Proxy Form to the relevant Authorized Distributor. If you fail to attend or return a completed Proxy Form as described above, your vote will not be considered at the meeting.
- (3) The Proxy Form shall be in writing under the hand of the appointor or his duly authorised attorney, of if the appointor is a corporation, either under its common seal or under the hand of an officer of attorney so authorised.
- (4) In the case of joint Unitholders the vote of the senior who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the other joint Unitholders and for this purpose seniority shall be determined by the order in which the names stand in the register of Unitholders.
- (5) An Extraordinary Resolution is passed by 75% or more of the votes of those voting in person or by proxy at a duly convened meeting.
- (6) The quorum for passing an Extraordinary Resolution shall be Unitholders present in person or by proxy registered as holding not less than 25% of the Units in issue.
- (7) If within half an hour from the time appointed for the meeting a quorum is not present, the meeting shall stand adjourned to a day being not less than 15 days thereafter. At such adjourned meeting, the Unitholders present in person or by proxy shall be a quorum.

# BEA UNION INVESTMENT RMB CORE BOND FUND (THE "EXISTING FUND") $\underline{\textit{PROXY FORM}}$

I/we	the undersigned,			
(Coi	mpany Name/First Name(s)) (Last Name)			
(If the	ere is more than one holder, the names of all joint holders should be attached in full)			
the subs of th adjo	units of the Existing Fund, herewith give per chairman of the meeting* (*complete or delete as apprestitution, to represent me/us at the Extraordinary General Menne Existing Fund to be held in Hong Kong on 31 August 2 burned meeting to be held thereafter for the same purpose, we our name and on my/our behalf to act and vote on the materials.	opriate) wit eting of the 2021 at 10 a rith the sam	h full power holders of un a.m. and at a e agenda and	nits any I in
	Agenda	For	Against	
	To consider, and if thought fit, pass, as an Extraordinary Resolution of the Existing Fund, the following resolution:  THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU RMB Core Bond Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the deauthorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong.			
of the of the think	se indicate number of units in the spaces hereabove how you wish your votes to be relevant meeting. Subject to any voting instructions so given, the proxy will vote or a meeting and such other business as may properly come before the meeting as the fit. If no instruction is given, it will be counted for as a vote in favour.)  The hereby give and grant full power and authorisation to do and essary or incidental to the exercise of the powers herein speconfirm all that said proxy shall lawfully do or cause to be do	any of the resc chairman of the d perform al cified and I/	olutions on the age. relevant meeting r  I and everythi we hereby rat	nda may ing
	e and Date) (Signed)			

Please note that the original signed proxy form must be returned to the Manager, BEA Union Investment Management Limited of the Existing Fund, for the attention of Investment Operations Department, 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong] to arrive not later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor are advised to enquire about the specific arrangements with the Authorized Distributor.

#### **BEA UNION INVESTMENT SERIES**

#### **BEA Union Investment Asia Pacific Flexi Allocation Fund**

THIS CIRCULAR IS SENT TO YOU AS A UNITHOLDER IN THE BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND. IT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR, ATTORNEY OR OTHER PROFESSIONAL ADVISER. BEA UNION INVESTMENT MANAGEMENT LIMITED (the "MANAGER") ACCEPTS FULL RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS CIRCULAR AS AT THE DATE OF ISSUE AND CONFIRMS, HAVING MADE ALL REASONABLE ENQUIRIES, THAT TO THE BEST OF ITS KNOWLEDGE AND BELIEF THERE ARE NO OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT HEREIN MISLEADING.

Unless otherwise stated herein, capitalised terms in this Circular shall have the same meanings as defined in the explanatory memorandum of BEA Union Investment Series (the "Series").

10 August 2021

Dear Unitholder,

# Restructuring of BEA Union Investment Asia Pacific Flexi Allocation Fund to BU Asia Pacific Flexi Allocation Fund

#### 1. Proposed Restructuring

We would like to inform you of our proposal to restructure BEA Union Investment Asia Pacific Flexi Allocation Fund (a Sub-Fund of the Series, hereinafter referred to as the "**Existing Fund**") to BU Asia Pacific Flexi Allocation Fund (a Sub-Fund of BU Investment Series OFC, hereinafter referred to as the "**Restructured Fund**") (the "**Restructuring**").

The Restructuring is part of the Manager's restructuring of five sub-funds of the Series (including the Existing Fund) as set out below, each proposed restructuring being subject to the approval by the unitholders of the relevant sub-fund:

The	e Series		BU Investment Series OFC
1.	BEA Union Investment Asia Pacific Flexi Allocation Fund		BU Asia Pacific Flexi Allocation Fund
2.	BEA Union Investment RMB Core Bond Fund	To be	2. BU RMB Core Bond Fund
3.	BEA Union Investment China Gateway Fund	restructured to	3. BU China Gateway Fund
4.	BEA Union Investment China Phoenix Fund		4. BU China Phoenix Fund
5.	BEA Union Investment Global Flexi Allocation Fund		5. BU Global Flexi Allocation Fund

The proposed Restructuring aims to restructure the Existing Fund from a unit trust structure to a corporate form. Practically, this involves transferring the assets (net of liabilities) of the

Existing Fund to the Restructured Fund (as further set out below). Both the Existing Fund and the Restructured Fund are authorised by the Securities and Futures Commission<sup>1</sup> ("**SFC**").

We, as the Manager of the Existing Fund, believe that this proposal will benefit the Unitholders for the following reasons. Currently, the Existing Fund is a sub-fund of an umbrella unit trust, where assets are registered and held in the name of, and transactions practically undertaken through, the Trustee. On the other hand, the Restructured Fund is constituted as a sub-fund under an open ended fund company ("**OFC**"), with variable capital. Unlike a unit trust, an OFC is itself a separate legal entity and has the ability to hold assets and contract with third parties in its own right. Furthermore, pursuant to the statutory regime governing the OFC, such corporate form offers a statutory protected-cell feature, i.e. statutory segregation of liabilities between the sub-funds. The proposal aims to enhance the efficiency from an administrative and operational perspective.

The Manager is also the investment manager of the Restructured Fund and is responsible for managing its assets. As the Restructured Fund has a corporate structure, its assets are safe-kept by the appointed custodian. Both parties are subject to the regulatory requirements under the Code on Unit Trusts and Mutual Funds. Due to the different fee levels of the trustee/custodian fee, the OFC is expected to provide cost savings to investors in the long run.

The Restructured Fund currently does not have any assets or liabilities and has been established solely for the purpose of continuing the investment objective and strategy of the Existing Fund, and thus the Restructured Fund will only be launched after the completion of the Restructuring (i.e. upon the receipt of all net assets from the Existing Fund) on the Effective Date. The Net Asset Value of the Existing Fund is USD32 million as at 31 July 2021. The target fund size of the Restructured Fund is USD32 million; however the Restructured Fund will be launched regardless of whether this target fund size is reached once the Restructuring is completed.

The investment objectives, policies and restrictions, dealing arrangements, key operators, key features and overall risk profile of the Restructured Fund are substantially similar to those of the Existing Fund. Please refer to Appendix I which highlights the key differences and similarities between the Existing Fund and the Restructured Fund (including the investment objective and strategy, risk factors, fees and charges, ongoing charges figure and fund size) for reference.

In particular, Unitholders should note that:

- The Existing Fund has a unit trust structure; whereas the Restructured Fund is in a corporate form;
- The Trustee of the Existing Fund is Bank of East Asia (Trustees) Limited; whereas the Custodian of the Restructured Fund is Cititrust Limited. For the avoidance of doubt, there are no material changes to the overall custodial arrangements in practice;
- The Trustee of the Existing Fund takes up the role of an "administrator" and has then further delegated the administrative functions to Citibank, N.A., Hong Kong Branch;

<sup>1</sup> SFC authorization is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

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whereas the Administrator of the Restructured Fund is Citibank, N.A., Hong Kong Branch; and

• The custodian fee of the Restructured Fund (0.07% p.a. of the Sub-Fund's value) is lower than the trustee fee of the Existing Fund (0.15% p.a. of the Sub-Fund's value).

Further, to safeguard the interests of the investors against any significant increase in ongoing charges figures of the classes of shares in issue for the Restructured Fund associated with the Restructuring, insofar as such increase is attributable to a net outflow (i.e. significant reduction in fund size) in the Restructured Fund, the Manager is prepared to maintain the appropriate ongoing charges figures of the Restructured Fund by subsidising the expenses of the Restructured Fund in excess of the ongoing charges figures as stated in Appendix 1, over a 12-month period after the Effective Date (as defined under section 3 below) where applicable.

The Existing Fund currently has six classes of units in issue², i.e. Class A USD (Accumulating), Class A USD (Distributing), Class A HKD (Distributing), Class A AUD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) units, which will be transferred to Class A USD (Accumulating)³, Class A USD (Distributing)³, Class A HKD (Distributing)³, Class A AUD (Hedged) (Distributing)³ and Class A RMB (Hedged) (Distributing)³ shares of the Restructured Fund respectively. In other words, Unitholders who remain in the Existing Fund on the Effective Date (as defined under section 3 below) will be allotted shares of the Restructured Fund in the same class denomination. (Note: The Restructured Fund has a corporate structure and an interest in the fund is represented by "shares" of the fund.)

To understand the implications of the proposal fully, unitholders should also refer to the constitutive documents of the Series and BU Investment Series OFC, as well as their offering documents (including the product key facts statement) of the Existing Fund and the Restructured Fund which have been issued as at the date of this Circular on the Manager's website at <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> and are made available for inspection at the Manager's office as further described in "7. Documents Available for Inspection" below.

#### 2. Extraordinary General Meeting

In accordance with Clause 27.7 of the Trust Deed, the proposed Restructuring is required to be approved by an extraordinary resolution ("Extraordinary Resolution") of a meeting of the Unitholders in the Existing Fund (hereafter "Unitholders"). For this purpose, an extraordinary general meeting ("Meeting") of Unitholders will be convened to pass the resolution as set out in the notice of Meeting (the "Notice of Meeting") in Appendix II to this Circular. To become effective, the resolution must be approved by Unitholders holding 75% or more of the votes of those voting in person or by proxy at the Meeting. Such an approved resolution binds all Unitholders (even those who voted against).

Registered Unitholders are entitled to attend and vote at the Meeting. If you are not able to attend in person or if your Units are held through an Authorized Distributor, you may appoint a proxy to attend and vote on your behalf at the Meeting and at any adjourned meeting to be held thereafter by completing the proxy form ("**Proxy Form**") set out in Appendix II to this Circular and returning it to the Manager or the relevant Authorized Distributor (if your Units

<sup>&</sup>lt;sup>2</sup> Save for those mentioned as "classes of units in issue" in this Circular, the other classes which have been set out in the Explanatory Memorandum of the Series do not currently have any issued units.

<sup>&</sup>lt;sup>3</sup> The Class will be launched and made available to Unitholders on the Effective Date, if the resolutions in relation to the Restructuring are passed at the Meeting.

<sup>&</sup>lt;sup>4</sup> Please note that this website has not been reviewed by the Securities and Futures Commission ("SFC").

are held through an Authorized Distributor) by the time as specified therein. A proxy need not be a Unitholder.

The Meeting will be held on at 10:30 a.m. on 31 August 2021. If a quorum is not present at the Meeting, the Meeting will be adjourned to 15 September 2021 ("**Adjourned Meeting**").

A notice of the result of the Meeting (or the Adjourned Meeting) will be given to Unitholders on 31 August 2021 (or 15 September 2021) by mail. In addition, Unitholders may check the result of the Meeting (or the Adjourned Meeting) at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone at (852) 3608 0321 on31 August 2021 (or 15 September 2021).

The Notice of Meeting and the Proxy Form are set out in Appendix II to this Circular.

#### 3. Effective Date

The proposed effective date of the proposed Restructuring is the twenty-first Business Day following the date on which the Extraordinary Resolution is passed in the Meeting (or twenty-fourth Business Day, if the Extraordinary Resolution is passed at the Adjourned Meeting), or such later date as the Manager shall determine with the Trustee's consent and notify to Unitholders.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed restructuring will take effect on 30 September 2021 (in this case this date will be the "Effective Date"); or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed restructuring will take effect on 22 October 2021 (in this case this date will be the "Effective Date").

#### 4. The Restructuring Process

#### Exchange ratio and valuation

Should the proposed Restructuring be approved by the Unitholders at the Meeting or at the Adjourned Meeting, Units held by Unitholders who remain in the Existing Fund on the Effective Date will be exchanged for shares in the same class in the Restructured Fund on the Effective Date. The Net Asset Value per unit of the Existing Fund will be determined on the Effective Date, in accordance with the Explanatory Memorandum and the Trust Deed of the Existing Fund. Following the determination of Net Asset Value of the Existing Fund, the Restructuring will be effected by cancelling the units in the Existing Fund and issuing shares in the Restructured Fund to such Unitholders. The number of shares in the relevant Class of the Restructured Fund that each Unitholder will receive will be the same as the number of units he/she held in the Existing Fund on the Effective Date (i.e. the exchange ratio is 1:1). The total net asset value of the Existing Fund and that of the Restructured Fund will be the same. For the avoidance of doubt, no initial charge will be payable on the issue of shares in the Restructured Fund for the purpose of effecting the Restructuring.

To give effect to the Restructuring, the Existing Fund's assets, including securities (for example, China A-Shares) and cash, will be transferred to the Restructured Fund on the Effective Date (being the last date of valuation of the Existing Fund) after deduction of such amount as appropriate to meet the outstanding expenses / payables of the Existing Fund.

The outstanding expenses / payables refer mainly to those accrual-based expenses (including Management fee, Trustee fee, Registrar's fee, fees for preparation of the financial reports,

auditor's fee and other normal operating expenses) and are reflected daily in the Net Asset Value of the Existing Fund while recorded as payable items. Such payables will be deducted from the available cash before transferring the net assets to the Restructured Fund. Given (i) the majority of the expenses / payables are outstanding expenses (or payables) on accrual basis which have already been reflected daily in the Net Asset Value of the Existing Fund and (ii) other expenses (as further set out under sub-heading "Cost and Expenses" below) will be borne by the Manager, the adverse impact on the Net Asset Value of the Existing Fund and the Restructured Fund and their respective investors will be minimal. In case a surplus remains once all the expenses / payables of the Existing Fund have been paid, such surplus will be transferred to the Restructured Fund. On the other hand, if there is any shortfall, it shall be borne by the Manager.

Since the Restructuring will not involve any changes to the assets of the portfolio or the respective investment weightings, there will be no rebalancing costs as a result of the Restructuring.

#### Treatment of Accrued Income and Consequences of the Restructuring

Any accrued income relating to the Existing Fund and its unit classes on the Effective Date will be reflected in the Net Asset Value per unit of the Existing Fund and thus will be reflected in the Net Asset Value per share of the Restructured Fund and its share classes upon such Restructuring.

Any additional liabilities incurred after the Effective Date will be borne by the Restructured Fund and its share classes.

Further, the disclosure on the Restructuring process and arrangement as set out in the Circular (including the basis and the terms of exchange of the units in the Existing Fund for shares in the Restructured Fund) is consistent with the offering documents and the Trust Deed of the Existing Fund.

The first dealing day (and valuation day) of the Restructured Fund on which investors can subscribe for, switch or redeem shares will be the first business day after the Effective Date.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the first business day after the Effective Date will be 4 October 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the first business day after the Effective Date will be 25 October 2021.

In accordance with their respective obligations, the Manager and the Trustee of the Existing Fund shall ensure that (i) the valuation of the units of the Existing Fund and (ii) the cancellation of the units in the Existing Fund, as mentioned above, will be carried out in accordance with the principles set out in the offering documents and the Trust Deed of the Existing Fund. The Manager and the Custodian of the Restructured Fund shall also ensure that the valuation of the Restructured Fund subsequent to the Effective Date will be carried out in accordance with the valuation principles set out in the offering documents and the Instrument of Incorporation of the Restructured Fund. The valuation principles applicable to the Existing Fund and the Restructured Fund are the same.

The Trustee of the Existing Fund shall continue to hold the assets of the Existing Fund pending the transfer of the assets. To facilitate the asset transfer, it will (i) deliver or cause to be delivered to the Custodian of the Restructured Fund all books of account, records, registers, correspondence and documents belonging to or relating to the affairs of the Existing Fund within its possession or control as soon as reasonably practicable on or after the

Effective Date; and (ii) execute all documents and take all necessary steps to procure that the assets of the Existing Fund are validly transferred to and vested in the Custodian of the Restructured Fund on or as soon as reasonably practicable after the Effective Date.

#### Costs and Expenses

The legal, mailing and other administrative expenses associated with the proposed Restructuring, whether approved by Unitholders or not, are estimated to be approximately HK\$90,000 and shall be borne by the Manager. There are no unamortized establishment costs outstanding relating to the Existing Fund and the Restructured Fund.

#### Restructuring Timetable with Key Events

Restructuring Circular Issued to Unitholders	10 August 2021		
Date of the Meeting / Adjourned Meeting	Meeting: 31 August 2021	(If a quorum is not present at the Meeting)	
	A notice of the result will be given to Unitholders on the same day by mail. Unitholders	Adjourned Meeting: 15 September 2021	
	may also check the result at the following website:  http://www.bea-union- investment.com <sup>4</sup> or contact the Manager by phone.	A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at the following website:  http://www.bea-union-investment.com4 or contact the Manager by phone.	
Cut-Off Point for Subscriptions, and Conversions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 27 September 2021	4:00 p.m. (Hong Kong time) on 19 October 2021	
Cut-Off Point for Redemptions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 29 September 2021	4:00 p.m. (Hong Kong time) on 21 October 2021	
Restructuring Effective Date	30 September 2021	22 October 2021	
First Dealing Day and First Valuation Date for Restructured Fund after the Restructuring	4 October 2021	25 October 2021	

#### 5. Unitholders' Rights

Unitholders should note that the Existing Fund will continue to accept:

- subscription and conversion until 4:00 p.m. (Hong Kong time)<sup>5</sup> 3 Business Days prior to the Effective Date: and
- redemption until 4:00 p.m. (Hong Kong time)<sup>5</sup> 1 Business Day prior to the Effective Date.

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<sup>&</sup>lt;sup>5</sup> The Authorised Distributor(s) may impose an earlier cut-off time before the respective cut-off point for receiving instructions for subscriptions, redemptions or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.

Unless otherwise notified to the Unitholders, It is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 27 September 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 29 September 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 19 October 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 21 October 2021.

The Manager believes that the continuation in accepting subscription orders until the cut-off point is in the best interest of the Unitholders as it will provide continuity for investors in Hong Kong and minimize disruption to other distributors. It will allow investors' continuous access to the Existing Fund's investment strategies and will help to maintain the asset size, thus providing economies of scale.

#### Consequences and Right of Investors to Switch/Redeem

Unitholders may switch their investments in the Existing Fund into another sub-fund of BEA Union Investment Series (except for BEA Union Investment RMB Core Bond Fund, BEA Union Investment China Gateway Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment Global Flexi Allocation Fund) and BEA Union Investment Capital Growth Fund free of any conversion charge, or they may request for a redemption of their Units, at no cost on any Dealing Day from the date of this Circular up to the respective cut-off point if the resolution is passed at the Meeting or the Adjourned Meeting. The switching and redemption requests must be received by the Manager no later than the respective cut-off point. Switching and redemption of Units in the Existing Fund shall be free of any switching and redemption charges from the date of this Circular. For the avoidance of doubt, please note that some distributors, paying agents, correspondent banks or intermediaries may charge you redemption and/or transaction fees or expenses at their own discretion.

No action is required if Unitholders choose not to exercise their right to switch or redeem. Such Unitholders will hold their Units in the Existing Fund until the Effective Date and will receive shares in the Restructured Fund upon the implementation of the Restructuring, in the manner as described in "4. The Restructuring Process" above.

In the case that the Restructuring is to be effected, should there be any significant redemption from the Existing Fund prior to the Effective Date, the Manager may apply any liquidity risk management tools specified in the risk factor entitled "LIQUIDITY RISK MANAGEMENT" in the Explanatory Memorandum (for example, restrictions on redemption, fiscal charges adjustment and swing pricing) to ensure Unitholders are treated fairly.

If the resolution is passed, upon implementation of the Restructuring, the Manager will submit an application to the SFC for withdrawal of Existing Fund from SFC authorisation, and terminate the Existing Fund in due course pursuant to clause 27.8 of the Trust Deed.

If the proposed Restructuring is not approved by the Unitholders at the Meeting or the Adjourned Meeting, the Existing Fund will resume processing subscription, redemption and switching from the Dealing Day immediately following the date of the Meeting or the date of the Adjourned Meeting (as the case may be).

#### 6. Hong Kong Taxation

Unitholders should note that under current law and practice in Hong Kong, the Existing Fund and Restructured Fund are not expected to be subject to any Hong Kong profits tax arising from the carrying on of its activities as described in the Explanatory Memorandum.

Unitholders whether or not resident in Hong Kong will not be liable for Hong Kong tax in respect of any income or gains made on the issue, redemption, conversion or other disposal in Hong Kong of Units, save that persons carrying on in Hong Kong a business of trading securities may be subject to Hong Kong profits tax if those gains form part of such business.

Individual Unitholders should seek independent advice on taxation and other consequences of the proposed Restructuring referred to in this Circular.

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#### 7. Documents Available for Inspection

Copies of the Explanatory Memorandum/ Prospectus and product key facts statements of the Series, the Existing Fund, BU Investment Series OFC and the Restructured Fund; as well as the latest financial reports of the Series and the Existing Fund may be obtained from the Manager. The constitutive documents of the Series and BU Investment Series OFC are also available for inspection during normal working hours at the offices of the Manager at 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Central, Hong Kong.

We trust that you would understand that the proposed Restructuring has been proposed in the interest of the Unitholders and we hope that you will support the proposed Restructuring. Should you have any questions regarding this Circular, please contact the Manager by phone at (852) 3608 0321.

Yours faithfully,

BEA UNION INVESTMENT MANAGEMENT LIMITED

Manager of BEA Union Investment Series

### Appendix I

### Key differences and similarities between the Existing Fund and the Restructured Fund

	Existing Fund Restructured Fund
Investment objective	The investment objective of the Sub-Fund is to seek long-term capital growth and income through investing in equity securities or debt securities, that are either (a) traded in the Asia Pacific region or (b) issued by companies incorporated in the Asia Pacific region or companies which have significant operations in or derive significant portion of revenue from the Asia Pacific region. The equity securities and debt securities as described above, which may be denominated in USD or other currencies including Asian currencies, are hereinafter referred to as "Equity Securities" and "Debt Securities", respectively. The Equity Securities and Debt Securities are collectively referred to as "Asia Pacific Securities".
Investment strategy	The Sub-Fund will invest at least 70% of its Net Asset Value in Asia Pacific Securities. Up to 30% of its Net Asset Value may be invested in non-Asia Pacific Securities. The Asia Pacific region includes emerging markets as well as developed markets. Such region where the Sub-Fund may invest in, and include, but are not limited to, Hong Kong, China, Korea, Taiwan, Australia, New Zealand, Malaysia, Singapore, Indonesia, Thailand, Philippines, India and Pakistan.
	The Sub-Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities in the Asia Pacific region upon assessing the macroeconomic conditions and conducting research on equity and bond markets.
	Equity Securities that may be invested by the Sub-Fund include but are not limited to equities (e.g. ordinary shares and preferred shares), real estate investment trusts ("REITs"), Exchange Traded Funds ("ETFs") and managed funds. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The Sub-Fund's investment in ETFs and REITs in aggregate is not expected to exceed 30% of its assets. ETFs will be treated as listed securities for the purpose of the Code on Unit Trusts and Mutual Funds.
	The Sub-Fund may also invest less than 30% of its assets in China A-Shares and/or China B-Shares directly (e.g. via the Stock Connects (as further described in Annex A of the Explanatory Memorandum / Prospectus) or indirectly (i.e. investing in funds that invest in China A-Shares and/or China B-Shares).
	Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade and non-rated Debt Securities including high yield bonds that meet the standards as determined by the Manager. The Sub-Fund's investment in below investment grade and non-rated Debt Securities including high yield bonds in aggregate is not expected to exceed 20% of its assets.

The Sub-Fund's expected investment in debt instruments with lossabsorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s). The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or quaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities. Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer if the debt security is not rated. If neither the debt security nor issuer is rated, the debt security will be classified as non-rated. The Sub-Fund may invest less than 30% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund. In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management. The Sub-Fund will not invest in any asset backed securities, mortgage backed securities, structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes. Use of Derivatives/ The Sub-Fund's net derivatives exposure may be up to 50% of its Net Investment in Asset Value. Derivatives Investment and Both the Existing Fund and the Restructured Fund are subject to the investment and borrowing restrictions as set out in Chapter 7 of the Code borrowing restrictions on Unit Trusts and Mutual Funds. Key risk factors applicable to both the Existing Fund and the Restructured Risk factors Fund are set out as below: Market risk Equity investment risk Risk associated with small-capitalisation / mid-capitalisation companies Risks relating to debt securities Risks of investing in convertible bonds Risks associated with debt instruments with loss-absorption features Risks associated with the Stock Connects Asset allocation risk Risks of investing in other funds Risks relating to investment in ETFs generally Risks relating to REITs Emerging markets risk Renminbi currency and conversion risks

		ket risk / Risk relating to securities		
	denominated in Asian currencies	3		
	- Currency risk			
	- Derivative risk / Derivative and structured product risk			
	- Currency hedging risk	-taile ation and of a mital		
Managan	- Distributions risk and effect of dis			
Manager	BEA Union Investment Managemen			
Trustee (for the Existing Fund) /	Bank of East Asia (Trustees) Cititrust Limited			
Custodian (for the	Littiled			
Restructured Fund)				
Administrator	The Trustee has delegated the	Citibank, N.A., Hong Kong Branch		
7 (4.11.11.11.11.11.11.11.11.11.11.11.11.11	custodial and administrative	Stabarik, 14.5 a., Frong Rong Branon		
	functions to Citibank, N.A., Hong			
	Kong Branch			
Dealing frequency	Daily (Hong Kong business days)			
Base currency	USD			
Distribution policy		distributed for Accumulating Classes		
	(i.e. Class A USD (Accumulating), C	lass A HKD (Accumulating), Class A		
		(Hedged) (Accumulating), Class A		
		ss A GBP (Hedged) (Accumulating),		
		ating) and Class A RMB (Hedged)		
	(Accumulating))			
	Manadali, diadrila, diama if any ana dia	anation and an arriba maid and af		
	Monthly distributions, if any, are disc			
	income and/or capital for Distributing			
	(Distributing), Class A HKD (Distributing) Class A AUD (Hedged) (Distributing)			
	(Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing))			
Financial year end	31 December			
Minimum initial	Class A USD and Class A HKD:			
subscription / minimum	USD: USD2,000			
holding	HKD: HKD10,000			
	·			
	Class A RMB, Class A AUD (Hedge			
	GBP (Hedged), Class A NZD (Hedg	ed) and Class A RMB (Hedged):		
	USD2,000 (or its equivalent)			
Minimum subsequent	Class A USD and Class A HKD:			
subscription / minimum	USD: USD1,000			
redemption	HKD: HKD5,000			
	Class A RMB, Class A AUD (Hedge	d) Class A CAD (Hedged) Class A		
	GBP (Hedged), Class A NZD (Hedge			
	USD1,000 (or its equivalent)	and class / ( (will ( louged).		
Subscription fee	Class A: up to 5% of issue price			
(Preliminary Charge)				
Switching fee	Up to 2% of issue price of new Units	s/ Shares		
(Conversion Charge)	The state being a state of the			
Redemption fee	Class A: 0.5% of realisation price; but currently waived			
(Realisation Charge)	, ,			
Management Fee, as	Class A: 1.5% p.a.			
a % of the Sub-Fund's				
value				
Trustee Fee (for	0.15% p.a.	0.07% p.a.		
Existing Fund) /				
Custodian Fee (for				
Restructured Fund),				
as a % of the Sub-				
Fund's value				

Performance fee	N/A			
Administration Fee	N/A	Included in Custodian Fee		
Registrar's Fee, as	0.015% - 0.05% p.a. subject to minimum of USD3,000 p.a.			
a % of the Sub-Fund's				
value				
Holders Servicing Fee	Class A: Nil			
Ongoing charges over	The ongoing charges figure below	If the proposed Restructuring is		
a year	is expressed as a percentage of	approved, the estimated ongoing		
	the sum of expenses over the	charges figure <sup>6</sup> (with reference to		
	average net asset value of the Sub-	the ongoing charges and the Net		
	Fund for the period ended 31	Asset Value of the Existing Fund		
	December 2020:	as of 31 December 2020		
	Class A LICD and Class A LIKD	expressed as a percentage of the		
	Class A USD and Class A HKD Units:	estimated average net asset value of the relevant Class of the		
	1.89% p.a.	Restructured Fund) after the		
	1.09% p.a.	Restructuring, for the first year		
	Class A AUD (Hedged) Units:	after the Effective Date are		
	1.95% p.a.	approved by the unitholders of the		
	1.00% p.u.	Existing Fund are as follows:-		
	Class A NZD (Hedged) Units and	Exicting Fund are as follows.		
	Class A RMB (Hedged) Units:	Class A USD and Class A HKD		
	1.96% p.a.	Shares:		
		1.89% p.a.		
	The ongoing charges figure below	1.00 % p.d.		
	is an estimate only and is	Class A AUD (Hedged) Shares:		
	calculated based on the estimated	1.95% p.a.		
	ongoing expenses chargeable to	1.00% p.d.		
	the Sub-Fund expressed as a	Class A RMB, , Class A CAD		
	percentage of the Sub-Fund's	(Hedged), Class A GBP (Hedged),		
	estimated average net asset	Class A NZD (Hedged) and Class		
	value:	A RMB (Hedged) Shares:		
		1.96% p.a.		
	Class A RMB, Class A CAD			
	(Hedged) and Class A GBP			
	(Hedged) Units:			
Fund Cine	1.96% p.a.	T		
Fund Size	USD 32 million, as of 31 July 2021	Targeted at USD 32 million		
		Investors please note that the		
		Restructured Fund will be		
		launched irrespective of whether		
		such target fund size is reached		
		(e.g. due to redemptions by		
		Unitholders prior to the Effective		
		Date).		

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 $<sup>^{6}</sup>$  Please note that these ongoing charges figures are estimates and the actual figures may be different.

#### **APPENDIX II**

# BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND (THE "EXISTING FUND")

### **Notice of Extraordinary General Meeting**

Notice is hereby given that an Extraordinary General Meeting of Unitholders of the Existing Fund will be held at 10:30 a.m. on 31 August 2021 at 5/F., The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong for the following purposes:

### **Extraordinary Resolution**

To consider, and if thought fit, pass the following as an Extraordinary Resolution:

"THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU Asia Pacific Flexi Allocation Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong."

For and on behalf of BEA Union Investment Management Limited

Date: 10 August 2021

#### Notes

- (1) Unitholders may be present in person at the meeting or represented by a duly appointed proxy. A proxy is not required to be a Unitholder.
- (2) Unitholders who are unable to attend the meeting in person are invited to complete and return the enclosed proxy form ("Proxy Form") to the Manager to arrive no later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor should complete and return the Proxy Form to the relevant Authorized Distributor. If you fail to attend or return a completed Proxy Form as described above, your vote will not be considered at the meeting.
- (3) The Proxy Form shall be in writing under the hand of the appointor or his duly authorised attorney, of if the appointor is a corporation, either under its common seal or under the hand of an officer of attorney so authorised.
- (4) In the case of joint Unitholders the vote of the senior who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the other joint Unitholders and for this purpose seniority shall be determined by the order in which the names stand in the register of Unitholders.
- (5) An Extraordinary Resolution is passed by 75% or more of the votes of those voting in person or by proxy at a duly convened meeting.
- (6) The quorum for passing an Extraordinary Resolution shall be Unitholders present in person or by proxy registered as holding not less than 25% of the Units in issue.
- (7) If within half an hour from the time appointed for the meeting a quorum is not present, the meeting shall stand adjourned to a day being not less than 15 days thereafter. At such adjourned meeting, the Unitholders present in person or by proxy shall be a quorum.

# BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND (THE "EXISTING FUND")

### **PROXY FORM**

I/we	the undersigned,			
(Co	mpany Name/First Name(s)) (Last Name)			
(If the	ere is more than one holder, the names of all joint holders should be attached in fu	<i>(</i> )		
the sub of th adjo my/	er of units of the Existing Fund, herewith give chairman of the meeting* (*complete or delete as application, to represent me/us at the Extraordinary General Mane Existing Fund to be held in Hong Kong on 31 August 20 purned meeting to be held thereafter for the same purpose, our name and on my/our behalf to act and vote on the manda:	ropriate) wit eeting of the 21 at 10:30 with the sam	holders of ι a.m. and at e agenda ar	units any nd in
	Agenda	For	Against	
	To consider, and if thought fit, pass, as an Extraordinary Resolution of the Existing Fund, the following resolution:  THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU Asia Pacific Flexi Allocation Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the deauthorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong.			
agen agen	se indicate with number of units in the spaces hereabove how you wish your voida of the relevant meeting. Subject to any voting instructions so given, the proxy was a fixed and such other business as may properly come before the ming may think fit. If no instruction is given, it will be counted for as a vote in favour.	vill vote on any of eeting as the ch	the resolutions of	on the
nec	e hereby give and grant full power and authorisation to do an essary or incidental to the exercise of the powers herein sp confirm all that said proxy shall lawfully do or cause to be d	ecified and I	/we hereby r	
(Plac	e and Date) (Signed)			
Pleas	te note that the original signed proxy form must be returned to the Manager, BEA Existing Fund, for the attention of Investment Operations Department, 5 <sup>th</sup> Floor,	Union Investmen The Bank of East	t Management L Asia Building, 1	imited 0 Des

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Voeux Road Central, Hong Kong to arrive not later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor are advised to enquire about the specific arrangements with the Authorized Distributor.

### **BEA UNION INVESTMENT SERIES**

### **BEA Union Investment Global Flexi Allocation Fund**

THIS CIRCULAR IS SENT TO YOU AS A UNITHOLDER IN THE BEA UNION INVESTMENT GLOBAL FLEXI ALLOCATION FUND. IT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR, ATTORNEY OR OTHER PROFESSIONAL ADVISER. BEA UNION INVESTMENT MANAGEMENT LIMITED (the "MANAGER") ACCEPTS FULL RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS CIRCULAR AS AT THE DATE OF ISSUE AND CONFIRMS, HAVING MADE ALL REASONABLE ENQUIRIES, THAT TO THE BEST OF ITS KNOWLEDGE AND BELIEF THERE ARE NO OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT HEREIN MISLEADING.

Unless otherwise stated herein, capitalised terms in this Circular shall have the same meanings as defined in the explanatory memorandum of BEA Union Investment Series (the "Series").

10 August 2021

Dear Unitholder,

# Restructuring of BEA Union Investment Global Flexi Allocation Fund to BU Global Flexi Allocation Fund

### 1. Proposed Restructuring

We would like to inform you of our proposal to restructure BEA Union Investment Global Flexi Allocation Fund (a Sub-Fund of the Series, hereinafter referred to as the "Existing Fund") to BU Global Flexi Allocation Fund (a Sub-Fund of BU Investment Series OFC, hereinafter referred to as the "Restructured Fund") (the "Restructuring").

The Restructuring is part of the Manager's restructuring of five sub-funds of the Series (including the Existing Fund) as set out below, each proposed restructuring being subject to the approval by the unitholders of the relevant sub-fund:

The	e Series		BU	Investment Series OFC
1.	BEA Union Investment Global Flexi Allocation Fund		1.	BU Global Flexi Allocation Fund
2.	BEA Union Investment RMB Core Bond Fund	To be	2.	BU RMB Core Bond Fund
3.	BEA Union Investment Asia Pacific Flexi Allocation Fund	restructured to	3.	BU Asia Pacific Flexi Allocation Fund
4.	BEA Union Investment China Gateway Fund		4.	BU China Gateway Fund
5.	BEA Union Investment China Phoenix Fund		5.	BU China Phoenix Fund

The proposed Restructuring aims to restructure the Existing Fund from a unit trust structure to a corporate form. Practically, this involves transferring the assets (net of liabilities) of the

Existing Fund to the Restructured Fund (as further set out below). Both the Existing Fund and the Restructured Fund are authorised by the Securities and Futures Commission<sup>1</sup> ("**SFC**").

We, as the Manager of the Existing Fund, believe that this proposal will benefit the Unitholders for the following reasons. Currently, the Existing Fund is a sub-fund of an umbrella unit trust, where assets are registered and held in the name of, and transactions practically undertaken through, the Trustee. On the other hand, the Restructured Fund is constituted as a sub-fund under an open ended fund company ("**OFC**"), with variable capital. Unlike a unit trust, an OFC is itself a separate legal entity and has the ability to hold assets and contract with third parties in its own right. Furthermore, pursuant to the statutory regime governing the OFC, such corporate form offers a statutory protected-cell feature, i.e. statutory segregation of liabilities between the sub-funds. The proposal aims to enhance the efficiency from an administrative and operational perspective.

The Manager is also the investment manager of the Restructured Fund and is responsible for managing its assets. As the Restructured Fund has a corporate structure, its assets are safe-kept by the appointed custodian. Both parties are subject to the regulatory requirements under the Code on Unit Trusts and Mutual Funds. Due to the different fee levels of the trustee/custodian fee, the OFC is expected to provide cost savings to investors in the long run.

The Restructured Fund currently does not have any assets or liabilities and has been established solely for the purpose of continuing the investment objective and strategy of the Existing Fund, and thus the Restructured Fund will only be launched after the completion of the Restructuring (i.e. upon the receipt of all net assets from the Existing Fund) on the Effective Date. The Net Asset Value of the Existing Fund is USD8.8 million as at 31 July 2021. The target fund size of the Restructured Fund is USD8.8 million; however the Restructured Fund will be launched regardless of whether this target fund size is reached once the Restructuring is completed.

The investment objectives, policies and restrictions, dealing arrangements, key operators, key features and overall risk profile of the Restructured Fund are substantially similar to those of the Existing Fund. Please refer to Appendix I which highlights the key differences and similarities between the Existing Fund and the Restructured Fund (including the investment objective and strategy, risk factors, fees and charges, ongoing charges figure and fund size) for reference.

In particular, Unitholders should note that:

- The Existing Fund has a unit trust structure; whereas the Restructured Fund is in a corporate form;
- The Trustee of the Existing Fund is Bank of East Asia (Trustees) Limited; whereas the Custodian of the Restructured Fund is Cititrust Limited. For the avoidance of doubt, there are no material changes to the overall custodial arrangements in practice;
- The Trustee of the Existing Fund takes up the role of an "administrator" and has then further delegated the administrative functions to Citibank, N.A., Hong Kong Branch;

<sup>1</sup> SFC authorization is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

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whereas the Administrator of the Restructured Fund is Citibank, N.A., Hong Kong Branch; and

• The custodian fee of the Restructured Fund (0.07% p.a. of the Sub-Fund's value) is lower than the trustee fee of the Existing Fund (0.15% p.a. of the Sub-Fund's value).

Further, to safeguard the interests of the investors against any significant increase in ongoing charges figures of the classes of shares in issue for the Restructured Fund associated with the Restructuring, insofar as such increase is attributable to a net outflow (i.e. significant reduction in fund size) in the Restructured Fund, the Manager is prepared to maintain the appropriate ongoing charges figures of the Restructured Fund by subsidising the expenses of the Restructured Fund in excess of the ongoing charges figures as stated in Appendix 1, over a 12-month period after the Effective Date (as defined under section 3 below) where applicable.

The Existing Fund currently has two classes of units in issue<sup>2</sup>, i.e. Class A USD and Class A HKD units, which will be transferred to Class A USD<sup>3</sup> and Class A HKD<sup>3</sup> shares of the Restructured Fund respectively. In other words, Unitholders who remain in the Existing Fund on the Effective Date (as defined under section 3 below) will be allotted shares of the Restructured Fund in the same class denomination. (*Note: The Restructured Fund has a corporate structure and an interest in the fund is represented by "shares" of the fund.*)

To understand the implications of the proposal fully, unitholders should also refer to the constitutive documents of the Series and BU Investment Series OFC, as well as their offering documents (including the product key facts statement) of the Existing Fund and the Restructured Fund which have been issued as at the date of this Circular on the Manager's website at <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> and are made available for inspection at the Manager's office as further described in "7. Documents Available for Inspection" below.

### 2. Extraordinary General Meeting

In accordance with Clause 27.7 of the Trust Deed, the proposed Restructuring is required to be approved by an extraordinary resolution ("Extraordinary Resolution") of a meeting of the Unitholders in the Existing Fund (hereafter "Unitholders"). For this purpose, an extraordinary general meeting ("Meeting") of Unitholders will be convened to pass the resolution as set out in the notice of Meeting (the "Notice of Meeting") in Appendix II to this Circular. To become effective, the resolution must be approved by Unitholders holding 75% or more of the votes of those voting in person or by proxy at the Meeting. Such an approved resolution binds all Unitholders (even those who voted against).

Registered Unitholders are entitled to attend and vote at the Meeting. If you are not able to attend in person or if your Units are held through an Authorized Distributor, you may appoint a proxy to attend and vote on your behalf at the Meeting and at any adjourned meeting to be held thereafter by completing the proxy form ("**Proxy Form**") set out in Appendix II to this Circular and returning it to the Manager or the relevant Authorized Distributor (if your Units are held through an Authorized Distributor) by the time as specified therein. A proxy need not be a Unitholder.

The Meeting will be held at 12 noon on 31 August 2021. If a quorum is not present at the Meeting, the Meeting will be adjourned to 15 September 2021 ("**Adjourned Meeting**").

<sup>&</sup>lt;sup>2</sup> Save for those mentioned as "classes of units in issue" in this Circular, the other classes which have been set out in the Explanatory Memorandum of the Series do not currently have any issued units.

<sup>&</sup>lt;sup>3</sup> The Class will be launched and made available to Unitholders on the Effective Date, if the resolutions in relation to the Restructuring are passed at the Meeting.

<sup>&</sup>lt;sup>4</sup> Please note that this website has not been reviewed by the Securities and Futures Commission ("SFC").

A notice of the result of the Meeting (or the Adjourned Meeting) will be given to Unitholders on 31 August 2021 (or 15 September 2021) by mail. In addition, Unitholders may check the result of the Meeting (or the Adjourned Meeting) at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone at (852) 3608 0321 on 31 August 2021 (or 15 September 2021).

The Notice of Meeting and the Proxy Form are set out in Appendix II to this Circular.

### 3. Effective Date

The proposed effective date of the proposed Restructuring is the twenty-first Business Day following the date on which the Extraordinary Resolution is passed in the Meeting (or twenty-fourth Business Day, if the Extraordinary Resolution is passed at the Adjourned Meeting), or such later date as the Manager shall determine with the Trustee's consent and notify to Unitholders.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed restructuring will take effect on 30 September 2021 (in this case this date will be the "Effective Date"); or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed restructuring will take effect on 22 October 2021 (in this case this date will be the "Effective Date").

### 4. The Restructuring Process

### Exchange ratio and valuation

Should the proposed Restructuring be approved by the Unitholders at the Meeting or at the Adjourned Meeting, Units held by Unitholders who remain in the Existing Fund on the Effective Date will be exchanged for shares in the same class in the Restructured Fund on the Effective Date. The Net Asset Value per unit of the Existing Fund will be determined on the Effective Date, in accordance with the Explanatory Memorandum and the Trust Deed of the Existing Fund. Following the determination of Net Asset Value of the Existing Fund, the Restructuring will be effected by cancelling the units in the Existing Fund and issuing shares in the Restructured Fund to such Unitholders. The number of shares in the relevant Class of the Restructured Fund that each Unitholder will receive will be the same as the number of units he/she held in the Existing Fund on the Effective Date (i.e. the exchange ratio is 1:1). The total net asset value of the Existing Fund and that of the Restructured Fund will be the same. For the avoidance of doubt, no initial charge will be payable on the issue of shares in the Restructured Fund for the purpose of effecting the Restructuring.

To give effect to the Restructuring, the Existing Fund's assets, including securities and cash, will be transferred to the Restructured Fund on the Effective Date (being the last date of valuation of the Existing Fund) after deduction of such amount as appropriate to meet the outstanding expenses / payables of the Existing Fund.

The outstanding expenses / payables refer mainly to those accrual-based expenses (including Management fee, Trustee fee, Registrar's fee, fees for preparation of the financial reports, auditor's fee and other normal operating expenses) and are reflected daily in the Net Asset Value of the Existing Fund while recorded as payable items. Such payables will be deducted from the available cash before transferring the net assets to the Restructured Fund. Given (i) the majority of the expenses / payables are outstanding expenses (or payables) on accrual basis which have already been reflected daily in the Net Asset Value of the Existing Fund and

(ii) other expenses (as further set out under sub-heading "Cost and Expenses" below) will be borne by the Manager, the adverse impact on the Net Asset Value of the Existing Fund and the Restructured Fund and their respective investors will be minimal. In case a surplus remains once all the expenses / payables of the Existing Fund have been paid, such surplus will be transferred to the Restructured Fund. On the other hand, if there is any shortfall, it shall be borne by the Manager.

Since the Restructuring will not involve any changes to the assets of the portfolio or the respective investment weightings, there will be no rebalancing costs as a result of the Restructuring.

### Treatment of Accrued Income and Consequences of the Restructuring

Any accrued income relating to the Existing Fund and its unit classes on the Effective Date will be reflected in the Net Asset Value per unit of the Existing Fund and thus will be reflected in the Net Asset Value per share of the Restructured Fund and its share classes upon such Restructuring.

Any additional liabilities incurred after the Effective Date will be borne by the Restructured Fund and its share classes.

Further, the disclosure on the Restructuring process and arrangement as set out in the Circular (including the basis and the terms of exchange of the units in the Existing Fund for shares in the Restructured Fund) is consistent with the offering documents and the Trust Deed of the Existing Fund.

The first dealing day (and valuation day) of the Restructured Fund on which investors can subscribe for, switch or redeem shares will be the first business day after the Effective Date.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the first business day after the Effective Date will be 4 October 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the first business day after the Effective Date will be 25 October 2021.

In accordance with their respective obligations, the Manager and the Trustee of the Existing Fund shall ensure that (i) the valuation of the units of the Existing Fund and (ii) the cancellation of the units in the Existing Fund, as mentioned above, will be carried out in accordance with the principles set out in the offering documents and the Trust Deed of the Existing Fund. The Manager and the Custodian of the Restructured Fund shall also ensure that the valuation of the Restructured Fund subsequent to the Effective Date will be carried out in accordance with the valuation principles set out in the offering documents and the Instrument of Incorporation of the Restructured Fund. The valuation principles applicable to the Existing Fund and the Restructured Fund are the same.

The Trustee of the Existing Fund shall continue to hold the assets of the Existing Fund pending the transfer of the assets. To facilitate the asset transfer, it will (i) deliver or cause to be delivered to the Custodian of the Restructured Fund all books of account, records, registers, correspondence and documents belonging to or relating to the affairs of the Existing Fund within its possession or control as soon as reasonably practicable on or after the Effective Date; and (ii) execute all documents and take all necessary steps to procure that the assets of the Existing Fund are validly transferred to and vested in the Custodian of the Restructured Fund on or as soon as reasonably practicable after the Effective Date.

#### Costs and Expenses

The legal, mailing and other administrative expenses associated with the proposed Restructuring, whether approved by Unitholders or not, are estimated to be approximately HK\$90,000 and shall be borne by the Manager. There are no unamortized establishment costs outstanding relating to the Existing Fund and the Restructured Fund.

### Restructuring Timetable with Key Events

Restructuring Circular	10 August 2021			
Issued to Unitholders  Date of the Meeting / Adjourned Meeting	Meeting: 31 August 2021	(If a quorum is not present at the Meeting)		
	A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone.	Adjourned Meeting: 15 September 2021  A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at the following website:  http://www.bea-union-investment.com4 or contact the		
Cut-Off Point for	4:00 p.m. (Hong Kong time) on	Manager by phone. 4:00 p.m. (Hong Kong time) on		
Subscriptions, and Conversions <sup>5</sup>	27 September 2021	19 October 2021		
Cut-Off Point for Redemptions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 29 September 2021	4:00 p.m. (Hong Kong time) on 21 October 2021		
Restructuring Effective Date	30 September 2021	22 October 2021		
First Dealing Day and First Valuation Date for Restructured Fund after the Restructuring	4 October 2021	25 October 2021		

### 5. Unitholders' Rights

Unitholders should note that the Existing Fund will continue to accept:

- subscription and conversion until 4:00 p.m. (Hong Kong time)<sup>5</sup> 3 Business Days prior to the Effective Date; and
- redemption until 4:00 p.m. (Hong Kong time)<sup>5</sup> 1 Business Day prior to the Effective

Unless otherwise notified to the Unitholders, It is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 27 September 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 29 September 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong

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<sup>&</sup>lt;sup>5</sup> The Authorised Distributor(s) may impose an earlier cut-off time before the respective cut-off point for receiving instructions for subscriptions, redemptions or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.

Kong time)<sup>5</sup> on 19 October 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 21 October 2021.

The Manager believes that the continuation in accepting subscription orders until the cut-off point is in the best interest of the Unitholders as it will provide continuity for investors in Hong Kong and minimize disruption to other distributors. It will allow investors' continuous access to the Existing Fund's investment strategies and will help to maintain the asset size, thus providing economies of scale.

### Consequences and Right of Investors to Switch/Redeem

Unitholders may switch their investments in the Existing Fund into another sub-fund of BEA Union Investment Series (except for BEA Union Investment RMB Core Bond Fund, BEA Union Investment Asia Pacific Flexi Allocation Fund, BEA Union Investment China Gateway Fund and BEA Union Investment China Phoenix Fund) and BEA Union Investment Capital Growth Fund free of any conversion charge, or they may request for a redemption of their Units, at no cost on any Dealing Day from the date of this Circular up to the respective cut-off point if the resolution is passed at the Meeting or the Adjourned Meeting. The switching and redemption requests must be received by the Manager no later than the respective cut-off point. Switching and redemption of Units in the Existing Fund shall be free of any switching and redemption charges from the date of this Circular. For the avoidance of doubt, please note that some distributors, paying agents, correspondent banks or intermediaries may charge you redemption and/or transaction fees or expenses at their own discretion.

No action is required if Unitholders choose not to exercise their right to switch or redeem. Such Unitholders will hold their Units in the Existing Fund until the Effective Date and will receive shares in the Restructured Fund upon the implementation of the Restructuring, in the manner as described in "4. The Restructuring Process" above.

In the case that the Restructuring is to be effected, should there be any significant redemption from the Existing Fund prior to the Effective Date, the Manager may apply any liquidity risk management tools specified in the risk factor entitled "LIQUIDITY RISK MANAGEMENT" in the Explanatory Memorandum (for example, restrictions on redemption, fiscal charges adjustment and swing pricing) to ensure Unitholders are treated fairly.

If the resolution is passed, upon implementation of the Restructuring, the Manager will submit an application to the SFC for withdrawal of Existing Fund from SFC authorisation, and terminate the Existing Fund in due course pursuant to clause 27.8 of the Trust Deed.

If the proposed Restructuring is not approved by the Unitholders at the Meeting or the Adjourned Meeting, the Existing Fund will resume processing subscription, redemption and switching from the Dealing Day immediately following the date of the Meeting or the date of the Adjourned Meeting (as the case may be).

### 6. Hong Kong Taxation

Unitholders should note that under current law and practice in Hong Kong, the Existing Fund and Restructured Fund are not expected to be subject to any Hong Kong profits tax arising from the carrying on of its activities as described in the Explanatory Memorandum.

Unitholders whether or not resident in Hong Kong will not be liable for Hong Kong tax in respect of any income or gains made on the issue, redemption, conversion or other disposal in Hong Kong of Units, save that persons carrying on in Hong Kong a business of trading securities may be subject to Hong Kong profits tax if those gains form part of such business.

Individual Unitholders should seek independent advice on taxation and other consequences of the proposed Restructuring referred to in this Circular.

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### 7. Documents Available for Inspection

Copies of the Explanatory Memorandum/ Prospectus and product key facts statements of the Series, the Existing Fund, BU Investment Series OFC and the Restructured Fund; as well as the latest financial reports of the Series and the Existing Fund may be obtained from the Manager. The constitutive documents of the Series and BU Investment Series OFC are also available for inspection during normal working hours at the offices of the Manager at 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Central, Hong Kong.

We trust that you would understand that the proposed Restructuring has been proposed in the interest of the Unitholders and we hope that you will support the proposed Restructuring. Should you have any questions regarding this Circular, please contact the Manager by phone at (852) 3608 0321.

Yours faithfully,

### BEA UNION INVESTMENT MANAGEMENT LIMITED

Manager of BEA Union Investment Series

### Appendix I

### Key differences and similarities between the Existing Fund and the Restructured Fund

	Existing Fund	Restructured Fund	
Investment objective	capital growth and income through consisting of global equity securiti markets. The equity securities and are hereinafter referred to as "Equi respectively.	-Fund is to seek medium to long term investing in a diversified portfolio es and/or debt securities in global debt securities as described above ty Securities" and "Debt Securities",	
Investment strategy		set Value in Equity Securities and/or nainly in developed markets, but may	
	between Equity Securities and Deb	oroach to allocate its assets actively of Securities in global markets upon ditions and conducting research on	
	Equity Securities		
	shares and preferred shares), real Exchange Traded Funds ("ETFs") a	not limited to equities (e.g. ordinary estate investment trusts ("REITs"), and managed funds. The Manager to invest in Equity Securities of tion.	
	expected to exceed 30% of its ass	s and/or REITs in aggregate is not sets. ETFs will be treated as listed de on Unit Trusts and Mutual Funds.	
	Debt Securities		
	governments, municipal government government organisations, financial property trusts, multi-national organisecurities in which the Sub-Fund was duration or minimum credit rating invest in investment grade Debt Se Moody's Investor Services, Inc. or E Corporation or equivalent rating by well as below investment grade and high yield bonds that meet the stand The Sub-Fund's investment in below	uaranteed by governments, regional ents, government agencies, quasi- il institutions, investment trusts and isations and other corporations. Debt will invest will not be subject to any requirements. The Sub-Fund may requirements as Baa3 or above by BBB- or above by Standard & Poor's other recognised rating agencies) as a non-rated Debt Securities including lards as determined by the Manager. Ow investment grade and non-rated bonds in aggregate is not expected	
	absorption features is less than 30 include contingent convertible debt Sub-Fund's Net Asset Value), subordinated debt issued by financia	nent in debt instruments with loss- % of its Net Asset Value, and may securities (of less than 10% of the senior non-preferred debt and al institutions. These instruments may or contingent conversion to ordinary event(s).	
		than 10% of its assets in securities ingle sovereign issuer (including its	

	government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.			
	Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer if the debt security is not rated. If neither the debt security nor issuer is rated, the debt security will be classified as non-rated.			
	The Sub-Fund may invest less than 30% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.			
	In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.			
	The Sub-Fund will have a limited exposure to investments denominated in RMB.			
	The Sub-Fund will not invest in any asset backed securities, mortgage backed securities, structured deposits or products. The Manage currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund.			
	The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.			
Use of Derivatives/ Investment in Derivatives	The Sub-Fund's net derivatives exposure may be up to 50% of its Net Asset Value.			
Investment and borrowing restrictions	Both the Existing Fund and the Restructured Fund are subject to the investment and borrowing restrictions as set out in Chapter 7 of the Code on Unit Trusts and Mutual Funds.			
Risk factors	Key risk factors applicable to both the Existing Fund and the Restructured Fund are set out as below:			
	- Investment risk - Equity investment risk			
	- Risks relating to debt securities			
	<ul><li>Risks of investing in convertible bonds</li><li>Risks associated with debt instruments with loss-absorption features</li></ul>			
	- Asset allocation risk			
	Risks of investing in other funds     Risks relating to investment in ETFs generally			
	- Risks relating to investment in ETPs generally - Risks relating to REITs			
	- Emerging markets risk			
	<ul> <li>Renminbi currency and conversion risks</li> <li>Currency risk</li> </ul>			
	- Derivative risk / Derivative and structured product risk			
	Currency hedging risk     Distributions risk and effect of distribution out of capital			
Manager	BEA Union Investment Management Limited			
Trustee (for the	Bank of East Asia (Trustees) Cititrust Limited			
Existing Fund) / Custodian (for the	Littiled			
Restructured Fund)				

Administrator	The Trustee has delegated the	Citibank, N.A., Hong Kong Branch	
Administrator	custodial and administrative	Cilibank, N.A., Hong Kong Branch	
	functions to Citibank, N.A., Hong		
	Kong Branch		
Dealing frequency	Daily (Hong Kong business days)		
Base currency	USD		
Distribution policy	No distributions will be declared or	distributed for Accumulating Classes	
		lass A HKD (Accumulating), Class A	
		(Hedged) (Accumulating), Class A	
		ss A GBP (Hedged) (Accumulating),	
		ating) and Class A RMB (Hedged)	
	(Accumulating))		
	Monthly distributions, if any, are disc	cretionary and may be paid out of	
	income and/or capital for Distributing		
	(Distributing), Class A HKD (Distributing)		
	Class A AUD (Hedged) (Distributing		
	(Distributing), Class A GBP (Hedged		
	(Hedged) (Distributing) and Class A		
Financial year end	31 December		
Minimum initial	Class A USD and Class A HKD:		
subscription / minimum	USD: USD2,000		
holding	HKD: HKD10,000		
	Class A PMR Class A ALID (Hodge	d) Class A CAD (Hodgod) Class A	
	Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged):		
	USD2,000 (or its equivalent)	ed) and class A TIMB (Hedged).	
Minimum subsequent	Class A USD and Class A HKD:		
subscription / minimum	USD: USD1,000		
redemption	HKD: HKD5,000		
	Class A RMB, Class A AUD (Hedge		
	GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged):		
Cub againstian for	USD1,000 (or its equivalent)		
Subscription fee (Preliminary Charge)	Class A: up to 5% of issue price		
Switching fee	Up to 2% of issue price of new Units	s/ Shares	
(Conversion Charge)	Op to 2 % of 13 de price of new office	of Offices	
Redemption fee	Class A: 0.5% of realisation price; b	ut currently waived	
(Realisation Charge)	p,	<b>,</b>	
Management Fee, as	Class A: 1.5% p.a.		
a % of the Sub-Fund's			
value			
Trustee Fee (for	0.15% p.a.	0.07% p.a.	
Existing Fund) /			
Custodian Fee (for Restructured Fund),			
as a % of the Sub-			
Fund's value			
Performance fee	N/A	1	
Administration Fee	N/A Included in Custodian Fee		
	0.015% - 0.05% p.a. subject to minimum of USD3,000 p.a.		
Registrar's Fee, as	0.015% - 0.05% p.a. subject to minii	mum of USD3,000 p.a.	
a % of the Sub-Fund's	0.015% - 0.05% p.a. subject to minii	mum of USD3,000 p.a.	
a % of the Sub-Fund's value		mum of USD3,000 p.a.	
a % of the Sub-Fund's value Holders Servicing Fee	Class A: Nil		
a % of the Sub-Fund's value  Holders Servicing Fee Ongoing charges over	Class A: Nil The ongoing charges figure below	If the proposed Restructuring is	
a % of the Sub-Fund's value Holders Servicing Fee	Class A: Nil The ongoing charges figure below is expressed as a percentage of		
a % of the Sub-Fund's value  Holders Servicing Fee Ongoing charges over	Class A: Nil The ongoing charges figure below	If the proposed Restructuring is	

	Fund for the period ended 31 December 2020:  Class A USD Units: 1.98% p.a.  Class A HKD Units: 1.97% p.a.  The ongoing charges figure below is an estimate only and is calculated based on the estimated ongoing expenses chargeable to the Sub-Fund expressed as a percentage of the Sub-Fund's estimated average net asset value:  Class A RMB, Class A AUD (Hedged), Class A GBP (Hedged), Class A RMB,	charges figure <sup>6</sup> (with reference to the ongoing charges and the Net Asset Value of the Existing Fund as of 31 December 2020 expressed as a percentage of the estimated average net asset value of the relevant Class of the Restructured Fund) after the Restructuring, for the first year after the Effective Date are approved by the unitholders of the Existing Fund are as follows:-  Class A USD, Class A RMB, Class A AUD (Hedged), Class A GBP (Hedged), Class A CAD (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged) Shares: 1.98% p.a.  Class A HKD Shares:
	NZD (Hedged) and Class A RMB (Hedged) Units: 1.98% p.a.	Class A HKD Shares: 1.97% p.a.
Fund Size	USD 8.8 million, as of 31 July 2021	Targeted at USD 8.8 million  Investors please note that the Restructured Fund will be launched irrespective of whether such target fund size is reached (e.g. due to redemptions by Unitholders prior to the Effective Date).

 $^{6}$  Please note that these ongoing charges figures are estimates and the actual figures may be different.

#### **APPENDIX II**

# BEA UNION INVESTMENT GLOBAL FLEXI ALLOCATION FUND (THE "EXISTING FUND")

### **Notice of Extraordinary General Meeting**

Notice is hereby given that an Extraordinary General Meeting of Unitholders of the Existing Fund will be held at 12 noon on 31 August 2021 at 5/F., The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong for the following purposes:

### **Extraordinary Resolution**

To consider, and if thought fit, pass the following as an Extraordinary Resolution:

"THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU Global Flexi Allocation Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong."

For and on behalf of BEA Union Investment Management Limited

Date: 10 August 2021

#### Notes

- (1) Unitholders may be present in person at the meeting or represented by a duly appointed proxy. A proxy is not required to be a Unitholder.
- (2) Unitholders who are unable to attend the meeting in person are invited to complete and return the enclosed proxy form ("Proxy Form") to the Manager to arrive no later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor should complete and return the Proxy Form to the relevant Authorized Distributor. If you fail to attend or return a completed Proxy Form as described above, your vote will not be considered at the meeting.
- (3) The Proxy Form shall be in writing under the hand of the appointor or his duly authorised attorney, of if the appointor is a corporation, either under its common seal or under the hand of an officer of attorney so authorised.
- (4) In the case of joint Unitholders the vote of the senior who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the other joint Unitholders and for this purpose seniority shall be determined by the order in which the names stand in the register of Unitholders.
- (5) An Extraordinary Resolution is passed by 75% or more of the votes of those voting in person or by proxy at a duly convened meeting.
- (6) The quorum for passing an Extraordinary Resolution shall be Unitholders present in person or by proxy registered as holding not less than 25% of the Units in issue.
- (7) If within half an hour from the time appointed for the meeting a quorum is not present, the meeting shall stand adjourned to a day being not less than 15 days thereafter. At such adjourned meeting, the Unitholders present in person or by proxy shall be a quorum.

# BEA UNION INVESTMENT GLOBAL FLEXI ALLOCATION FUND (THE "EXISTING FUND")

### **PROXY FORM**

I/we	the undersigned,					
(Co	mpany Name/First I	Name(s))	(Last Name)			
(If the	ere is more than one holder	the names of all joint h	olders should be attached in full)	1		
the subs of the adjoint	chairman of the r stitution, to represer ne Existing Fund to ourned meeting to be	neeting* (*compl nt me/us at the Ex be held in Hong e held thereafter t	ng Fund, herewith give plete or delete as approximate	opriate) wit eeting of the 021 at 12 r vith the sam	holders of uncon and at eagenda ar	units any nd in
		Agenda		For	Against	
	THAT the M Fund be auth the Existing I Fund (a Sub ("Scheme o described in August 202 authorisation	existing Fund, the anager and the norised to arrang Fund into the BU lower for Amalgamation the Circular to and thereafte	s, as an Extraordinary following resolution:  Trustee of the Existing e the amalgamation of Global Flexi Allocation restment Series OFC), in the manner as Unitholders dated 10 er apply for the defund by the Securities ong Kong.			
agen agen	da of the relevant meeting. da of the meeting and suc	Subject to any voting in h other business as ma	reabove how you wish your vote structions so given, the proxy wi ay properly come before the me counted 'for' as a vote in favour.	II vote on any of eeting as the ch	the resolutions of	on the
nec	essary or incidental	to the exercise o	d authorisation to do an f the powers herein spe ılly do or cause to be do	cified and I/	we hereby r	
(Plac	e and Date)	(Signed	)			
			returned to the Manager, BEA Lerations Department, 5 <sup>th</sup> Floor, T			

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Voeux Road Central, Hong Kong to arrive not later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor are advised to enquire about the specific arrangements with the Authorized Distributor.

### **BEA UNION INVESTMENT SERIES**

### **BEA Union Investment China Gateway Fund**

THIS CIRCULAR IS SENT TO YOU AS A UNITHOLDER IN THE BEA UNION INVESTMENT CHINA GATEWAY FUND. IT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR. ATTORNEY OR OTHER PROFESSIONAL ADVISER. BEA UNION INVESTMENT LIMITED "MANAGER") **MANAGEMENT** (the **ACCEPTS** RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS CIRCULAR AS AT THE DATE OF ISSUE AND CONFIRMS, HAVING MADE ALL REASONABLE ENQUIRIES, THAT TO THE BEST OF ITS KNOWLEDGE AND BELIEF THERE ARE NO OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT HEREIN MISLEADING.

Unless otherwise stated herein, capitalised terms in this Circular shall have the same meanings as defined in the explanatory memorandum of BEA Union Investment Series (the "Series").

10 August 2021

Dear Unitholder,

# Restructuring of BEA Union Investment China Gateway Fund to BU China Gateway Fund

### 1. Proposed Restructuring

We would like to inform you of our proposal to restructure BEA Union Investment China Gateway\_Fund (a Sub-Fund of the Series, hereinafter referred to as the "Existing Fund") to BU China Gateway Fund (a Sub-Fund of BU Investment Series OFC, hereinafter referred to as the "Restructured Fund") (the "Restructuring").

The Restructuring is part of the Manager's restructuring of five sub-funds of the Series (including the Existing Fund) as set out below, each proposed restructuring being subject to the approval by the unitholders of the relevant sub-fund:

The	e Series		BU	Investment Series OFC
1.	BEA Union Investment China Gateway Fund		1.	BU China Gateway Fund
2.	BEA Union Investment RMB Core Bond Fund	To be	2.	BU RMB Core Bond Fund
3.	BEA Union Investment Asia Pacific Flexi Allocation Fund	restructured to	3.	BU Asia Pacific Flexi Allocation Fund
4.	BEA Union Investment China Phoenix Fund		4.	BU China Phoenix Fund
5.	BEA Union Investment Global Flexi Allocation Fund		5.	BU Global Flexi Allocation Fund

The proposed Restructuring aims to restructure the Existing Fund from a unit trust structure to a corporate form. Practically, this involves transferring the assets (net of liabilities) of the

Existing Fund to the Restructured Fund (as further set out below). Both the Existing Fund and the Restructured Fund are authorised by the Securities and Futures Commission<sup>1</sup> ("**SFC**").

We, as the Manager of the Existing Fund, believe that this proposal will benefit the Unitholders for the following reasons. Currently, the Existing Fund is a sub-fund of an umbrella unit trust, where assets are registered and held in the name of, and transactions practically undertaken through, the Trustee. On the other hand, the Restructured Fund is constituted as a sub-fund under an open ended fund company ("**OFC**"), with variable capital. Unlike a unit trust, an OFC is itself a separate legal entity and has the ability to hold assets and contract with third parties in its own right. Furthermore, pursuant to the statutory regime governing the OFC, such corporate form offers a statutory protected-cell feature, i.e. statutory segregation of liabilities between the sub-funds. The proposal aims to enhance the efficiency from an administrative and operational perspective.

The Manager is also the investment manager of the Restructured Fund and is responsible for managing its assets. As the Restructured Fund has a corporate structure, its assets are safe-kept by the appointed custodian. Both parties are subject to the regulatory requirements under the Code on Unit Trusts and Mutual Funds. Due to the different fee levels of the trustee/custodian fee, the OFC is expected to provide cost savings to investors in the long run.

The Restructured Fund currently does not have any assets or liabilities and has been established solely for the purpose of continuing the investment objective and strategy of the Existing Fund, and thus the Restructured Fund will only be launched after the completion of the Restructuring (i.e. upon the receipt of all net assets from the Existing Fund) on the Effective Date. The Net Asset Value of the Existing Fund is USD49 million as at 31 July 2021. The target fund size of the Restructured Fund is USD49 million; however the Restructured Fund will be launched regardless of whether this target fund size is reached once the Restructuring is completed.

The investment objectives, policies and restrictions, dealing arrangements, key operators, key features and overall risk profile of the Restructured Fund are substantially similar to those of the Existing Fund. Please refer to Appendix I which highlights the key differences and similarities between the Existing Fund and the Restructured Fund (including the investment objective and strategy, risk factors, fees and charges, ongoing charges figure and fund size) for reference.

In particular, Unitholders should note that:

- The Existing Fund has a unit trust structure; whereas the Restructured Fund is in a corporate form;
- The Trustee of the Existing Fund is Bank of East Asia (Trustees) Limited; whereas the Custodian of the Restructured Fund is Cititrust Limited. For the avoidance of doubt, there are no material changes to the overall custodial arrangements in practice;
- The Trustee of the Existing Fund takes up the role of an "administrator" and has then further delegated the administrative functions to Citibank, N.A., Hong Kong Branch;

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<sup>&</sup>lt;sup>1</sup> SFC authorization is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

whereas the Administrator of the Restructured Fund is Citibank, N.A., Hong Kong Branch:

- The custodian fee of the Restructured Fund (0.07% p.a. of the Sub-Fund's value) is lower than the trustee fee of the Existing Fund (0.15% p.a. of the Sub-Fund's value); and
- In respect of disclosure, the offering documents of the Restructured Fund contain additional enhanced disclosures on the investment strategy and the enhanced key risk factor(s), as compared with the Existing Fund.

Further, to safeguard the interests of the investors against any significant increase in ongoing charges figures of the classes of shares in issue for the Restructured Fund associated with the Restructuring, insofar as such increase is attributable to a net outflow (i.e. significant reduction in fund size) in the Restructured Fund, the Manager is prepared to maintain the appropriate ongoing charges figures of the Restructured Fund by subsidising the expenses of the Restructured Fund in excess of the ongoing charges figures as stated in Appendix 1, over a 12-month period after the Effective Date (as defined under section 3 below) where applicable.

The Existing Fund currently has five classes of units in issue <sup>2</sup>, i.e. Class A USD (Accumulating), Class A USD (Distributing), Class A HKD (Distributing), Class A AUD (Hedged) (Distributing), and Class A RMB (Hedged) (Distributing) units, which will be transferred to Class A USD (Accumulating)<sup>3</sup>, Class A USD (Distributing)<sup>3</sup>, Class A HKD (Distributing)<sup>3</sup>, Class A AUD (Hedged) (Distributing)<sup>3</sup> and Class A RMB (Hedged) (Distributing)<sup>3</sup> shares of the Restructured Fund respectively. In other words, Unitholders who remain in the Existing Fund on the Effective Date (as defined under section 3 below) will be allotted shares of the Restructured Fund in the same class denomination. (Note: The Restructured Fund has a corporate structure and an interest in the fund is represented by "shares" of the fund.)

To understand the implications of the proposal fully, unitholders should also refer to the constitutive documents of the Series and BU Investment Series OFC, as well as their offering documents (including the product key facts statement) of the Existing Fund and the Restructured Fund which have been issued as at the date of this Circular on the Manager's website at <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> and are made available for inspection at the Manager's office as further described in "7. Documents Available for Inspection" below.

### 2. Extraordinary General Meeting

In accordance with Clause 27.7 of the Trust Deed, the proposed Restructuring is required to be approved by an extraordinary resolution ("**Extraordinary Resolution**") of a meeting of the Unitholders in the Existing Fund (hereafter "**Unitholders**"). For this purpose, an extraordinary general meeting ("**Meeting**") of Unitholders will be convened to pass the resolution as set out in the notice of Meeting (the "**Notice of Meeting**") in Appendix II to this Circular. To become effective, the resolution must be approved by Unitholders holding 75% or more of the votes of those voting in person or by proxy at the Meeting. Such an approved resolution binds all Unitholders (even those who voted against).

<sup>&</sup>lt;sup>2</sup> Save for those mentioned as "classes of units in issue" in this Circular, the other classes which have been set out in the Explanatory Memorandum of the Series do not currently have any issued units.

<sup>&</sup>lt;sup>3</sup> The Class will be launched and made available to Unitholders on the Effective Date, if the resolutions in relation to the Restructuring are passed at the Meeting.

<sup>&</sup>lt;sup>4</sup> Please note that this website has not been reviewed by the Securities and Futures Commission ("SFC").

Registered Unitholders are entitled to attend and vote at the Meeting. If you are not able to attend in person or if your Units are held through an Authorized Distributor, you may appoint a proxy to attend and vote on your behalf at the Meeting and at any adjourned meeting to be held thereafter by completing the proxy form ("**Proxy Form**") set out in Appendix II to this Circular and returning it to the Manager or the relevant Authorized Distributor (if your Units are held through an Authorized Distributor) by the time as specified therein. A proxy need not be a Unitholder.

The Meeting will be held on at 11 a.m. on 31 August 2021. If a quorum is not present at the Meeting, the Meeting will be adjourned to 15 September 2021 ("**Adjourned Meeting**").

A notice of the result of the Meeting (or the Adjourned Meeting) will be given to Unitholders on 31 August 2021 (or 15 September 2021) by mail. In addition, Unitholders may check the result of the Meeting (or the Adjourned Meeting) at the following website: <a href="http://www.bea-union-investment.com">http://www.bea-union-investment.com</a> or contact the Manager by phone at (852) 3608 0321 on 31 August 2021 (or 15 September 2021).

The Notice of Meeting and the Proxy Form are set out in Appendix II to this Circular.

### 3. Effective Date

The proposed effective date of the proposed Restructuring is the twenty-first Business Day following the date on which the Extraordinary Resolution is passed in the Meeting (or twenty-fourth Business Day, if the Extraordinary Resolution is passed at the Adjourned Meeting), or such later date as the Manager shall determine with the Trustee's consent and notify to Unitholders.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed restructuring will take effect on 30 September 2021 (in this case this date will be the "Effective Date"); or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed restructuring will take effect on 22 October 2021 (in this case this date will be the "Effective Date").

### 4. The Restructuring Process

### Exchange ratio and valuation

Should the proposed Restructuring be approved by the Unitholders at the Meeting or at the Adjourned Meeting, Units held by Unitholders who remain in the Existing Fund on the Effective Date will be exchanged for shares in the same class in the Restructured Fund on the Effective Date. The Net Asset Value per unit of the Existing Fund will be determined on the Effective Date, in accordance with the Explanatory Memorandum and the Trust Deed of the Existing Fund. Following the determination of Net Asset Value of the Existing Fund, the Restructuring will be effected by cancelling the units in the Existing Fund and issuing shares in the Restructured Fund to such Unitholders. The number of shares in the relevant Class of the Restructured Fund that each Unitholder will receive will be the same as the number of units he/she held in the Existing Fund on the Effective Date (i.e. the exchange ratio is 1:1). The total net asset value of the Existing Fund and that of the Restructured Fund will be the same. For the avoidance of doubt, no initial charge will be payable on the issue of shares in the Restructured Fund for the purpose of effecting the Restructuring.

To give effect to the Restructuring, the Existing Fund's assets, including securities ( for example, China A-Shares) and cash, will be transferred to the Restructured Fund on the

Effective Date (being the last date of valuation of the Existing Fund) after deduction of such amount as appropriate to meet the outstanding expenses / payables of the Existing Fund.

The outstanding expenses / payables refer mainly to those accrual-based expenses (including Management fee, Trustee fee, Registrar's fee, fees for preparation of the financial reports, auditor's fee and other normal operating expenses) and are reflected daily in the Net Asset Value of the Existing Fund while recorded as payable items. Such payables will be deducted from the available cash before transferring the net assets to the Restructured Fund. Given (i) the majority of the expenses / payables are outstanding expenses (or payables) on accrual basis which have already been reflected daily in the Net Asset Value of the Existing Fund and (ii) other expenses (as further set out under sub-heading "Cost and Expenses" below) will be borne by the Manager, the adverse impact on the Net Asset Value of the Existing Fund and the Restructured Fund and their respective investors will be minimal. In case a surplus remains once all the expenses / payables of the Existing Fund have been paid, such surplus will be transferred to the Restructured Fund. On the other hand, if there is any shortfall, it shall be borne by the Manager.

Since the Restructuring will not involve any changes to the assets of the portfolio or the respective investment weightings, there will be no rebalancing costs as a result of the Restructuring.

### Treatment of Accrued Income and Consequences of the Restructuring

Any accrued income relating to the Existing Fund and its unit classes on the Effective Date will be reflected in the Net Asset Value per unit of the Existing Fund and thus will be reflected in the Net Asset Value per share of the Restructured Fund and its share classes upon such Restructuring.

Any additional liabilities incurred after the Effective Date will be borne by the Restructured Fund and its share classes.

Further, the disclosure on the Restructuring process and arrangement as set out in the Circular (including the basis and the terms of exchange of the units in the Existing Fund for shares in the Restructured Fund) is consistent with the offering documents and the Trust Deed of the Existing Fund.

The first dealing day (and valuation day) of the Restructured Fund on which investors can subscribe for, switch or redeem shares will be the first business day (for both Hong Kong and Mainland China) after the Effective Date.

Unless otherwise notified to the Unitholders, it is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the first business day (for both Hong Kong and Mainland China) after the Effective Date will be 8 October 2021: or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the first business day (for both Hong Kong and Mainland China) after the Effective Date will be 25 October 2021.

In accordance with their respective obligations, the Manager and the Trustee of the Existing Fund shall ensure that (i) the valuation of the units of the Existing Fund and (ii) the cancellation of the units in the Existing Fund, as mentioned above, will be carried out in accordance with the principles set out in the offering documents and the Trust Deed of the Existing Fund. The Manager and the Custodian of the Restructured Fund shall also ensure that the valuation of the Restructured Fund subsequent to the Effective Date will be carried out in accordance with the valuation principles set out in the offering documents and the Instrument of Incorporation

of the Restructured Fund. The valuation principles applicable to the Existing Fund and the Restructured Fund are the same.

The Trustee of the Existing Fund shall continue to hold the assets of the Existing Fund pending the transfer of the assets. To facilitate the asset transfer, it will (i) deliver or cause to be delivered to the Custodian of the Restructured Fund all books of account, records, registers, correspondence and documents belonging to or relating to the affairs of the Existing Fund within its possession or control as soon as reasonably practicable on or after the Effective Date; and (ii) execute all documents and take all necessary steps to procure that the assets of the Existing Fund are validly transferred to and vested in the Custodian of the Restructured Fund on or as soon as reasonably practicable after the Effective Date.

### Costs and Expenses

The legal, mailing and other administrative expenses associated with the proposed Restructuring, whether approved by Unitholders or not, are estimated to be approximately HK\$90,000 and shall be borne by the Manager. There are no unamortized establishment costs outstanding relating to the Existing Fund and the Restructured Fund.

### Restructuring Timetable with Key Events

Restructuring Circular Issued to Unitholders	10 August 2021		
Date of the Meeting / Adjourned Meeting	Meeting: 31 August 2021	(If a quorum is not present at the Meeting)	
	A notice of the result will be given to Unitholders on the same day by mail. Unitholders	Adjourned Meeting: 15 September 2021	
	may also check the result at the following website:  http://www.bea-union- investment.com <sup>4</sup> or contact the Manager by phone.	A notice of the result will be given to Unitholders on the same day by mail. Unitholders may also check the result at the following website:  http://www.bea-union-investment.com4 or contact the Manager by phone.	
Cut-Off Point for Subscriptions, and Conversions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 27 September 2021	4:00 p.m. (Hong Kong time) on 19 October 2021	
Cut-Off Point for Redemptions <sup>5</sup>	4:00 p.m. (Hong Kong time) on 29 September 2021	4:00 p.m. (Hong Kong time) on 21 October 2021	
Restructuring Effective Date	30 September 2021	22 October 2021	
First Dealing Day and First Valuation Date for Restructured Fund after the Restructuring	8 October 2021	25 October 2021	

### 5. Unitholders' Rights

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<sup>&</sup>lt;sup>5</sup> The Authorised Distributor(s) may impose an earlier cut-off time before the respective cut-off point for receiving instructions for subscriptions, redemptions or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.

Unitholders should note that the Existing Fund will continue to accept:

- subscription and conversion until 4:00 p.m. (Hong Kong time)<sup>5</sup> 3 Business Days prior to the Effective Date; and
- redemption until 4:00 p.m. (Hong Kong time)<sup>5</sup> 1 Business Day prior to the Effective Date.

Unless otherwise notified to the Unitholders, It is expected that:

- if the relevant Extraordinary Resolution is passed at the Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 27 September 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 29 September 2021; or
- if the relevant Extraordinary Resolution is passed at the Adjourned Meeting, the proposed cut-off for subscriptions and conversions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 19 October 2021, and the proposed cut-off for redemptions will take effect at 4:00 p.m. (Hong Kong time)<sup>5</sup> on 21 October 2021.

The Manager believes that the continuation in accepting subscription orders until the cut-off point is in the best interest of the Unitholders as it will provide continuity for investors in Hong Kong and minimize disruption to other distributors. It will allow investors' continuous access to the Existing Fund's investment strategies and will help to maintain the asset size, thus providing economies of scale.

### Consequences and Right of Investors to Switch/Redeem

Unitholders may switch their investments in the Existing Fund into another sub-fund of BEA Union Investment Series (except for BEA Union Investment RMB Core Bond Fund, BEA Union Investment Asia Pacific Flexi Allocation Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment Global Flexi Allocation Fund) and BEA Union Investment Capital Growth Fund free of any conversion charge, or they may request for a redemption of their Units, at no cost on any Dealing Day from the date of this Circular up to the respective cut-off point if the resolution is passed at the Meeting or the Adjourned Meeting. The switching and redemption requests must be received by the Manager no later than the respective cut-off point. Switching and redemption of Units in the Existing Fund shall be free of any switching and redemption charges from the date of this Circular. For the avoidance of doubt, please note that some distributors, paying agents, correspondent banks or intermediaries may charge you redemption and/or transaction fees or expenses at their own discretion.

No action is required if Unitholders choose not to exercise their right to switch or redeem. Such Unitholders will hold their Units in the Existing Fund until the Effective Date and will receive shares in the Restructured Fund upon the implementation of the Restructuring, in the manner as described in "4. The Restructuring Process" above.

In the case that the Restructuring is to be effected, should there be any significant redemption from the Existing Fund prior to the Effective Date, the Manager may apply any liquidity risk management tools specified in the risk factor entitled "LIQUIDITY RISK MANAGEMENT" in the Explanatory Memorandum (for example, restrictions on redemption, fiscal charges adjustment and swing pricing) to ensure Unitholders are treated fairly.

If the resolution is passed, upon implementation of the Restructuring, the Manager will submit an application to the SFC for withdrawal of Existing Fund from SFC authorisation, and terminate the Existing Fund in due course pursuant to clause 27.8 of the Trust Deed.

If the proposed Restructuring is not approved by the Unitholders at the Meeting or the Adjourned Meeting, the Existing Fund will resume processing subscription, redemption and switching from the Dealing Day immediately following the date of the Meeting or the date of the Adjourned Meeting (as the case may be).

### 6. Hong Kong Taxation

Unitholders should note that under current law and practice in Hong Kong, the Existing Fund and Restructured Fund are not expected to be subject to any Hong Kong profits tax arising from the carrying on of its activities as described in the Explanatory Memorandum.

Unitholders whether or not resident in Hong Kong will not be liable for Hong Kong tax in respect of any income or gains made on the issue, redemption, conversion or other disposal in Hong Kong of Units, save that persons carrying on in Hong Kong a business of trading securities may be subject to Hong Kong profits tax if those gains form part of such business.

Individual Unitholders should seek independent advice on taxation and other consequences of the proposed Restructuring referred to in this Circular.

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### 7. Documents Available for Inspection

Copies of the Explanatory Memorandum/ Prospectus and product key facts statements of the Series, the Existing Fund, BU Investment Series OFC and the Restructured Fund; as well as the latest financial reports of the Series and the Existing Fund may be obtained from the Manager. The constitutive documents of the Series and BU Investment Series OFC are also available for inspection during normal working hours at the offices of the Manager at 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Central, Hong Kong.

We trust that you would understand that the proposed Restructuring has been proposed in the interest of the Unitholders and we hope that you will support the proposed Restructuring. Should you have any questions regarding this Circular, please contact the Manager by phone at (852) 3608 0321.

Yours faithfully,

BEA UNION INVESTMENT MANAGEMENT LIMITED

Manager of BEA Union Investment Series

### Appendix I

### Key differences and similarities between the Existing Fund and the Restructured Fund

	Existing Fund Restructured Fund
Investment objective	The investment objective of the Sub-Fund is to seek medium to long term capital growth and income through investing primarily in equity securities and/or debt securities, that are either (a) traded in China or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China. The equity securities and debt securities as described above are hereinafter referred to as "Equity Securities" and "Debt Securities", respectively. The Equity Securities and Debt Securities are collectively referred to as "China Securities".
Investment strategy	The Sub-Fund will invest at least 70% of its Net Asset Value in China Securities and up to 30% of its Net Asset Value may be invested in non-China Securities. Both Equity Securities and Debt Securities will be primarily denominated in Renminbi, Hong Kong dollars and US dollars.
	The Sub-Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities that are related to China upon assessing the macroeconomic conditions and conducting research on equity and bond markets in China.
	Equity Securities that may be invested by the Sub-Fund include but not limited to equities (e.g. China A-Shares via the Stock Connects as further described in Annex A of the Explanatory Memorandum / Prospectus) and/or other permissible means as approved by the relevant regulators from time to time, China B-Shares, China H-Shares, ordinary shares, preferred shares), exchange traded funds ("ETFs") and equity funds. ETFs will be treated as listed securities for the purpose of the Code on Unit Trusts and Mutual Funds. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The Sub-Fund may invest up to 100% of its assets in China A-Shares via Stock Connects and the total exposure to China A-Shares and China B-Shares in aggregate may be up to 100% of its assets.
	Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value).
	Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.
	The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 70% of its assets in Debt Securities issued in Mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of Mainland China (i.e. "Dim Sum" bonds).

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as non-rated.

The Sub-Fund may invest no more than 40% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

Additional enhanced disclosures for the Restructured Fund (set out below and *underlined*):

- Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), <u>urban investment bonds (城投債) (less than 10% of the Sub-Fund's Net Asset Value)</u>.
- The Sub-Fund's investment in below investment grade and non-rated Debt Securities (including Onshore Debt Securities) in aggregate is expected to be less than 50% of its assets.

	Notwithstanding the foregoing, the	proration and the manner of how the		
	Notwithstanding the foregoing, the operation and the manner of how the Restructured Fund is managed is materially the same as the Existing			
	Fund.	,		
Use of Derivatives/ Investment in Derivatives	The Sub-Fund's net derivatives exposure may be up to 50% of its Net Asset Value.			
Investment and	Both the Existing Fund and the Re	estructured Fund are subject to the		
borrowing restrictions	Both the Existing Fund and the Restructured Fund are subject to the investment and borrowing restrictions as set out in Chapter 7 of the Code on Unit Trusts and Mutual Funds.			
Risk factors	on Unit Trusts and Mutual Funds.  Key risk factors applicable to both the Existing Fund and the Restructured Fund are set out as below:  - Market risk  - Equity investment risk  - Risk associated with small-capitalisation / mid-capitalisation companies  - Risks relating to debt securities  - Credit rating agency risk (for Mainland China onshore debt securities)  - Risks of investing in convertible bonds  - Risks associated with debt instruments with loss-absorption features  - "Dim Sum" bond (i.e. bonds issued outside of Mainland China but denominated in RMB) market risk  - Risks associated with China Interbank Bond Market (CIBM)  - Risks associated with the Stock Connects  - Asset allocation risk  - Risks of investing in other funds  - Risks relating to investment in ETFs generally  - Emerging markets risk  - China market risk  - Renminbi currency and conversion risks  - Concentration risk  - Currency risk  - Derivative risk / Derivative and structured product risk  - Currency hedging risk  - Distributions risk and effect of distribution out of capital			
		Fund are set out below: - Risks of investing in urban		
		investment bonds		
Manager	BEA Union Investment Management Limited			
Trustee (for the Existing Fund) / Custodian (for the Restructured Fund)	Bank of East Asia (Trustees) Limited	Cititrust Limited		
Administrator	The Trustee has delegated the custodial and administrative functions to Citibank, N.A., Hong Kong Branch	Citibank, N.A., Hong Kong Branch		
Dealing frequency	Daily (Hong Kong and Mainland China business days)			
Base currency Distribution policy	USD  No distributions will be declared or distributed for Accumulating Classes (i.e. Class A USD (Accumulating), Class A HKD (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A RMB (Hedged) (Accumulating))			

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	Monthly distributions, if any, are discretionary and may be paid out of income and/or capital for Distributing Classes (i.e. Class A USD (Distributing), Class A HKD (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing))			
Financial year end	31 December			
Minimum initial	Class A USD and Class A HKD:			
subscription /	USD: USD2,000			
minimum holding	HKD: HKD10,000			
	1110.1110.10,000			
	Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged): USD2,000 (or its equivalent)			
Minimum subsequent	Class A USD and Class A HKD:			
subscription /	USD: USD1,000			
minimum redemption	HKD: HKD5,000			
	Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged): USD1,000 (or its equivalent)			
Subscription fee	Class A: up to 5% of issue price			
(Preliminary Charge)	· · ·			
Switching fee	Up to 2% of issue price of new Units	s/ Shares		
(Conversion Charge)				
Redemption fee	Class A: 0.5% of realisation price; b	ut currently waived		
(Realisation Charge)	,	,		
Management Fee, as	Class A: 1.5% p.a.			
a % of the Sub-Fund's				
value				
Trustee Fee (for	0.15% p.a.	0.07% p.a.		
Existing Fund) /	5575 p.ss.	5.5. /5 p.s.		
Custodian Fee (for				
Restructured Fund),				
as a % of the Sub-				
Fund's value				
Performance fee	N/A			
Administration Fee	N/A	Included in Custodian Fee		
Registrar's Fee, as	0.015% - 0.05% p.a. subject to mini			
a % of the Sub-Fund's	0.01070 - 0.0070 p.a. Subject to Illilli	mam οι 0000,000 μ.a.		
value				
Holders Servicing Fee	Class A: Nil			
Ongoing charges over	The ongoing charges figure below	If the proposed Postructuring is		
		If the proposed Restructuring is		
a year	is expressed as a percentage of	approved, the estimated ongoing		
	the sum of expenses over the	charges figure <sup>6</sup> (with reference to		
	average net asset value of the Sub-	the ongoing charges and the Net		
	Fund for the period ended 31	Asset Value of the Existing Fund		
	December 2020:	as of 31 December 2020		
	Close A LICE Units	expressed as a percentage of the		
	Class A USD Units:	estimated average net asset value		
	1.86% p.a.	of the relevant Class of the		
	Class A LUZD Livits	Restructured Fund) after the		
	Class A HKD Units:	Restructuring, for the first year		
	1.85% p.a.	after the Effective Date are		
	0	approved by the unitholders of the		
	Class A AUD (Hedged) and Class	Existing Fund are as follows:-		
	A RMB (Hedged) Units:			

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 $<sup>^{6}</sup>$  Please note that these ongoing charges figures are estimates and the actual figures may be different.

	T		
	1.91% p.a.	Class A USD Shares:	
		1.86% p.a.	
	The ongoing charges figure below is an estimate only and is calculated based on the estimated ongoing expenses chargeable to the Sub-Fund expressed as a percentage of the Sub-Fund's estimated average net asset value:	Class A HKD Shares: 1.85% p.a.  Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A NZD (Hedged) and Class A RMB	
	Class A RMB, Class A CAD (Hedged), Class A GBP (Hedged) and Class A NZD (Hedged) Units: 1.91% p.a.	(Hedged) Shares: 1.91% p.a.	
Fund Size	USD 49 million, as of 31 July 2021	Targeted at USD 49 million	
		Investors please note that the Restructured Fund will be launched irrespective of whether such target fund size is reached (e.g. due to redemptions by Unitholders prior to the Effective Date).	

#### **APPENDIX II**

### BEA UNION INVESTMENT CHINA GATEWAY FUND (THE "EXISTING FUND")

### **Notice of Extraordinary General Meeting**

Notice is hereby given that an Extraordinary General Meeting of Unitholders of the Existing Fund will be held at 11 a.m. on 31 August 2021 at 5/F., The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong for the following purposes:

### **Extraordinary Resolution**

To consider, and if thought fit, pass the following as an Extraordinary Resolution:

"THAT the Manager and the Trustee of the Existing Fund be authorised to arrange the amalgamation of the Existing Fund into the BU China Gateway Fund (a Sub-Fund of BU Investment Series OFC), ("Scheme of Amalgamation") in the manner as described in the Circular to Unitholders dated 10 August 2021 and thereafter apply for the de-authorisation of the Existing Fund by the Securities and Futures Commission in Hong Kong."

For and on behalf of BEA Union Investment Management Limited

Date: 10 August 2021

#### **Notes**

- (1) Unitholders may be present in person at the meeting or represented by a duly appointed proxy. A proxy is not required to be a Unitholder.
- (2) Unitholders who are unable to attend the meeting in person are invited to complete and return the enclosed proxy form ("Proxy Form") to the Manager to arrive no later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor should complete and return the Proxy Form to the relevant Authorized Distributor. If you fail to attend or return a completed Proxy Form as described above, your vote will not be considered at the meeting.
- (3) The Proxy Form shall be in writing under the hand of the appointor or his duly authorised attorney, of if the appointor is a corporation, either under its common seal or under the hand of an officer of attorney so authorised.
- (4) In the case of joint Unitholders the vote of the senior who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the other joint Unitholders and for this purpose seniority shall be determined by the order in which the names stand in the register of Unitholders.
- (5) An Extraordinary Resolution is passed by 75% or more of the votes of those voting in person or by proxy at a duly convened meeting.
- (6) The quorum for passing an Extraordinary Resolution shall be Unitholders present in person or by proxy registered as holding not less than 25% of the Units in issue.
- (7) If within half an hour from the time appointed for the meeting a quorum is not present, the meeting shall stand adjourned to a day being not less than 15 days thereafter. At such adjourned meeting, the Unitholders present in person or by proxy shall be a quorum.

# BEA UNION INVESTMENT CHINA GATEWAY FUND (THE "EXISTING FUND") PROXY FORM

I/we the undersigned,			
(Company Name/First Name	e(s)) (Last Name)		
(If there is more than one holder, the na	ames of all joint holders should be attached in full,	)	
the chairman of the meeti substitution, to represent me of the Existing Fund to be adjourned meeting to be held	of the Existing Fund, herewith give ping* (*complete or delete as appredus at the Extraordinary General Metheld in Hong Kong on 31 August 2 differentiation and the to act and vote on the materials.	ropriate) wit eeting of the 2021 at 11 a vith the sam	th full power of holders of unit a.m. and at an e agenda and i
	Agenda	For	Against
Resolution of the Existing Fund be authorise the Existing Fund (a Sub-Fund of ("Scheme of An described in the August 2021 ar authorisation of the	bught fit, pass, as an Extraordinary ng Fund, the following resolution: ger and the Trustee of the Existing ed to arrange the amalgamation of I into the BU China Gateway Fund f BU Investment Series OFC), nalgamation") in the manner as Circular to Unitholders dated 10 and thereafter apply for the dehe Existing Fund by the Securities mission in Hong Kong.		
agenda of the relevant meeting. Subject agenda of the meeting and such other meeting may think fit. If no instruction of the live in the subject and grant for the necessary or incidental to the subject agents.	in the spaces hereabove how you wish your vote of to any voting instructions so given, the proxy we repulsion before the meaning given, it will be counted for as a vote in favour. Full power and authorisation to do an exercise of the powers herein specky shall lawfully do or cause to be do	ill vote on any of eeting as the cha ) d perform a ecified and I/	the resolutions on the airman of the releva II and everythin we hereby ratif
(Place and Date)	(Signed)		

Please note that the original signed proxy form must be returned to the Manager, BEA Union Investment Management Limited of the Existing Fund, for the attention of Investment Operations Department, 5th Floor, The Bank of East Asia Building, 10 Des Voeux Road Central, Hong Kong to arrive not later than 48 hours before the time of the meeting. Unitholders whose Units are held through an Authorized Distributor are advised to enquire about the specific arrangements with the Authorized Distributor.



# **Explanatory Memorandum**

### **BEA Union Investment Series**

BEA Union Investment Asian Bond and Currency Fund
BEA Union Investment China Phoenix Fund
BEA Union Investment China A-Share Equity Fund
BEA Union Investment RMB Core Bond Fund
BEA Union Investment Asia Pacific Multi Income Fund
BEA Union Investment Asia Pacific Flexi Allocation Fund
BEA Union Investment Global Flexi Allocation Fund
BEA Union Investment China Gateway Fund
BEA Union Investment China High Yield Income Fund
BEA Union Investment Asian Strategic Bond Fund
BEA Union Investment Asian Strategic Bond Fund
BEA Union Investment Asian Pacific Equity Dividend Fund
BEA Union Investment Asian Bond Target Maturity Fund 2022

**BEA Union Investment Asian Corporate Target Maturity Fund 2023** 

# BEA Union Investment Series (the "Fund")

# Seventh Addendum to the Explanatory Memorandum of the Fund dated November 2019

# **Important**

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020, the Second Addendum dated 30 April 2020, the Third Addendum dated 30 April 2020, the Fourth Addendum dated 31 August 2020, the Fifth Addendum dated 31 August 2020 and the Sixth Addendum dated 13 November 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 30 April 2021:

#### (A) APPENDIX XI – BEA UNION INVESTMENT ASIA PACIFIC EQUITY DIVIDEND FUND

- "BEA Union Investment Asia Pacific Equity Dividend Fund" (the "Sub-Fund") is re-named as "BEA Union Investment Asian Opportunities Fund" (the "New Sub-Fund"). All existing references to the name of the Sub-Fund in the Explanatory Memorandum shall be deemed to be modified as the New Sub-Fund.
- 2. Under the section headed "**Introduction**" in "**APPENDIX XI**", the first paragraph is deleted in its entirety and replaced with the following:

"BEA Union Investment Asian Opportunities Fund invests primarily in equity securities that are either (a) traded in Asia or (b) issued by entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia."

3. Under the section headed "Investment Objective and Policy" in "APPENDIX XI", the first paragraph is deleted in its entirety and replaced with the following:

"The investment objective of the Sub-Fund is to seek medium to long term capital growth by primarily investing in Asian equity securities.

The Sub-Fund aims to provide medium to long term capital growth by primarily (i.e. at least 70% of its Net Asset Value) investing in equity securities that are either (a) traded in Asia or (b) issued by entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia. The equity securities as described above are hereinafter referred to as "Equity Securities". The Asian region includes emerging markets as well as developed markets. The Sub-Fund is not subject to any limitation on the portion of its Net Asset Value that may be invested in any one country or region in Asia, and may have substantial exposure related to China. For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes."

4. Under the section headed "Investment Objective and Policy" in "APPENDIX XI", the following new paragraph is inserted immediately after the third paragraph:

"The Sub-Fund integrates key aspects related to sustainability and/or environmental, social and governance ("**ESG**") criteria (e.g. a company's carbon footprint, employee health and well-being, management of the value chain, equitable treatment of clients and governance procedures) in its investment process. However, the Manager may continue to invest in Equity Securities which it believes that the potential profit outweighs the ESG criteria being considered. As such, the Sub-Fund will focus primarily on maximising financial returns whilst including ESG as an additional but non-binding factor in the investment process. For the avoidance of doubt, the Sub-Fund is not categorised as Green or ESG funds in Hong Kong¹, and ESG is not a key investment focus and consideration of the Sub-Fund.

<sup>1</sup> Pursuant to the Circular to Management Companies of SFC-authorized Unit Trusts and Mutual Funds – Green or ESG Funds issued by the Securities and Futures Commission of Hong Kong on 11 April 2019, as amended from time to time."

5. Under the section headed "**Risk Factors**" in "**APPENDIX XI**", the third paragraph in the risk factor "<u>Risks associated with equity securities</u>" is deleted in its entirety and replaced with the following:

"High market volatility and potential settlement difficulties in the markets may also result in significant fluctuations in the prices of the securities traded on such markets and thereby may adversely affect the value of the Sub-Fund."

6. Under the section headed "**Risk Factors**" in "**APPENDIX XI**", the risk factor "<u>Concentration</u> risk/Asia Pacific market risk" is deleted in its entirety and replaced with the following:

# "Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk, and may have substantial exposure related to China. Please refer to the risk factors "Concentration risk/Asian market risk" and "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

7. Under the section headed "**Risk Factors**" in "**APPENDIX XI**", the following risk factor is inserted immediately after "Repatriation risk in emerging markets":

# "Risks associated with ESG integration process

While ESG criteria are additional but non-binding factors in the investment process, the use of ESG criteria may affect the Sub-Fund's investment performance and, as such, the Sub-Fund may perform differently compared to similar funds that do not use such criteria. In evaluating an equity security based on ESG criteria, the Manager may be dependent upon information and data from third party ESG providers, which may be incomplete, inaccurate or unavailable. As a result, there is a risk that the Manager may incorrectly assess an equity security. There is also a risk that the Manager may not apply the relevant ESG criteria correctly."

30 April 2021

# BEA Union Investment Series (the "Fund")

# Sixth Addendum to the Explanatory Memorandum of the Fund dated November 2019

# Important

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020, the Second Addendum dated 30 April 2020, the Third Addendum dated 30 April 2020, the Fourth Addendum dated 31 August 2020 and the Fifth Addendum dated 31 August 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 13 November 2020:

#### (A) Introduction of Class P Units

Class P Units denominated in US Dollars and Renminbi have been introduced in BEA Union Investment China High Yield Income Fund and BEA Union Investment Asian Strategic Bond Fund (each a "Sub-Fund", and collectively the "Sub-Funds"). The new Units offered in each Sub-Fund shall be designated as "Class P USD Units" whose reference currency is US Dollars, and "Class P RMB Units" and "Class P RMB (Hedged) Units" whose reference currency is Renminbi.

 Under the sub-section headed "Classes of Units" in "OFFERING", the last paragraph is deleted in its entirety and replaced with the following:

"For the purpose of this Explanatory Memorandum, "Currency Hedged class Units" are units which shall be designated as "Class A AUD (Hedged) Units", "Class A CAD (Hedged) Units", "Class A EUR (Hedged) Units", "Class A BUR (Hedged) Units", "Class A JPY (Hedged) Units", "Class A NZD (Hedged) Units", "Class A RMB (Hedged) Units", "Class A USD (Hedged) Units" and "Class P RMB (Hedged) Units" whose reference currencies are Australian Dollars, Canadian Dollars, Euro, British Pounds, Hong Kong Dollars, Japanese Yen, New Zealand Dollars, Renminbi, US Dollars and Renminbi respectively."

# Appendix IX – BEA Union Investment China High Yield Income Fund Appendix X – BEA Union Investment Asian Strategic Bond Fund

2. Under the section headed "Available Classes and Currency Denomination", the following sentence is inserted immediately to the end of the first paragraph after the table:

"References to Class P Units include Class P (Accumulating) Units."

3. The section headed "Subscription and Realisation Details" will also include the following description of the additional class of Units:

	Class P USD (Accumulating)	Class P RMB (Accumulating)/ Class P RMB (Hedged) (Accumulating)
Launch Period	Such date or period as may be	determined by the Manager
Issue Price (exclusive of preliminary charge, if any)	US\$10.00 per Unit	RMB100.00 per Unit
Minimum Investment Amount	US\$200,000	RMB1,000,000
Minimum Subsequent Investments Amounts	US\$100,000	RMB500,000
Minimum Holding	US\$200,000	RMB1,000,000
Minimum Realisation or Conversion Amount	US\$100,000	RMB500,000

 The section headed "Fees" will also include the following description of the additional class of Units:

	Appendix IX – BEA Union Investment China High Yield Income Fund	Appendix X – BEA Union Investment Asian Strategic Bond Fund		
Preliminary Charge (% of issue price)	Class P Units: up to 5%			
Realisation Charge (% of realisation price)	Class P Units: 0.5%, but currently waived			
Management Fee (% Net Asset Value of the relevant Sub-Fund)	Class P Units: 1.1% p.a.	Class P Units: 0.9% p.a.		
Distribution policy	Class P Units: no distributions			

5. Under the section headed "**Distributions**", the second paragraph is deleted in its entirety and replaced with the following:

#### Incorporating Class P Units into the Explanatory Memorandum

6. The Explanatory Memorandum shall be read and construed to allow for the issue of Class P Units as aforementioned. Existing provisions of the Explanatory Memorandum shall be deemed to be modified and supplemented accordingly to provide for the issue of Class P Units in accordance with this Sixth Addendum.

<sup>&</sup>quot;Any income earned for Class A (Accumulating), Class A (Hedged) (Accumulating), Class I (Accumulating) and Class P Units will not be distributed and will be accumulated and capitalised."

### (B) Introduction of Class I (Distributing) Units

Class I (Distributing) Units denominated in US Dollars, HK Dollars and Renminbi have been introduced in the Sub-Funds. The new Units offered in each Sub-Fund shall be designated as "Class I USD (Distributing) Units" whose reference currency is US Dollars, "Class I HKD (Distributing) Units" whose reference currency is HK Dollars and "Class I RMB (Distributing) Units" whose reference currency is Renminbi.

# Appendix IX – BEA Union Investment China High Yield Income Fund Appendix X – BEA Union Investment Asian Strategic Bond Fund

 Under the section headed "Available Classes and Currency Denomination", the phrase relating to Class I Units in the first paragraph after the table is deleted in its entirety and replaced with the following:

"and references to Class I Units include Class I (Accumulating) and Class I (Distributing) Units."

- Class I (Distributing) Units in the Sub-Funds will be subject to the same subscription and realisation details, and fees as existing Class I Units under the sections headed "Subscription and Realisation Details" and "Fees" in their respective Appendices.
- 3. Under the section headed "**Fees**", the information relating to "Distribution policy" is deleted in its entirety and replaced with the following:

Distribution policy	*	Class A (Accumulating), Class A (Hedged) (Accumulating), Class I (Accumulating) and Class P Units: no distributions			
	*	Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units: income and/or capital may be distributed			
	*	For details, please refer to the sub-section headed " <b>Distributions</b> " below.			

4. Under the section headed "**Distributions**", the second sentence in the first paragraph is deleted in its entirety and replaced with the following:

"The Manager may at its discretion decide to make distributions in respect of Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units."

5. Under the section headed "**Distributions**", the third paragraph is deleted in its entirety and replaced with the following:

"For Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date")."

# Incorporating Class I (Distributing) Units into the Explanatory Memorandum

6. The Explanatory Memorandum shall be read and construed to allow for the issue of Class I (Distributing) Units as aforementioned. Existing provisions of the Explanatory Memorandum shall be deemed to be modified and supplemented accordingly to provide for the issue of Class I (Distributing) Units in accordance with this Sixth Addendum.

13 November 2020

#### BEA Union Investment Series (the "Fund")

# Fifth Addendum to the Explanatory Memorandum of the Fund dated November 2019

#### Important

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020, the Second Addendum dated 30 April 2020, the Third Addendum dated 30 April 2020 and the Fourth Addendum dated 31 August 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 31 August 2020:

#### (A) IMPORTANT INFORMATION FOR INVESTORS

1. Under the section headed "IMPORTANT INFORMATION FOR INVESTORS", the third-last paragraph is deleted in its entirety and replaced with the following:

"Potential applicants for Units should inform themselves as to (a) the possible tax consequences, (b) the legal requirements and (c) any foreign exchange restrictions or exchange control requirements which they might encounter under the laws of the countries or regions of their incorporation, citizenship, residence or domicile and which might be relevant to the subscription, holding or disposal of Units."

#### (B) DEFINITIONS

 Under the section headed "DEFINITIONS", the meanings of the following defined terms are deleted in their entirety and replaced with the following:

"**"China" or "PRC"** Means the People's Republic of China

"China A-Shares" Means shares issued by companies listed on the Shanghai

Stock Exchange or the Shenzhen Stock Exchange, traded in Renminbi and available for investment by Mainland Chinese investors, qualified investors (QI) (refer to qualified foreign institutional investors (RQFII) and Renminbi qualified foreign institutional investors (RQFII)) and foreign strategic investors approved by the

China Securities Regulatory Commission

"China B-Shares" Means shares issued by companies list on the Shanghai Stock Exchange or the Shenzhen Stock Exchange, traded in foreign currently and available for inventment by

in foreign currencies and available for investment by Mainland Chinese investors and offshore investors

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"China H-Shares"

Means shares issued by companies incorporated in Mainland China and listed on the Stock Exchange of Hong Kong and traded in Hong Kong dollars"

Under the section headed "DEFINITIONS", the following defined term is inserted immediately after ""Launch Date" or "Launch Period"":

""Mainland" or "Mainland China"

Means all the customs territories of the PRC, excluding Hong Kong Special Administrative Region, Macau Special Administrative Region and Taiwan, for the purposes of this document"

3. All existing references to "mainland" in the Explanatory Memorandum shall be deemed to be modified as "Mainland".

#### (C) RISK FACTORS

The following amendments are made to the section headed "RISK FACTORS":

1. Point (iii) is deleted in its entirety and replaced with the following:

"(iii) Emerging markets – Various countries or regions in which a Sub-Fund may invest are considered as emerging markets. As emerging markets tend to be more volatile than developed markets, any holdings in emerging markets are exposed to higher levels of risks such as market risk, liquidity risks, currency risks/control, political and economic uncertainties, legal and taxation risks, settlement risks and custody risk. The securities markets of some of the emerging countries or regions in which a Sub-Fund's assets may be invested are not yet fully developed which may, in some circumstances, lead to a potential lack of liquidity. Accounting, auditing and financial reporting standards in some of the emerging markets in which a Sub-Fund's assets may be invested may be less vigorous than international standards. As a result, certain material disclosures may not be made by some companies."

2. Point (xvii) is deleted in its entirety and replaced with the following:

"(xvii) Diversification risk – Certain Sub-Funds may invest only in a specific country/region/sector. Although each Sub-Fund's portfolio will be well diversified in terms of the number of holdings, investors should be aware that such Sub-Funds are likely to be more volatile than a broad-based fund, such as a global or regional equity fund, as they are more susceptible to fluctuations in value resulting from adverse conditions in their respective countries or regions."

3. Point (xxvi) is deleted in its entirety and replaced with the following:

"(xxvi) Restricted markets risk – The Sub-Funds may invest in securities in jurisdictions (including Mainland China) which may impose limitations or restrictions on offshore ownership or holdings. The Sub-Funds may be required to make such investments directly or indirectly. In either case, legal and regulatory restrictions or limitations may directly or indirectly have adverse effect on the liquidity and performance of such investments due to factors including (without limitation) repatriation limitations, unfavourable tax treatments, higher commission costs, dealing restrictions, regulatory reporting requirements, reliance on services of local custodians and service providers and other factors."

4. Point (xxviii) is deleted in its entirety and replaced with the following:

"(xxxiii) China market risk – Investing in the China market is subject to the risks of investing in emerging markets generally and the risks specific to the China market in particular.

Since 1978, the Chinese government has implemented economic reform measures which emphasise decentralisation and the utilisation of market forces in the development of the Mainland Chinese economy. Many of the economic reforms in Mainland China are unprecedented or experimental and are subject to adjustment and modification. Any significant change in such reforms may have a negative impact on investments in the China market.

The regulatory and legal framework for capital markets and joint stock companies in Mainland China is still under development. Mainland Chinese accounting standards and practice may deviate significantly from international accounting standards. The settlement and clearing systems of the Mainland Chinese securities markets may not be as well tested and may be subject to increased risks of error or inefficiency.

Investments in equity interests of Chinese companies may be made through China A-Shares, China B-Shares and China H-Shares. Investments in these securities may be subject to increased price volatility and lower liquidity.

The Chinese government's control of currency conversion and movements in the Renminbi exchange rates may adversely affect the operations and financial results of Chinese companies.

Investors should also be aware that changes in the Mainland China taxation legislation could affect the amount of income which may be derived and the amount of capital returned from the investments of the relevant Sub-Fund. Laws governing taxation will continue to change and may contain conflicts and ambiguities."

5. Point (xxxi) is deleted in its entirety and replaced with the following:

"(xxxi) QI risk — Certain of the Sub-Funds may obtain access to China A-Shares, Renminbi denominated debt securities or other permissible investments, either indirectly through investing in equity linked notes issued by institutions which have obtained the qualified investor ("QI") status in Mainland China, or directly through the QI status. Further details relating to QI arrangements of the relevant Sub-Fund are set out in the Appendix relating to such Sub-Fund. Regarding investment in equity linked notes, please refer to the risk factor titled "Equity Linked Notes".

Investors should note that QI status could be suspended or revoked, which may have an adverse effect on a Sub-Fund's performance as the Sub-Fund may be required to dispose of its securities holdings. In addition, certain restrictions imposed by the Chinese government on QIs may have an adverse effect on such Sub-Fund's liquidity and performance. QIs are subject to restrictions on the maximum stake which can be held in any one listed company. In addition, according to the *Provisions on the Administration of Funds of Offshore Institutional Investors for Domestic Securities and Futures Investment* issued by the People's Bank of China and the State Administration of Foreign Exchange, there are rules and restrictions on remittance of principal, investment restrictions, and repatriation of principal and profits. Any restrictions on repatriation of principal and profits may impact on Sub-Funds' ability to meet redemption requests.

In extreme circumstances, a Sub-Fund may incur significant losses due to limited investment capabilities, or may not be able to fully implement or pursue its investment objective or strategy, due to QI investment restrictions, illiquidity of the Mainland Chinese securities market, and/or delay or disruption in execution of trades or in settlement of trades.

Investors should also note that investments in securities through QIs are generally subject to compliance with the following investment restrictions currently imposed under QI regulations in Mainland China. as amended from time to time:

- (a) shares held by each underlying foreign investor (such as the Sub-Fund) investing through Qls in each listed company should not exceed 10% of the total outstanding shares of such listed company; and
- (b) total shares held by all underlying foreign investors who make investment through Qls in each listed company should not exceed 30% of the total outstanding shares of such listed company.

As there are limits on the total shares held by all underlying offshore investors in one listed company in Mainland China, the capacity of a Sub-Fund to make investments in China A-Shares will be affected by the activities of all other underlying offshore investors investing through Ols.

Any China A-Shares or other permissible securities acquired by a Sub-Fund through QI will be maintained by its QI custodian via a securities account in such name as may be permitted or required in accordance with the Mainland China laws. According to the China Securities Regulatory Commission's Notice of Issues relating to the Administration Measures for the Domestic Securities Investment by Qualified Foreign Institutional Investors ("CSRC Notice"), the securities account for a Sub-Fund in Mainland China is currently required to be maintained in the joint names of the QI and the Sub-Fund. Although the CSRC Notice indicates that the assets in such account would belong to such Sub-Fund, such Notice may only serve as an administrative guidance and may not have equal force of the law enacted by legislative bodies in Mainland China.

The current QI laws, rules and regulations are subject to change, which may take retrospective effect. In addition, there can be no assurance that the QI laws, rules and regulations will not be abolished. A Sub-Fund investing in Mainland China markets through a QI may be adversely affected as a result of such changes.

Investments will be made through a QI in Renminbi. A Sub-Fund may therefore be exposed to any fluctuation in the exchange rate in Renminbi in respect of such investments."

All existing references to the risk factor "QFII risk" in the Explanatory Memorandum shall be deemed to be modified as "QI risk".

6. Under the sub-section headed "Participation in corporate actions and shareholders' meetings" in point (xxxii), the last paragraph is deleted in its entirety and replaced with the following:

"Hong Kong and overseas investors (including the relevant Sub-Fund) are holding SSE Securities and SZSE Securities traded via the Stock Connects through their brokers or custodians. Where the articles of association of a listed company do not prohibit the appointment of proxy/multiple proxies by its shareholder, HKSCC will make arrangements to appoint one or more investors as its proxies or representatives to attend shareholders' meetings when instructed. Further, investors (with holdings reaching the thresholds required under the Mainland China regulations and the articles of associations of listed companies) may, through their CCASS participants, pass on proposed resolutions to listed companies via HKSCC under the CCASS rules. HKSCC will pass on such resolutions to the companies as shareholder on record if so permitted under the relevant regulations and requirements."

7. The sub-section headed "Suspension Risk" in point (xxxii) is deleted in its entirety and replaced with the following:

"Suspension Risk — Each of the SEHK, SSE and SZSE reserves the right to suspend trading if necessary for ensuring an orderly and fair market and that risks are managed prudently. Consent from the relevant regulator would be sought before a suspension is triggered. Where a suspension is effected, the relevant Sub-Fund's ability to access the Mainland China market will be adversely affected."

8. The sub-section headed "Differences in Trading Day" in point (xxxii) is deleted in its entirety and replaced with the following:

"Differences in Trading Day – The Stock Connects only operate on days when both the Mainland China and Hong Kong markets are open for trading and when banks in both markets are open on the corresponding settlement days. So it is possible that there are occasions when it is a normal trading day for the Mainland China market but the Sub-Funds cannot carry out any China A-Shares trading. The Sub-Funds may be subject to a risk of price fluctuations in China A-Shares during the time when any of the Stock Connects is not trading as a result."

9. Under the sub-section headed "Restrictions on Selling Imposed by Front-end Monitoring" in point (xxxii), the first paragraph is deleted in its entirety and replaced with the following:

"Mainland China regulations require that before an investor sells any share, there should be sufficient shares in the account; otherwise the SSE or SZSE will reject the sell order concerned. SEHK will carry out pre-trade checking on China A-Share sell orders of its participants (i.e. the stock brokers) to ensure there is no over-selling."

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- 10. The sub-section headed "Regulatory Risk" in point (xxxii) is deleted in its entirety and replaced with the following:
- "Regulatory Risk The current regulations relating to Stock Connects are untested and there is no certainty as to how they will be applied. In addition, the current regulations are subject to change which may have potential retrospective effects and there can be no assurance that the Stock Connects will not be abolished. New regulations may be issued from time to time by the regulators/stock exchanges in the Mainland China and Hong Kong in connection with operations, legal enforcement and cross-border trades under the Stock Connects. The Sub-Funds may be adversely affected as a result of such changes."
- 11. The sub-section headed "Foreign shareholding restrictions risk" in point (xxxii) is deleted in its entirety and replaced with the following:
- "Offshore shareholding restrictions risk Hong Kong and overseas investors (including the relevant Sub-Fund) holding China A-Shares are subject to offshore shareholding restrictions. The capacity of the Sub-Fund to make investments in China A-Shares may be adversely affected by the activities of all underlying offshore investors investing through Stock Connects."
- 12. Point (xxxiii) is deleted in its entirety and replaced with the following:

"(xxxiii) Mainland China tax considerations – By investing in PRC shares (including China A-, B- and H-Shares), Renminbi denominated corporate and government bonds, securities investment fund and warrants listed on the PRC stock exchanges (together "PRC Securities"), a Sub-Fund may be subject to withholding and other taxes imposed in Mainland China.

#### Corporate Income Tax:

For an enterprise that is not a tax resident enterprise and has no permanent establishment in Mainland China for Mainland China corporate income tax purposes under the Corporate Income Tax ("CIT") Law, a 10% Mainland China corporate income tax on a withholding basis ("Mainland China WIT") shall, subject to exemptions, apply to capital gains derived from the disposal of PRC Securities (although there could be practical difficulty for the Mainland Chinese tax authorities to impose and collect Mainland China WIT on capital gains derived from the trading of China H-Shares which is conducted outside Mainland China).

#### Interests and Dividends

Currently, a 10% tax is payable on interests derived from RMB denominated corporate bonds and dividends derived from China A-, B- and H-Shares unless a specific exemption is applicable. The entity distributing such dividend or interests is required to withhold such tax. Although no specific rules governing taxes in respect of dividends derived from China B-Shares have been issued, it is believed that similar tax treatment shall apply. On the other hand, interests derived from government bonds are exempt from Mainland China income tax under the CIT Law.

Caishui [2018] No. 108 ("Circular No. 108") on tax treatment for Overseas Institutional Investors ("Olls") investing in China onshore bond market dated 7 November 2018 mentioned that the interest income of the bonds derived by Olls in the Mainland China bond market is temporarily exempted from Mainland China WIT for three years effective from 7 November 2018 to 6 November 2021.

Under the Arrangement between the Mainland China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income (the "Mainland China-HK Arrangement"), the Mainland China WIT charged on interest received by Hong Kong resident holders of debt instruments will be 7% of the gross amount of the interest, if the Hong Kong tax residents are the beneficial owners under the Mainland China-HK Arrangement, subject to the approval of the Mainland Chinese tax authorities. However, there are still uncertainties as to how the Mainland Chinese tax authorities will assess the beneficial ownership for investment fund cases; it is uncertain whether the relevant Sub-Fund can obtain approval from the Mainland Chinese tax authorities for this preferential rate.

The Manager will continue to review the position including the views of the Mainland Chinese tax authorities, the administrative requirements for seeking such approvals and the cost and uncertainty of seeking approvals. The Manager may seek to apply for such approval from the Mainland Chinese tax authorities in relation to the relevant Sub-Fund, although this cannot be guaranteed. If the relevant approval is not obtained, the general Mainland China WIT rate of 10% will be applicable to the relevant Sub-Fund on interest. Pursuant to the Mainland China-HK Arrangement, the tax charged on dividends received by the non-resident holders of shares issued by Mainland Chinese resident companies will be 5% of the gross amount of the dividends, if Hong Kong tax residents are the beneficial owners and directly hold at least 25% of the equity of the company paying the dividends. Due to the investment restriction, the relevant Sub-Fund will not hold more than 10% of any ordinary shares issued by any single issuer. In this connection, dividends derived from China A-Shares invested through QIs will not benefit from the reduced tax rate of 5% and the general tax rate of 10% is applicable to the relevant Sub-Fund.

#### Capital Gains

Specific rules governing taxes on QI's capital gains derived from the trading of debt securities in Mainland China have yet to be announced. In the absence of such specific rules, the Mainland China income tax treatment should be governed by the general tax provisions of the CIT Law.

Pursuant to the Mainland China-HK Arrangement, capital gains derived by a Hong Kong tax resident from the disposal of Renminbi denominated corporate, government and non-government bonds may be exempted from the Mainland China WIT, subject to the approval of the Mainland Chinese authorities. This tax treaty exemption on capital gain will only apply if specific approval is obtained from the Mainland Chinese tax authorities. In this connection, the Manager will further assess and seek to apply with Mainland Chinese tax authorities to treat the relevant Sub-Fund and/or the Manager as Hong Kong tax resident and be able to enjoy the above capital gain tax exemption under the Mainland China-HK Arrangement, although this cannot be guaranteed. If the relevant approval is not obtained, the general rate of 10% will be applicable to the capital gains derived by the relevant Sub-Fund on the dealing of the PRC Securities other than equity investments issued by Mainland Chinese resident issuers.

In respect of equity interest investments such as China A-Shares, the Ministry of Finance, the State Taxation Administration and the China Securities Regulatory Commission have issued circulars on 14 November 2014 to clarify the relevant corporate income tax liabilities:—

- (i) Pursuant to the Circular Concerning the Temporary Exemption of the Corporate Income Tax for Gains Earned by QFII and RQFII from Transfer of Domestic Shares and Other Equity Interest Investment in China under Caishui [2014] No.79 ("Circular No.79"):
  - corporate income tax shall be exempt on a temporary basis on the gains earned by Qls from the transfer of domestic shares and other equity interest investment in Mainland China with effect from 17 November 2014; and
  - corporate income tax shall be imposed on such gains earned by QIs before 17 November 2014 in accordance with the tax laws.

This circular is applicable for QIs without any establishment or place in Mainland China or the income derived by the QIs are not effectively connected with their establishment or place in Mainland China.

- (ii) Pursuant to the Circular on the Taxation Policy of the Pilot Programme for the Mutual Stock Market Access between Shanghai and Hong Kong Stock Markets under Caishui [2014] No.81 ("Circular No. 81") and the Circular on Issues Relating to the Tax Policy of the Pilot Interconnected Mechanism for Trading on the Shenzhen and Hong Kong Stock Markets under Caishui [2016] No.127 ("Circular No. 127"), in respect of trading of China A-Shares through the Stock Connects:
  - corporate income tax shall be exempt on a temporary basis on the gains earned by Hong Kong market investors (including corporate and individual investors) from the transfer of China A-Shares listed on the Shanghai Stock Exchange and

 Hong Kong market investors are required to pay tax on dividend and bonus of China A-Shares at a standard rate of 10%, which will be withheld and paid to the relevant Mainland Chinese tax authority by the respective listed companies (before the Hong Kong Securities Clearing Company Limited is able to provide details such as investor identities and holding periods to the China Securities Depository and Clearing Corporation Limited, the policy of differentiated rates of taxation based on holding periods will temporarily not be implemented).

# Value-added Tax ("VAT"):

Business Tax was completely replaced by VAT starting from 1 May 2016. With the Circulars Caishui [2016] No. 36 ("Circular No.36") and Caishui [2017] No. 70 ("Circular No. 70"), gains derived by Qls from the transfer of PRC Securities will be exempt from VAT since 1 May 2016. Also, based on Circular No.36, Circular No.81 and Circular No.127, the gains derived through Stock Connects from transfer of China A-Shares will be exempt from VAT since 1 May 2016.

However, for marketable securities other than those invested under QIs and Stock Connects, Circular 36 shall apply to levy VAT at 6% on the difference between the selling and purchase prices of those marketable securities. Where capital gains are derived from transfer of offshore investment (e.g. H-Shares), VAT in general is not imposed as the purchase and disposal are often concluded and completed outside Mainland China. It is not clear on whether and how the collection of VAT on capital gains derived by non-Mainland China tax resident enterprises from the trading (i.e. both buy and sales) of China B-Shares would be enforced.

Interest income received by QIs from investments in onshore debt securities shall be subject to 6% VAT unless special exemption applies. According to the Circular 36 and Caishui [2016] No. 46, deposit interest income is not subject to VAT and interest income earned on government bonds and policy bank bonds is exempted from VAT. While pursuant to Caishui [2018] No. 108, the interest income of the bonds derived by Olls in China onshore bond market is exempted from VAT for three years effective from 7 November 2018 to 6 November 2021.

Dividend income or profit distributions on equity investment derived from Mainland China are not included in the taxable scope of VAT.

If VAT is applicable, there are also other surtaxes (which include Urban Construction and Maintenance Tax, Education Surcharge and Local Education Surcharge) that would amount to as high as 12% of VAT payable.

#### Stamp duty:

Stamp duty under the Mainland China laws generally applies to the execution and receipt of all taxable documents listed in the PRC's Provisional Rules on Stamp Duty. Stamp duty is levied on the execution or receipt in Mainland China of certain documents, including contracts for the sale of China A- and B-Shares traded on the Mainland China stock exchanges, at the rate of 0.1%. In the case of contracts for sale of China A- and B-Shares, such stamp duty is currently imposed on the seller but not on the purchaser.

Under Circular No. 81, Hong Kong market investors trading through Stock Connects are required to pay stamp duty arising from the sale and purchase of China A-Shares and the transfer of China A-Shares by way of succession and gift in accordance with the prevailing Mainland China taxation regulations.

#### Tax provision:

It is the intention of the Manager to operate the affairs of the Manager as a QI and the relevant Sub-Funds such that they are not tax resident enterprises and have no permanent establishment in Mainland China for Mainland China corporate income tax purposes, although this cannot be guaranteed. Separately, for the tax treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by offshore institutional investors (except WIT and VAT on interest income from Mainland debt securities are exempted on temporary basis

pursuant to Circular No. 108), there is no specific guidance released by the Mainland Chinese tax authorities. Any Mainland China WIT imposed in respect of the PRC Securities invested by the relevant Sub-Fund will be passed on to the Sub-Fund and the asset value of the Sub-Fund will be reduced accordingly.

The Manager may make further provisions in respect of a Sub-Fund for the above tax obligations based on professional and independent tax advice obtained. With the uncertainties under the applicable Mainland China tax laws and the possibility of such laws being changed and taxes being applied retrospectively, any provision for taxation, if made by the Manager, may be excessive or inadequate to meet actual Mainland China tax liabilities on gains derived from PRC Securities. In the event that it is satisfied (based on tax advice) that part of the tax provisions are not required, the Manager will release such provisions back into the relevant Sub-Fund, forming part of such Sub-Fund's assets. In case of any shortfall between the provisions and actual tax liabilities, which will be debited from the Sub-Fund's assets, the Sub-Fund's asset value will be adversely affected.

Investors may be advantaged or disadvantaged depending upon the final tax outcome as and when they subscribed and/or realised their Units in/from the relevant Sub-Fund. Investors should note that no Unitholders who have realised their Units in the Sub-Fund before the release of any excess tax provision shall be entitled to claim in whatsoever form any part of the tax provision or withholding amounts released to the relevant Sub-Fund, which amount will be reflected in the value of Units in such Sub-Fund.

The Manager, after taking professional and independent tax advice, has also decided that the relevant Sub-Fund will not withhold any amount of realised or unrealised gains on its investments in China A-Shares as tax provisions.

Various tax reform policies have been implemented by the Chinese government in recent years, and existing tax laws and regulations may be revised or amended in the future. There is a possibility that the current tax laws, regulations and practice in Mainland China will be changed with retrospective effect in the future and any such change may have an adverse effect on the asset value of the relevant Sub-Fund. Moreover, there is no assurance that tax incentives currently offered to offshore companies, if any, will not be abolished and the existing tax laws and regulations will not be revised or amended in the future. Any changes in tax policies may reduce the after-tax profits of the companies in Mainland China which a Sub-Fund invests in, thereby reducing the income from, and/or value of the Units."

All existing references to the risk factor "PRC tax considerations" in the Explanatory Memorandum shall be deemed to be modified as "Mainland China tax considerations".

13. In point (xxxiv), the second paragraph is deleted in its entirety and replaced with the following:

"Where a Sub-Fund invests in China A-Shares or other PRC Securities through a QI, such securities will be maintained by a custodian bank ("QI Custodian") appointed by the QI pursuant to Mainland China regulations through a securities account with the China Securities Depository and Clearing Corporation Limited in such name as may be permitted or required in accordance with Mainland China law. In addition, the execution and settlement of transactions or the transfer of any funds or securities may be conducted by brokers ("Mainland China Brokers") appointed by the QI. If the QI Custodian or the Mainland China Brokers default, the Sub-Fund may suffer substantial losses."

14. In point (xl), the last paragraph is deleted in its entirety and replaced with the following:

"Currently no specific guidance imposed by the Mainland Chinese tax authorities on the treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by offshore institutional investors. There is a possibility of relevant tax rules being imposed and taxes being applied retrospectively. As such, any provision for taxation made by the Manager for the account of the relevant Sub-Funds may be excessive or inadequate to meet final Mainland China tax liabilities. Consequently, investors in the relevant Sub-Funds may be advantaged or disadvantaged depending upon the final tax liabilities and the level of provision and when they subscribe and/or realise their Units in/from the relevant Sub-Funds."

15. Point (xli) is deleted in its entirety and replaced with the following:

"(xli) Risks associated with the Small and Medium Enterprise board and/or ChiNext market and/or Science and Technology Innovation board – Certain Sub-Funds may invest in the Small and Medium Enterprise board ("SME board") and/or the ChiNext market of the Shenzhen Stock Exchange via the Shenzhen-Hong Kong Stock Connects, and they may also invest in Science and Technology Innovation board ("STAR board") of the Shanghai Stock Exchange via the Shanghai-Hong Kong Stock Connects. Investments in the SME board, ChiNext market and/or STAR board may result in significant losses for the Sub-Fund and its investors. The following additional risks apply:

Higher fluctuation on stock prices and liquidity risk – Listed companies on the SME board, ChiNext market and/or STAR board are usually of emerging nature with smaller operating scale. In particular, listed companies on STAR board are subject to wider price fluctuation limits, and due to higher entry thresholds for investors may have limited liquidity, compared to other boards. Hence, companies listed on these boards are subject to higher fluctuation in stock prices and liquidity and have higher risks and turnover ratios than companies listed on the main board.

Over-valuation risk – Stocks listed on the SME board, ChiNext market and/or STAR board may be overvalued and such exceptionally high valuation may not be sustainable. Stock price may be more susceptible to manipulation due to fewer circulating shares.

Differences in regulations – The rules and regulations regarding companies listed on ChiNext market and STAR board are less stringent in terms of profitability and share capital than those in the main board and SME board.

Delisting risk – It may be more common and faster for companies listed on the SME board, ChiNext market and/or STAR board to delist. In particular, ChiNext market and STAR board have stricter criteria for delisting compared to other boards. This may have an adverse impact on the Sub-Fund if the companies that it invests in are delisted.

Concentration risk – STAR board is a newly established board and may have a limited number of listed companies during the initial stage. Investments in STAR board may be concentrated in a smaller number of stocks and subject the Sub-Fund to higher concentration risk."

The following amendment is made to the section headed "Risk Factors" in "APPENDIX I – BEA UNION INVESTMENT ASIAN BOND AND CURRENCY FUND", "APPENDIX IV – BEA UNION INVESTMENT RMB CORE BOND FUND", "APPENDIX V – BEA UNION INVESTMENT ASIA PACIFIC MULTI INCOME FUND", "APPENDIX VI – BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND", "APPENDIX VIII – BEA UNION INVESTMENT GLOBAL FLEXI ALLOCATION FUND", "APPENDIX VIII – BEA UNION INVESTMENT CHINA GATEWAY FUND", "APPENDIX IX – BEA UNION INVESTMENT CHINA HIGH YIELD INCOME FUND", "APPENDIX X – BEA UNION INVESTMENT ASIAN STRATEGIC BOND FUND" and "APPENDIX XI – BEA UNION INVESTMENT ASIA PACIFIC EQUITY DIVIDEND FUND":

16. The following sentence is inserted immediately after the last sentence in the risk factor "Distribution risk":

"A positive distribution yield also does not imply a positive return."

# (D) ANTI-MONEY LAUNDERING REGULATIONS

1. Under the section headed "**ANTI-MONEY LAUNDERING REGULATIONS**", the last paragraph is deleted in its entirety and replaced with the following:

"These exceptions will only apply if the financial institution or intermediary referred to above is within a country or region recognised as having sufficient anti-money laundering regulations. The Manager nevertheless reserves the right to request such information as is necessary to verify the identity of an applicant and the source of payment. In the event of delay or failure by the applicant to produce any information required for verification purposes, the Manager may refuse to accept the application and the subscription monies relating thereto."

#### (E) SCHEDULE II - COLLATERAL VALUATION AND MANAGEMENT POLICY

1. Under the sub-section headed "Criteria for selecting counterparties" in "SCHEDULE II", the first paragraph is deleted in its entirety and replaced with the following:

"The Manager has counterparty selection policies and control measure to manage the credit risks of counterparties of OTC derivative transactions which shall include amongst other considerations, fundamental creditworthiness (e.g. financial strength) and commercial reputation of specific legal entities in conjunction with the nature and structure of proposed trading activities, external credit ratings of the counterparty, the regulatory supervision applied to the relevant counterparty, country or region of origin of the counterparty and legal status of the counterparty."

#### (F) MAINLAND CHINA TAX PROVISIONS

 The section headed "PRC Tax Provisions" in "APPENDIX II – BEA UNION INVESTMENT CHINA PHOENIX FUND" is deleted in its entirety and replaced with the following:

#### "Mainland China Tax Provisions

The Manager currently intends to make provisions for any Mainland China taxes payable by the Sub-Fund on dividends derived from onshore equity securities (including China A-Shares acquired through the Stock Connects), at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Upon the availability of a definitive tax assessment or the issue of announcements or regulations by the competent authorities promulgating definitive tax assessment rules, any sums withheld in excess of the tax liability incurred or which is expected to be incurred by the Sub-Fund shall be released and transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets."

 The section headed "PRC Tax Provisions" in "APPENDIX III – BEA UNION INVESTMENT CHINA A-SHARE EQUITY FUND" is deleted in its entirety and replaced with the following:

#### "Mainland China Tax Provisions

For further details relating to Mainland China taxes and the associated risks, please refer to the risk factor entitled "Mainland China tax considerations" under the "RISK FACTORS" section.

The Manager currently intends to make provisions for any Mainland China taxes payable by the Sub-Fund on dividends derived from onshore Equity Securities (including China A-Shares acquired through the Stock Connects), at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Upon the availability of a definitive tax assessment or the issue of announcements or regulations by the competent authorities promulgating definitive tax assessment rules, any sums withheld in excess of the tax liability incurred or which is expected to be incurred by the Sub-Fund shall be released and transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets."

3. The section headed "PRC Tax Provisions" in "APPENDIX IV – BEA UNION INVESTMENT RMB CORE BOND FUND", "APPENDIX IX – BEA UNION INVESTMENT CHINA HIGH YIELD INCOME FUND", "APPENDIX X – BEA UNION INVESTMENT ASIAN STRATEGIC BOND FUND", "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022" and "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023" is deleted in its entirety and replaced with the following:

#### "Mainland China Tax Provisions

For further details relating to Mainland China taxes and the associated risks, please refer to the risk factor entitled "Mainland China tax considerations" under the "RISK FACTORS" section.

The Manager currently does not intend to make provisions for any Mainland China taxes payable by the Sub-Fund on interest from debt securities issued in Mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such

period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in Mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in Mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the Mainland Chinese tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be)."

4. The section headed "PRC Tax Provisions" in "APPENDIX VIII – BEA UNION INVESTMENT CHINA GATEWAY FUND" is deleted in its entirety and replaced with the following:

#### "Mainland China Tax Provisions

For further details relating to Mainland China taxes and the associated risks, please refer to the risk factor headed "Mainland China tax considerations" under the "RISK FACTORS" section in the main part of the Explanatory Memorandum.

The Manager currently intends to make provisions for any Mainland China taxes payable by the Sub-Fund on dividends derived from onshore Equity Securities (including China A-Shares acquired through the Stock Connects) at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Based on professional and independent tax advice, no provision will be made on interest (during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108) and realized capital gain from debt securities issued in Mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the Mainland Chinese tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be)."

5. The section headed "PRC Tax Provisions" in "APPENDIX XI – BEA UNION INVESTMENT ASIA PACIFIC EQUITY DIVIDEND FUND" is deleted in its entirety and replaced with the following:

# "Mainland China Tax Provisions

For further details relating to Mainland China taxes and the associated risks, please refer to the risk factor entitled "Mainland China tax considerations" under the "RISK FACTORS" section."

#### (G) APPENDIX I – BEA UNION INVESTMENT ASIAN BOND AND CURRENCY FUND

 Under the section headed "Investment Objective and Policy" in "APPENDIX I", the first sentence in the first paragraph is deleted in its entirety and replaced with the following:

"The investment objective of the BEA Union Investment Asian Bond and Currency Fund is to seek regular interest income, capital gains and currency appreciation from an actively managed portfolio primarily investing in Asian debt securities.

The Sub-Fund aims to provide regular interest income, capital gains and currency appreciation from an actively managed portfolio primarily (i.e. at least 70% of its Net Asset Value) investing in debt securities denominated in Asian or other currencies and primarily issued by Asian government or corporate entities."

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Under the section headed "Investment Objective and Policy" in "APPENDIX I", the following new paragraph is inserted immediately after the fourth paragraph:

"The Sub-Fund may invest substantially in debt securities related to China."

3. Under the section headed "Risk Factors" in "APPENDIX I", the risk factor "Concentration risk / emerging markets" is deleted in its entirety and replaced with the following:

# "Concentration risk / emerging markets

As the Sub-Fund will invest in debt securities issued by Asian issuers and denominated in Asian currencies, and may have substantial exposure related to China, the Sub-Fund is also subject to, among others, concentration risk and emerging markets risk in Asia. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event adversely affecting the Asian and/or China market. Please also refer to the risk factors "Emerging markets" and "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

### (H) APPENDIX III – BEA UNION INVESTMENT CHINA A-SHARE EQUITY FUND

The following amendments are made to the section headed "Investment Objective and Policy" in "APPENDIX III":

1. The last two sentences in the second paragraph are deleted in their entirety and replaced with the following:

"Currently it is intended that the Sub-Fund will obtain exposure to Equity Securities and RMB Bonds primarily through the QI status of the Manager. In addition, the Sub-Fund may have direct exposure to certain eligible China A-Shares via the Stock Connects (as further described in Annex A of the Explanatory Memorandum) or other similar programs as approved by the relevant regulators from time to time."

2. The fourth paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund will not invest in any urban investment bonds (城投債), bonds which are rated BB+ or below designated by Mainland China credit agencies or unrated bonds, or asset backed securities (including asset backed commercial papers)."

3. The sixth paragraph is deleted in its entirety and replaced with the following:

"The Manager has obtained the qualified investor ("QI") status. BEA Union Investment China A-Share Equity Fund intends to obtain access to China A-Shares and other permissible securities ("OI securities") through the OI status of the Manager."

4. The seventh paragraph is deleted in its entirety and replaced with the following:

"The Manager in its capacity as a QI has appointed Industrial and Commercial Bank of China Limited as the custodian in respect of the QI securities. The Manager will assume dual roles as the manager of BEA Union Investment China A-Share Equity Fund and the holder of QI status for the Sub-Fund. The Manager will be responsible for ensuring that all transactions and dealings will be dealt with having regard to the constitutive documents of the Sub-Fund as well as the relevant laws and regulations applicable to the Manager as a QI. If any conflicts of interest arise, the Manager will have regard in such event to its obligations to the Sub-Fund and will endeavour to ensure that such conflicts are resolved fairly."

The following amendment is made to the section headed "Dealing Day and Dealing Deadline":

5. The first paragraph is deleted in its entirety and replaced with the following:

"Each Business Day shall be a Dealing Day. If such day is not a day on which banks in Hong Kong and in Mainland China are open for normal banking business ("**HK & Mainland China Business Day**"), the immediately following HK & Mainland China Business Day shall be a Dealing Day."

The following amendment is made to the section headed "Subscription":

6. The section is deleted in its entirety.

The following amendment is made to the section headed "Risk Factors":

7. The risk factor "QFII risk" is deleted in its entirety and replaced with the following:

#### "QI risk

The Sub-Fund is also subject to QI risk. Please also refer to the risk factors "QI risk" and "Custodial risk and brokerage risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

8. The risk factor "PRC tax considerations" is deleted in its entirety and replaced with the following:

#### "Mainland China tax considerations

With uncertainties under the applicable Mainland China tax laws and the possibility of such laws being changed and taxes being applied retrospectively, any provision for taxation made by the Manager may be excessive or inadequate to meet final Mainland China tax liabilities on gains derived from PRC Securities. In case of any shortfall between the provisions and actual tax liabilities, which will be debited from the Sub-Fund's assets, the Sub-Fund's asset value will be adversely affected. Consequently, investors may be advantaged or disadvantaged depending upon the final outcome of how such gains will be taxed, the level of provision and when they subscribed and/or redeemed their Units in/from the relevant Sub-Fund. Please refer to the risk factor "Mainland China tax considerations" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

#### (I) APPENDIX IV – BEA UNION INVESTMENT RMB CORE BOND FUND

 Under the section headed "Investment Objective and Policy" in "APPENDIX IV", the last sentence in the sixth paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager."

#### (J) APPENDIX V – BEA UNION INVESTMENT ASIA PACIFIC MULTI INCOME FUND

1. Under the section headed "Investment Objective and Policy" in "APPENDIX V", the last sentence in the second paragraph is deleted in its entirety and replaced with the following:

"The BEA Union Investment Asia Pacific Multi Income Fund is not subject to any limitation on the portion of its Net Asset Value that may be invested in any one country or region in the Asia Pacific region, and may have substantial exposure related to China."

2. Under the section headed "**Risk Factors**" in "**APPENDIX V**", the risk factor "<u>Concentration risk/Asia Pacific market risk</u>" is deleted in its entirety and replaced with the following:

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#### "Concentration risk / Asia Pacific market risk

The Sub-Fund's investments are concentrated in the Asia Pacific region, which may have substantial exposure related to China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event adversely affecting the markets in the Asia Pacific region and/or China."

3. Under the section headed "Risk Factors" in "APPENDIX V", the risk factor "Emerging markets risk / currency risk" is deleted in its entirety and replaced with the following:

As the BEA Union Investment Asia Pacific Multi Income Fund will invest in debt securities issued by Asian issuers and denominated in Asian currencies, the BEA Union Investment Asia Pacific Multi Income Fund is also subject to, among others, emerging markets risks and currency risks. Please also refer to the risk factors "Emerging markets" and "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

# (K) APPENDIX VI – BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND

 Under the section headed "Investment Objective and Policy" in "APPENDIX VI", the third sentence in the second paragraph is deleted in its entirety and replaced with the following:

"The Asia Pacific region includes emerging markets as well as developed markets."

 Under the section headed "Risk Factors" in "APPENDIX VI", the risk factor "Risk relating to securities denominated in Asian currencies" is deleted in its entirety and replaced with the following:

"Risk relating to securities denominated in Asian currencies

The BEA Union Investment Asia Pacific Flexi Allocation Fund will invest in securities denominated in Asian currencies, the BEA Union Investment Asia Pacific Flexi Allocation Fund is also subject to, among others, emerging markets risks and currency risks as set out in the section headed "Risk Factors" in the main part of the Explanatory Memorandum."

#### (L) APPENDIX VIII – BEA UNION INVESTMENT CHINA GATEWAY FUND

1. Under the section headed "**Investment Objective and Policy**" in "**APPENDIX VIII**", the last sentence in the eighth paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager."

Under the section headed "Dealing Day and Dealing Deadline" in "APPENDIX VIII", the first paragraph is deleted in its entirety and replaced with the following:

"Each Business Day shall be a Dealing Day. If such day is not a day on which banks in Hong Kong and in Mainland China are open for normal banking business ("**HK & Mainland China Business Day**"), the immediately following HK & Mainland China Business Day shall be a Dealing Day."

### M) APPENDIX IX – BEA UNION INVESTMENT CHINA HIGH YIELD INCOME FUND

 Under the section headed "Investment Objective and Policy" in "APPENDIX IX", the first sentence in the first paragraph is deleted in its entirety and replaced with the following:

"The investment objective of the BEA Union Investment China High Yield Income Fund is to seek medium to long term capital growth and regular income by primarily investing in China high yield debt securities.

<sup>&</sup>quot;Emerging markets risk / currency risk

The Sub-Fund aims to provide medium to long term capital growth and regular income by primarily (i.e. at least 70% of its Net Asset Value) investing in high yield debt securities that are issued or guaranteed by entities which are incorporated in China or have significant operations in or assets in, or derive significant portion of revenue or profits from China."

2. Under the section headed "**Investment Objective and Policy**" in "**APPENDIX IX**", the fifth paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund will have no more than 20% aggregate exposure to onshore investments which may include no more than 20% of its assets in debt securities denominated in RMB and issued in Mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities that the BEA Union Investment China High Yield Income Fund will invest in will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade, below investment grade (rated as BB+ or below by a Mainland China credit rating agency) and non-rated Onshore Debt Securities including high yield bonds that meet the standards as determined by the Manager."

3. Under the section headed "**Risk Factors**" in "**APPENDIX IX**", the risk factor "<u>Concentration risk / China market risk</u>" is deleted in its entirety and replaced with the following:

#### "Concentration risk / China market risk

The Sub-Fund's investments are concentrated in specific geographical location, i.e. China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event adversely affecting the China market. Please also refer to the risk factor "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

4. Class A EUR (Hedged) (Accumulating) and Class A EUR (Hedged) (Distributing) Units denominated in Euro have been introduced in the Sub-Fund with an issue price of €10.00 per Unit (exclusive of preliminary charge, if any). Such Units will be subject to the same subscription and realisation details, fees, distribution policy, or where applicable of, and are included in references to, existing Class A (Hedged) Units, Class A (Hedged) (Accumulating) Units or Class A (Hedged) (Distributing) Units. Existing provisions of the Explanatory Memorandum shall be deemed to be modified and supplemented accordingly to provide for the issue of Class A EUR (Hedged) Units in the Sub-Fund in accordance with this Addendum.

#### (N) APPENDIX X – BEA UNION INVESTMENT ASIAN STRATEGIC BOND FUND

1. Under the section headed "**Investment Objective and Policy**" in "**APPENDIX X**", the first sentence in the first paragraph is deleted in its entirety and replaced with the following:

"The investment objective of the BEA Union Investment Asian Strategic Bond Fund is to seek medium to long term capital growth and regular income by primarily investing in Asian debt securities.

The Sub-Fund aims to provide medium to long term capital growth and regular income by primarily (i.e. at least 70% of its Net Asset Value) investing in debt securities that are (a) denominated in Asian currencies, or (b) issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia, and denominated in USD or other currencies including Asian currencies."

2. Under the section headed "**Investment Objective and Policy**" in "**APPENDIX X**", the last sentence in the fifth paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager."

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- 3. Under the section headed "**Investment Objective and Policy**" in "**APPENDIX X**", the first sentence in the sixth paragraph is deleted in its entirety and replaced with the following:
- "Although the Sub-Fund may invest substantially in debt securities related to China, the Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of Mainland China (i.e. "Dim Sum" bonds)."
- 4. Under the section headed "**Risk Factors**" in "**APPENDIX X**", the risk factor "<u>Concentration</u> risk / Asian market risk" is deleted in its entirety and replaced with the following:

The Sub-Fund is also subject to concentration risk / Asian market risk, and may have substantial exposure related to China. Please refer to the risk factors "Concentration risk/Asian market risk" and "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

# (O) APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022 and APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023

 Under the section headed "Investment Objective and Policy" in "APPENDIX XII" and "APPENDIX XIII", the last sentence in the seventh paragraph is deleted in its entirety and replaced with the following:

"The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager."

# (P) ANNEX A – SHANGHAI-HONG KONG STOCK CONNECT AND SHENZHEN-HONG KONG STOCK CONNECT (COLLECTIVELY THE "STOCK CONNECTS")

1. Under the section headed "ANNEX A", the last sentence in the first paragraph is deleted in its entirety and replaced with the following:

"The aim of Stock Connects is to achieve mutual stock market access between Mainland China and Hong Kong."

- 2. [not applicable]
- 3. Under the section headed "ANNEX A", the second last paragraph is deleted in its entirety and replaced with the following:

"On the other hand, since the relevant Sub-Fund is carrying out Northbound trading through securities brokers in Hong Kong but not Mainland Chinese brokers, therefore they are not protected by the China Securities Investor Protection Fund (中國投資者保護基金) in Mainland China."

#### (Q) ANNEX B - CHINA INTERBANK BOND MARKET

1. The section headed "ANNEX B" is deleted in its entirety and replaced with the following:

#### "China Interbank Bond Market

#### Overview

Offshore institutional investors (such as the relevant Sub-Fund) can invest in Mainland China's interbank bond markets ("**China Interbank Bond Market**") via the Foreign Direct Access Regime (as defined below) and/or the Bond Connect (as defined below).

<sup>&</sup>quot;Concentration risk / Asian market risk

Investment in China Interbank Bond Market via Foreign Direct Access Regime

Pursuant to the "Announcement (2016) No 3" issued by the People's Bank of China ("**PBOC**") (中國人民銀行公告 [2016]第3號) on 24 February 2016, offshore institutional investors can invest in China Interbank Bond Market ("**Foreign Direct Access Regime**") subject to other rules and regulations as promulgated by the Mainland Chinese authorities, i.e., PBOC and the State Administration of Foreign Exchange ("**SAFE**"). Such rules and regulations may be amended from time to time and include (but are not limited to):

- (i) the "Implementation Rules for Filing by Offshore Institutional Investors for Investment in Interbank Bond Markets" (境外機構投資者投資銀行間債券市場備案管理實施細則) issued by the Shanghai Head Office of PBOC on 27 May 2016;
- (ii) the "Circular concerning the Offshore Institutional Investors' Investment in Interbank bond market in relation to foreign currency control" (國家外匯管理局關於境外機構投資者投資銀行間債券市場有關外匯管理問題的通知) issued by SAFE on 27 May 2016; and
- (iii) any other applicable regulations promulgated by the relevant authorities.

Under the prevailing regulations in Mainland China, offshore institutional investors who wish to invest directly in China Interbank Bond Market may do so via an onshore settlement agent, who will be responsible for making the relevant filings and account opening with the relevant authorities. There is no quota limitation.

In terms of fund remittance, offshore investors (such as the relevant Sub-Fund) may remit investment principal in RMB or foreign currency into Mainland China for investing in the China Interbank Bond Market. An investor will need to remit investment principal matching at least 50% of its anticipated investment size within nine months after the completion of filing with the Shanghai Head Office of PBOC, or else an updated filing will need to be made through the onshore settlement agent. For repatriation, where the Sub-Fund repatriates funds out of Mainland China, the ratio of RMB to foreign currency ("Currency Ratio") should generally match the original Currency Ratio when the investment principal was remitted into Mainland China, with a maximum permissible deviation of 10%.

Investment in China Interbank Bond Market via Northbound Trading Link under Bond Connect

Bond Connect is a new initiative launched in July 2017 for mutual bond market access between Hong Kong and Mainland China ("Bond Connect") established by China Foreign Exchange Trade System & National Interbank Funding Centre ("CFETS"), China Central Depository & Clearing Co., Ltd, Shanghai Clearing House, and Hong Kong Exchanges and Clearing Limited and Central Moneymarkets Unit.

Bond Connect is governed by rules and regulations as promulgated by the Mainland Chinese authorities. Such rules and regulations may be amended from time to time and include (but are not limited to):

- (i) the "Interim Measures for the Administration of Mutual Bond Market Access between Mainland China and Hong Kong (Decree No.1 [2017])" (內地與香港債券市場互聯互通合作管理暫行辦法(中國人民銀行令[2017]第1號)) issued by the PBOC on 21 June 2017;
- (ii) the "Guide on Registration of Overseas Investors for Northbound Trading in Bond Connect" (中國人民銀行上海總部「債券通」北向通境外投資者准入備案業務指引) issued by the Shanghai Head Office of PBOC on 22 June 2017; and
- (iii) any other applicable regulations promulgated by the relevant authorities.

Under the prevailing regulations in Mainland China, eligible offshore investors will be allowed to invest in the bonds circulated in the China Interbank Bond Market through the northbound trading of Bond Connect ("**Northbound Trading Link**"). There will be no investment quota for Northbound Trading Link.

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Under the Northbound Trading Link, eligible offshore investors are required to appoint the CFETS or other institutions recognised by the PBOC as registration agents to apply for registration with the PBOC.

Pursuant to the prevailing regulations in Mainland China, an offshore custody agent recognised by the Hong Kong Monetary Authority (currently, the Central Moneymarkets Unit) shall open omnibus nominee accounts with the onshore custody agent recognised by the PBOC (currently, the China Securities Depository & Clearing Co., Ltd and Interbank Clearing Company Limited). All bonds traded by eligible offshore investors will be registered in the name of Central Moneymarkets Unit, which will hold such bonds as a nominee owner.

#### Mainland China tax implications

By investing in debt securities via the China Interbank Bond Market, a Sub-Fund may be subject to withholding and other taxes imposed in Mainland China. Please refer to the risk factor entitled "Mainland China tax considerations" under the "RISK FACTORS" section for details.

Currently there is no specific guidance imposed by the Mainland Chinese tax authorities on the treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by offshore institutional investors.

In light of the above-mentioned uncertainty and in order to meet the potential tax liability for gains on disposal of debt securities via the China Interbank Bond Market, the Manager reserves the right to vary the provision for the withholding tax on such gains or income.

Upon any future resolution of the above-mentioned uncertainty or further changes to the tax law or policies, the Manager will, as soon as practicable, make relevant adjustments to the amount of tax provision (if any) as they consider necessary. The amount of any such tax provision will be disclosed in the accounts of the Sub-Fund.

Unitholders should seek their own tax advice on their own tax position with regard to their investment in the relevant Sub-Fund."

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31 August 2020

# BEA Union Investment Series (the "Fund")

### Fourth Addendum to the Explanatory Memorandum of the Fund dated November 2019

# Important

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020, the Second Addendum dated 30 April 2020 and the Third Addendum dated 30 April 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 31 August 2020:

#### (A) Establishment of BEA Union Investment Asian Bond Target Maturity Fund 2023

 After "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023", Appendix XIV shall be inserted as follows:

#### "APPENDIX XIV

#### BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2023

# Introduction

BEA Union Investment Asian Bond Target Maturity Fund 2023 invests primarily in USD denominated debt securities that are issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia.

The Sub-Fund will have an investment period of up to approximately 3.1 calendar years and will be terminated automatically at the end of the investment period, which is expected to be on or around 4 October 2023 (the "Maturity Date"). Around six months before its maturity, the Sub-Fund will make an early partial repayment (currently expected to be between 30% and 50% of the Sub-Fund's prevailing Net Asset Value) to Unitholders as part of the interim distribution for the relevant month. Consequently making such early partial repayment will immediately, substantially and correspondingly reduce the Net Asset Value per Unit of the Sub-Fund but there will be no change in the number of Units held by Unitholders. Although Unitholders may realise their Units at any time before the Sub-Fund's Maturity Date, they may be subject to a downward pricing adjustment of up to 3% on the Sub-Fund's NAV if net realisation on a particular day exceeds the predefined threshold as determined by the Manager from time to time for realisations before the Sub-Fund's maturity. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors.

Units of each unit class in the BEA Union Investment Asian Bond Target Maturity Fund 2023 will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asian Bond Target Maturity Fund 2023 will be such date or period as may be determined by the Manager.

The Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions after the Launch Period. At any time following any closure of the Sub-Fund after the Launch Period, the Manager may also determine to re-open the Sub-Fund to subsequent subscriptions, without any prior notice to existing Unitholders. Notwithstanding the above, Unitholders may continue to realise their Units at any time, including after the Sub-Fund has been closed to subsequent subscriptions, in accordance with the procedures defined in this Appendix. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

The base currency of the BEA Union Investment Asian Bond Target Maturity Fund 2023 is US\$.

#### **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asian Bond Target Maturity Fund 2023 is, on a best effort basis, to seek regular income from the close of the Launch Period up to the BEA Union Investment Asian Bond Target Maturity Fund 2023's Maturity Date and to seek to return the capital of the BEA Union Investment Asian Bond Target Maturity Fund 2023 (through early partial repayment and at maturity) by investing primarily in Asian fixed income-related securities.

The BEA Union Investment Asian Bond Target Maturity Fund 2023 aims to provide regular income by investing primarily (i.e. at least 70% of its Net Asset Value) in USD denominated debt securities that are issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia. The debt securities as described above are hereinafter referred to as "**Debt Securities**". For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes.

The BEA Union Investment Asian Bond Target Maturity Fund 2023 aims to be fully invested in order to achieve its investment objectives and strategies, and intends to invest in Debt Securities that distribute regular coupons and have maturities on or before the Maturity Date of the Sub-Fund.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

Debt Securities in which the Sub-Fund will invest will not be subject to any minimum credit rating requirements. The Sub-Fund will normally invest at least 40% of its Net Asset Value in investment grade Debt Securities (rated as Baa3, or Prime for short-term Debt Securities below one year, or above by Moody's Investor Services, Inc. or equivalent rating by other recognised rating agencies). The Sub-Fund may also invest substantially (i.e. up to 60% of its Net Asset Value) in below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its Net Asset Value in debt instruments with loss-absorption features including senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 10% of its Net Asset Value in debt securities denominated in RMB and issued in Mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a Mainland China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

Although the Sub-Fund may invest substantially in debt securities related to China, the Sub-Fund may invest less than 30% of its Net Asset Value in debt securities denominated in RMB and issued outside of Mainland China (i.e. "Dim Sum" bonds). The Sub-Fund will have less than 30% aggregate exposure to investments denominated in RMB including Onshore Debt Securities and Dim Sum bonds.

The Sub-Fund will not invest more than 10% of its Net Asset Value in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the debt security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, it will be classified as non-rated.

The Sub-Fund aims to invest in Debt Securities that have maturities on or before the Maturity Date of the Sub-Fund. Proceeds received from instruments maturing before the Maturity Date shall be reinvested or held in term deposits, short-term debt instruments, US Treasury bills/notes, money market instruments, and other cash or cash equivalents at the Manager's discretion. Therefore, in the six-month period immediately preceding the Maturity Date, the Sub-Fund may invest more than 30% of its Net Asset Value in term deposits, short-term debt instruments, US Treasury bills/notes and/or money market instruments. Further, in the three-month period immediately preceding the Maturity Date, the Sub-Fund may invest more than 30% (and eventually up to 100%, depending on prevailing market conditions) of its Net Asset Value in cash or cash equivalents solely for the purpose of facilitating a timely realisation of the Sub-Fund's investments at market value, and in order to ensure that Unitholders receive their investment proceeds, as at the Maturity Date.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its Net Asset Value in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Term of the Sub-Fund

It is expected that the BEA Union Investment Asian Bond Target Maturity Fund 2023 will have an investment period of up to approximately 3.1 calendar years. The BEA Union Investment Asian Bond Target Maturity Fund 2023 will be terminated automatically at the end of the investment period, namely the Maturity Date, and Unitholders will be given one month's prior written notice of such termination. All Units of the BEA Union Investment Asian Bond Target Maturity Fund 2023 will be compulsorily redeemed at the Maturity Date and proceeds will be distributed to Unitholders (who hold Units of the Sub-Fund as at the Maturity Date) according to the then Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2023. Any costs associated with such termination will be borne by the BEA Union Investment Asian Bond Target Maturity Fund 2023. Costs associated with such termination are estimated to be approximately HK\$100,000 and shall be amortised over the period from the close of Launch Period up to the Maturity Date.

#### Early Partial Repayment in April 2023

In order to achieve its investment objectives and strategies, the BEA Union Investment Asian Bond Target Maturity Fund 2023 will invest in Debt Securities which may have a date to maturity shorter than or the same as its investment period.

It is expected by April 2023 (i.e. around six months preceding the Maturity Date), certain underlying investments may have matured before the respective Record Date (expected to be 14 April 2023) of the interim distribution period ending on the last day of March 2023. The proceeds from such matured securities will have to be re-invested in shorter-dated securities with potentially lower return or deposited as cash until the Maturity Date. For the purpose of mitigating such re-investment risk, the Sub-Fund will make an early partial repayment (currently expected to be between 30% and 50% of the Sub-Fund's prevailing Net Asset Value) to Unitholders as part of the interim distribution for the one-month period ending on the last day of March 2023. The portion of such early partial repayment arrangement is at the Manager's discretion depending on prevailing market conditions (e.g. availability of matured investments' proceeds, cash flow consideration, and quality of shorter-dated securities for re-investment). The early partial repayment will not incur additional cost to the Sub-Fund. While the Sub-Fund's total Net Asset Value will be reduced correspondingly after the early partial repayment, the Manager does not expect the impact to the Sub-Fund's ongoing charges to be significant given the key fixed costs have been accrued evenly and hence proportionately borne by investors throughout the tenor of the Sub-Fund.

The early partial repayment is for one time and Unitholders will be notified in advance (in March 2023). As part of the interim distribution, the early partial repayment will be made in accordance with the procedures defined under the heading "Distributions" in this Appendix. Unitholders whose names are entered on the register of Unitholders on the relevant Record Date (expected to be 14 April 2023) will be entitled to such payment. Consequently making such early partial repayment will immediately, substantially and correspondingly reduce the Net Asset Value per Unit of the Sub-Fund but there will be no change in the number of Units held by Unitholders. Details of the early partial repayment (and interim distribution, if any) will also be announced after the relevant Record Date and available from the Manager's website: www.bea-union-investment.com (this website has not been reviewed or authorized by the SFC).

Unitholders should note that while approximately between 30% and 50% of the Sub-Fund's prevailing NAV will be distributed to relevant Unitholders approximately six months before the Sub-Fund's maturity, there will be no change to the investment period of the Sub-Fund as a result of the early partial repayment and the Sub-Fund will be terminated automatically on the Maturity Date. As such, Unitholders should take note of the scheduled distributions within the investment period and the term of the Sub-Fund before deciding whether investment in the Sub-Fund is suitable for them.

Although Unitholders may realise their Units at any time before the Sub-Fund's Maturity Date in accordance with the procedures defined in this Appendix, they may be subject to a downward pricing adjustment of up to 3% on the Sub-Fund's NAV if net realisation on a particular day exceeds the predefined threshold as determined by the Manager from time to time. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors. Unitholders should note the associated risks such as "Limited duration risk" and "Substantial realisations risk" for realisations before the Sub-Fund's maturity. Please refer to the sections headed "Pricing Adjustment Mechanism ("swing pricing")" and "Risk Factors" in this Appendix for details.

# Use of Derivatives / Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of its Net Asset Value.

Please refer to the section headed "**Risk Factors**" in the main part of the Explanatory Memorandum for the general risks and the "**Risk Factors**" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asian Bond Target Maturity Fund 2023.

# **Available Classes and Currency Denomination**

Class A USD (Distributing), Class A HKD (Distributing), Class A AUD (Hedged) (Distributing), Class A RMB (Hedged) (Distributing), Class I USD (Distributing) and Class I HKD (Distributing) Units are currently available for issue to investors.

References to Class A Units include Class A USD (Distributing) and Class A HKD (Distributing) Units; references to Class A (Hedged) Units include Class A AUD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; and references to Class I Units include Class I USD (Distributing) and Class I HKD (Distributing) Units.

References to Class A (Distributing) Units include Class A USD (Distributing) and Class A HKD (Distributing) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; and references to Class I (Distributing) Units include Class I USD (Distributing) and Class I HKD (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

#### **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price

(exclusive of preliminary charge, if any)

During the Launch Period:

Class A USD (Distributing) Units: US\$10.00 per Unit Class A HKD (Distributing) Units: HK\$100.00 per Unit Class A AUD (Hedged) (Distributing) Units: AU\$10.00

Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period (if applicable): at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Initial Investment Amount

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100.000 Class A (Hedged) (Distributing) Units: US\$10,000 (or its equivalent) Class I USD (Distributing) Units: US\$1,000,000 Class I HKD (Distributing) Units: HK\$10,000,000

Minimum Subsequent Investments Amount (only applicable where the BEA Union Investment Asian Bond Target Maturity Fund 2023 is open (or has been re-opened) to subsequent subscriptions after the close of the Launch Period)

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000 Class A (Hedged) (Distributing) Units: US\$10,000 (or its equivalent)

Class I USD (Distributing) Units: US\$500,000 Class I HKD (Distributing) Units: HK\$5,000,000

Minimum Holding

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000 Class A (Hedged) (Distributing) Units: US\$10,000 (or its equivalent) Class I USD (Distributing) Units: US\$1,000,000

Class I HKD (Distributing) Units: HK\$10,000,000

Minimum Realisation Amount

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000 Class A (Hedged) (Distributing) Units: US\$10,000 (or its equivalent)

Class I USD (Distributing) Units: US\$500.000 Class I HKD (Distributing) Units: HK\$5,000,000 Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

All Classes: up to 3%#

Realisation Charge (% of realisation price) All Classes: Nil#

#In order to mitigate any adverse impact to the Sub-Fund due to net subscriptions or realisations from Unitholders which exceed the pre-defined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher or lower by no more than 3% in certain situations. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors. Such pricing adjustment will apply to all classes of Units of the Sub-Fund equally. All transactions on that Dealing Day will adopt the adjusted Net Asset Value. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit. As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the reopened period) and before the Sub-Fund's maturity.

Further, investors may be subject to fiscal charges adjustment when they realise Units of the Sub-Fund.

For details, please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum.

Conversion Charge (% of issue price of new Units)

Management Fee (% of Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2023)

Trustee Fee (% of Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2023)

Registrar's Fee (% of Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2023)

Holders Servicing Fee (% of Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2023)

Distribution policy

All Classes: Not applicable

Class A and Class A (Hedged) Units: 0.6% p.a. Class I Units: 0.4% p.a.

Current fee payable for all Classes: 0.045% p.a.

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

All Classes: Nil

\*Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asian Bond Target Maturity Fund 2023 are estimated to amount to HK\$100,000 and will be borne by the BEA Union Investment Asian Bond Target Maturity Fund 2023 and deducted during the course of the first year following its launch.

### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# Pricing Adjustment Mechanism ("swing pricing")

Please refer to the sub-section "**Adjustment of Prices**" under the section headed "**VALUATION**" in the main part of the Explanatory Memorandum for details relating to swing pricing.

As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the re-opened period) and before the Sub-Fund's maturity.

### **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD (based on prevailing market exchange rates in consultation with the Trustee) or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### **Conversion of Units**

Conversion of Units in BEA Union Investment Asian Bond Target Maturity Fund 2023 into Units of other Sub-Funds of BEA Union Investment Series, conversion of Units in other Sub-Funds of BEA Investment Series into Units in BEA Union Investment Asian Bond Target Maturity Fund 2023, and conversion of Units between the Unit classes within BEA Union Investment Asian Bond Target Maturity Fund 2023 are not permitted.

#### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such Units. It is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

For each financial year, interim distributions (if any) will be distributed in respect of each onemonth period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date"). In respect of the interim distribution for one-month period ending on the last day of August 2023, it is the Manager's current intention to make such distribution together with the redemption proceeds at the Sub-Fund's maturity.

For Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD (based on prevailing market exchange rates in consultation with the Trustee). For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following the corresponding Interim Accounting Period or Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Period. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date at the Manager's website and payment of such distribution will be made within 10 Business Days from the Record Date.

In respect of the interim distribution for the one-month period ending on the last day of March 2023, the Sub-Fund will make an early partial repayment to Unitholders as part of such interim distribution. Please refer to the section headed "Early Partial Repayment in April 2023" in this Appendix for details.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

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#### **Mainland China Tax Provisions**

For further details relating to Mainland China taxes and the associated risks, please refer to the risk factor entitled "Mainland China tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any Mainland China taxes payable by the Sub-Fund on interest from debt securities issued in Mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108, Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in Mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in Mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the Mainland Chinese tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

#### Valuation

Valuation Days for the BEA Union Investment Asian Bond Target Maturity Fund 2023 are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### Risk Factors

#### Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Limited duration risk

The duration of the Sub-Fund is limited (i.e. up to the Maturity Date). Neither the income nor the capital of the Sub-Fund is guaranteed at or before maturity. Realisation of Units prior to the Maturity Date will be subject to the value of the portfolio of instruments held by the Sub-Fund. Therefore, realisation proceeds may be lower or higher than the investors' initial investments and there is no guarantee that the investor will receive the full amount of their original investment. There are risks that the Sub-Fund may not make any distribution and investors may not recoup the original amount invested in the Sub-Fund during the investment period as well as at the Maturity Date. Investors should also note the risks pertaining to the fixed time horizon of the Sub-Fund (see also "Reinvestment risk", "Risk associated with early partial repayment", "Substantial realisations risk", "Early termination risk" and "Limited subscription risk" below) in deciding whether investment in the Sub-Fund is suitable for them.

Deterioration in the liquidity of the Sub-Fund's underlying investments may also affect the Sub-Fund's ability to pay out realisation or termination proceeds to investors.

#### Reinvestment risk

The Sub-Fund's investments may mature prior to the Maturity Date (or investments may be sold prior to maturity if the Manager believes it will suffer a deterioration in credit quality over time) in which case any return of principal will need to be re-invested in replacement shorter-dated securities or deposited as cash. Shorter-dated securities or cash may not offer as high a return as the securities they replace.

The closer the Sub-Fund is to the Maturity Date, the greater the investment in replacement shorter-dated securities (with progressively shorter maturities) and cash.

In the three-month period immediately preceding the Maturity Date, the Sub-Fund may hold a significant amount of cash or cash equivalents (and eventually up to 100% in cash).

#### Risks associated with early partial repayment

The Sub-Fund will return approximately between 30% and 50% of its prevailing Net Asset Value to Unitholders around six months preceding the Maturity Date, from the principal received from underlying investments that matured before the respective Record Date (expected to be 14 April 2023) of the interim distribution period ending on the last day of March 2023. Consequently the Net Asset Value of the Sub-Fund will be immediately, substantially and correspondingly reduced while the cash level of the Sub-Fund will also fall temporarily. Although the remaining securities in the Sub-Fund will gradually mature before the Maturity Date, Unitholders should note that such early partial repayment (i.e. return of cash to Unitholders as interim distribution) may result in the Sub-Fund being temporarily concentrated with fewer underlying investments which may also affect the overall liquidity of the Sub-Fund.

While early partial repayment aims to mitigate the risk of re-investing the proceeds from matured securities to shorter-dated securities with potentially lower return, Unitholders should also note that as the Sub-Fund will no longer generate income from the funds distributed to investors under the early partial repayment, each of the remaining monthly distributions (after the early partial repayment is made) will be less than the previous monthly distributions received.

Upon receiving the early partial repayment, Unitholders should also note that they will be subject to various risks related to their respective investments when they reinvest proceeds from the early partial repayment in other investment vehicles and they may not be able to enjoy the same rate of return if they reinvest in such other investments.

#### Substantial realisations risk

If there are substantial realisations within a short period of time, the Sub-Fund may need to liquidate some positions prematurely at an inopportune time or on unfavourable terms. The value of the Sub-Fund may therefore be adversely affected. In addition, the resulting decrease in the size of the Sub-Fund may immediately increase the ongoing charges of the Sub-Fund as a percentage of its Net Asset Value and may have an adverse impact on investors' return. Substantial realisations may cause the size of the Sub-Fund to shrink significantly and trigger the Sub-Fund to be early terminated (see "Early termination risk" below).

Realisations may also dilute the Sub-Fund's assets due to dealing and other costs associated with the trading of underlying securities. If net realisation exceeds the predefined threshold as determined by the Manager from time to time, the Manager may downward adjust the realisation price of the Sub-Fund in an attempt to minimize the potentially dilutive effects of dealing on the Sub-Fund's assets on such Dealing Day. Consequently, investors will redeem at a lower realisation price.

Investors should note that the occurrence of substantial realisations, which may in turn trigger a pricing adjustment, is not predictable. Consequently, it is not possible to accurately predict how frequent such pricing adjustments will need to be made. Adjustments may be greater than or less than the actual charges incurred. If the adjustments made are less than the actual charges incurred, the difference will be borne by the Sub-Fund. Investors should also be aware that pricing adjustment may not always, or fully, prevent the dilution of the Sub-Fund's assets.

#### Early termination risk

The Sub-Fund may be liquidated on the occurrence of certain events as set out in the section "Termination of the Fund or any Sub-Fund" in the main part of the Explanatory Memorandum (e.g. the net asset value of the Sub-Fund falls below HK\$80 million). Unitholders will be given three months' prior written notice of such termination. Any costs associated with early termination will be borne by the Sub-Fund. Upon termination of the Sub-Fund, all the assets of the Sub-Fund will be realised and the net proceeds thereof which are available for distribution will be distributed to relevant Unitholders with reference to the number of Units held by them. Unitholders should note that the amount distributed to them may be less than the amount of their initial investment.

#### Limited subscription risk

With regard to the Sub-Fund's Launch Period, the Manager may at its discretion not to issue any Unit in the event that (i) the combined minimum aggregate investment of US\$50 million (or such minimum amount as may be determined by the Manager at its sole discretion) is not received during the Launch Period; or (ii) the Manager, in its sole discretion is of the opinion that it is not in the best interests of investors or not commercially viable to proceed with such launch. In such case, investors will be informed and any subscription monies shall be promptly returned to them in full (without any interest) less any applicable bank charges, after the close of the Launch Period.

Investors should also note that, after the end of the Launch Period, the Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions. No subsequent subscription to the Sub-Fund will be accepted during such closure. However, the Manager retains the discretion to subsequently re-open the Sub-Fund to any subsequent subscription(s), without any prior notice to existing Unitholders. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

#### Risks associated with debt securities

The Sub-Fund is subject to risks associated with debt securities. Investor should also note that the Sub-Fund may invest substantially in below investment grade or non-rated debt securities. Such debt securities are generally subject to lower liquidity, higher volatility and greater risk of loss of principal and interest than higher-rated debt securities because of reduced credit worthiness, liquidity and greater chance of default. Please also refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of Mainland China but denominated in RMB) market risks", "Risks associated with China interbank bond market" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk, and may have substantial exposure related to China. Please refer to the risk factors "Concentration risk/Asian market risk" and "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Currency risk

The Sub-Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "**Risk Factors**" in the main part of the Explanatory Memorandum.

#### Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Distribution risk

It is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. A positive distribution yield also does not imply a positive return.

#### Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Money market investments risk

Insofar as the Sub-Fund invests in term deposits, short-term debt instruments, US Treasury bills/notes and/or money market instruments and particularly within 6 months before the Maturity Date (depending on prevailing market conditions), investors should note that such investments are neither insured nor guaranteed by any government, government agencies or government-sponsored agencies or any bank guarantee fund. The Sub-Fund does not guarantee a stable net asset value in such circumstances. The performance of the Sub-Fund may be affected by changes in money market rates, economic and market conditions and in legal, regulatory and tax requirements. In a low interest rate environment or during adverse market conditions, any existing investments in money market instruments by the Sub-Fund may effectively result in negative yields, which may adversely impact the net asset value of the Sub-Fund. The Sub-Fund is not subject to the supervision of the Hong Kong Monetary Authority. Moreover, the holding of Units in the Sub-Fund is not the same as placing funds on deposit with a bank or deposit-taking company. There is no obligation for the Manager to redeem Units in the Sub-Fund at their issue price.

#### Currency hedging risk

The Sub-Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "**Risk Factors**" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "**Risk Factors**" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asian Bond Target Maturity Fund 2023, due to its possible exposure to USD denominated debt securities which are concentrated in Asia, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asian Bond Target Maturity Fund 2023 as a medium to high risk investment."

 In the table headed "SUMMARY OF EXPENSES AND CHARGES", the information relating to BEA Union Investment Asian Bond Target Maturity Fund 2023 shall be inserted after "BEA Union Investment Asian Corporate Target Maturity Fund 2023" as follows:

	Management Fee			Trustee Fee			Holders Servicing Fee					
	Class A/ Class A (Hedged)	Class H	Class I	Class P	Class A/ Class A (Hedged)	Class H	Class I	Class P	Class A/ Class A (Hedged)	Class H	Class I	Class P
BEA Union Investment Asian Bond Target Maturity Fund 2023	0.6% p.a.	N/A	0.4% p.a.	N/A	0.045% p.a.	N/A	0.045% p.a.	N/A	Nil	N/A	Nil	N/A

3. In the table headed "SUMMARY OF EXPENSES AND CHARGES", the information relating to "Preliminary Charge" is deleted in its entirety and replaced with the following:

Preliminary Charge	For Class A and Class A (Hedged) Units – up to 5% of the issue price of such Units (except for BEA Union Investment Asian Bond Target Maturity Fund 2022*, BEA Union Investment Asian Corporate Target Maturity Fund 2023* and BEA Union Investment Asian Bond Target Maturity Fund 2023*, which will be up to 3% of the issue price of such Units) For Class H Units – up to 5% of the issue price of such Units For Class I Units – up to 3% of the issue price of such Units (except for BEA Union Investment Asian Bond and Currency Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment China Phoenix Fund and BEA Union Investment China A-Share Equity Fund, which will be nil) For Class P Units – up to 5% of the issue price of such Units

4. In the table headed "SUMMARY OF EXPENSES AND CHARGES", 0the information relating to "Realisation Charge" is deleted in its entirety and replaced with the following:

Asian Bond Target Maturity Fund 2022*#, BEA Union Investmer Asian Corporate Target Maturity Fund 2023*# and BEA Unio Investment Asian Bond Target Maturity Fund 2023*#): For Class A, Class A (Hedged) and Class H Units – 0.5% of the		
For Class I Units (other than for BEA Union Investment Chir A-Share Equity Fund*) – 0.5% of the realisation price of suc Units for holding period of less than 1 year; and nil for holdin period of 1 year or more.  ^ For all classes of Units for BEA Union Investment Asian Bond Target Maturity Fund 2022 – 1.5% of the realisation price of such Units  + For all classes of Units for BEA Union Investment Asian Corporate Target Maturity Fund 2023 and BEA Union Investment Asian Bond Target Maturity Fund 2023 – Nil.	Realisation Charge	For Class A, Class A (Hedged) and Class H Units – 0.5% of the realisation price of such Units, but currently waived. For Class I Units (other than for BEA Union Investment China A-Share Equity Fund*) – 0.5% of the realisation price of such Units for holding period of less than 1 year; and nil for holding period of 1 year or more.  ^ For all classes of Units for BEA Union Investment Asian Bond Target Maturity Fund 2022 – 1.5% of the realisation price of such Units  * For all classes of Units for BEA Union Investment Asian Corporate Target Maturity Fund 2023 and BEA Union Investment Asian Bond Target Maturity Fund 2023 – Nil.  * For Class I and Class P Units for BEA Union Investment China

31 August 2020

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# BEA Union Investment Series (the "Fund")

# Third Addendum to the Explanatory Memorandum of the Fund dated November 2019

# Important

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020 and the Second Addendum dated 30 April 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

# The following amendments to the Explanatory Memorandum are effective from 30 April 2020:

# (A) VALUATION

- Under the section headed "VALUATION", point (c) is deleted in its entirety and replaced with the following:
- " (c) if no net asset value, bid and offer prices or price quotations are available as provided in paragraphs (a) and (b) above, the value of the relevant investment shall be certified by such firm or institution making a market in such investment as may be appointed for such purpose by the Manager or, if the Trustee so requires, by the Manager after consultation with the Trustee;"
- 2. Under the section headed "VALUATION", point (f) is deleted in its entirety and replaced with the following:
- " (f) notwithstanding the foregoing, the Manager may with the consent of the Trustee adjust the value of any investment or permit some other method of valuation to be used if, having regard to currency, applicable rate of interest, maturity, marketability and other considerations the Manager deems relevant, it considers that such adjustment or use of such other method is required to reflect the fair value of the investment. For instance, where the market value of an investment is unavailable or where the Manager reasonably believes that no reliable price exists or the most recent price available does not reflect a price the relevant Sub-Fund would expect to receive upon the current sale of the investment, the Manager may value the investment at a price which the Manager believes reflects a fair and reasonable price for that investment in the prevailing circumstances;"

# (B) SCHEDULE I – INVESTMENT AND BORROWING RESTRICTIONS

The following amendments are made to the section headed "SCHEDULE I":

 Under the sub-section headed "1. Investment limitations applicable to each Sub-Fund", the first sentence is deleted in its entirety and replaced with the following:

"No holding of any security may be acquired for or added to a Sub-Fund which would result in and no cash deposits may be made which would result in:-"

2. The first sentence in sub-paragraph 1(f) is deleted in its entirety and replaced with the following:

"the value of the Sub-Fund's total holding of Government and other public securities of the same issue exceeding 30% of the latest available Net Asset Value of such Sub-Fund (subject to the foregoing statement, the Sub-Fund may invest all of its assets in Government and other public securities in at least six different issues)."

- 3. Sub-paragraph 1(g) is deleted in its entirety and replaced with the following:
- " (g) with respect to BEA Union Investment Asian Bond and Currency Fund and BEA Union Investment China A-Share Equity Fund, more than 10% of the Net Asset Value of the relevant Sub-Fund may consist of shares or units in other open ended unit trusts or mutual funds ("managed funds") other than interests in real estate investment trusts that are listed on a stock exchange ("REITs") provided that no investment may be made in a managed fund managed by the Manager or any of its connected persons if such investment would result in an increase in the overall total of the preliminary charge, manager's fee or other costs and charges borne by the Unitholders of the relevant Sub-Fund; and"
- 4. The first sentence in proviso (bb) of sub-paragraphs 1(g) and 1(ga) is deleted in its entirety and replaced with the following:

"unless otherwise disclosed in the Appendix of a Sub-Fund, the investment by a Sub-Fund in a Qualified Exchange Traded Fund may be considered and treated as listed securities for the purposes of and subject to the requirements in sub-paragraphs 1(a), (b) and (d) of this Schedule."

- 5. Sub-paragraph 3.3 is deleted in its entirety and replaced with the following:
- "3.3 Subject to sub-paragraphs 3.2 and 3.4 of this Schedule I, a Sub-Fund may invest in financial derivative instruments provided that the exposure to the underlying assets of the financial derivative instruments, together with the other investments of the Sub-Fund, may not in aggregate exceed the corresponding investment restrictions or limitations applicable to such underlying assets and investments as set out in sub-paragraphs 1(a), (b), (c), (f) and (g) or, as the case may be, sub-paragraphs 1(ga)(i) and 1(ga)(ii), provisos (A) to (C) and (cc) of sub-paragraphs 1(g) and 1(ga), and sub-paragraph 2(b) of this Schedule I."
- 6. Sub-paragraph 3.6(a) is deleted in its entirety and replaced with the following:
- " (a) in the case of financial derivative instruments transactions which will, or may at the Sub-Fund's discretion, be cash settled, the Sub-Fund shall at all times hold sufficient assets that can be liquidated within a short timeframe to meet the payment obligation; and"
- 7. Sub-paragraph 5(e) is deleted in its entirety and replaced with the following:
- " (e) Diversification the collateral is appropriately diversified so as to avoid concentrated exposure to any single entity and/or entities within the same group. A Sub-Fund's exposure to the issuer(s) of the collateral should be taken into account in compliance with the investment restrictions and limitations set out in sub-paragraphs 1(a), 1(b), 1(c), 1(f) and 1(g) or, as the case may be, sub-paragraphs 1(ga)(i) and 1(ga)(ii) and provisos (A) to (C) of sub-paragraphs 1(g) and 1(ga) and sub-paragraph 2(b) of this Schedule I;"

# (C) BEA UNION INVESTMENT CHINA A-SHARE EQUITY FUND

 Under the section headed "Fees" in "APPENDIX III – BEA UNION INVESTMENT CHINA A-SHARE EQUITY FUND", the following information is inserted immediately after "Realisation Charge":

"Conversion Charge (% of issue price of new Units)" All classes: Up to 2.0%

2. In the table headed "SUMMARY OF EXPENSES AND CHARGES", the information relating to "Charges on converting between Sub-Funds" is deleted in its entirety and replaced with the following:

Charges on converting between Sub-Funds	For all classes of Units – currently, the aggregate of the realisation charge and preliminary charge payable on a conversion from one Sub-Fund to another Sub-Fund will not exceed 2% of the issue price of the new Units.
--------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

#### (D) BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022

 Under the section headed "Investment Objective and Policy" in "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022", the first sentence in the eighth paragraph is deleted in its entirety and replaced with the following:

"Although the Sub-Fund may invest substantially in debt securities related to China, the Sub-Fund may invest less than 30% of its assets in debt securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds)."

 Under the section headed "Risk Factors" in "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022", the risk factor "Concentration risk/Asian market risk" is deleted in its entirety and replaced with the following:

The Sub-Fund is also subject to concentration risk/Asian market risk, and may have substantial exposure in China. Please refer to the risk factors "Concentration risk/Asian market risk" and "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum."

# (E) BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023

 Under the section headed "Investment Objective and Policy" in "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023", the first sentence in the eighth paragraph is deleted in its entirety and replaced with the following:

"Although the Sub-Fund may invest substantially in debt securities related to China, the Sub-Fund may invest less than 30% of its Net Asset Value in debt securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds)."

2. Under the section headed "Risk Factors" in "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023", the risk factor "Concentration risk/ Asian market risk" is deleted in its entirety and replaced with the following:

#### "Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk, and may have substantial exposure in China. Please refer to the risk factors "Concentration risk/Asian market risk" and "China market risk" under the heading "**Risk Factors**" in the main part of the Explanatory Memorandum."

30 April 2020



<sup>&</sup>quot;Concentration risk/Asian market risk

# BEA Union Investment Series (the "Fund")

# Second Addendum to the Explanatory Memorandum of the Fund dated November 2019

#### Important

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019, as amended by the First Addendum dated 23 March 2020 (together, the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 30 April 2020:

#### (A) ADJUSTMENT OF PRICES

 Under the section headed "REALISATION OF UNITS", the following sentence is inserted immediately at the end of the third paragraph in the sub-section "Payment of Realisation Proceeds":

"For details, please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" below."

Under the section headed "VALUATION", the following sub-section is inserted immediately before the sub-section "Suspension of Calculation of Net Asset Value":

# "Adjustment of Prices

#### Fiscal charges adjustment

In calculating the realisation price, the Manager may make adjustment by deducting the fiscal and sale charges associated with the trading of underlying securities including (but not limited to) bid-offer spreads, brokerage, bank charges, taxes and government charges. In particular, the adjustment will be made during exceptional market circumstances or under circumstances when the Manager (after consultation with the Trustee) considers it is in the best interest of Unitholders. Such adjustment will be applied on a fair and equitable basis and in the best interest of Unitholders.

# Swing pricing

Separately, transactions in and out of a Sub-Fund may dilute the Sub-Fund's assets due to dealing and other costs (including, but not limited to, bid-offer spreads, brokerage, taxes and government charges) associated with the trading of underlying securities. In addition to the fiscal charges adjustment above, the Sub-Funds will adopt a pricing adjustment mechanism (commonly known as "swing pricing") in order to mitigate any adverse impact (e.g. effect of transaction costs) to the Sub-Fund due to significant net subscriptions or realisations from Unitholders. If on a particular Dealing Day, the net subscription (realisation) of the Sub-Fund exceeds the predefined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher (lower), by an adjustment rate of normally no more than 3%, to all classes of Units of the Sub-Fund equally to protect existing Unitholders. The rate of adjustment may be increased

beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors. All transactions on that Dealing Day will adopt the adjusted Net Asset Value. Adjusting the Net Asset Value upward (downward) results in investors paying more (receiving less) for each Unit.

Until the threshold rate is triggered, no pricing adjustment is applied and the transaction costs will be borne by the Sub-Fund. For the avoidance of doubt, fees other than the preliminary charge, realisation charge and conversion charge will continue to be calculated on the basis of the unadjusted Net Asset Value.

As swing pricing can only be applied in one direction on any given Dealing Day, to recover the material dilution for the Sub-Fund, the adjustment made to the issue price or realisation price may also benefit certain investors relative to other Unitholders in the Sub-Fund as a whole. For instance, investors subscribing into the Sub-Fund on a Dealing Day on which the issue price is adjusted downwards as a result of net realisations from the relevant Sub-Fund may benefit from paying a lower issue price in respect of their subscriptions than they would otherwise have been charged.

Both fiscal charges adjustment and swing pricing are adopted with a view to protecting the interest of Unitholders. The Manager will consult with the Trustee prior to any such adjustment."

3. Under the section headed "RISK FACTORS", the following risk factor is inserted immediately after point (xlii) Risks associated with debt instruments with loss-absorption features:

" (xliii) Pricing adjustments risk — Subscriptions or realisations may dilute a Sub-Fund's assets due to dealing and other costs associated with the trading of underlying securities. In order to counter this impact, adjustment of prices (including fiscal charges adjustment and swing pricing) may be adopted to protect the interests of Unitholders. Consequently, investors will subscribe (redeem) at a higher subscription price (lower realisation price). Investors should note that the occurrence of events which may trigger adjustment of prices is not predictable. It is not possible to accurately predict how frequent such adjustments of prices will need to be made. Adjustments may be greater than or less than the actual charges incurred. If the adjustments made are less than the actual charges incurred, the difference will be borne by the Sub-Fund. Investors should also be aware that adjustment of prices may not always, or fully, prevent the dilution of the Sub-Fund's assets."

4. Under the section headed "Fees" in the relevant Appendix for each of the existing Sub-Funds (except for "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022" and "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023"), the following paragraph is inserted immediately after "Conversion Charge":

"Investors may be subject to pricing adjustments when they subscribe, realise or convert (if applicable) Units of the Sub-Fund. For details, please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum."

 Under the section headed "Fees" in "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022", the information relating to "Preliminary Charge" and "Realisation Charge" are deleted in their entirety and replaced with the following:

EAM17A2E (04/2020)

Preliminary Charge (% of issue price)

Realisation Charge (% of realisation price)<sup>^</sup>

All Classes: up to 3%#

All Classes: 1.5%#

^ No realisation charge will be levied in respect of the distribution of proceeds to Unitholders (who hold Units in the BEA Union Investment Asian Bond Target Maturity Fund 2022 as at the Maturity Date) upon compulsory redemption of the Units in the BEA Union Investment Asian Bond Target Maturity Fund 2022 at the Maturity Date or early termination.

"In order to mitigate any adverse impact to the Sub-Fund due to net subscriptions or realisations from Unitholders which exceed the pre-defined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher or lower by no more than 3% in certain situations. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors. Such pricing adjustment will apply to all classes of Units of the Sub-Fund equally. All transactions on that Dealing Day will adopt the adjusted Net Asset Value. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit. As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the reopened period) and before the Sub-Fund's maturity.

Further, investors may be subject to fiscal charges adjustment when they realise Units of the Sub-Fund.

For details, please refer to the sub-section "**Adjustment of Prices**" under the section headed "**VALUATION**" in the main part of the Explanatory Memorandum."

6. In "APPENDIX XII – BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022", the following section is inserted immediately after the section headed "Dealing Day and Dealing Deadline":

# "Pricing Adjustment Mechanism ("swing pricing")

Please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum for details relating to swing pricing.

As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the re-opened period) and before the Sub-Fund's maturity."

 Under the section headed "Term of the Sub-Fund" in "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023", the first sentence in the second paragraph is deleted in its entirety and replaced with the following:

"Although Unitholders may realise their Units at any time before the Sub-Fund's Maturity Date in accordance with the procedures defined in this Appendix, they may be subject to a downward pricing adjustment of up to 3% on the Sub-Fund's NAV if net realisation on a particular day exceeds the predefined threshold as determined by the Manager from time to time. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors."

8. Under the section headed "Fees" in "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023" and in the table headed "SUMMARY OF EXPENSES AND CHARGES", the information in the remark # is deleted in its entirety and replaced with the following:

"\*In order to mitigate any adverse impact to the Sub-Fund due to net subscriptions or realisations from Unitholders which exceed the pre-defined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher or lower by no more than 3% in certain situations.. The rate of adjustment may be increased beyond the aforesaid percentage during periods of exceptional market circumstances where it is in the best interests of investors. Such pricing adjustment will apply to all classes of Units of the Sub-Fund equally. All transactions on that Dealing Day will adopt the adjusted Net Asset Value. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit. As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the reopened period) and before the Sub-Fund's maturity.

Further, investors may be subject to fiscal charges adjustment when they realise Units of the Sub-Fund.

For details, please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum."

 In "APPENDIX XIII – BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023", the section headed "Pricing Adjustment Mechanism ("swing pricing")" is deleted in its entirety and replaced with the following:

#### "Pricing Adjustment Mechanism ("swing pricing")

Please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum for details relating to swing pricing.

As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the re-opened period) and before the Sub-Fund's maturity."

10. In the table headed "SUMMARY OF EXPENSES AND CHARGES", the information relating to "Preliminary Charge" is deleted in its entirety and replaced with the following:

Preliminary Charge	For Class A and Class A (Hedged) Units – up to 5% of the issue price of such Units (except for BEA Union Investment Asian Bond Target Maturity Fund 2022* and BEA Union Investment Asian Corporate Target Maturity Fund 2023*, which will be up to 3% of the issue price of such Units) For Class H Units – up to 5% of the issue price of such Units For Class I Units – up to 3% of the issue price of such Units (except for BEA Union Investment Asian Bond and Currency Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment China A-Share Equity Fund, which will be nil) For Class P Units – up to 5% of the issue price of such Units

11. In the table headed "SUMMARY OF EXPENSES AND CHARGES", the information relating to "Realisation Charge" is deleted in its entirety and replaced with the following:

	Realisation Charge	For each of the Sub-Funds (other than for BEA Union Investment Asian Bond Target Maturity Fund 2022* and BEA Union Investment Asian Corporate Target Maturity Fund 2023*):  For Class A, Class A (Hedged) and Class H Units – 0.5% of the realisation price of such Units, but currently waived.  For Class I Units (other than for BEA Union Investment China A-Share Equity Fund') – 0.5% of the realisation price of such Units for holding period of less than 1 year; and nil for holding period of 1 year or more.  *For all classes of Units for BEA Union Investment Asian Bond Target Maturity Fund 2022 – 1.5% of the realisation price of such Units.  *For all classes of Units for BEA Union Investment Asian Corporate Target Maturity Fund 2023 – Nil.  *For Class I and Class P Units for BEA Union Investment China A-Share Equity Fund – Nil.

12. The following paragraph is inserted immediately below the table headed "SUMMARY OF EXPENSES AND CHARGES":

"Investors may be subject to pricing adjustments when they subscribe, realise or convert (if applicable) Units of the Sub-Funds. For details, please refer to the sub-section "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum."

# (B) LIQUIDITY RISK MANAGEMENT

- 1. Under the section headed "LIQUIDITY RISK MANAGEMENT", the following bullet points are inserted immediately after the last bullet point:
- " subject to the restrictions in Schedule 1, the Manager may borrow in respect of a Sub-Fund to meet realisation requests;
- realisation of Units may be suspended under exceptional circumstances (after consultation with the Trustee) as set out under the heading entitled "Suspension of Calculation of Net Asset Value" in the section headed "VALUATION". During such period of suspension, Unitholders would not be able to realise their investments in the relevant Sub-Fund;
- in calculation of the issue price and the realisation price, adjustments including: fiscal charges adjustment and/or swing pricing may be made, in order to protect the interest of Unitholders. Please refer to the heading entitled "Adjustment of Prices" in the section headed "VAULATION" for details. As a result of such adjustment, the issue price and/or the realisation price (as the case may be) will be higher or lower than the issue price and/or the realisation price (as the case may be) which otherwise would be if such adjustment has not been made."

30 April 2020

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# BEA Union Investment Series (the "Fund")

# First Addendum to the Explanatory Memorandum of the Fund dated November 2019

# **Important**

This Addendum supplements and should be read together with the Explanatory Memorandum dated November 2019 (the "Explanatory Memorandum"). This Addendum is authorised for distribution only when accompanied by the Explanatory Memorandum together with the latest available audited annual report of the Fund and any subsequent unaudited interim report. The Manager accepts responsibility for the information contained in this Addendum as being accurate as at the date of publication and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading.

Words and expressions defined in the Explanatory Memorandum shall have the same meanings in this Addendum, unless otherwise expressed herein. All other provisions contained in the Explanatory Memorandum shall remain unchanged and continue to apply. If you are in any doubt about the contents of this Addendum, you should seek independent professional financial advice.

The following amendments to the Explanatory Memorandum are effective from 23 March 2020:

# (A) Cross trades

1. On page 34, the following paragraph is inserted immediately after the first paragraph under the section headed "CONFLICTS OF INTEREST":

"The Manager and the Investment Delegate may enter into trades for the account of a Sub-Fund with the accounts of other clients of the Manager, the Investment Delegate or their connected persons (including other collective investment schemes managed by the Manager, the Investment Delegate or their connected persons) ("cross trades"). Such cross trades will only be undertaken where the sale and purchase decisions are in the best interests of both clients and fall within the investment objective, restrictions and policies of both clients, the cross trades are executed on arm's length terms at current market value, the reasons for such cross trades are documented prior to execution, and the cross trades are disclosed to both clients. Further, for any cross trades between the Sub-Fund's accounts and the accounts of the Manager or its connected persons, they should only be undertaken with the prior written consent of the Trustee on behalf of the relevant Sub-Fund, provided that any actual or potential conflicts of interest in such cross trades have been disclosed."

23 March 2020

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EAM17E(11/2019) November 2019

# IMPORTANT INFORMATION FOR INVESTORS

Important – The investment decision is yours. If you are in any doubt about the contents of this Explanatory Memorandum, you should seek independent professional financial advice.

This Explanatory Memorandum comprises information relating to BEA Union Investment Series, an umbrella unit trust originally established under the laws of Hong Kong by a trust deed dated 18 January, 2002 between BEA Union Investment Management Limited (previously known as East Asia Asset Management Company Limited) as manager and Bank of East Asia (Trustees) Limited as trustee. On 11 November 2019, the parties entered into an Amended and Restated Trust Deed to amend the provisions of the original trust deed. The Amended and Restated Trust Deed may be amended from time to time.

The Directors of the Manager accept responsibility for the information contained in this Explanatory Memorandum as being accurate at the date of publication. However, neither the delivery of this Explanatory Memorandum nor the offer or issue of Units shall under any circumstances constitute a representation that the information contained in this Explanatory Memorandum is correct as of any time subsequent to such date. This Explanatory Memorandum may from time to time be updated. Intending applicants for Units should ask the Manager if any supplements to this Explanatory Memorandum or any later Explanatory Memorandum have been issued.

Any information given or representations made by any dealer, salesman or other person and (in either case) not contained in this Explanatory Memorandum should be regarded as unauthorised and accordingly must not be relied upon.

The Fund has been authorised by the SFC pursuant to section 104 of the SFO. Such authorisation is not a recommendation or endorsement of the Fund nor does it guarantee the commercial merits of the Fund or its performance. It does not mean the Fund is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors.

No action has been taken to permit an offering of Units or the distribution of this Explanatory Memorandum in any jurisdiction other than Hong Kong where action would be required for such purposes. Accordingly, this Explanatory Memorandum may not be used for the purpose of an offer or solicitation in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised.

In particular:-

- (a) the Units have not been registered under the United States Securities Act of 1933 (as amended) and, except in a transaction which does not violate such Act, may not be directly or indirectly offered or sold in the United States of America, or any of its territories or possessions or areas subject to its jurisdiction, or for the benefit of a US Person (as defined in Regulation 5 under such Act): and
- (b) the Fund has not been and will not be registered under the United States Investment Company Act of 1940 as amended.

Potential applicants for Units should inform themselves as to (a) the possible tax consequences, (b) the legal requirements and (c) any foreign exchange restrictions or exchange control requirements which they might encounter under the laws of the countries of their incorporation, citizenship, residence or domicile and which might be relevant to the subscription, holding or disposal of Units.

Investors may contact the complaint officer of the Manager (during normal office hours by telephone at +852 3608 0304) if they have any complaints or enquiries in respect of the Fund and its compartments. Depending on the subject matter of the complaints or enquiries, these will be dealt with either by the Manager directly, or referred to the relevant parties for further handling. The Manager will, on a best effort basis, revert and address the investor's complaints and enquiries as soon as practicable.

Investment involves risk and investors should note that losses may be sustained on their investment. There is no assurance that the investment objective of the respective Sub-Fund will be achieved. Investors should read the Explanatory Memorandum including the section headed "Risk Factors" before making their choice of investment.

#### **ADMINISTRATION**

#### Manager

BEA Union Investment Management Limited
5th Floor
The Bank of East Asia Building
10 Des Voeux Road Central
Central
Hong Kong

Trustee and Registrar

Bank of East Asia (Trustees) Limited 32nd Floor BEA Tower Millennium City 5 418 Kwun Tong Road Kwun Tong, Kowloon Hong Kong Directors of the Manager Brian LI Man Bun Samson LI Kai Cheong Eleanor WAN Yuen Yung Hermann Alexander SCHINDLER Gunter Karl HAUEISEN

Auditors KPMG

8th Floor Prince's Building 10 Chater Road Central Hong Kong Solicitors to the Manager
Deacons
5th Floor
Alexandra House
18 Chater Road
Central
Hong Kong

# **DEFINITIONS**

The defined terms used in this Explanatory Memorandum have the following meanings:-

"Accounting Date"

Means 31 December in each year or such other date or dates in each year as the Managers may from time to time specify in respect of any Sub-Fund and notify to the Trustee and the Unitholders of such Sub-Fund

"Accounting Period"

Means a period commencing on the date of establishment of the relevant Sub-Fund or on the date next following an Accounting Date of the relevant Sub-Fund and ending on the next succeeding Accounting Date for such Sub-Fund

"Authorised Distributor"

Means any person appointed by the Manager to distribute some or all of the Sub-Funds to potential investors

"Business Day"

Means a day (other than a Saturday and a Sunday) on which banks in Hong Kong are open for normal banking business or such other day or days as the Manager and the Trustee may agree from time to time, provided that where as a result of a number 8 typhoon signal, black rainstorm warning or other similar event, the period during which banks in Hong Kong are open on any day is reduced, such day shall not be a Business Day unless the Manager and the Trustee determine otherwise

"China" or "PRC"

Means the People's Republic of China excluding Hong Kong, Macau and Taiwan for purpose of this document

"China A-Shares"

Means shares issued by companies listed on the Shanghai Stock Exchange or the Shenzhen Stock Exchange, traded in Renminbi and available for investment by domestic (Chinese) investors, holders of qualified foreign institutional investors (QFII) status, Renminbi qualified foreign institutional investors (RQFII) status and foreign strategic investors approved by the China Securities Regulatory Commission

"China B-Shares"

Means shares issued by companies listed on the Shanghai Stock Exchange or the Shenzhen Stock Exchange, traded in foreign currencies and available for investment by domestic (Chinese) investors and foreign investors

"China H-Shares"

Means shares issued by companies incorporated in the PRC and listed on the Stock Exchange of Hong Kong and traded in Hong Kong dollars

"Code"

Means the Overarching Principles Section and Section II - Code on Unit Trusts and Mutual Funds of the SFC Handbook for Unit Trusts and Mutual Funds, Investment-Linked Assurance Schemes and Unlisted Structured Investment Products or any handbook. guideline and code issued by the SFC, as may be amended from time to time

"connected person"

Means in relation to the Manager:

- any person, company or fund beneficially owning, directly or indirectly, 20% or more of the ordinary share capital of the Manager or being able to exercise, directly or indirectly, 20% or more of the total votes in the Manager; or
- any person or fund controlled by a person who or which meets one or both of the descriptions given in (a); or

- any company in which the Manager owns directly or indirectly 20% or more of the ordinary share capital or in which the Manager is able to exercise, directly or indirectly 20% or more of the total votes of such fund;
- any member of the group of which the Manager forms part; or
- any director or officer of the Manager or of any of its connected persons as defined in (a), (b), (c) or (d) above

"Dealing Day"

Means such days as are described in the Appendices for the relevant Sub-Funds

"Dealing Deadline"

Means such time on the relevant Dealing Day as described in the Appendix for the relevant Sub-Funds

"Explanatory Memorandum"

Means this Explanatory Memorandum including the appendices, as each may be amended, updated or supplemented from time

"Fund"

Means BEA Union Investment Series, an umbrella unit trust established in Hong Kong

"Government and other public securities"

Means any investment issued by, or the payment of principal and interest on, which is guaranteed by a government, or any fixed-interest investment issued by its public or local authorities or other multilateral agencies

"Hong Kong"

Means Hong Kong Special Administrative Region of the PRC

"HK\$" or "HKD"

Means Hong Kong Dollars, the lawful currency of Hong Kong

"Issue Price"

Means in respect of each Sub-Fund the price per Unit as disclosed in the relevant Appendix

"Interim Accounting Date"

Means such date or dates during each Accounting Period other than the Accounting Date as the Managers may from time to time determine in respect of any Sub-Fund and notify to the Trustee and the Unitholders of the class relating to such Sub-Fund

"Interim Accounting Period"

Means a period commencing on the date of commencement of this Fund or the date of the establishment of the relevant Sub-Fund (as the case may be) or on the date next following the preceding Interim Accounting Date or Accounting Date of the relevant Sub-Fund and ending on the next succeeding Interim Accounting Date for such Sub-Fund

"Investment Delegate"

Means an entity that has been delegated the investment management function of all or part of the assets of a Sub-Fund, the details of which are as specified in the relevant Appendix (if applicable)

"Launch Date" or "Launch Period" Means the date from which, or the initial period during which (as the case may be), the Units of the relevant Sub-Fund are being offered to investors as described in the relevant Appendix

"Manager"

Means BEA Union Investment Management Limited

"Net Asset Value"

Means the net asset value of the Fund or a Sub-Fund or of a Unit, as the context may require, calculated in accordance with the provisions of the Trust Deed as summarised below under the section headed "Valuation"

"OECD" Means the Organisation for Economic Co-operation and Development "PRC Securities" Means PRC shares (including China A-, B- and H-Shares), Renminbi denominated corporate and government bonds, securities investment fund and warrants listed on the PRC stock exchanges "Qualified Exchange Means exchange traded funds that are: Traded Funds" authorized by the SFC under 8.6 or 8.10 of the Code; or listed and regularly traded on internationally recognized stock exchanges open to the public (nominal listing not accepted) and either (i) the principal objective of which is to track, replicate or correspond to a financial index or benchmark, which complies with the applicable requirements under 8.6 of the Code; or (ii) the investment objective, policy, underlying investments and product features of which are substantially in line with or comparable with those set out under 8.10 of the Code "Realisation Price" Means the price, at which Units will be realised as more fully described in the section headed "Payment of Realisation Proceeds" "Record Date" Means the date as determined by the Manager on which the names of the Holders must be entered on the register of Holders to be entitled to distribution (if any) declared in respect of an Interim Accounting Period or Accounting Period "REITs" Means real estate investment trusts "reverse repurchase Means transactions whereby a Sub-Fund purchases securities transactions" from a counterparty of sale and repurchase transactions and agrees to sell such securities back at an agreed price in the future "sale and repurchase Means transactions whereby a Sub-Fund sells its securities to transactions" a counterparty of reverse repurchase transactions and agrees to buy such securities back at an agreed price with a financing cost in the future "securities financing Means collectively securities lending transactions, sale and transactions" repurchase transactions and reverse repurchase transactions Means transactions whereby a Sub-Fund lends its securities to a "securities lending transactions" security-borrowing counterparty for an agreed fee "SFC" Means the Securities and Futures Commission of Hong Kong "SFO" Means the Securities and Futures Ordinance, Laws of Hong Kong (Chapter 571) Means a sub-fund of the Fund "Sub-Fund"

"Trustee" Means Bank of East Asia (Trustees) Limited in its capacity as

trustee of the Fund

"Unit" Means a Unit in a Sub-Fund

"Unitholder" Means a person registered as a holder of a Unit

"U.S." Means the United States of America

"US\$" Means the lawful currency of the United States of America

"Valuation Day" Means such days as are described in the Appendix for the

relevant Sub-Fund

"Valuation Point" Means such time on the relevant Valuation Day as described in

the Appendix for the relevant Sub-Fund and as the Manager with the approval of the Trustee may from time to time determine to calculate the Net Asset Value provided that the

Unitholders are notified of the change

Means an authorized institution as defined in section 2(1) of

the Banking Ordinance (Chapter 155 of Laws of Hong Kong) or a financial institution which is on an ongoing basis subject to prudential regulation and supervision, with a minimum net asset value of HK\$2 billion or its equivalent in foreign currency,

Means the Amended and Restated Trust Deed dated 11

as may be amended by the Code from time to time

November 2019, as amended from time to time

"substantial financial

institution"

"Trust Deed"

# INTRODUCTION

BEA Union Investment Series is an umbrella unit trust established in Hong Kong currently offering a number of Sub-Funds. The Manager may create further Sub-Funds in the future. Investors should contact the Manager to obtain the latest offering document relating to the available Sub-Funds.

# INVESTMENT OBJECTIVE

The investment objective of each Sub-Fund and principal risks, as well as other important details, are set forth in the Appendix hereto relating to the relevant Sub-Fund.

#### MANAGEMENT OF THE FUND

### The Management Company

The Manager of the Fund is BEA Union Investment Management Limited.

The Manager was set up in April 1988 and was previously known as East Asia Asset Management Company Limited. The Manager is jointly owned by The Bank of East Asia, Limited and Union Asset Management Holding AG, and is licensed to carry on Types 1 (Dealing in Securities), 4 (Advising on Securities), 5 (Advising on Futures Contracts) and 9 (Asset Management) Regulated Activities under Part V of the SFO.

The Manager has experience in providing to its clients (both private and institutional) a wide range of professional investment management services including, inter alia, managing tailor-made investment portfolios, advising on investment strategies and undertaking the sale and purchase of foreign equity, bonds and structured investment products.

The Manager undertakes the management and administration of the Fund, including communication with Unitholders and conduct of meetings, and in conjunction with the Trustee is responsible for the maintenance of reports and records in compliance with the Trust Deed and the laws of Hong Kong.

The Manager may appoint sub-managers or Investment Delegates in relation to specific Sub-Funds subject to prior SFC approval.

The Manager may appoint other investment advisers to provide investment advisory service to any of the Sub-Funds from time to time and the remuneration of such investment advisers will be borne by the Manager.

#### The Trustee

The Trustee of the Fund is Bank of East Asia (Trustees) Limited which was incorporated with limited liability in November 1975, and is registered as a trust company under Part VIII of the Trustee Ordinance.

Under the Trust Deed, the Trustee shall take into custody or under its control all the investments, cash and other assets forming part of the assets of each Sub-Fund and hold them in trust for the Unitholders of the relevant Sub-Fund in accordance with the provisions of the Trust Deed and, to the extent permitted by law, shall register cash and registrable assets in the name of or to the order of the Trustee and be dealt with as the Trustee may think proper for the purpose of providing for the safe keeping thereto. The Trustee shall remain liable for any act or omission of any custodian or joint custodian (other than Clearstream or Cedel, S.A.) in relation to any investment of a sub-fund in bearer form deposited with such custodian or joint custodian (other than as aforesaid) as if the same were the act or omission of the Trustee. The Trustee will exercise reasonable care, skill and diligence in selecting a custodian. The Trustee will generally have regard to the relevant qualifications attained by the custodian for purpose of providing custodial service in the relevant jurisdictions and its business track record and be responsible during the term of appointment of the custodian for satisfying itself that the custodian retained remain suitably qualified and competent on an ongoing basis to provide the relevant services to the Fund or any Sub-fund.

#### The Authorised Distributor

The Manager may appoint one or more Authorised Distributor(s) to distribute one or more Sub-Fund(s), and to receive applications for subscription, redemption and/or switching of Units on the Manager's behalf. Currently, The Bank of East Asia, Limited has been appointed as one of the Authorised Distributors.

# **OFFERING**

#### Classes of Units

Units of each Sub-Fund will be offered for the first time at the Issue Price either during the Launch Period or from the Launch Date as set forth in the Appendix relating to the relevant Sub-Fund.

Different classes of Units may be offered for each Sub-Fund. Although the assets attributable to each class of Units of a Sub-Fund will form one single pool, each class of Units will have a different charging structure with the result that the net asset value attributable to each class of Units of a Sub-Fund may differ slightly. In addition, each class of Units may be subject to different minimum initial and subsequent subscription amounts and holding amounts, and minimum redemption and conversion amounts. Investors should refer to the relevant Appendix for the available classes of Units and the applicable minimum amounts. The Manager may in its discretion agree to accept applications for subscription, redemption and conversion of certain classes below the applicable minimum amounts.

Currency Hedged class Units (as defined below) may be offered for each Sub-Fund. The Manager may hedge the currency exposure of Unit classes denominated in a currency other than the base currency of a Sub-Fund against that Sub-Fund's base currency, in order to attempt to mitigate the effect of fluctuations in the exchange rate between the Unit class currency and the base currency of that Sub-Fund. As this type of foreign exchange hedging may be utilised for the benefit of a particular Currency Hedged class Unit, its costs and resultant profit or loss on the hedging transaction shall be for the account of that Currency Hedged class Unit only. Investors should note that the additional costs associated with this form of hedging include transaction costs relating to the instruments and contracts used to implement the hedge. The costs and the resultant profit or loss on the hedged transaction will be reflected in the net asset value per Unit of the relevant Currency Hedged class Unit.

For the purpose of this Explanatory Memorandum, "Currency Hedged class Units" are units which shall be designated as "Class A AUD (Hedged) Units", "Class A CAD (Hedged) Units", "Class A EUR (Hedged) Units", "Class A GBP (Hedged) Units", "Class A HKD (Hedged) Units", "Class A JPY (Hedged) Units", "Class A NZD (Hedged) Units", "Class A RMB (Hedged) Units" and "Class A USD (Hedged) Units" whose reference currencies are Australian Dollars, Canadian Dollars, Euro, British Pounds, Hong Kong Dollars, Japanese Yen, New Zealand Dollars, Renminbi and US Dollars respectively.

#### DEALING DAY AND DEALING DEADLINE

The Manager may from time to time with the approval of the Trustee determine generally or in relation to any particular jurisdiction the time on such Dealing Day or on such other Business Day as in which Units may from time to time be sold prior to which instructions for subscriptions, realisations, conversions or transfers are to be received in order to be dealt with on a particular Dealing Day. Dealing Days and the relevant Dealing Deadlines for each Sub-Fund are set out in the relevant Appendix.

# **PURCHASE OF UNITS**

#### **Application Procedure**

To purchase Units an investor should:-

- contact the Manager or the Authorised Distributor of the Fund for an application form;
- (b) complete the application form; and
- c) return the original form to the Authorised Distributor.

Notwithstanding the above, application for Units may also be made in such other manner as the Manager and the Trustee may agree with the applicant.

Applications will generally be accepted on a Dealing Day only if cleared funds have been received on or prior to such Dealing Day in relation to which Units are to be issued. Notwithstanding the above, a Sub-Fund may rely upon application orders received, even prior to receipt of application monies, and may issue Units to investors according to such orders and invest the expected application amounts. If payment is not cleared within 3 Business Days of receipt of the application (or such other date as the Manager shall determine and notify the relevant applicant), the Manager reserves the right to cancel the transaction at any time thereafter. In such circumstances, an investor may be required to settle the difference between the prices at issue and at cancellation of the units concerned.

Each applicant whose application is accepted will be sent a contract note confirming details of the purchase of Units but no certificates will be issued.

The Manager, at its discretion, is entitled to impose a preliminary charge of up to 5% on the offer price of each Unit, as described in the relevant Appendix. The Manager may retain the benefit of such charge or may re-allow or pay all or part of the preliminary charge (and any other fees received) to recognised intermediaries or such other persons as the Manager may at its absolute discretion determine.

#### **Payment Procedure**

Subscription monies should normally be paid in the relevant base currency or otherwise as disclosed in the relevant Appendix. Arrangements can be made for applicants to pay for Units in most other major currencies and in such cases, the cost of currency conversion will be borne by the applicant.

All payments should be made by cheque, direct transfer, telegraphic transfer or banker's draft. Cheques and banker's drafts should be crossed "a/c payee only, not negotiable" and made payable to "Bank of East Asia (Trustees) Limited as trustee to BEA Union Investment Series", stating the name of the relevant Sub-Fund to be subscribed, and sent with the application form. Payment by cheque is likely to cause delay in receipt of cleared funds and Units generally will not be issued until the cheque is cleared. Any costs of transfer of application monies to a Sub-Fund will be payable by the applicant.

Details of payments by telegraphic transfer are set out in the application form.

No money should be paid to any intermediary in Hong Kong who is not licensed by or registered with the SFC to conduct Type 1 (Dealing in Securities) regulated activity under Part V of the SFO.

### General

All holdings will be registered and certificates are not issued. Evidence of title will be the entry on the register of Unitholders. Unitholders should therefore be aware of the importance of ensuring that the Trustee is informed of any change to the registered details. Fractions of Units may be issued calculated to 2 decimal places. Application monies representing smaller fractions of a Unit will be retained by the relevant Sub-Fund. The Manager reserves the right to reject any application in whole or in part. A maximum of 4 persons may be registered as joint Unitholders.

#### REALISATION OF UNITS

#### **Realisation Procedure**

Subject to any lock-up period as set out in the relevant Appendix, Unitholders who wish to realise their Units may do so on any Dealing Day by submitting a realisation request to the Authorised Distributor before the Dealing Deadline for the relevant Sub-Fund, as defined in the relevant Appendix.

A realisation request must be given in writing and must specify the name of the relevant Sub-Fund and the value or number of Units to be realised, the name(s) of the registered holder(s), and give payment instructions for the realisation proceeds.

#### **Payment of Realisation Proceeds**

The realisation price on any Dealing Day shall be the price per Unit ascertained by dividing the Net Asset Value of the relevant Sub-Fund as at the Valuation Point in respect of the Dealing Day on which the realisation request is received by the Authorised Distributor by the number of Units then in issue rounded down to 2 decimal places or in such manner and to such other number of decimal places as may from time to time be determined by the Manager after consulting the Trustee. Any rounding adjustment shall be retained by the relevant Sub-Fund. Such price shall be calculated in the base currency of the relevant Sub-Fund and quoted by the Manager in such base currency and in such other currency or currencies at the Manager's discretion (with prior notice to the Trustee) by converting such price to its equivalent in such other currency or currencies at the same rate as the Manager shall apply in calculating the Net Asset Value as at the Valuation Point.

The Manager may at its option impose a realisation charge of up to 3% of the realisation price in respect of Class A, Class H, Class I and Class P Units to be realised. The realisation charge, if any, is described in the relevant Appendix. The Manager may on any day in its sole and absolute discretion differentiate between Unitholders as to the amount of the realisation charge to be imposed (within the permitted limit).

The amount due to a Unitholder on the realisation of a Unit pursuant to the paragraphs above shall be the realisation price per Unit, less any realisation charge, any fiscal and sale charges and any rounding adjustment in respect thereof. The fiscal and sale charges (if any), as well as the rounding adjustment aforesaid in relation to the realisation of any Units shall be retained as part of the relevant Sub-Fund. The realisation charge shall be retained by the Manager.

Realisation proceeds will not be paid to any realising Unitholder until (a) unless otherwise agreed by the Trustee, the written original of the realisation request duly signed by the Unitholder has been received by the Authorised Distributor and (b) where realisation proceeds are to be paid by telegraphic transfer, the signature of the Unitholder (or each joint Unitholder) has been verified to the satisfaction of the Trustee.

Subject as mentioned above and as set out in the Appendix of the relevant Sub-Fund, and so long as relevant account details have been provided, realisation proceeds will be paid in the base currency of the relevant Sub-Fund by direct transfer or telegraphic transfer, normally within 10 Business Days after the relevant Dealing Day (or as otherwise specified in the Appendix of the relevant Sub-Fund) and in any event within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. If relevant account details are not provided, realisation proceeds will be paid to the realising Unitholder (or to the first-named of joint Unitholders) at the Unitholder's risk by cheque, usually in the base currency of the relevant Sub-Fund and sent to the realising Unitholder at the last known address held in the records of the Registrar.

Realisation proceeds may be paid in a currency other than the base currency of the relevant Sub-Fund or class currency of the relevant class of Units, at the request and expense of the Unitholder. In such circumstances, the Trustee shall use such currency exchange rates as it may from time to time determine.

The Trust Deed provides for payment of realisation proceeds in specie with the consent of the relevant Unitholder.

#### **CONVERSION BETWEEN SUB-FUNDS**

Unitholders have the right (subject to any suspension in the determination of the net asset value of any relevant Sub-Fund and any restrictions described in the Appendix for the relevant Sub-Funds) to convert all or part of their Units of any class relating to a Sub-Fund into Units relating to another Sub-Fund by giving notice in writing to the Authorised Distributor. A request for conversion will not be effected if as a result the relevant holder would hold less than the minimum holding of Units of the relevant class prescribed by, or is prohibited from holding Units of that Sub-Fund under, the relevant offering document. Unless the Manager otherwise agrees, Units of a class can only be converted into Units of the same class of the same or another Sub-Fund.

Requests for conversion received by the Authorised Distributor prior to the Dealing Deadline for a Dealing Day will be dealt with on that Dealing Day. Neither the Manager nor the Trustee shall be responsible to any Unitholder for any loss resulting from the non-receipt of a request for conversion or any amendment to a request for conversion prior to receipt.

The rate at which the whole or any part of a holding of Units relating to a Sub-Fund (the "Existing Units") will be converted on any Dealing Day into Units relating to another Sub-Fund (the "New Units") will be determined by reference to their relative Unit prices on the relevant Dealing Day.

The Manager has a right to impose a conversion charge of up to 2% of the issue price of the New Units in relation to the conversion of Units as set out in the relevant Appendix.

If there is, at any time during the period from the time as at which the realisation price per Existing Unit is calculated and the time at which any necessary transfer of funds from the Sub-Fund to which the Existing Units relate (the "Original Sub-Fund") to the Sub-Fund to which the New Units relate takes place, an officially announced devaluation or depreciation of any currency in which any investment of the Original Sub-Fund is denominated or normally traded, the realisation price per Existing Unit shall be reduced as the Manager considers appropriate to take account of the effect of that devaluation or depreciation and the number of New Units which will arise from that conversion shall be recalculated as if that reduced realisation price had been the realisation price ruling for realisation of Existing Units on the relevant Dealing Day.

#### Restrictions on realisation and conversion

The Manager may suspend the realisation or conversion of Units or delay the payment of realisation proceeds during any periods in which the determination of the Net Asset Value of the relevant Sub-Fund is suspended (for details see "Suspension of Calculation of Net Asset Value" below).

With a view to protecting the interests of Unitholders, the Manager is entitled, with the approval of the Trustee, to limit the number of Units of any Sub-Fund realised on any Dealing Day (whether by sale to the Manager or by cancellation by the Trustee) to 10% of the total number of Units of the relevant Sub-Fund in issue. In this event, the limitation will apply pro rata so that all Unitholders wishing to realise Units of the same Sub-Fund on that Dealing Day will realise the same proportion of such Units, and Units not realised (but which would otherwise have been realised) will be carried forward for realisation, subject to the same limitation, and will have priority on the next Dealing Day. If requests for realisation are so carried forward, the Manager will inform the Unitholders concerned.

The Manager does not authorise practices connected to market timing and it reserves the right to reject any applications for subscriptions or conversions of Units from a Unitholder which it suspects to use such practices and take, the case be, the necessary measures to protect the Unitholders of the Sub-Funds.

Market timing is to be understood as an arbitrage method through which a Unitholder systematically subscribes and realises or converts Units within a short time period, by taking advantage of time differences and/or imperfections or deficiencies in the method of determination of the Net Asset Value of the concerned Sub-Funds.

# **VALUATION**

The value of the net assets of each Sub-Fund will be determined as at each Valuation Point in accordance with the Trust Deed. The Trust Deed provides (inter alia) that:-

(a) except in the case of any interest in a collective investment scheme to which paragraph (b) applies and subject as provided in paragraph (f) below, all calculations based on the value of investments quoted, listed, traded or dealt in on any securities market shall be made by reference to the last traded price or (if no last traded price is available) midway between the latest available market dealing offered price and the latest available market dealing bid price on the principal stock exchange for such investments, at or immediately preceding the Valuation Point, and in determining such prices the Manager and the Trustee shall be entitled to use and rely on electronic price feeds from such source or sources as they may from time to time determine;

- (b) subject as provided in paragraphs (c) and (f) below, the value of each interest in any collective investment scheme shall be the last published net asset value per Unit or share in such collective investment scheme (where available) or (if the same is not available) the last published bid price for such Unit or share at or immediately preceding the Valuation Point:
- (c) if no net asset value, bid and offer prices or price quotations are available as provided in paragraphs (a) and (b) above, the value of the relevant investment shall be determined from time to time in such manner as the Manager shall determine;
- (d) the value of any investment which is not listed or ordinarily dealt in on a market shall be the initial value thereof equal to the amount expended out of the relevant Sub-Fund in the acquisition of such investment (including in each case the amount of stamp duties, commissions and other acquisition expenses) provided that the Manager may with the approval of the Trustee and shall at the request of the Trustee cause a revaluation to be made by a professional person approved by the Trustee as qualified to value such investment;
- (e) cash, deposits and similar investments shall be valued at their face value (together with accrued interest) unless, in the opinion of the Manager, any adjustment should be made to reflect the value thereof;
- (f) notwithstanding the foregoing, the Manager may with the consent of the Trustee adjust the value of any investment or permit some other method of valuation to be used if, having regard to relevant circumstances, the Manager considers that such adjustment or use of such other method is required to reflect the fair value of the investment;
- (g) the value of any investment (whether of a security or cash) otherwise than in the base currency of the relevant Sub-Fund shall be converted into currency at the rate (whether official or otherwise) which the Manager shall deem appropriate in the circumstances having regard to any premium or discount which may be relevant and to costs of exchange; and
- (h) where a third party is engaged in the valuation of the assets of the relevant Sub-Fund, the Manager shall exercise reasonable care, skill and diligence in the selection, appointment and ongoing monitoring of such third party in ensuring such entity possesses the appropriate level of knowledge, experience and resources that is commensurate with the valuation policies and procedures for such Sub-Fund. The valuation activities of such third party shall be subject to ongoing supervision and periodic review by the Manager.

#### Suspension of Calculation of Net Asset Value

The Manager may, after consultation with the Trustee, having regard to the best interests of Unitholders, declare a suspension of the determination of the Net Asset Value of a Sub-Fund for the whole or any part of any period during which:

- (a) there is a closure of or the restriction or suspension of trading on any securities market on which a substantial part of the investments of the relevant Sub-Fund is normally traded or a breakdown in any of the means normally employed by the Manager or the Trustee (as the case may be) in ascertaining the prices of investments or the Net Asset Value of the relevant Sub-Fund or the Net Asset Value per Unit in the relevant Sub-Fund; or
- (b) for any other reason the prices of investments of the relevant Sub-Fund cannot, in the opinion of the Manager, reasonably, promptly and fairly be ascertained; or
- (c) circumstances exist as a result of which, in the opinion of the Manager, it is not reasonably practicable to realise any investments of the relevant Sub-Fund or it is not possible to do so without seriously prejudicing the interests of relevant Unitholders; or
- (d) the remittance or repatriation of funds which will or may be involved in the realisation of, or in the payment for, the investments of the relevant Sub-Fund or the issue or realisation of Units in the relevant Sub-Fund is delayed or cannot, in the opinion of the Manager, be carried out promptly at normal rates of exchange.

Such suspension shall take effect forthwith upon the declaration thereof and thereafter there shall be no determination of the Net Asset Value of the relevant Sub-Fund until the Manager shall declare the suspension at an end, except that the suspension shall terminate in any event on the day following the first Business Day on which (i) the condition giving rise to the suspension shall have ceased to exist and (ii) no other condition under which suspension is authorised shall exist.

Whenever the Manager declares such a suspension it shall immediately after any such declaration and at least once a month during the period of such suspension, publish on the Manager's website: www.bea-union-investment.com that such declaration has been made. Investors should note that the aforesaid website has not been reviewed or authorised by the SFC.

No Units in the relevant Sub-Fund may be issued, realised or converted during such a period of suspension.

# INVESTMENT AND BORROWING RESTRICTIONS

The Trust Deed sets out restrictions and prohibitions on the acquisition of certain investments by the Manager for the Fund and borrowing restrictions. Unless otherwise disclosed in the Appendix for each Sub-Fund and agreed by the SFC, each of the Sub-Fund(s) is subject to the investment restrictions and borrowing restrictions set out in Schedule I to this Explanatory Memorandum.

#### **Breach of Investment and Borrowing Restrictions**

If the investment and borrowing restrictions for a Sub-Fund are breached, the Manager shall as a priority objective take all steps as are necessary within a reasonable period of time to remedy the situation, taking due account of the interests of the Unitholders of the relevant Sub-Fund.

#### Additional Country Specific Investment and Borrowing Restrictions

#### Switzerland

Additional investment and borrowing restrictions apply to Sub-Fund(s) registered in Switzerland under Mutual Recognition of Funds (MRF) between Switzerland and Hong Kong:

- The Manager shall not on behalf of the relevant Sub-Fund(s):-
  - (i) make short sales of investments:
  - invest in precious metals or precious metals certificates, commodities or commodity certificates;
  - (iii) invest in collective investment schemes that may on their part invest more than a total of 10 percent of their net assets in other collective investment schemes.

# SECURITIES LENDING, SALE AND REPURCHASE AND REVERSE REPURCHASE TRANSACTIONS

Unless otherwise disclosed in the Appendix of a Sub-Fund, the Manager currently does not intend to enter into any securities lending, sale and repurchase and/or reverse repurchase transactions in respect of any of the Sub-Funds.

Information on a Sub-Fund's securities lending transactions (if applicable) will be included in the annual report of the Sub-Fund.

# **RISK FACTORS**

Each Sub-Fund is subject to market fluctuations and to the risks inherent in all investments. The price of Units of any Sub-Fund and the income from them may go down as well as up.

Investors' attention is drawn to the following risk factors:

The performance of the Sub-Funds is subject to a number of risk factors and the risks associated with investments in underlying funds where the Sub-Fund is structured as a feeder fund, including those set out below.

- (i) Investment risks A Sub-Fund's investment portfolio may fall in value due to any of the key risk factors set out in this Explanatory Memorandum and the Appendix for the relevant Sub-Fund and therefore the investment in the relevant Sub-Fund may suffer losses. There is no guarantee of the repayment of principal.
- (ii) Political, economic and social risks All financial markets may at times be adversely affected by changes in political, economic and social conditions.
- (iii) Emerging markets Various countries in which a Sub-Fund may invest are considered as emerging markets. As emerging markets tend to be more volatile than developed markets, any holdings in emerging markets are exposed to higher levels of risks such as market risk, liquidity risks, currency risks/control, political and economic uncertainties, legal and taxation risks, settlement risks and custody risk. The securities markets of some of the emerging countries in which a Sub-Fund's assets may be invested are not yet fully developed which may, in some circumstances, lead to a potential lack of liquidity. Accounting, auditing and financial reporting standards in some of the emerging markets in which a Sub-Fund's assets may be invested may be less vigorous than international standards. As a result, certain material disclosures may not be made by some companies.
- (iv) Currency risk Certain Sub-Funds may be denominated in a certain currency although they may be invested in whole or in part in assets quoted in other currencies. The performance of such Sub-Funds will therefore be affected by changes in the exchange rate controls (if any) and movements in the exchange rate between the currencies in which the assets are held and the base currency of the Sub-Fund. Since the Manager aims to maximise returns for such Sub-Funds in terms of their base currency, investors in these Sub-Funds may be exposed to additional currency risk. Where the class currency of a class of Units is different from the base currency of the Sub-Fund, Unitholders of such class of Units are also subject to exchange rate risks between the two currencies.
- (v) Interest rates Interest rates may be subject to fluctuation. In general, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise. High yield bonds are particularly susceptible to interest rate changes and may experience significant price volatility. Any fluctuation in interest rates may have a direct effect on the income received by such Sub-Funds and their respective capital value.
- (vi) Volatility and liquidity risk The debt securities in certain markets (e.g. China, Asia) may be subject to higher volatility and lower liquidity compared to more developed markets. The prices of such securities may be subject to fluctuations. The bid and offer spreads of the price of such securities may be large and a Sub-Fund may incur significant trading costs.
- (vii) Downgrading risk Investment grade securities invested by a Sub-Fund may be subject to the risk of being downgraded to below investment grade securities. In the event of downgrading in the credit ratings of a security or an issuer relating to a security, a Sub-Fund's investment value in such security may be adversely affected. The investment manager of the Sub-Fund may or may not dispose of the securities, subject to the investment objective of the Sub-Fund. In the event of investment grade securities being downgraded to below investment grade securities, the Sub-Fund will also be subject to the below investment grade securities risk outlined in the following paragraph.
- (viii) Below investment grade and non-rated securities A Sub-Fund may invest in securities which are below investment grade or which are non-rated. Investors should note that such securities would generally be considered to have a higher credit risk and a greater possibility of default than more highly rated securities. If the issuer of securities defaults, or such securities cannot be realised, or perform badly, investor may suffer substantial losses of principal and interest. In addition, the market for securities which are non-rated or rated below investment grade and/or have a lower credit rating generally is of lower liquidity, higher volatility and less active than that for higher rated securities and a Sub-Fund's ability to liquidate its holdings in response to changes in the economy or the financial markets may be further limited by factors such as adverse publicity and investor perception.

- (ix) Credit/Counterparty risk A Sub-Fund is exposed to the credit/default risk of issuers or guarantors of the debt securities that the relevant Sub-Fund may invest in. In times of financial instability there may be increased uncertainty around the credit worthiness of issuers of debt or other securities. Market conditions may mean there are increased instances of default amongst issuers. If the issuer of any of the securities in which the assets of a Sub-Fund are invested defaults or suffers insolvency or other financial difficulties, the value of such Sub-Fund will be adversely affected.
- (x) Sovereign debt risk A Sub-Fund's investment in securities issued or guaranteed by governments may be exposed to political, social and economic risks. In adverse situations, the sovereign issuers may not be able or willing to repay the principal and/or interest when due or may request a Sub-Fund to participate in restructuring such debts. Such Sub-Fund may suffer significant losses when there is a default of sovereign debt issuers.
- (xi) Risks associated with asset backed securities and mortgage backed securities Asset backed securities and mortgage backed securities may be highly illiquid and prone to substantial price volatility. These instruments may be subject to greater credit, liquidity and interest rate risk compared to other debt securities. They are often exposed to extension and prepayment risks and risks that the payment obligations relating to the underlying assets are not met, which may adversely impact the returns of the securities.
- (xii) Valuation risk Valuation of a Sub-Fund's investments may involve uncertainties and judgmental determinations. If such valuation turns out to be incorrect, this may affect the Net Asset Value calculation of such Sub-Fund.
- (xiii) Credit rating risk Credit ratings assigned by rating agencies are subject to limitations and do not guarantee the creditworthiness of the security and/or issuer at all times.
- (xiv) Credit rating agency risk (for mainland China onshore debt securities) The credit appraisal system in the mainland and the rating methodologies employed in the mainland may be different from those employed in other markets. Credit ratings given by mainland rating agencies may therefore not be directly comparable with those given by other international rating agencies.
- (xv) Risks of investing in convertible bonds Convertible bonds are a hybrid between debt and equity, permitting holders to convert into shares in the company issuing the bond at a specified future date. As such, convertibles will be exposed to equity movement and greater volatility than straight bond investments. Investments in convertible bonds are subject to the same interest rate risk, credit risk, liquidity risk and prepayment risk associated with comparable straight bond investments.
- (xvi) Over-the-counter markets In general, for investments traded on over-the-counter (OTC) markets, there is less governmental regulation and supervision of transactions in the OTC markets (in which many different kinds of financial derivatives instruments and structured products are generally traded) than of transactions entered into on organized exchanges. In addition, many of the protections afforded to participants on some organized exchanges, such as the performance guarantee of an exchange clearing house, may not be available in connection with transactions carried out on OTC markets. Therefore, a Sub-Fund entering into OTC transactions will be subject to the risk that its direct counterparty will not perform its obligations under the transactions and that a Sub-Fund will sustain losses.

In addition, certain instruments traded on the OTC markets (such as customised financial derivatives and structured products) can be illiquid. The market for relatively illiquid investments tends to be more volatile than the market for more liquid investments.

- (xvii) Diversification risk Certain Sub-Funds may invest only in a specific country/region/sector. Although each Sub-Fund's portfolio will be well diversified in terms of the number of holdings, investors should be aware that such Sub-Funds are likely to be more volatile than a broad-based fund, such as a global or regional equity fund, as they are more susceptible to fluctuations in value resulting from adverse conditions in their respective countries.
- (xviii) Hedging The Manager is permitted, but not obliged, to use hedging techniques to attempt to offset market risks. There is no guarantee that hedging techniques will achieve their desired result.

Currency Hedged class Units may be available in each Sub-Fund and are designated in currencies other than the Sub-Fund's base currency. In such circumstances adverse exchange rate fluctuations between the base currency of the Sub-Fund and the class currency of the Currency Hedged class Units may result in a decrease in return and/or loss of capital for Unitholders. The Manager will try to mitigate this usually by hedging the foreign currency exposure of the Currency Hedged class Units into the base currency of the relevant Sub-Fund or into the currency or currencies in which the assets of the relevant Sub-Fund are denominated. In general, the Manager implements the foreign exchange hedge by using derivative instruments and contracts. Investors should note that over-hedged or under-hedged positions may arise due to factors outside the control of the Manager such as fluctuation of the net asset value of the relevant Sub-Fund. While hedging may protect investors against a decrease in the value of the base currency of the relevant Sub-Fund or the currency or currencies in which the assets of the relevant Sub-Fund are denominated, it may limit investors of the relevant Currency Hedged class Units from benefiting from an increase in the value of the base currency of the relevant Sub-Fund or the currency or currencies in which the assets of the relevant Sub-Fund are denominated. Investors should be aware that there can be no assurance that Currency Hedged class Units will be hedged at all times or that the Manager will be successful in employing the hedge.

The Manager may also, at its absolute discretion, seek to fully or partially hedge currency exposures arising from some or all of a Sub-Fund's underlying assets to the base currency of that Sub-Fund. Unitholders whose base currency is different (or not in a currency linked to that Sub-Fund's base currency or currency in which the relevant Currency Hedged class Units are denominated) may be exposed to additional currency risk.

(xix) Market risk – The Sub-Funds which invest directly or indirectly in equities are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. Factors affecting the stock values are numerous, including but not limited to changes in investment sentiment, political environment, economic environment, issuer-specific factors, and the business and social conditions in local and global marketplace. Securities exchanges typically have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the Sub-Funds to losses. The government or the regulators may also implement policies that may affect the financial markets. All these may have a negative impact on the relevant Sub-Fund.

High market volatility and potential settlement difficulties in the markets may also result in significant fluctuations in the prices of the securities traded on such markets and thereby may adversely affect the value of a Sub-Fund. In falling equity markets there may be increased volatility. Market prices in such circumstances may defy rational analysis or expectation for prolonged periods of time, and can be influenced by movements of large funds as a result of short-term factors, counter-speculative measures or other reasons. Market volatility of a large enough magnitude can sometimes weaken what is deemed to be a sound fundamental basis for investing in a particular market or stock. Investment expectations may fail to be realised in such instances.

- (xx) Liquidity risk In extreme market conditions, it may be difficult for a Sub-Fund to realise an investment at short notice without suffering a discount to market value. In such circumstances, Unitholders may suffer a delay in realising their investment.
- (xxi) Sector risk The Sub-Funds which invest in a specific industry or target a specific sector will be subject to the risks of that industry or sector, which may include, but not limited to, rapid obsolescence of technology, sensitivity of regulatory change, minimal barriers to entry, and sensitivity to overall market swings.
- (xxii) Derivative and structured product risk Risks associated with derivatives include counterparty/credit risk, liquidity risk, valuation risk, volatility risk and over-the-counter transaction risk. The leverage element/component of a derivative can result in a loss significantly greater than the amount invested in the derivative by a Sub-Fund. The Sub-Funds may invest in derivatives such as options, futures and convertible securities, and in depositary receipts, participation rights and potentially through other instruments which are linked to the performance of securities or indices such as participation notes, equity swaps and equity linked notes, which are sometimes referred to as "structured products". Investment in these instruments can be illiquid, if there is no active market in these instruments. Such Sub-Funds will be subject to insolvency or default risk of the issuers or counterparties and over-the-counter markets risk. In addition, investment through

structured products may lead to a dilution of performance of such Sub-Funds when compared to a fund investing directly in similar assets. Therefore, exposure to financial derivative instruments may lead to high risk of significant loss by the relevant Sub-Fund.

(xxiii) Risks associated with collateral management and re-investment of cash collateral – Where a Sub-Fund enters into a securities financing transaction such as securities lending transaction or an OTC derivative transaction, collateral may be received from or provided to the relevant counterparty.

Notwithstanding that a Sub-Fund may only accept non-cash collateral which is highly liquid, the relevant Sub-Fund is subject to the risk that it will be unable to liquidate collateral provided to it to cover a counterparty default. The relevant Sub-Fund is also subject to the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Where cash collateral received by a Sub-Fund is re-invested, the relevant Sub-Fund will be exposed to the risk of a failure or default of the issuer of the relevant security in which the cash collateral has been invested.

Where collateral is provided by a Sub-Fund to the relevant counterparty, in the event of the insolvency of the counterparty, the relevant Sub-Fund may become subject to the risk that it may not receive the return of its collateral or that the collateral may take some time to return if the collateral becomes available to the creditors of the relevant counterparty.

Finance charges received by a Sub-Fund under a securities lending transaction may be reinvested in order to generate additional income. Similarly cash collateral received by a Sub-Fund may also be reinvested in order to generate additional income. In both circumstances, the relevant Sub-Fund will be exposed to market risk in respect of any such investments and may incur a loss in reinvesting the financing charges and cash collateral it receives. Such a loss may arise due to a decline in the value of the investment made. A decline in the value of investment of the cash collateral would reduce the amount of collateral available to be returned by the relevant Sub-Fund to the securities lending counterparty at the conclusion of the securities lending contract. The relevant Sub-Fund would be required to cover the difference in value between the collateral originally received and the amount available to be returned to the counterparty, thereby resulting in a loss to the relevant Sub-Fund.

(xxiv) Equity Linked Notes ("ELN") – A Sub-Fund may invest in instruments which are linked to the performance of securities or indices such as ELN or other similar instruments. ELN may not be listed and are subject to the terms and conditions imposed by their issuer. These terms may lead to delays in implementing the Manager's investment strategy due to restrictions on the issuer acquiring or disposing of the securities underlying the ELN. Investment in ELN can be illiquid as there is no active market in ELN. In order to meet realisation requests, the Sub-Funds rely upon the counterparty issuing the ELN to quote a price to unwind any part of the ELN. This price will reflect the market liquidity conditions and the size of the transaction.

Investors should note that different issuers of ELN may have varying valuation principles. Generally, valuation will be based on, among other factors, the closing price of the relevant security underlying the ELN. Valuation uncertainties such as foreign exchange conversion risk, bid and offers spread and other charges could have an adverse effect on the net asset value of the relevant Sub-Fund.

By seeking exposure to investments in certain listed securities through ELN, the Sub-Funds are taking on the credit risk of the issuer of the ELN. There is a risk that the issuer will not settle a transaction due to a credit or liquidity problem, thus causing the Sub-Funds to suffer a loss. In addition, in the case of a default, the Sub-Funds could become subject to adverse market movements while replacement transactions are executed.

An investment in an ELN entitles the holder to certain cash payments calculated by reference to the shares to which the ELN is linked. It is not an investment directly in the shares themselves. An investment in the ELN does not entitle the ELN holder to the beneficial interest in the shares nor to make any claim against the company issuing the shares.

Investment through ELN may lead to a dilution of performance of the Sub-Funds when compared to a fund investing directly in similar assets. In addition, when the Sub-Funds intend to invest in a particular share through ELN, there is no guarantee that subsequent application monies for units in the Sub-Funds can be immediately invested in such share through ELN. This may impact on the performance of the Sub-Funds.

A Sub-Fund will invest not more than 15% of its Net Asset Value in ELN not listed or quoted on a stock exchange, over-the-counter market or other organised securities market which is open to the international public and on which such ELN is regularly traded. For purpose of investment restriction monitoring, ELN will be treated as an equity investment instead of being classified as a derivative in determining the appropriate limits.

(xxv) Currency forward contracts – A Sub-Fund may enter into currency forward contracts for hedging and/or investment purposes. Forward contracts are not traded on exchanges and are not standardized; rather, banks and dealers act as principals in these markets, negotiating each transaction on an individual basis. Trading in currency forward contracts is substantially unregulated; there is no limitation on daily price movements and speculative position limits are not applicable. The principals who deal in the forward markets are not required to continue to make markets in the currencies or commodities they trade and these markets can experience periods of illiquidity, sometimes of significant duration. Market illiquidity or disruption could result in major losses to a Sub-Fund.

Furthermore, currency forward contracts do not eliminate fluctuations in the prices of the Sub-Fund's securities or in foreign exchange rates, or prevent loss if the prices of these securities should decline. Performance may be strongly influenced by movements in foreign exchange rates because currency positions held by the Sub-Fund may not correspond with securities positions held. In such circumstances, the Sub-Fund's asset may be exposed to the losses on and the costs of the relevant financial instruments.

- (xxvi) Restricted markets risk The Sub-Funds may invest in securities in jurisdictions (including China) which may impose limitations or restrictions on foreign ownership or holdings. The Sub-Funds may be required to make such investments directly or indirectly. In either case, legal and regulatory restrictions or limitations may directly or indirectly have adverse effect on the liquidity and performance of such investments due to factors including (without limitation) repatriation limitations, unfavourable tax treatments, higher commission costs, dealing restrictions, regulatory reporting requirements, reliance on services of local custodians and service providers and other factors.
- (xxvii) Concentration risk/Asian market risk Some Sub-Funds' investments are concentrated in Asia. The value of such Sub-Funds may be more volatile than that of funds having a more diverse portfolio of investments. The value of such Sub-Funds may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the Asian market.
- (xxviii)China market risk Investing in the China market is subject to the risks of investing in emerging markets generally and the risks specific to the China market in particular.

Since 1978, the Chinese government has implemented economic reform measures which emphasise decentralisation and the utilisation of market forces in the development of the Chinese economy. Many of the economic reforms in China are unprecedented or experimental and are subject to adjustment and modification. Any significant change in China's political, social or economic policy may have a negative impact on investments in the China market.

The regulatory and legal framework for capital markets and joint stock companies in China may not be as well developed when compared with those of developed countries. Chinese accounting standards and practice may deviate significantly from international accounting standards. The settlement and clearing systems of the Chinese securities markets may not be as well tested and may be subject to increased risks of error or inefficiency.

Investments in equity interests of Chinese companies may be made through China A-Shares, China B-Shares and China H-Shares. As the number of these securities and their combined total market value are relatively small compared to more developed markets, investments in these securities may be subject to increased price volatility and lower liquidity.

The Chinese government's control of currency conversion and movements in the Renminbi exchange rates may adversely affect the operations and financial results of Chinese companies.

Investors should also be aware that changes in the PRC taxation legislation could affect the amount of income which may be derived and the amount of capital returned from the investments of the relevant Sub-Fund. Laws governing taxation will continue to change and may contain conflicts and ambiguities.

- (xxix) RMB currency and conversion risks Investors should also refer to the following specific risk factor when investing in RMB classes of Units of a Sub-Fund: RMB is currently not freely convertible and is subject to exchange controls and restrictions. Non-RMB based (e.g. Hong Kong) investors are exposed to foreign exchange risk and there is no guarantee that the value of RMB against the investors' base currencies (for example HKD) will not depreciate. Any depreciation of RMB could adversely affect the value of investor's investment in a Sub-Fund. Although offshore RMB (CNH) and onshore RMB (CNY) are the same currency, they trade at different rates. Any divergence between CNH and CNY may adversely impact investors. Under exceptional circumstances, payment of redemptions and/ or dividend payment in RMB may be delayed due to the exchange controls and restrictions applicable to RMB.
- "Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks The "Dim Sum" bond market is still a relatively small market which is more susceptible to volatility and illiquidity. The operation of the "Dim Sum" bond market as well as new issuances could be disrupted causing a fall in the Net Asset Value of a Sub-Fund should there be any promulgation of new rules which limit or restrict the ability of issuers to raise RMB by way of bond issuances and/or reversal or suspension of the liberalisation of the offshore RMB (CNH) market by the relevant regulator(s).
- (xxxi) QFII risk Certain of the Sub-Funds may obtain access to China A-Shares, Renminbi denominated debt securities or other permissible investments, either indirectly through investing in equity linked notes issued by institutions which have obtained the qualified foreign institutional investor ("QFII") status in China, or directly using QFII quotas of QFII. Further details relating to QFII arrangements of the relevant Sub-Fund are set out in the Appendix relating to such Sub-Fund. Regarding investment in equity linked notes, please refer to the risk factor titled "Equity Linked Notes".

Investors should note that QFII status could be suspended or revoked, which may have an adverse effect on a Sub-Fund's performance as the Sub-Fund may be required to dispose of its securities holdings. In addition, certain restrictions imposed by the Chinese government on QFIIs may have an adverse effect on such Sub-Fund's liquidity and performance. QFIIs are subject to restrictions on the maximum stake which can be held in any one listed company. In addition, according to the Administrative Measures on Foreign Exchange of Domestic Securities Investments by QFII ("QFII Measures") issued by the State Administration of Foreign Exchange ("SAFE"), there are rules and restrictions on remittance of principal, investment restrictions, and repatriation of principal and profits. Any restrictions on repatriation of principal and profits may impact on Sub-Funds' ability to meet redemption requests.

QFII guotas are generally granted to a QFII and not specifically for investment by a Sub-Fund. It is provided in the QFII Measures that the size of quota may be reduced by the SAFE under the following circumstances: (i) a QFII commits an illegal act of using foreign exchange, such as transferring or selling its investment limit; (ii) a QFII provides fictitious information or material to the PRC custodian or the SAFE; (iii) a QFII fails to carry out investment-related conversion, purchase or payment of foreign exchange in accordance with the provisions; (iv) a QFII fails to provide relevant information or materials on its fund conversion or securities investments in China as requested by the SAFE; and (v) a QFII otherwise violates foreign exchange control provisions. The rules and restrictions under QFII regulations, including rules on remittance of principal, investment restrictions, minimum investment holding periods, and repatriation of principal and profits, generally apply to the QFII as a whole and not simply to the investments made by a Sub-Fund. If a QFII's quota is also utilised by parties other than the relevant Sub-Fund, violations of the applicable QFII restrictions may arise out of activities relating to such parties. Such violations could result in the revocation of or other regulatory action in respect of the QFII's quota, including any portion made available for investment by the QFII for the account of the relevant Sub-Fund.

The Manager as a QFII may from time to time make available QFII quota for the purpose of a Sub-Fund's direct investment into China. Under the SAFE's administration policy on QFII's investment in domestic securities, a QFII has the flexibility to allocate its QFII quota across different open-ended funds, or, subject to SAFE's approval, to other products and/or accounts that are not open-ended funds (but are under the QFII's management). The QFII may therefore allocate additional QFII quota to a Sub-Fund, or allocate QFII quota which may otherwise be available to the relevant Sub-Fund to other products and/or accounts. The QFII may also apply to SAFE for additional QFII quota which may be utilized by the relevant Sub-Fund, other clients of the QFII or other products managed by the QFII. However, there is no assurance that the QFII will make available QFII quota that is sufficient for the relevant Sub-Fund's investment at all times.

Investors should note that there can be no assurance that a QFII will continue to make available its QFII quota, or a Sub-Fund will be allocated a sufficient portion of QFII quotas from a QFII to meet all applications for subscription to the Sub-Fund, or that redemption requests can be processed in a timely manner due to repatriation restrictions or adverse changes in relevant laws or regulations. A Sub-Fund may not have exclusive use of the entire QFII quota granted by SAFE to the QFII, and the QFII may at its discretion allocate QFII quota which may otherwise be available to the relevant Sub-Fund to other products under the Manager's management. Such restrictions may result in suspension of dealings of a Sub-Fund. In extreme circumstances, a Sub-Fund may incur significant losses due to limited investment capabilities, or may not be able to fully implement or pursue its investment objective or strategy, due to QFII investment restrictions, illiquidity of the Chinese domestic securities market, and/or delay or disruption in execution of trades or in settlement of trades.

Investors should also note that investments in securities through QFIIs are generally subject to compliance with the following investment restrictions currently imposed under QFII regulations in the PRC, as amended from time to time:

- shares held by each underlying foreign investor (such as the Sub-Fund) investing through QFII investment quotas in each listed company should not exceed 10% of the total outstanding shares of such listed company; and
- (b) total shares held by all underlying foreign investors who make investment through QFII investment quotas in each listed company should not exceed 30% of the total outstanding shares of such listed company.

As there are limits on the total shares held by all underlying foreign investors in one listed company in the PRC, the capacity of a Sub-Fund to make investments in China A-Shares will be affected by the activities of all other underlying foreign investors investing through QFIIs.

Any China A-Shares or other permissible securities acquired by a Sub-Fund through QFII will be maintained by its QFII custodian via a securities account in such name as may be permitted or required in accordance with the PRC laws. According to the China Securities Regulatory Commission's Notice of Issues relating to the Administration Measures for the Domestic Securities Investment by Qualified Foreign Institutional Investors ("CSRC Notice"), the securities account for a Sub-Fund in the PRC is currently required to be maintained in the joint names of the QFII and the Sub-Fund. Although the CSRC Notice indicates that the assets in such account would belong to such Sub-Fund, such Notice may only serve as an administrative guidance and may not have equal force of the law enacted by legislative bodies in the PRC.

The current QFII laws, rules and regulations are subject to change, which may take retrospective effect. In addition, there can be no assurance that the QFII laws, rules and regulations will not be abolished. A Sub-Fund investing in the PRC markets through a QFII may be adversely affected as a result of such changes.

Investments will be made through a QFII in Renminbi. A Sub-Fund may therefore be exposed to any fluctuation in the exchange rate in Renminbi in respect of such investments.

(xxxii) Risks associated with the Stock Connects – Certain Sub-Funds may invest in China A-Shares via the Stock Connects. In addition to the risk factor "China market risk", the following additional risks apply:

Capitalised terms herein, unless otherwise stated, shall have the same meanings as defined in Annex A of the Explanatory Memorandum.

Quota Limitations – The Stock Connects are subject to quota limitations. In particular, once the remaining balance of the Northbound Daily Quota drops to zero or the Northbound Daily Quota is exceeded during the opening call session, new buy orders will be rejected (though investors will be allowed to sell their cross-boundary securities regardless of the quota balance). Therefore, quota limitations may restrict the relevant Sub-Fund's ability to invest in China A-Shares through the Stock Connects on a timely basis, and such Sub-Fund may not be able to effectively pursue its investment strategies.

Clearing and Settlement Risk – HKSCC and ChinaClear have established the Stock Connects clearing links and each has become a participant of the other to facilitate clearing and settlement of cross-boundary trades. For cross-boundary trades initiated in a market, the clearing house of that market will on one hand clear and settle with its own clearing participants, and on the other hand undertake to fulfil the clearing and settlement obligations of its clearing participants with the counterparty clearing house.

Should the remote event of ChinaClear default occur and ChinaClear be declared as a defaulter, HKSCC's liabilities in Northbound trades under its market contracts with clearing participants will be limited to assisting clearing participants in pursuing their claims against ChinaClear. HKSCC should in good faith, seek recovery of the outstanding stocks and monies from ChinaClear through available legal channels or through ChinaClear's liquidation. In that event, the relevant Sub-Fund may suffer delay in the recovery process or may not fully recover its losses from ChinaClear.

Participation in corporate actions and shareholders' meetings – HKSCC will keep CCASS participants informed of corporate actions of SSE Securities and SZSE Securities. Hong Kong and overseas investors (including the relevant Sub-Fund) will need to comply with the arrangement and deadline specified by their respective brokers or custodians (i.e. CCASS participants). The time for them to take actions for some types of corporate actions of SSE Securities and SZSE Securities may be as short as one business day only. Therefore, the relevant Sub-Fund may not be able to participate in some corporate actions in a timely manner.

Hong Kong and overseas investors (including the relevant Sub-Fund) are holding SSE Securities and SZSE Securities traded via the Stock Connects through their brokers or custodians. Where the articles of association of a listed company do not prohibit the appointment of proxy/multiple proxies by its shareholder, HKSCC will make arrangements to appoint one or more investors as its proxies or representatives to attend shareholders' meetings when instructed. Further, investors (with holdings reaching the thresholds required under the PRC regulations and the articles of associations of listed companies) may, through their CCASS participants, pass on proposed resolutions to listed companies via HKSCC under the CCASS rules. HKSCC will pass on such resolutions to the companies as shareholder on record if so permitted under the relevant regulations and requirements.

Suspension Risk – Each of the SEHK, SSE and SZSE reserves the right to suspend trading if necessary for ensuring an orderly and fair market and that risks are managed prudently. Consent from the relevant regulator would be sought before a suspension is triggered. Where a suspension is effected, the relevant Sub-Fund's ability to access the PRC market will be adversely affected.

Differences in Trading Day – The Stock Connects only operate on days when both the PRC and Hong Kong markets are open for trading and when banks in both markets are open on the corresponding settlement days. So it is possible that there are occasions when it is a normal trading day for the PRC market but the Sub-Funds cannot carry out any China A Shares trading. The Sub-Funds may be subject to a risk of price fluctuations in China A Shares during the time when any of the Stock Connects is not trading as a result.

Restrictions on Selling Imposed by Front-end Monitoring – PRC regulations require that before an investor sells any share, there should be sufficient shares in the account; otherwise the SSE or SZSE will reject the sell order concerned. SEHK will carry out pretrade checking on China A Share sell orders of its participants (i.e. the stock brokers) to ensure there is no over-selling.

Generally, if a Sub-Fund intends to sell certain China A Shares it holds, it must transfer those China A Shares to the respective accounts of its broker(s) before the market opens on the day of selling. If it fails to meet this deadline, it will not be able to sell those shares on the trading day. Because of this requirement, a Sub-Fund may not be able to dispose of its holdings of China A Shares in a timely manner.

However, the relevant Sub-Fund may maintain its China A-Shares with a custodian which is a custodian participant or general clearing participant participating in CCASS. In such circumstance, the Sub-Fund may request such custodian to open a special segregated account ("SPSA") in CCASS to maintain its holdings in China A-Shares under the enhanced pre-trade checking model. Each SPSA will be assigned a unique Investor ID by CCASS for the purpose of facilitating the order routing system to verify the holdings of an investor such as the relevant Sub-Fund. Provided that there is sufficient holding in the SPSA when a broker inputs the relevant Sub-Fund's sell order, the relevant Sub-Fund will only need to transfer China A-Shares from its SPSA to its broker's account after execution (as opposed to the practice of transferring China A-Shares to the broker's account under the current pre-trade checking model) and the relevant Sub-Fund will not be subject to the risk of being unable to dispose of its holdings of China A-Shares in a timely manner.

Operational Risk – The Stock Connects are premised on the functioning of the operational systems of the relevant market participants. Market participants are permitted to participate in this program subject to meeting certain information technology capability, risk management and other requirements as may be specified by the relevant exchange and/or clearing house.

The securities regimes and legal systems of the two markets differ significantly and market participants may need to address issues arising from the differences on an ongoing basis. There is no assurance that the systems of the SEHK and market participants will function properly or will continue to be adapted to changes and developments in both markets. In the event that the relevant systems fail to function properly, trading in both markets through the program could be disrupted. The relevant Sub-Fund's ability to access the China A Share market (and hence to pursue its investment strategy) may be adversely affected.

Regulatory Risk – The current regulations relating to Stock Connects are untested and there is no certainty as to how they will be applied. In addition, the current regulations are subject to change which may have potential retrospective effects and there can be no assurance that the Stock Connects will not be abolished. New regulations may be issued from time to time by the regulators/stock exchanges in the PRC and Hong Kong in connection with operations, legal enforcement and cross-border trades under the Stock Connects. The Sub-Funds may be adversely affected as a result of such changes.

Recalling of Eligible Stocks – When a stock is recalled from the scope of eligible stocks for trading via the Stock Connects, the stock can only be sold but restricted from being bought. This may affect the investment portfolio or strategies of the relevant Sub-Funds, for example, if the Manager wishes to purchase a stock which is recalled from the scope of eligible stocks.

Foreign shareholding restrictions risk – Hong Kong and overseas investors (including the relevant Sub-Fund) holding China A-shares are subject to foreign shareholding restrictions. The capacity of the Sub-Fund to make investments in China A-shares may be adversely affected by the activities of all underlying foreign investors investing through Stock Connects.

No Protection by Investor Compensation Fund – Investment in Stock Connects is conducted through brokers, and is subject to the risks of default by such brokers' in their obligations.

As disclosed in Annex A of the Explanatory Memorandum, the relevant Sub-Fund's investments through Northbound trading under the Stock Connects are not covered by the Hong Kong's Investor Compensation Fund. Therefore such Sub-Fund is exposed to the risks of default of the broker(s) it engages in its trading in China A-Shares through the programme.

(xxxiii) PRC tax considerations – By investing in PRC shares (including China A-, B- and H-Shares), Renminbi denominated corporate and government bonds, securities investment fund and warrants listed on the PRC stock exchanges (together "PRC Securities"), a Sub-Fund may be subject to withholding and other taxes imposed in the PRC.

## Corporate Income Tax:

For an enterprise that is not a tax resident enterprise and has no permanent establishment in the PRC for PRC corporate income tax purposes under the Corporate Income Tax ("CIT") Law, a 10% PRC corporate income tax on a withholding basis ("PRC WIT") shall, subject to exemptions, apply to capital gains derived from the disposal of PRC Securities (although there could be practical difficulty for the PRC tax authorities to impose and collect PRC WIT on capital gains derived from the trading of China H-Shares which is conducted outside China).

## Interests and Dividends

Currently, a 10% tax is payable on interests derived from RMB denominated corporate bonds and dividends derived from China A-, B- and H-Shares unless a specific exemption is applicable. The entity distributing such dividend or interests is required to withhold such tax. Although no specific rules governing taxes in respect of dividends derived from China B-Shares have been issued, it is believed that similar tax treatment shall apply. On the other hand, interests derived from government bonds are exempt from PRC income tax under the CIT Law.

Caishui [2018] No. 108 ("Circular No. 108") on tax treatment for Overseas Institutional Investors ("Olls") investing in China bond market dated 7 November 2018 mentioned that the interest income of the bonds derived by Olls in the China bond market is temporarily exempted from PRC WIT for three years effective from 7 November 2018 to 6 November 2021.

Under the Arrangement between the PRC and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income (the "PRC-HK Arrangement"), the PRC WIT charged on interest received by Hong Kong resident holders of debt instruments will be 7% of the gross amount of the interest, if the Hong Kong tax residents are the beneficial owners under the PRC-HK Arrangement, subject to the approval of the PRC tax authorities. However, there are still uncertainties as to how the PRC tax authorities will assess the beneficial ownership for investment fund cases; it is uncertain whether the relevant Sub-Fund can obtain approval from the PRC tax authorities for this preferential rate. The Manager will continue to review the position including the views of the PRC tax authorities, the administrative requirements for seeking such approvals and the cost and uncertainty of seeking approvals. The Manager may seek to apply for such approval from the PRC tax authorities in relation to the relevant Sub-Fund, although this cannot be guaranteed. If the relevant approval is not obtained, the general PRC WIT rate of 10% will be applicable to the relevant Sub-Fund on interest. Pursuant to the PRC-HK Arrangement, the tax charged on dividends received by the non-resident holders of shares issued by Chinese resident companies will be 5% of the gross amount of the dividends, if Hong Kong tax residents are the beneficial owners and directly hold at least 25% of the equity of the company paying the dividends. Due to the investment restriction, the relevant Sub-Fund will not hold more than 10% of any ordinary shares issued by any single issuer. In this connection, dividends derived from China A-Shares invested through RQFIIs will not benefit from the reduced tax rate of 5% and the general tax rate of 10% is applicable to the relevant Sub-Fund.

## Capital Gains

Specific rules governing taxes on QFII's and RQFII's capital gains derived from the trading of debt securities in the PRC have yet to be announced. In the absence of such specific rules, the PRC income tax treatment should be governed by the general tax provisions of the CIT Law.

Pursuant to the PRC-HK Arrangement, capital gains derived by a Hong Kong tax resident from the disposal of Renminbi denominated corporate, government and non-government bonds may be exempted from the PRC WIT, subject to the approval of the PRC authorities. This tax treaty exemption on capital gain will only apply if specific approval is obtained from the PRC tax authorities. In this connection, the Manager will further assess and seek to apply with PRC tax authorities to treat the relevant Sub-Fund and/or the Manager as Hong Kong tax resident and be able to enjoy the above capital gain tax exemption under the PRC-HK Arrangement, although this cannot be guaranteed. If the relevant approval is not obtained, the general rate of 10% will be applicable to the capital gains derived by the relevant Sub-Fund on the dealing of the PRC Securities other than equity investments issued by PRC resident issuers.

In respect of equity interest investments such as China A-Shares, the Ministry of Finance, the State Administration of Taxation and the China Securities Regulatory Commission have issued circulars on 14 November 2014 to clarify the relevant corporate income tax liabilities:—

- Pursuant to the Circular Concerning the Temporary Exemption of the Corporate Income Tax for Gains Earned by QFII and RQFII from Transfer of Domestic Shares and Other Equity Interest Investment in China under Caishui [2014] No.79 ("Circular No. 79"):
  - corporate income tax shall be exempt on a temporary basis on the gains earned by QFIIs and RQFIIs from the transfer of domestic shares and other equity interest investment in China with effect from 17 November 2014; and
  - corporate income tax shall be imposed on such gains earned by QFIIs and RQFIIs before 17 November 2014 in accordance with the tax laws.

This circular is applicable for QFIIs and RQFIIs without any establishment or place in China or the income derived by the QFIIs and RQFIIs are not effectively connected with their establishment or place in China.

- (ii) Pursuant to the Circular on the Taxation Policy of the Pilot Programme for the Mutual Stock Market Access between Shanghai and Hong Kong Stock Markets under Caishui [2014] No.81 ("Circular No. 81") and the Circular on Issues Relating to the Tax Policy of the Pilot Inter-connected Mechanism for Trading on the Shenzhen and Hong Kong Stock Markets under Caishui [2016] No.127 ("Circular No. 127"), in respect of trading of China A-Shares through the Stock Connects:
  - corporate income tax shall be exempt on a temporary basis on the gains earned by Hong Kong market investors (including corporate and individual investors) from the transfer of China A-Shares listed on the Shanghai Stock Exchange and Shenzhen Stock Exchange; and
  - Hong Kong market investors are required to pay tax on dividend and bonus of China A-Shares at a standard rate of 10%, which will be withheld and paid to the relevant PRC tax authority by the respective listed companies (before the Hong Kong Securities Clearing Company Limited is able to provide details such as investor identities and holding periods to the China Securities Depository and Clearing Corporation Limited, the policy of differentiated rates of taxation based on holding periods will temporarily not be implemented).

## Value-added Tax ("VAT"):

Business Tax was completely replaced by VAT starting from 1 May 2016. With the Circulars Caishui [2016] No. 36 ("Circular No. 36") and Caishui [2017] No. 70 ("Circular No. 70"), gains derived by QFIIs and RQFIIs from the transfer of PRC Securities will be exempt from VAT since 1 May 2016. Also, based on Circular No.36, Circular No.81 and Circular No.127, the gains derived through Stock Connects from transfer of China A-Shares will be exempt from VAT since 1 May 2016.

However, for marketable securities other than those invested under QFIIs and RQFIIs and Stock Connects, Circular 36 shall apply to levy VAT at 6% on the difference between the selling and purchase prices of those marketable securities. Where capital gains are derived from transfer of offshore PRC investment (e.g. H-Shares), VAT in general is not imposed as the purchase and disposal are often concluded and completed outside China.

It is not clear on whether and how the collection of VAT on capital gains derived by non-PRC tax resident enterprises from the trading (i.e. both buy and sales) of China B-Shares would be enforced.

Interest income received by QFIIs and RQFIIs from investments in PRC debt securities shall be subject to 6% VAT unless special exemption applies. According to the Circular 36 and Caishui [2016] No. 46, deposit interest income is not subject to VAT and interest income earned on government bonds and policy bank bonds is exempted from VAT. While pursuant to Caishui [2018] No. 108, the interest income of the bonds derived by OIIs in China bond market is exempted from VAT for three years effective from 7 November 2018 to 6 November 2021.

Dividend income or profit distributions on equity investment derived from China are not included in the taxable scope of VAT.

If VAT is applicable, there are also other surtaxes (which include Urban Construction and Maintenance Tax, Education Surcharge and Local Education Surcharge) that would amount to as high as 12% of VAT payable.

## Stamp duty:

Stamp duty under the PRC laws generally applies to the execution and receipt of all taxable documents listed in the PRC's Provisional Rules on Stamp Duty. Stamp duty is levied on the execution or receipt in China of certain documents, including contracts for the sale of China A- and B-Shares traded on the PRC stock exchanges, at the rate of 0.1%. In the case of contracts for sale of China A- and B-Shares, such stamp duty is currently imposed on the seller but not on the purchaser.

Under Circular No. 81, Hong Kong market investors trading through Stock Connects are required to pay stamp duty arising from the sale and purchase of China A-Shares and the transfer of China A-Shares by way of succession and gift in accordance with the prevailing PRC taxation regulations.

## Tax provision:

It is the intention of the Manager to operate the affairs of the Manager as a QFII or RQFII and the relevant Sub-Funds such that they are not tax resident enterprises and have no permanent establishment in the PRC for PRC corporate income tax purposes, although this cannot be guaranteed. Separately, for the tax treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by foreign institutional investors (except WIT and VAT on interest income from mainland debt securities are exempted on temporary basis pursuant to Circular No. 108), there is no specific guidance released by the PRC tax authorities. Any PRC WIT imposed in respect of the PRC Securities invested by the relevant Sub-Fund will be passed on to the Sub-Fund and the asset value of the Sub-Fund will be reduced accordingly.

The Manager may make further provisions in respect of a Sub-Fund for the above tax obligations based on independent tax advice obtained. With the uncertainties under the applicable PRC tax laws and the possibility of such laws being changed and taxes being applied retrospectively, any provision for taxation, if made by the Manager, may be excessive or inadequate to meet actual PRC tax liabilities on gains derived from PRC Securities. In the event that it is satisfied (based on tax advice) that part of the tax provisions are not required, the Manager will release such provisions back into the relevant Sub-Fund, forming part of such Sub-Fund's assets. In case of any shortfall between the provisions and actual tax liabilities, which will be debited from the Sub-Fund's assets, the Sub-Fund's asset value will be adversely affected.

Investors may be advantaged or disadvantaged depending upon the final tax outcome as and when they subscribed and/or realised their Units in/from the relevant Sub-Fund. Investors should note that no Unitholders who have realised their Units in the Sub-Fund before the release of any excess tax provision shall be entitled to claim in whatsoever form any part of the tax provision or withholding amounts released to the relevant Sub-Fund, which amount will be reflected in the value of Units in such Sub-Fund.

The Manager, after taking tax advice, has also decided that the relevant Sub-Fund will not withhold any amount of realised or unrealised gains on its investments in China A-Shares as tax provisions.

Various tax reform policies have been implemented by the PRC government in recent years, and existing tax laws and regulations may be revised or amended in the future. There is a possibility that the current tax laws, regulations and practice in the PRC will be changed with retrospective effect in the future and any such change may have an adverse effect on the asset value of the relevant Sub-Fund. Moreover, there is no assurance that tax incentives currently offered to foreign companies, if any, will not be abolished and the existing tax laws and regulations will not be revised or amended in the future. Any changes in tax policies may reduce the after-tax profits of the companies in the PRC which a Sub-Fund invests in, thereby reducing the income from, and/or value of the Units.

(xxxiv) Custodial risk and brokerage risk – Custodians or sub-custodians may be appointed in local markets for purpose of safekeeping assets in those markets. Where a Sub-Fund invests in markets where custodial and/or settlement systems are not fully developed, the assets of the Sub-Fund may be exposed to custodial risk. In certain circumstances a Sub-Fund may take a longer time or may even be unable to recover some of its assets. Such circumstances may include the liquidation, bankruptcy or insolvency of a custodian or sub-custodian, retroactive application of legislation and fraud or improper registration of title. The costs borne by a Sub-Fund in investing and holding investments in such markets will be generally higher than in organised securities markets.

Where a Sub-Fund invests in China A-Shares or other PRC Securities using QFII quotas of a QFII, such securities will be maintained by a custodian bank ("QFII Custodian") appointed by the QFII pursuant to PRC regulations through a securities account with the China Securities Depository and Clearing Corporation Limited in such name as may be permitted or required in accordance with PRC law. In addition, the execution and settlement of transactions or the transfer of any funds or securities may be conducted by brokers ("PRC Brokers") appointed by the QFII. If the QFII Custodian or the PRC Brokers default, the Sub-Fund may suffer substantial losses.

Under the Trust Deed, the Trustee is responsible for the safe-keeping of the assets of the Fund and each of the Sub-Funds. In the case where a custodian is appointed in relation to a Sub-Fund, the Trustee shall be responsible for the acts or omission of such custodian and it shall ensure that such custodian has the relevant qualifications, good financial standing and business track record, and that assets of each Sub-Fund are held to the Trustee's order. The Trustee will not however be responsible for any loss suffered by a Sub-Fund by reason only of the liquidation, bankruptcy or insolvency of any such custodian which is not member of the group of companies to which the Trustee belongs. The Trustee will ensure the proper segregation of a Sub-Fund's assets by the custodian.

- (xxxv) Counterparty risk The Sub-Funds may invest in different instruments in accordance with their objectives and as permitted by the investment restrictions. If the counterparties of these underlying investments default, the Sub-Funds could suffer substantial losses. In addition, if the counterparties with which a Sub-Fund effects transactions cease making markets or quoting prices in certain of the instruments, the Sub-Fund may be unable to enter into a desired transaction or to enter into an offsetting transaction with respect to an open position, which may adversely affect its performance.
- (xxxvi) Risk associated with small-capitalisation/mid-capitalisation companies The stock prices of small and medium-sized companies may tend to be more volatile than large-sized companies due to a lower degree of liquidity, greater sensitivity to changes in economic conditions and higher uncertainty over future growth prospects.
- (xxxvii)Risk of termination a Sub-Fund may be terminated in certain circumstances which are summarised under the section "Termination of the Fund or any Sub-Fund". A Sub-Fund may be terminated by the Manager (a) if the Net Asset Value of the Fund or a Sub-Fund shall be less than HK\$80 million and/or Unitholders pass an extraordinary resolution approving such termination, or (b) if any law shall render it illegal or in the opinion of the Manager impracticable or inadvisable to continue the Fund or a Sub-Fund. In the event of the termination of a Sub-Fund, such Sub-Fund would have to distribute to the Unitholders their pro rata interest in the assets of the Sub-Fund. It is possible that at the time of such sale or distribution, certain investments held by the relevant Sub-Fund might be worth less than the initial cost of such investments, resulting in a loss to the Unitholders. Moreover, any organisational expenses with regard to the relevant Sub-Fund that had not yet been fully amortized would be debited against the Sub-Fund's capital at that time.
- (xxxviii)Effect of distribution out of capital The Manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of a Sub-Fund. Distributions paid out of capital amount to a return or withdrawal of part of the Unitholder's original investment or from any capital gains attributable to that original investment. Any such distributions may result in an immediate reduction in the Net Asset Value per Unit.

Where a Sub-Fund has Currency Hedged class Units (i.e. classes of Units hedged to a currency other than the Base Currency of the relevant Sub-Fund), the distribution amount and Net Asset Value of the Currency Hedged class Units may be adversely affected by differences in the interest rates of the reference currency of the Currency Hedged

class Units and the Sub-Fund's base currency, resulting in an increase in the amount of distribution that is paid out of capital and hence a greater erosion of capital than other non-hedged Unit classes.

(xxxix) U.S. Foreign Account Tax Compliance Act - Sections 1471 - 1474 of the US Internal Revenue Code of 1986 ("IRS Code"), as amended (referred to as the Foreign Account Tax Compliance Act or "FATCA"), was enacted in March, 2010 which requires foreign financial institutions ("FFIs") (such as the Fund and the Sub-Funds) to report on certain foreign accounts, and certain US Persons' direct and indirect ownership of non-US accounts and non-US entities with respect to certain payments made to such accounts, including interest and dividends from securities of US issuers and gross proceeds from the sale of such securities that can produce US source income. All such payments may be subject to withholding at a 30% rate, unless the recipient of the payment satisfies certain requirements intended to enable the US Internal Revenue Service ("IRS") to identify United States persons (within the meaning of the IRS Code) with interests in such payments. To avoid such withholding on payments made to it, an FFI, such as the Fund and the Sub-Funds (and, generally, other investment funds organised outside the US), generally will be required to enter into an agreement (an "FFI Agreement") with the US IRS under which it will agree to identify its direct or indirect owners who are US Persons and report certain information concerning such US Person to the US IRS.

Hong Kong and the US signed an intergovernmental agreement ("IGA"), which facilitates compliance with the FATCA by financial institutions in Hong Kong. Under the IGA, each of the Fund and its Sub-Funds registers with the US IRS is a Reporting Model 2 FFI and will not be subject to withholding tax under the FATCA if it identifies certain US Accounts and annually reports certain information of such US Accounts directly to the US IRS as required.

The Manager has been registered as a "sponsoring FFI" (i.e. the FFI which undertakes the obligations under FATCA on behalf of the Fund and/or the Sub-Funds), and the Fund and/or the Sub-Funds have been registered as "sponsored FFIs". The Manager, the Fund and the Sub-Funds has already entered into FFI Agreement with the US IRS and registered with the US IRS.

The Fund and each Sub-Fund will endeavour to satisfy the requirements imposed under FATCA and the FFI Agreement to avoid any withholding tax. In the event that the Fund and/or any Sub-Fund is not able to comply with the requirements imposed by FATCA or the FFI Agreement and the Fund or such Sub-Fund does suffer FATCA withholding tax on its investments as a result of non-compliance, the Net Asset Value of the Fund and/or that Sub-Fund may be adversely affected and the Fund and/or such Sub-Fund may suffer significant loss as a result.

In the event a Unitholder does not provide the requested information and/or documentation, whether or not that actually leads to non-compliance by the Fund and/or the relevant Sub-Fund, or a risk of the Fund and/or the relevant Sub-Fund being subject to withholding tax under FATCA, the Manager on behalf of the Fund and/or each of such relevant Sub-Fund reserves the right to take any action and/or pursue all remedies at its disposal including, without limitation, (i) reporting the relevant information of such Unitholder to the US IRS; (ii) withholding or deducting from such Unitholder's redemption proceeds or distributions to the extent permitted by applicable laws and regulations; and/or (iii) deeming such Unitholder to have given notice to redeem all his Units in the relevant Sub-Fund. The Manager in taking any such action or pursuing any such remedy shall act in good faith and on reasonable grounds.

Each Unitholder and prospective investor should consult with his own tax adviser as to the potential impact of FATCA in his own tax situation and the potential impact on the Fund and its Sub-Funds.

(xl) Risks associated with China interbank bond market – Market volatility and potential lack of liquidity due to low trading volume of certain debt securities in the China interbank bond market may result in prices of certain debt securities traded on such market fluctuating significantly. The Sub-Fund investing in such market is therefore subject to liquidity and volatility risks. The bid and offer spreads of the prices of such securities may be large, and the Sub-Fund may therefore incur significant trading and realisation costs and may even suffer losses when selling such investments.

To the extent that the Sub-Fund transacts in the China interbank bond market, the Sub-Fund may also be exposed to risks associated with settlement procedures and default of counterparties. The counterparty which has entered into a transaction with the Sub-Fund may default in its obligation to settle the transaction by delivery of the relevant security or by payment for value.

For investments via the Foreign Direct Access Regime and/or Bond Connect, the relevant filings, registration with PBOC and account opening have to be carried out via an onshore settlement agent, offshore custody agent, registration agent or other third parties (as the case may be). As such, the Sub-Fund is subject to the risks of default or errors on the part of such third parties.

Investing in the China interbank bond market via Foreign Direct Access Regime and/or Bond Connect is also subject to regulatory risks. The relevant rules and regulations on these regimes are subject to change which may have potential retrospective effect. In the event that the relevant mainland Chinese authorities suspend account opening or trading on the China interbank bond market, the Sub-Fund's ability to invest in the China interbank bond market will be adversely affected. In such event, the Sub-Fund's ability to achieve its investment objective will be negatively affected.

Currently no specific guidance imposed by the PRC tax authorities on the treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by foreign institutional investors. There is a possibility of relevant tax rules being imposed and taxes being applied retrospectively. As such, any provision for taxation made by the Manager for the account of the relevant Sub-Funds may be excessive or inadequate to meet final PRC tax liabilities. Consequently, investors in the relevant Sub-Funds may be advantaged or disadvantaged depending upon the final tax liabilities and the level of provision and when they subscribe and/or realise their Units in/from the relevant Sub-Funds.

(xli) Risks associated with the Small and Medium Enterprise board and/or ChiNext market and/or Science and Technology Innovation board – Certain Sub-Funds may invest in the Small and Medium Enterprise board ("SME board") and/or the ChiNext market of the Shenzhen Stock Exchange via the Shenzhen-Hong Kong Stock Connects, and they may also invest in Science and Technology Innovation board ("STAR board") of the Shanghai Stock Exchange via the Shanghai-Hong Kong Stock Connects. Investments in the SME board and/or ChiNext market and/or STAR board may result in significant losses for the Sub-Fund. The following additional risks apply:

Higher fluctuation on stock prices – Listed companies on the SME board and/or ChiNext market are usually of emerging nature with smaller operating scale, while those listed companies on STAR board are characterized by large R&D investments and long profit cycle with great uncertainties in the sustainability of the main business development. Hence, they are subject to higher fluctuation in stock prices and liquidity and have higher risks and turnover ratios than companies listed on the main board of the respective stock exchange.

Over-valuation risk – Stocks listed on the SME board and/or ChiNext and/or STAR board may be overvalued and such exceptionally high valuation may not be sustainable. Stock price may be more susceptible to manipulation due to fewer circulating shares.

Differences in regulations – The rules and regulations regarding companies listed on ChiNext market are less stringent in terms of profitability and share capital than those in the main board and SME board.

Delisting risk – It may be more common and faster for companies listed on the SME board and/or ChiNext and/or STAR board to delist. This may have an adverse impact on the Sub-Fund if the companies that it invests in are delisted.

(xlii) Risks associated with debt instruments with loss-absorption features – Certain Sub-Funds may invest in debt instruments with loss-absorption features, for example, contingent convertible debt securities ("CoCos"), senior non-preferred debts and subordinated debts issued by financial institutions. These debt instruments are subject to greater risks when compared to traditional debt instruments as such instruments typically include terms and conditions which may result in them being partly or wholly written off, written down, or converted to ordinary shares of the issuer upon the occurrence of a pre-defined trigger event (e.g. when the issuer is near or at the point of non-viability or when the issuer's capital ratio falls to a specified level).

Such trigger events are likely to be outside of the issuer's control and commonly include a reduction in the issuer's capital ratio below a specified level or upon specific government or regulatory action being taken as a result of the issuer's ongoing financial viability. Trigger events are complex and difficult to predict and can result in a significant or total reduction in the value of such instruments, giving rise to consequential loss of the relevant Sub-Fund.

In the event of the activation of a trigger, there may be potential price contagion and volatility to the entire asset class. Debt instruments with loss-absorption features may also be exposed to liquidity, valuation and sector concentration risk.

Certain Sub-Funds may invest in CoCos which are highly complex and are of high risk. Upon the occurrence of a trigger event, CoCos may be converted into shares of the issuer (potentially at a discounted price), or may be subject to the permanent write-down to zero. Coupon payments on CoCos are discretionary and may be cancelled by the issuer at any point, for any reason, and for any length of time.

Certain Sub-Funds may invest in senior non-preferred debts. While these instruments are generally senior to subordinated debts, they may be subject to write-down upon the occurrence of a trigger event and will no longer fall under the creditor ranking hierarchy of the issuer. This may result in total loss of principal invested.

In particular for subordinated instruments (for example CoCos and subordinated debts), in the event of liquidation, dissolution or winding-up of an issuer, the relevant Sub-Fund's rights and claims against the issuer shall generally rank junior to the claims of all holders of unsubordinated obliqations of the issuer.

The structure of some types of debt instruments with loss-absorption features is innovative and untested. In a stressed environment, it is uncertain how such instruments will perform.

In view of the above, investment in any Sub-Fund should be regarded as long term in nature. The Sub-Funds are, therefore, only suitable for investors who can afford the risks involved.

Investors should refer to the relevant Appendix for details of any additional risks specific to a Sub-Fund.

## **EXPENSES AND CHARGES**

The current management fee, trustee fee, registrar's fee and holders servicing fee for each Sub-Fund are set out in the relevant Appendix. The management fee, trustee fee, registrar's fee and holders servicing fee for each Sub-Fund accrue daily and are payable monthly in arrears. The Manager will give one month's prior notice (or such other notice as may be approved by the SFC) to Unitholders should there be any increase of (i) the management fee from the current level up to the maximum level of 2.0% per annum, or (ii) the trustee fee from the current level up to the maximum level of 1.0% per annum, or (iii) the holders servicing fee from the current level up to the maximum level of 2.0% per annum.

The establishment costs of the Fund and the initial Sub-Fund in Hong Kong were borne by the initial Sub-Fund and deducted following the close of its launch period. The establishment costs and payments incurred in the establishment of subsequent Sub-Funds are to be borne by the relevant Sub-Fund to which such costs and payments relate.

Each Sub-Fund will bear the costs set out in the Trust Deed, which are directly attributable to it. Where such costs are not directly attributable to a Sub-Fund, the Manager shall determine in its absolute discretion how such costs are to be allocated. Such costs include but are not limited to the costs of investing and realising the investments of the Sub-Fund(s), the fees and expenses of custodians of the assets of the Fund, the fees and expenses of the auditors, valuation costs, legal fees, the costs incurred in connection with any listing or regulatory approval, the costs of holding meetings of Unitholders and the costs incurred in the preparation and printing of any explanatory memorandum. If any Sub-Fund is wound-up prior to the expenses being fully amortised, such unamortised amount will be borne by the relevant Sub-Fund before its termination.

For so long as the Fund and such Sub-Funds are authorised by the SFC, no advertising or promotional expenses shall be charged to the Sub-Funds so authorised.

## **Cash Rebates and Soft Commissions**

The Manager may not retain any rebates of brokerage or commission which it may derive from or in connection with any purchase or sale of investments for the account of a Sub-Fund. None of the Manager, the Investment Delegate (if any) and/or any of their connected persons will retain cash or other rebates from brokers or dealers in consideration of directing transactions for a Sub-Fund to such brokers or dealers, save that (i) goods and services (soft commissions) may be retained if, such goods and services are of demonstrable benefit to the Unitholders, (ii) the transaction execution is consistent with best execution standards and brokerage rates are not in excess of customary institutional full-service brokerage rates, (iii) periodic disclosure is made in the annual report of the Fund or the relevant Sub-Fund in the form of a statement describing the soft dollar policies and practices of the Manager or the Investment Delegate, including a description of goods and services received by them; and (iv) the availability of soft dollar arrangements is not the sole or primary purpose to perform or arrange transaction with such broker or dealer. Goods and services described herein may include research and advisory services, computer hardware associated with specialised software or research services and performance measures, but not travel, accommodation, entertainment, general administrative goods or services, general office equipment or premises, membership fees, employee salaries or direct money payments.

The Manager, or the Investment Delegate and/or any of their connected persons reserves the right to effect transactions by or through the agency of another person with whom the Manager, or the Investment Delegate and/or any of their connected persons has an arrangement under which that party will from time to time provide to or procure for the Manager, or the Investment Delegate and/or any of their connected persons goods, services or other benefits (as described in the paragraph above) the nature of which is such that their provision can reasonably be expected to benefit the Fund as a whole and may contribute to an improvement in the performance of the Fund or of the Manager, or the Investment Delegate and/or any of their connected persons in providing services to the Fund and for which no direct payment is made but instead the Manager, or the Investment Delegate and/or any of their connected persons undertakes to place business with that party.

## **TAXATION**

Each prospective Unitholder should inform himself of, and where appropriate take independent professional advice on, the taxes applicable to the acquisition, holding and realisation of Units by him under the laws of the places of his citizenship, residence and domicile.

#### Hong Kong

Units will be regarded as "Hong Kong stock" for the purposes of Hong Kong stamp duty. Sales or transfers of Units will be liable to Hong Kong ad valorem stamp duty at the rate of HK\$1.00 per HK\$1,000 or part thereof of the higher of the consideration for, or the value of, the Units payable by each of the transferor and the transferee (i.e. a total of HK\$2.00 per HK\$1,000 or part thereof). In addition, a fixed duty of HK\$5.00 is currently payable on any instrument of transfer of Units. No Hong Kong stamp duty is payable, however, where the sale or transfer of the Unit is effected by extinguishing the Unit or the sale or transfer is to the Manager who subsequently re-sells the Units within two months thereof.

During such period as the Fund and such of its Sub-Funds are authorised by the SFC pursuant to section 104 of the SFO then, under present Hong Kong law and practice:—

- (a) The Fund is not expected to be subject to Hong Kong tax in respect of any of its authorised activities.
- b) No tax will be payable by Unitholders in Hong Kong in respect of dividends or other income distributions of the Sub-Funds so authorised or in respect of any capital gains arising on a sale, realisation or other disposal of Units of the authorised Sub-Funds, except that Hong Kong profits tax may arise where such transactions form part of a trade, profession or business carried on in Hong Kong.

## Automatic Exchange of Financial Account Information

The Inland Revenue (Amendment) (No.3) Ordinance 2016 (the "Ordinance") came into force on 30 June 2016. The Ordinance establishes the legislative framework for the implementation in Hong Kong of the Standard for Automatic Exchange of Financial Account Information ("AEOI" and is also referred to as the Common Reporting Standard ("CRS")) in Hong Kong. The CRS requires financial institutions ("FI") in Hong Kong (such as the Fund and the Sub-Funds) to collect information relating to tax residents of reporting jurisdictions holding financial accounts with FIs, and report such information to the IRD. The information will be further exchanged with jurisdiction(s) in which the account holder is a tax resident. Generally, tax information will be exchanged only with jurisdictions with which Hong Kong has activated exchange relationships under AEOI on the basis of bilateral competent authority agreements or a multilateral competent authority agreement under the Convention on Mutual Administrative Assistance in Tax Matters; however, the Fund, the Sub-Funds and/or its agents may further collect information relating to residents of other jurisdictions.

The Fund and each Sub-Fund are required to comply with the requirements of CRS as implemented by Hong Kong, which means that the Fund, each Sub-Fund and/or its agents shall collect the relevant tax information relating to Unitholders and prospective investors and provide such information to the IRD.

The AEOI rules as implemented by Hong Kong require the Fund and each Sub-Fund to, amongst other things: (i) register the Fund's status as a "Reporting Financial Institution" with the IRD; (ii) conduct due diligence on its accounts (i.e. equity interest held by Unitholders) to identify whether any such accounts are considered "Reportable Accounts" for CRS purposes; and (iii) report certain information of such Reportable Accounts to the IRD. The IRD will then transmit such information reported to it to the government authorities of the relevant jurisdictions with which Hong Kong has activated exchange relationships under AEOI (i.e. the "Reportable Jurisdictions"). Broadly, CRS contemplates that Hong Kong FIs should report on: (i) individuals or entities that are tax residents in the Reportable Jurisdictions; and (ii) certain entities controlled by individuals who are tax residents in the Reportable Persons, including but not limited to their name, date of birth, address, tax residence, taxpayer identification number, account details, account balance/value, and certain income or sale or redemption proceeds, will be reported to the IRD, which will be subsequently exchanged with government authorities in the relevant Reportable Jurisdictions.

By investing in the Fund and the relevant Sub-Fund and/or continuing to invest in the Fund and the relevant Sub-Fund, Unitholders acknowledge that they may be required to provide additional information to the Fund, the relevant Sub-Fund, the Manager and/or the Fund's agents in order for the Fund and the relevant Sub-Fund to comply with CRS. The Unitholder's information (and/or information pertaining to Controlling Person(s) of a Unitholder, as defined in the Ordinance), may be exchange by the IRD with government authorities in the Reportable Jurisdictions.

Each Unitholder and prospective investor should consult its own professional advisor(s) on the administrative and substantive implications of CRS on its current or proposed investment in the Fund and the relevant Sub-Fund.

## FINANCIAL REPORTS

The Fund's financial year end is on 31 December in each year. Audited annual reports (in English) will be made available to Unitholders as soon as possible, and in any event within four months, after the end of the financial year. The audited annual reports relating to a Sub-Fund which is structured as a feeder fund will include a statement of the investments comprised in the underlying fund in which that Sub-Fund invests. Unaudited interim reports (in English) will be made available to Unitholders within two months after 30 June in each year. Such reports contain a statement of the Net Asset Value of each Sub-Fund and of the investments comprising its portfolio.

Unitholders may obtain a copy of the audited annual reports and unaudited interim reports within four months and two months, respectively, after the relevant financial period at the following website: www.bea-union-investment.com. Investors should note that the website has not been reviewed or authorised by the SFC. The reports will also be available upon request to the Manager and for inspection at the Manager's office free of charge during normal working hours.

## **DISTRIBUTION OF INCOME**

Unless otherwise described in the relevant Appendix, the Manager shall not make any distribution of income or net capital gains realised on the sale of investments, and income, if any, and net capital gains, if any, in respect of the Fund or any Sub-Fund shall be accumulated and capitalised. Unitholders will be given at least one month's prior written notice of any change to the distribution policy of the relevant Sub-Fund, subject to prior SFC approval.

Distributions of a Sub-Fund declared in respect of an Interim Accounting Period or an Accounting Period, if any, as described in the relevant Appendix, shall be distributed among the Unitholders of the relevant classes of Units rateably in accordance with the number of Units held by them on the Record Date in respect of such Interim Accounting Period or Accounting Period, as the case may be. For the avoidance of doubt, only Unitholders whose names are entered on the register of Unitholders on such Record Date shall be entitled to the distribution declared in respect of the corresponding Interim Accounting Period or Accounting Period, as the case maybe.

Payment of an interim distribution (if any) will be made within 12 weeks from the Interim Accounting Date and payment of a final distribution (if any) will be made within two months from the Accounting Date. Any payment of distributions will be made in the class currency of the relevant class of Units by cheque at the risk of the Unitholders (or in such other manner as may be agreed with the Manager). Any distribution which is not claimed for six years will be forfeited and become part of the assets of the relevant class of Units.

## **VOTING RIGHTS**

Meetings of Unitholders may be convened by the Manager or the Trustee, and the Unitholders of 10% or more in value of the Units in issue may require a meeting to be convened. Unitholders will be given not less than 21 days' notice of any meeting.

The quorum for all meetings is Unitholders present in person or by proxy representing 10% of the Units for the time being in issue except for the purpose of passing an extraordinary resolution. The quorum for passing an extraordinary resolution shall be Unitholders present in person or by proxy representing 25% or more of the Units in issue. In the case of an adjourned meeting of which separate notice will be given, such Unitholders as are present in person or by proxy will form a quorum. On a show of hands, every individual Unitholder present in person or by representative has one vote; on a poll every Unitholder present in person, by proxy or by representative has one vote for every Unit of which he is the holder. In the case of joint Unitholders the senior of those who tenders a vote (in person or by proxy) will be accepted and seniority is determined by the order in which the names appear on the Register of Unitholders. A poll may be demanded by the Chairman or one or more Unitholders present in person or by proxy representing 5% in value of the Units for the time being in issue.

## **PUBLICATION OF PRICES**

The Net Asset Value per Unit of each Sub-Fund will be published on every Dealing Day on the Manager's website: www.bea-union-investment.com. Investors should note that the aforesaid website has not been reviewed or authorised by the SFC.

## TRANSFER OF UNITS

Subject as provided below, Units may be transferred by an instrument in writing in common form signed by (or, in the case of a body corporate, signed on behalf of or sealed by) the transferor and the transferee. The transferor will be deemed to remain the holder of the Units transferred until the name of the transferee is entered in the register of Unitholders in respect of such Units.

Each instrument of transfer must relate to a single class of Units only. No Units may be transferred if, as a result, either the transferor or the transferee would hold Units having a value less than the minimum holding (if any) of the relevant class.

## TRUST DEED

The Fund was originally established under the laws of Hong Kong by a Trust Deed dated 18 January, 2002 made between BEA Union Investment Management Limited (previously known as East Asia Asset Management Company Limited) as Manager and Bank of East Asia (Trustees) Limited as Trustee. On 11 November 2019, the parties entered into an Amended and Restated Trust Deed to amend the provisions of the original trust deed. The Amended and Restated Trust Deed may be amended from time to time.

The Trust Deed contains provisions for the indemnification of the parties and their exculpation from liability in certain circumstances. However, nothing in the Trust Deed shall exempt the Trustee or the Manager from or indemnify them against any liability for breach of trust or any liability which by virtue of any rule of law would otherwise attach to them in respect of any negligence, default, breach of duty or trust of which they may be liable in relation to their duties and neither the Trustee nor the Manager may be indemnified against such liability by Unitholders or at Unitholders' expense. Unitholders and intending applicants are advised to consult the terms of the Trust Deed.

Copies of the Trust Deed (together with any undertakings given to the SFC) as for the time being in force may be obtained from the Manager at a cost of HK\$500 each and may be inspected during normal working hours at the offices of the Manager and the Trustee free of charge.

## TERMINATION OF THE FUND OR ANY SUB-FUND

The Fund shall continue for a period of 80 years from the date of the Trust Deed or until it is terminated in one of the ways set out below.

The Fund may be terminated by the Trustee, provided that the Trustee shall certify that in its opinion the proposed termination is in the interest of Unitholders, (a) if in the opinion of the Trustee, the Manager is incapable of performing or fails to perform its duties satisfactorily or (b) if the Manager goes into liquidation. Further at any time the Unitholders of the Fund or any Sub-Fund may authorise termination of such Sub-Fund by an extraordinary resolution. The Trustee may also terminate the Fund if any law shall be passed which renders it illegal or in the opinion of the Trustee impracticable or inadvisable in consultation with the relevant regulatory agencies (SFC in Hong Kong) to continue the Fund. Subject as further provided below, the Fund or any of BEA Union Investment Asian Bond and Currency Fund or BEA Union Investment China A-Share Equity Fund may be terminated by the Manager (a) if on any date, in relation to the Fund, the Net Asset Value of the Units of the Fund shall be below HK\$80 million provided that an extraordinary resolution of affected Unitholders shall be required to approve the termination of the Fund or (b) if on any date, in relation to any of the aforementioned Sub-Funds, the aggregate Net Asset Value of Units outstanding in respect of such Sub-Fund shall be less than HK\$80 million provided that an extraordinary resolution of affected Unitholders shall be required to approve the termination or (c) if any law shall be passed which renders it illegal or in the opinion of the Manager impracticable or inadvisable in consultation with the relevant regulatory agencies (SFC in Hong Kong) to continue the Fund or such Sub-Fund.

With respect to all other Sub-Funds, the Manager in its absolute discretion, may also give notice to terminate such Sub-Fund if (a) on any date, in relation to such Sub-Fund, the aggregate Net Asset Value of the Units of the relevant class outstanding shall be less than HK\$80 million (or such other amount stated in the relevant notice of establishment), or (b) in the opinion of the Manager, it is impracticable or inadvisable to continue such Sub-Fund and/or any class of Units of such Sub-Fund (as the case may be) (including without limitation, a situation where it is no longer economically viable to operate the Investment Fund).

In cases of termination on notice, three months' notice of any termination will be given to Unitholders.

Any unclaimed proceeds or other cash held by the Trustee upon termination of the Fund, a Sub-Fund or a class of Units, as the case may be, may at the expiration of twelve months from the date upon which the same were payable be paid into court subject to the right of the Trustee to deduct therefrom any expenses it may incur in making such payment.

## **ANTI-MONEY LAUNDERING REGULATIONS**

As part of the Manager's responsibility for the prevention of money laundering, the Manager may require a detailed verification of an investor's identity and the source of payment of application monies. Depending on the circumstances of each application, a detailed verification might not be required where:-

- (a) the applicant makes the payment from an account held in the applicant's name at a recognised financial institution; or
- (b) the application is made through a recognised intermediary.

These exceptions will only apply if the financial institution or intermediary referred to above is within a country recognised as having sufficient anti-money laundering regulations. The Manager nevertheless reserves the right to request such information as is necessary to verify the identity of an applicant and the source of payment. In the event of delay or failure by the applicant to produce any information required for verification purposes, the Manager may refuse to accept the application and the subscription monies relating thereto.

## **CONFLICTS OF INTEREST**

The Manager, the Investment Delegate (if any), the Trustee and their respective connected persons may from time to time act as trustee, administrator, registrar, manager, custodian, investment manager or investment adviser, representative or otherwise as may be required from time to time in relation to, or be otherwise involved in or with, other funds and clients including those which have similar investment objectives to those of any Sub-Fund or contract with or enter into financial, banking or other transaction with one another or with any investor of the Sub-Funds, or any company or body any of whose shares or securities form part of any Sub-Fund or may be interested in any such contract or transaction. It is, therefore, possible that any of them may, in the course of business, have potential conflicts of interest with the Fund. Each will, at all times, have regard in such event to its obligations to the Fund and will endeavour to ensure that such conflicts are managed and minimised so far as reasonably practicable and that measures are adopted that seek to ensure such conflicts are resolved fairly and taking into account the interests of Unitholders of the relevant Sub-Fund as a whole. In any event, the Manager shall ensure that all investment opportunities will be fairly allocated.

# CERTIFICATION FOR COMPLIANCE WITH FATCA OR OTHER APPLICABLE LAWS

Each investor (i) shall be required to, upon demand by the Trustee or the Manager, provide any form, certification or other information reasonably requested by and acceptable to the Trustee or the Manager that is necessary for the Fund or a Sub-Fund (A) to avoid withholding (including, without limitation, any withholding taxes required under FATCA) or qualify for a reduced rate of withholding or backup withholding in any jurisdiction from or through which the Fund or the relevant Sub-Fund receives payments and/or (B) to satisfy due diligence, reporting or other obligations under the IRS Code and the United States Treasury Regulations promulgated under the IRS Code, or to satisfy any obligations relating to any applicable law, regulation or any agreement with any tax or fiscal authority in any jurisdiction (ii) will update or replace such form, certification or other information in accordance with its terms or subsequent amendments or when such form, certificate or other information is no longer accurate, and (iii) will otherwise comply with any reporting obligations imposed by the United States, Hong Kong or any other jurisdiction (including but not limited to any law, rule and requirement relating to AEOI), and such obligations that may be imposed by future legislation.

## POWER TO DISCLOSE INFORMATION TO TAX AUTHORITIES

Subject to applicable laws and regulations in Hong Kong, the Fund, the relevant Sub-Fund, the Trustee or the Manager or any of their authorised person(s) (as permissible under applicable law or regulation) may be required to report or disclose to any government agency, regulatory authority or tax or fiscal authority in any jurisdictions (including but not limited to the US IRS and the Inland Revenue Department of Hong Kong), certain information in relation to a Unitholder, including but not limited to the Unitholder's name, address, date of birth, tax residence, taxpayer identification number (if any), social security number (if any) and certain

information relating to the Unitholder's holdings, account balance/value, and income or sale or redemption proceeds, to enable the Fund or the relevant Sub-Fund to comply with any applicable law (including any law, rule and requirement relating to FATCA and AEOI), regulation or any agreement with a tax authority (including, but not limited to, any applicable law (including any law, rule and requirement relating to FATCA and AEOI)).

## LIQUIDITY RISK MANAGEMENT

The Manager has established a liquidity risk management policy which enables it to identify, monitor and manage the liquidity risks of the Sub-Funds and to ensure that the liquidity profile of the investments of the Sub-Funds will facilitate compliance with the Sub-Fund's obligation to meet redemption requests. Such policy, combined with the liquidity management tools of the Manager, also seeks to achieve fair treatment of Unitholders and safeguard the interests of remaining Unitholders in case of sizeable redemptions.

The Manager's liquidity risk management policy takes into account the investment strategy, the liquidity profile, the redemption policy, the dealing frequency and the ability to enforce redemption limitations of the relevant Sub-Funds.

The liquidity risk management policy involves monitoring the profile of investments held by the Sub-Funds on an on-going basis to ensure that such investments are appropriate to the redemption policy as stated under the section headed "REALISATION OF UNITS", and will facilitate compliance with the Sub-Fund's obligation to meet redemption requests. Further, the liquidity risk management policy includes details on periodic stress testing carried out by the Manager to manage the liquidity risk of the Sub-Funds under normal and exceptional market conditions.

The following tool(s) may be employed by the Manager to manage liquidity risks:

 the Manager may limit the number of Units redeemed on any Dealing Day to 10% of the total number of Units of the relevant Sub-Funds in issue (subject to the conditions under the heading entitled "Restrictions on realisation and conversion" in the section headed "CONVERSION BETWEEN SUB-FUNDS").

## **SCHEDULE I**

## **INVESTMENT AND BORROWING RESTRICTIONS**

1. Investment limitations applicable to each Sub-Fund

No holding of any security may be acquired for or added to a Sub-Fund which would result in:-

- (a) the aggregate value of the Sub-Fund's investments in, or exposure to, any single entity (other than Government and other public securities) through the following exceeding 10% of the latest available Net Asset Value of the relevant Sub-Fund:
  - (i) investments in securities issued by that entity;
  - exposure to that entity through underlying assets of financial derivative instruments; and
  - (iii) net counterparty exposure to that entity arising from transactions of overthe-counter financial derivative instruments.

For the avoidance of doubt, restrictions and limitations on counterparty as set out in sub-paragraphs 1(a), 1(b) and 3.4(c) of this Schedule I will not apply to financial derivative instruments that are:

- transacted on an exchange where the clearing house performs a central counterparty role; and
- (B) marked-to-market daily in the valuation of their financial derivative instrument positions and subject to margining requirements at least on a daily basis.

The requirements under this sub-paragraph 1(a) will also apply in the case of sub-paragraphs 5(e) and (j) of this Schedule I.

- (b) subject to sub-paragraphs 1(a) and 3.4(c) of this Schedule I, the aggregate value of the Sub-Fund's investments in, or exposure to, entities within the same group through the following exceeding 20% of the latest available Net Asset Value of the relevant Sub-Fund:
  - (i) investments in securities issued by those entities;
  - exposure to those entities through underlying assets of financial derivative instruments; and
  - (iii) net counterparty exposure to those entities arising from transactions of overthe-counter financial derivative instruments.

For the purposes of sub-paragraphs 1(b) and 1(c) of this Schedule I, "entities within the same group" means entities which are included in the same group for the purposes of consolidated financial statements prepared in accordance with internationally recognized accounting standards.

The requirements under this sub-paragraph 1(b) will also apply in the case of sub-paragraphs 5(e) and (j) of this Schedule I.

- (c) the value of the Sub-Fund's cash deposits made with the same entity or entities within the same group exceeding 20% of the latest available Net Asset Value of the relevant Sub-Fund provided that the 20% limit may be exceeded in the following circumstances:
  - cash held before the launch of the Sub-Fund and for a reasonable period thereafter prior to the initial subscription proceeds being fully invested; or

- cash proceeds from liquidation of investments prior to the merger or termination of the Sub-Fund, whereby the placing of cash deposits with various financial institutions would not be in the best interests of investors; or
- (iii) cash proceeds received from subscriptions pending investments and cash held for the settlement of redemption and other payment obligations, whereby the placing of cash deposits with various financial institutions would be unduly burdensome and the cash deposits arrangement would not compromise investors' interests.

For the purposes of this sub-paragraph 1(c), "cash deposits" generally refer to those that are repayable on demand or have the right to be withdrawn by the Sub-Fund and not referable to provision of property or services.

- (d) the Sub-Fund's holding of any ordinary shares (and also when aggregated with all other Sub-Funds' holdings of such ordinary shares) exceeding 10% of any ordinary shares issued by any single entity.
- (e) the value of the Sub-Fund's investment in securities and other financial products or instruments that are neither listed, quoted nor dealt in on a securities market, exceeding 15% of the latest available Net Asset Value of such Sub-Fund.
- (f) the value of the Sub-Fund's total holding of Government and other public securities of the same issue exceeding 30% of the latest available Net Asset Value of such Sub-Fund (save that the Sub-Fund may invest all of its assets in Government and other public securities in at least six different issues). For the avoidance of doubt, Government and other public securities will be regarded as being of a different issue if, even though they are issued by the same person, they are issued on different terms whether as to repayment dates, interest rates, the identity of the guarantor, or otherwise.
- (g) with respect to BEA Union Investment Asian Bond and Currency Fund and BEA Union Investment China A-Share Equity Fund, not more than 10% of the Net Asset Value of the relevant Sub-Fund may consist of shares or units in other open ended unit trusts or mutual funds ("managed funds") other than interests in real estate investment trusts that are listed on a stock exchange ("REITs") provided that no investment may be made in a managed fund managed by the Manager or any of its connected persons if such investment would result in an increase in the overall total of the preliminary charge, manager's fee or other costs and charges borne by the Unitholders of the relevant Sub-Fund; and
- (ga) with respect to all other Sub-Funds,
  - (i) the value of the Sub-Fund's investment in units or shares in other collective investment schemes (namely "underlying schemes") which are non-eligible schemes (the list of "eligible schemes" is as specified by the SFC from time to time) and not authorized by the SFC in aggregate exceeding 10% of its latest available Net Asset Value; and
  - (ii) the value of the Sub-Fund's investment in units or shares in each underlying scheme which is either an eligible scheme (the list of "eligible schemes" is as specified by the SFC from time to time) or a scheme authorized by the SFC exceeding 30% of its latest available Net Asset Value unless the underlying scheme is authorized by the SFC, and the name and key investment information of the underlying scheme are disclosed in the offering document of that Sub-Fund,

provided that:

 (A) no investment may be made in any underlying scheme the investment objective of which is to invest primarily in any investment prohibited by Chapter 7 of the Code;

- B) where an underlying scheme's objective is to invest primarily in investments restricted by Chapter 7 of the Code, such investments may not be in contravention of the relevant limitation. For the avoidance of doubt, a Sub-Fund may invest in underlying scheme(s) authorized by the SFC under Chapter 8 of the Code (except for hedge funds under 8.7 of the Code), eligible scheme(s) of which the net derivative exposure does not exceed 100% of its total net asset value, and Qualified Exchange Traded Funds in compliance with sub-paragraph 1(g) or, as the case may be, sub-paragraph 1(ga)(i) and 1(ga)(ii) of this Schedule I;
- (C) the underlying scheme's objective may not be to invest primarily in other collective investment scheme(s);
- (D) all initial charges and realisation charges on the underlying scheme(s) must be waived if the underlying scheme is managed by the Manager or its connected persons; and
- (E) the Manager or any person acting on behalf of the Sub-Fund or the Manager may not obtain a rebate on any fees or charges levied by an underlying scheme or its management company, or any quantifiable monetary benefits in connection with investments in any underlying scheme.

For the avoidance of doubt:

- (aa) unless otherwise provided under the Code, the spread requirements under sub-paragraphs 1(a), (b), (d) and (e) of this Schedule I do not apply to investments in other collective investment schemes by a Sub-Fund;
- (bb) unless otherwise disclosed in the Appendix of a Sub-Fund, the investment by a Sub-Fund in a Qualified Exchange Traded Fund may either be considered and treated as listed securities for the purposes of and subject to the requirements in sub-paragraphs 1(a), (b) and (d) of this Schedule. Notwithstanding the aforesaid, the investments by a Sub-Fund in Qualified Exchange Traded Funds shall be subject to sub-paragraph 1(e) of this Schedule I and the relevant investment limits in Qualified Exchange Traded Funds by a Sub-Fund shall be consistently applied;
- (cc) where investments are made in listed REITs, the requirements under sub-paragraphs 1(a), (b) and (d) of this Schedule I apply and where investments are made in unlisted REITs, which are either companies or collective investment schemes, then the requirements under sub-paragraph 1(e) and sub-paragraph 1(g) or, as the case may be, sub-paragraph 1(ga)(i) of this Schedule I apply respectively; and
- (dd) where a Sub-Fund invests in index-based financial derivative instruments, the underlying assets of such financial derivative instruments are not required to be aggregated for the purposes of the investment restrictions or limitations set out in sub-paragraphs 1(a), (b), (c) and (f) of this Schedule I provided that the index is in compliance with the requirements under 8.6(e) of the Code.

## 2. Investment prohibitions applicable to each Sub-Fund

The Manager shall not, unless otherwise specifically provided for in the Code, on behalf of any Sub-Fund:-

- invest in physical commodities unless otherwise approved by the SFC on a case-bycase basis taking into account the liquidity of the physical commodities concerned and availability of sufficient and appropriate additional safeguards where necessary;
- (b) invest in any type of real estate (including buildings) or interests in real estate (including any options or rights but excluding shares in real estate companies and interests in REITs);
- (c) make short sales unless (i) the liability of the relevant Sub-Fund to deliver securities does not exceed 10% of its latest available Net Asset Value; (ii) the security which is to be sold short is actively traded on a securities market where short selling activity is permitted; and (iii) the short sales are carried out in accordance with all applicable laws and regulations;

- (d) carry out any naked or uncovered short sale of securities;
- (e) subject to sub-paragraph 1(e) of this Schedule I, lend, assume, guarantee, endorse or otherwise become directly or contingently liable for or in connection with any obligation or indebtedness of any person. For the avoidance of doubt, reverse repurchase transactions in compliance with the requirements as set out in subparagraphs 4.1 to 4.4 of this Schedule I are not subject to the limitations in this sub-paragraph 2(e);
- (f) acquire any asset or engage in any transaction which involves the assumption of any liability by the relevant Sub-Fund which is unlimited. For the avoidance of doubt, the liability of Unitholders of a Sub-Fund is limited to their investments in that Sub-Fund;
- (g) invest in any security of any class in any company or body if any director or officer of the Manager individually owns more than 0.5%, or collectively they own more than 5%, of the total nominal amount of all the issued securities of that class;
- (h) invest in any security where a call is to be made for any sum unpaid on that security, unless the call could be met in full out of cash or near cash from the Sub-Fund's portfolio whereby such amount of cash or near cash has not been segregated to cover a future or contingent commitment arising from transaction in financial derivative instruments for the purposes of sub-paragraphs 3.5 and 3.6 of this Schedule I.

## 3. Use of financial derivative instruments

- 3.1 A Sub-Fund may acquire financial derivative instruments for hedging purposes. For the purposes of this sub-paragraph 3.1, financial derivative instruments are generally considered as being acquired for hedging purposes if they meet all the following criteria:
  - (a) they are not aimed at generating any investment return;
  - they are solely intended for the purpose of limiting, offsetting or eliminating the probability of loss or risks arising from the investments being hedged;
  - (c) although they may not necessarily reference to the same underlying assets, they should relate to the same asset class with high correlation in terms of risks and return, and involve taking opposite positions, in respect of the investments being hedged; and
  - (d) they exhibit price movements with high negative correlation with the investments being hedged under normal market conditions.

The Manager, where it deems necessary, shall cause hedging arrangement to be adjusted or re-positioned, with due consideration on the fees, expenses and costs, to enable the relevant Sub-Fund to meet its hedging objective in stressed or extreme market conditions.

- 3.2 A Sub-Fund may also acquire financial derivative instruments for non-hedging purposes ("investment purposes") subject to the limit that such Sub-Fund's net exposure relating to these financial derivative instruments ("net derivative exposure") does not exceed 50% of its latest available Net Asset Value. For the avoidance of doubt, financial derivative instruments acquired for hedging purposes under sub-paragraph 3.1 of this Schedule I will not be counted towards the 50% limit referred to in this sub-paragraph 3.2 so long as there is no residual derivative exposure arising from such hedging arrangement. Net derivative exposure shall be calculated in accordance with the Code and the requirements and guidance issued by the SFC which may be updated from time to time.
- 3.3 Subject to sub-paragraphs 3.2 and 3.4 of this Schedule I, a Sub-Fund may invest in financial derivative instruments provided that the exposure to the underlying assets of the financial derivative instruments, together with the other investments of the Sub-Fund, may not in aggregate exceed the corresponding investment restrictions or limitations applicable to such underlying assets and investments as set out in sub-paragraphs 1(a), (b), (c), (f) and (g) or, as the case may be, sub-paragraphs 1(ga)(ii) and 1(ga)(iii), provisos (A) to (C) of sub-paragraphs 1(q) and 1(qa) and sub-paragraph 2(b) of this Schedule I.

- 3.4 The financial derivative instruments invested by a Sub-Fund shall be either listed/quoted on a stock exchange or dealt in over-the-counter market and comply with the following provisions:
  - (a) the underlying assets consist solely of shares in companies, debt securities, money market instruments, units/shares of collective investment schemes, deposits with substantial financial institutions, Government and other public securities, highlyliquid physical commodities (including gold, silver, platinum and crude oil), financial indices, interest rates, foreign exchange rates, currencies, or other asset classes acceptable to the SFC, in which the Sub-Fund may invest according to its investment objectives and policies;
  - the counterparties to transactions of over-the-counter financial derivative instruments or their guarantors are substantial financial institutions or such other entity acceptable to the SFC;
  - (c) subject to sub-paragraphs 1(a) and (b) of this Schedule I, a Sub-Fund's net counterparty exposure to a single entity arising from transactions of over-the-counter financial derivative instruments may not exceed 10% of its latest available Net Asset Value provided that the exposure of the relevant Sub-Fund to a counterparty of over-the-counter financial derivative instruments may be lowered by the collateral received (if applicable) by the Sub-Fund and shall be calculated with reference to the value of collateral and positive mark to market value of the over-the-counter financial derivative instruments with that counterparty, if applicable; and
  - (d) the valuation of the financial derivative instruments is marked-to-market daily, subject to regular, reliable and verifiable valuation conducted by the valuation agent, the Manager or the Trustee or their nominee(s), agent(s) or delegate(s) (as the case may be) independent of the issuer of the financial derivative instruments through such measures as may be established from time to time. The financial derivative instruments can be sold, liquidated or closed by an offsetting transaction at any time at their fair value at the Sub-Fund's initiative. Further, the valuation agent should be adequately equipped with the necessary resources to conduct independent marked-to-market valuation and to verify the valuation of the financial derivative instruments on a regular basis.
- 3.5 A Sub-Fund should at all times be capable of meeting all its payment and delivery obligations incurred under transactions in financial derivative instruments (whether for hedging or for investment purposes). The Manager shall, as part of its risk management process, monitor to ensure that the transactions in financial derivative instruments in respect of a Sub-Fund are adequately covered on an ongoing basis. For the purposes of this sub-paragraph 3.5, assets that are used to cover the Sub-Fund's payment and delivery obligations incurred under transactions in financial derivative instruments shall be free from any liens and encumbrances, exclude any cash or near cash for the purpose of meeting a call on any sum unpaid on a security, and cannot be applied for any other purposes
- 3.6 Subject to sub-paragraph 3.5 of this Schedule I, a transaction in financial derivative instruments which gives rise to a future commitment or contingent commitment of a Sub-Fund shall be covered as follows:
  - (a) in the case of financial derivative instruments transactions which will, or may at the Sub-Fund's discretion, be cash settled, the Sub-Fund shall at all times hold sufficient assets that and can be liquidated within a short timeframe to meet the payment obligation; and
  - (b) in the case of financial derivative instruments transactions which will, or may at the counterparty's discretion, require physical delivery of the underlying assets, the Sub-Fund shall hold the underlying assets in sufficient quantity at all times to meet the delivery obligation. If the Manager considers the underlying assets to be liquid and tradable, the Sub-Fund may hold other alternative assets in sufficient quantity as cover, provided that such assets may be readily converted into the underlying assets at any time to meet the delivery obligation provided further that the Sub-Fund shall apply safeguard measures such as to apply haircut where appropriate to ensure that such alternative assets held are sufficient to meet its future obligations.

3.7 The requirements under sub-paragraphs 3.1 to 3.6 of this Schedule I shall apply to embedded financial derivative. For the purposes of this Explanatory Memorandum, an "embedded financial derivative" is a financial derivative instrument that is embedded in another security.

## 4. Securities financing transactions

- 4.1 A Sub-Fund may engage in securities financing transactions, provided that they are in the best interests of Unitholders of such Sub-Fund to do so and the associated risks have been properly mitigated and addressed, and provided further that the counterparties to the securities financing transactions are financial institutions which are subject to ongoing prudential regulation and supervision.
- 4.2 A Sub-Fund shall have at least 100% collateralization in respect of the securities financing transaction(s) into which it enters to ensure there is no uncollateralized counterparty risk exposure arising from these transactions.
- 4.3 All the revenues arising from securities financing transactions, net of direct and indirect expenses as reasonable and normal compensation for the services rendered in the context of the securities financing transactions, shall be returned to the Sub-Fund.
- 4.4 A Sub-Fund shall only enter into a securities financing transaction if the terms of such securities financing transaction include the power for the Sub-Fund at any time to recall the securities or the full amount of cash (as the case may be) subject to the securities financing transaction or terminate the securities financing transaction(s) into which it has entered.

## 5. Collateral

In order to limit the exposure to each counterparty as set out in sub-paragraphs 3.4(c) and 4.2 of this Schedule I, a Sub-Fund may receive collateral from such counterparty, provided that the collateral complies with the requirements set out below:

- (a) Liquidity the collateral is sufficiently liquid and tradable in order that it can be sold quickly at a robust price that is close to pre-sale valuation. Collateral should normally trade in a deep and liquid marketplace with transparent pricing;
- (b) Valuation the collateral is marked-to-market daily by using independent pricing source that is independent of the counterparty;
- (c) Credit quality the collateral is of high credit quality provided that, in the event the credit quality of the collateral or the issuer of the asset being used as collateral has deteriorated to such a degree that it would undermine the effectiveness of the collateral, such collateral shall be replaced immediately;
- (d) Haircut the collateral is subject to a prudent haircut policy;
- (e) Diversification the collateral is appropriately diversified so as to avoid concentrated exposure to any single entity and/or entities within the same group. A Sub-Fund's exposure to the issuer(s) of the collateral should be taken into account in compliance with the investment restrictions and limitations set out in sub-paragraphs 1(a), 1(b), 1(c), 1(f), and 1(g) or, as the case may be, sub-paragraphs 1(ga)(i) and 1(g)(ii) and provisos (A) to (C) of sub-paragraphs 1(g) and 1(ga) and sub-paragraph 2(b) of this Schedule I;
- (f) Correlation the value of the collateral should not have any significant correlation with the creditworthiness of the counterparty or the issuer of the financial derivative instruments, or the counterparty of securities financing transactions in such a way that would undermine the effectiveness of the collateral. For this purpose, securities issued by the counterparty or the issuer of the financial derivative instruments, or the counterparty of securities financing transactions or any of their related entities should not be used as collateral;
- (g) Management of operational and legal risks the Manager has appropriate systems, operational capabilities and legal expertise for proper collateral management;

- Independent custody the collateral is held by the Trustee or by duly appointed nominee, agent or delegate;
- Enforceability the collateral is readily accessible or enforceable by the Trustee without further recourse to the issuer of the financial derivative instruments, or the counterparty of the securities financing transactions;
- j) Re-investment of collateral any re-investment of collateral received for the account of the Sub-Fund shall be subject to the following requirements:
  - cash collateral received may only be reinvested in short-term deposits, high quality money market instruments and money market funds authorized under 8.2 of the Code or regulated in a manner generally comparable with the requirements of the SFC and acceptable to the SFC, and subject to corresponding investment restrictions or limitations applicable to such investments or exposure as set out in Chapter 7 of the Code. For this purpose, money market instruments refer to securities normally dealt in on the money markets, including government bills, certificates of deposit, commercial papers, short-term notes and bankers' acceptances, etc. In assessing whether a money market instrument is of high quality, at a minimum, the credit quality, and the liquidity profile of the money market instruments must be taken into account;
  - (ii) non-cash collateral received may not be sold, re-invested or pledged;
  - the portfolio of assets from re-investment of cash collateral shall comply with the requirements as set out in 8.2(f) and 8.2(n) of the Code;
  - (iv) cash collateral received is not allowed to be further engaged in any securities financing transactions;
  - (v) when the cash collateral received is reinvested into other investments, such investment(s) is/are not allowed to be engaged in any securities financing transactions;
- (k) the collateral is free of prior encumbrances; and
- the collateral generally does not include (i) structured products whose payouts rely on embedded financial derivatives or synthetic instruments; (ii) securities issued by special purpose vehicles, special investment vehicles or similar entities; (iii) securitized products; or (iv) unlisted collective investment schemes.

Further details relating to the collateral policy of the Fund and/or Sub-Funds are disclosed in Schedule II.

#### 6. Borrowing and Leverage

The expected maximum level of leverage of each Sub-Fund is as follows:

#### Cash borrowing

6.1 No borrowing shall be made in respect of a Sub-Fund which would result in the principal amount for the time being of all borrowings made for the account of the relevant Sub-Fund exceeding an amount equal to 10% of the latest available Net Asset Value of the relevant Sub-Fund provided always that back-to-back loans do not count as borrowing. For the avoidance of doubt, securities lending transactions and sale and repurchase transactions in compliance with the requirements as set out in sub-paragraphs 4.1 to 4.4 of this Schedule I are not borrowings for the purpose of, and are not subject to the limitations in this sub-paragraph 6.1.

## Leverage from the use of financial derivative instruments

6.2 A Sub-Fund may also be leveraged through the use of financial derivative instruments and its expected maximum level of leverage through the use of financial derivative instruments (i.e. expected maximum net derivative exposure) is set out in the relevant Appendix.

- 6.3 In calculating the net derivative exposure, derivatives acquired for investment purposes that would generate incremental leverage at the portfolio level of the relevant Sub-Fund are converted into their equivalent positions in their underlying assets. The net derivative exposure is calculated in accordance with the requirements and guidance by the SFC which may be updated from time to time.
- 6.4 The actual level of leverage may be higher than such expected level in exceptional circumstances, for example when there are sudden movements in markets and/or investment prices.

#### 7. Name of Sub-Fund

7.1 If the name of a Sub-Fund indicates a particular objective, investment strategy, geographic region or market, the Sub-Fund must, under normal market circumstances, invest at least 70% of its Net Asset Value in securities and other investments to reflect the particular objective, investment strategy or geographic region or market which the Sub-Fund represents.

## **SCHEDULE II**

## COLLATERAL VALUATION AND MANAGEMENT POLICY

The Manager employs a collateral management policy in relation to collateral received in respect of OTC financial derivative transactions entered into in respect of a Sub-Fund.

A Sub-Fund may receive collateral from a counterparty to an OTC derivative transaction in order to reduce its counterparty risk exposure, subject to the investment restrictions and requirements applicable to collateral under Schedule I.

#### Nature and quality of the collateral

A Sub-Fund may receive cash collateral from a counterparty. Cash collateral may include cash, cash equivalents and money market instruments.

## Criteria for selecting counterparties

The Manager has counterparty selection policies and control measures to manage the credit risks of counterparties of OTC derivative transactions which shall include amongst other considerations, fundamental creditworthiness (e.g. financial strength) and commercial reputation of specific legal entities in conjunction with the nature and structure of proposed trading activities, external credit ratings of the counterparty, the regulatory supervision applied to the relevant counterparty, country of origin of the counterparty and legal status of the counterparty.

The counterparties of OTC derivative transactions will be entities with legal personality typically located in OECD jurisdictions (but may also be located outside such jurisdictions), and be subject to ongoing supervision by a regulatory authority.

The counterparty to an OTC derivative transaction must have a minimum credit rating of A3 by Moody's or A- by Standard and Poor's or equivalent. The Trustee must be satisfied as to the financial standing of the relevant counterparty.

#### Valuation of collateral

The collateral received is valued daily by an independent pricing source from the counterparty on a mark-to market basis.

## Enforceability of collateral

Collateral (subject to any net-off or set-off, if applicable) is capable of being fully enforced by the Manager/Sub-Fund at any time without further recourse to the counterparty.

#### Haircut policy

A documented haircut policy is in place for detailing the policy in respect of each class of assets received by a Sub-Fund in order to reduce exposure to counterparties. A haircut is a discount applied to the value of a collateral asset to account for the fact that its valuation, or liquidity profile, may deteriorate over time. The haircut policy applied to posted collateral will be negotiated on a counterparty basis and will vary depending on the class of asset received by the relevant Sub-Fund. Haircuts will be based on the market risks of the assets used as collateral in order to cover potential maximum expected decline in collateral values during liquidation before a transaction can be closed out with due consideration on stress period and volatile markets. The haircut policy takes account of the price volatility of the asset used as collateral and other specific characteristics of the collateral, including, among others, asset types, issuer creditworthiness, residual maturity, price sensitivity, optionality, expected liquidity in stressed period, impact from foreign exchange, and correlation between securities accepted as collateral and the securities involved in the transactions.

Further details of the applicable haircut arrangement for each asset class can be available from the Manager upon request.

## Diversification and correlation of collateral

Collateral must be sufficiently diversified. The exposures of a Sub-Fund to the collateral issuers are monitored in accordance with the relevant restrictions on exposure to a single entity and/or entities within the same group as set out in in Schedule I.

Collateral received must be issued by an entity that is independent from the relevant counterparty.

#### Cash collateral reinvestment policy

A Sub-Fund shall not sell, pledge or re-invest any non-cash collateral received by it.

Subject to the applicable restrictions in respect of collateral in Schedule I, cash collateral received by a Sub-Fund may be reinvested in short-term deposits, high quality money market instruments and money market funds authorized under 8.2 of the Code or regulated in a manner generally comparable with the requirements of the SFC and acceptable to the SFC.

Up to 100% of the cash collateral received by a Sub-Fund may be reinvested.

#### Safe-keeping of collateral

Any non-cash assets received by a Sub-Fund from a counterparty on a title transfer basis should be held by the Trustee or its agent, nominee, custodian or sub-custodian. This is not applicable in the event that there is no title transfer in which case the collateral will be held by a third party custodian which is unrelated to the provider of the collateral.

A description of collateral holdings of each Sub-Fund will be disclosed in its interim and annual reports as required under Appendix E of the Code.

Assets provided by a Sub-Fund on a title transfer basis shall no longer belong to the Sub-Fund. The counterparty may use those assets at its absolute discretion. Assets provided to a counterparty other than on a title transfer basis shall be held by the Trustee or its agent, nominee, custodian or sub-custodian.

## APPENDIX I

## BEA UNION INVESTMENT ASIAN BOND AND CURRENCY FUND

#### Introduction

The BEA Union Investment Asian Bond and Currency Fund invests its assets primarily in debt securities issued by Asian issuers and denominated in Asian or other currencies.

Units of each unit class in the BEA Union Investment Asian Bond and Currency Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asian Bond and Currency Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Asian Bond and Currency Fund is US\$.

## **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asian Bond and Currency Fund is to seek regular interest income, capital gains and currency appreciation from an actively managed portfolio primarily (i.e. at least 70% of its Net Asset Value) investing in debt securities denominated in Asian or other currencies and primarily issued by Asian government or corporate entities. The debt securities as described above are hereinafter referred to as "Debt Securities". For the remaining assets, the Manager may at its discretion invest outside Sub-Fund's principal geographies, market sectors, industries or asset classes.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds for purposes consistent with the investment objective of the Sub-Fund.

Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the debt security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, it will be classified as non-rated.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risks Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section in this Appendix for the specific risks relating to investment in the BEA Union Investment Asian Bond and Currency Fund.

#### **Available Classes and Currency Denomination**

Class A (Accumulating), Class A EUR (Accumulating), Class A JPY (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A BPY (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A RMB (Distributing), Class A EUR (Distributing), Class A JPY (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A EUR (Hedged) (Distributing), Class A JPY (Hedged) (Distributing), Class A JPY (Hedged) (Distributing), Class A RMB (Hedged) (Distributing), Class H (Accumulating), Class I (Accumulating), Class I EUR (Accumulating), Class I SMB (Accumulating) and Class I (Distributing) Units are currently available for issue to investors.

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units; references to Class A EUR Units include Class A EUR (Accumulating) and Class A EUR (Distributing); references to Class A JPY Units include Class A JPY (Accumulating) and Class A JPY (Distributing); references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; references to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A JPY (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A EUR (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A JPY (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; references to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A JPY (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A EUR (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A JPY (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; references to Class H Units include Class H (Accumulating) and Class H (Distributing) Units and references to Class I Units include Class I (Accumulating), Class I EUR (Accumulating), Class I JPY (Accumulating), Class I RMB (Accumulating) and Class I (Distributing) Units.

#### **Subscription Details**

Launch Period

Issue Price (exclusive of preliminary charge, if any) The Launch Period of each unit class will be such date or period as may be determined by the Manager.

During the Launch Period:
Class A USD Units: US\$10.00 per Unit
Class A AUD (Hedged) (Accumulating) and Class A AUD
Hedged) (Distributing) Units: AU\$10.00 per Unit
Class A CAD (Hedged) (Accumulating) and Class A CAD
(Hedged) (Distributing) Units: C\$10.00 per Unit
Class A EUR, Class A EUR (Hedged) (Accumulating) and
Class A EUR (Hedged) (Distributing) Units: €10.00 per
Unit
Class A GBP (Hedged) (Accumulating) and Class A GBP

(Hedged) (Distributing) Units: £10.00 per Unit

Class A JPY, Class A JPY (Hedged) (Accumulating) and Class A JPY (Hedged) (Distributing) Units: ¥1,000 per Unit

Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit

Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class H Units: HK\$10.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount

For Class A Units: US\$2,000

For Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$2,000 (or its equivalent)

For Class H Units: HK\$10,000

For Class I Units: US\$5,000,000 (or its equivalent)

Minimum Subsequent Investments Amounts For Class A Units: US\$1,000

For Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$1,000 (or its equivalent)

For Class H Units: HK\$5,000 For Class I Units: Not applicable

Minimum Holding

For Class A Units: US\$2,000

For Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$2,000 (or its equivalent)

For Class H Units: HK\$10,000

For Class I Units: US\$5,000,000 (or its equivalent)

For details regarding the procedure for subscriptions, see the main part of the Explanatory Memorandum under "Purchase of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A, Class A EUR, Class A JPY, Class A RMB and Class A (Hedged) Units: up to 5%

Class I Units: up to 5% Class I Units: Nil

Realisation Charge (% of realisation price)

Class A, Class A EUR, Class A JPY, Class A RMB, Class A (Hedged) and Class H Units: 0.5%, but currently waived.

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in time

Conversion Charge (% of issue price of new Units)

Asian Bond and Currency Fund)

Management Fee (% Net Asset Value of the BEA Union Investment All classes: Up to 2.0%

Class A, Class A EUR, Class A JPY, Class A RMB and Class A (Hedged) Units: 1.20% p.a.
Class H Units: 1.20% p.a.

Class I Units: 0.70% p.a.

Trustee Fee (% Net Asset Value of the BEA Union Investment Asian Bond and Currency Fund)

Registrar's Fee (% Net Asset Value of the BEA Union Investment Asian Bond and Currency Fund)

Holders Servicing Fee (% Net Asset Value of BEA Union Investment Asian Bond and Currency Fund)

Distribution policy

Current fee payable for all Classes: 0.125% p.a.

0.015-0.05% p.a. subject to minimum of US\$3,000 per

All Units: Nil

\*Class A (Accumulating), Class A EUR (Accumulating), Class A JPY (Accumulating), Class A RMB (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A JPY (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class H (Accumulating) and Class I (Accumulating)
Units: no distributions

\*Class A (Distributing), Class A EUR (Distributing),
Class A JPY (Distributing), Class A RMB (Distributing),
Class A AUD (Hedged) (Distributing), Class A CAD
(Hedged) (Distributing), Class A EUR (Hedged)
(Distributing), Class A GBP (Hedged) (Distributing), Class
A JPY (Hedged) (Distributing), Class A NZD (Hedged)
(Distributing), Class A RMB (Hedged) (Distributing),
Class H (Distributing) and Class I (Distributing)
Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

## **Establishment Costs**

The costs of establishment of the BEA Union Investment Asian Bond and Currency Fund and initial issue of Class A and Class I Units amounted to approximately HK\$230,000 and the costs of establishment of Class H Units amounted to approximately HK\$65,000 and were borne by the BEA Union Investment Asian Bond and Currency Fund and deducted during the course of the first year following its launch and launch of the Units.

#### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

## **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

## Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing), Class A EUR (Distributing), Class A JPY (Distributing), Class A RMB (Distributing), Class A (Hedged) (Distributing), Class H (Distributing) and Class I (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), Class A EUR (Accumulating), Class A JPY (Accumulating), Class A RMB (Accumulating), Class A (Hedged) (Accumulating), Class H (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing), Class A EUR (Distributing), Class A JPY (Distributing), Class A RMB (Distributing), Class A (Hedged) (Distributing), Class H (Distributing) and Class I (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### Valuation

Valuation Days for the BEA Union Investment Asian Bond and Currency Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the fourth Dealing Day following the Launch Period.

## Risk Factors

#### Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Currency risk

The Sub-Fund is subject to the currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with debt securities

The Sub-Fund is subject to the risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/Counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Concentration risk / emerging markets

As the Sub-Fund will invest principally in debt securities issued by Asian issuers and denominated in Asian currencies, the Sub-Fund is also subject to, among others, concentration risk and emerging markets risk in Asia. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the Asian market. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

## Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please also refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Currency hedging risk

The Sub-Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

#### RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asian Bond and Currency Fund, due to its possible exposure to below investment grade debt securities, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asian Bond and Currency Fund as a medium to high risk investment.

## APPENDIX II

## BEA UNION INVESTMENT CHINA PHOENIX FUND

#### Introduction

The BEA Union Investment China Phoenix Fund invests its assets primarily in marketable equity securities that have exposure to the economic growth of China.

Units of each unit class in the BEA Union Investment China Phoenix Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in BEA Union Investment China Phoenix Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such price as the Manager shall

The base currency of the BEA Union Investment China Phoenix Fund is US\$.

## **Investment Objective and Policy**

The investment objective of the BEA Union Investment China Phoenix Fund is to seek longterm capital appreciation through investing primarily (i.e. at least 70% of its Net Asset Value) in equity securities that are either (a) traded in Hong Kong or China, or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China. For the remaining assets, the Manager has the freedom to invest outside Sub-Fund's principal geographies, market sectors, industries or asset classes.

The BEA Union Investment China Phoenix Fund shall invest at least 70% of its total assets in equity securities. The securities that may be invested by the Sub-Fund will be primarily equity securities and equity linked securities, including common stocks, preferred stocks, warrants, equity deposits, equity linked notes, debt securities convertible into common stocks and managed funds. The Sub-Fund may invest in equity securities of companies of any industry and any market capitalisation. The Sub-Fund may also invest less than 30% of its Net Asset Value in equity funds (in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund. The BEA Union Investment China Phoenix Fund will focus on active management by stock selection, timing, management of exposure and sector allocation.

The Sub-Fund may invest up to 100% of its assets in China A-Shares and/or China B-Shares directly (e.g. via the Stock Connects (as further described in Annex A of the Explanatory Memorandum)) or indirectly (i.e. investing in funds that invest in China A-Shares and/or China B-Shares).

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

## Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risks Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section in this Appendix for the specific risks relating to investment in the BEA Union Investment China Phoenix Fund.

Please refer to Annex A of this Explanatory Memorandum for an overview of the Stock Connects.

#### Available Classes

Class A HKD, Class A USD, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged), Class A RMB (Hedged) and Class I Units are currently available for issue to investors.

References to Class A (Hedged) Units include Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged) Units.

#### Subscription Details

The Launch Period of each unit class will be such date Launch Period

or period as may be determined by the Manager.

Issue Price During the Launch Period:

Class A HKD Units: HK\$100.00 per Unit

charge, if any)

(exclusive of preliminary

Class A USD and Class I Units: US\$10.00 per Unit Class A AUD (Hedged) Units: AU\$10.00 per Unit Class A CAD (Hedged) Units: C\$10.00 per Unit Class A GBP (Hedged) Units: £10.00 per Unit Class A NZD (Hedged) Units: NZ\$10.00 per Unit Class A RMB (Hedged) Units: RMB100.00 per Unit

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum

under the section headed "Valuation").

For Class A HKD Units: HK\$10,000 Minimum Investment Amount

For Class A USD Units: US\$2,000

For Class A (Hedged) Units: US\$2,000 (or its equivalent)

For Class I Units: US\$1,000,000

Minimum Subsequent For Class A HKD Units: HK\$5,000 **Investments Amounts** 

For Class A USD Units: US\$1,000

For Class A (Hedged) Units: US\$1,000 (or its equivalent)

For Class I Units: US\$500,000

For Class A HKD Units: HK\$10,000 Minimum Holding

For Class A USD Units: US\$2,000

For Class A (Hedged) Units: US\$2,000 (or its equivalent)

For Class I Units: US\$1,000,000

Minimum Redemption or

For Class A HKD and Class A USD Units: Not applicable Conversion Amount

For Class A (Hedged) Units: Not applicable

For Class I Units: US\$500,000

For details regarding the procedure for the subscriptions, see the main part of the Explanatory Memorandum under "Purchase of Units".

#### Fees

Preliminary Charge Class A HKD, Class A USD and Class A (Hedged) Units:

(% of issue price) up to 5%

Class I Units: Nil

Realisation Charge

Class A HKD, Class A USD and Class A (Hedged) Units:

(% of realisation price) 0.5%, but currently waived. \*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in time.

Class A HKD, Class A USD and Class A (Hedged) Units:

Conversion Charge (% of issue price of new Units)

All classes: Up to 2.0%

Management Fee (% Net Asset Value of the

1.75% p.a.

BEA Union Investment China Phoenix Fund)

Class I Units: 1.5% p.a.

Trustee Fee (% Net Asset Value of the BEA Union Investment China Phoenix Fund) Current fee payable for all Classes: 0.175% p.a.

Registrar's Fee (% Net Asset Value of the BEA Union Investment China Phoenix Fund) 0.015-0.05% p.a. subject to minimum of US\$3,000 per

annum

Holders Servicing Fee (% Net Asset Value of BEA Union Investment China Phoenix Fund) All classes: Nil

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment China Phoenix Fund amounted to approximately HK\$150,000 and were borne by the BEA Union Investment China Phoenix Fund and deducted during the course of the first 12 months following its launch.

## Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

## **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB class of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB class of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### Distributions

Income, if any, and net capital gains, if any, in respect of the BEA Union Investment China Phoenix Fund shall be accumulated and capitalised and no distributions will be made.

## **PRC Tax Provisions**

The Manager currently intends to make provisions for any PRC taxes payable by the Sub-Fund on dividends derived from PRC equity securities (including China A-Shares acquired through the Stock Connects), at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Upon the availability of a definitive tax assessment or the issue of announcements or regulations by the competent authorities promulgating definitive tax assessment rules, any sums withheld in excess of the tax liability incurred or which is expected to be incurred by the Sub-Fund shall be released and transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets.

#### Valuation

Valuation Days for the BEA Union Investment China Phoenix Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### Risk Factors

#### Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with equity securities

Investors should be aware that the BEA Union Investment China Phoenix Fund invests directly in equities which are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. Factors affecting the stock values are numerous, including but not limited to changes in investment sentiment, political environment, economic environment and the business and social conditions in China. Securities exchanges in China typically have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union Investment China Phoenix Fund to losses. Please refer to the risk factors "Market risk", "Risks associated with the Stock Connects" and "Risk associated with small-capitalisation/mid-capitalisation companies" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Concentration risk/China market risk

As the BEA Union Investment China Phoenix Fund invests in securities specifically exposed to China, it is subject to country-specific risks. Although its portfolio will be well diversified in terms of the number of holdings, investors should be aware that the BEA Union Investment China Phoenix Fund is likely to be more volatile than a broad-based fund, such as an ordinary global or regional equity fund, as it is more susceptible to fluctuations in value resulting from adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory conditions in China. Please also refer to the risk factors "China market risk" and "PRC tax considerations" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

## Currency risk

The BEA Union Investment China Phoenix Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Currency hedging risk

The BEA Union Investment China Phoenix Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

#### RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment China Phoenix Fund, due to its high exposure to equities exposed to China, has a high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment China Phoenix Fund as a high risk investment.

## APPENDIX III

## BEA UNION INVESTMENT CHINA A-SHARE EQUITY FUND

#### Introduction

The BEA Union Investment China A-Share Equity Fund invests its assets primarily in a diversified portfolio of marketable equity securities including China A-Shares that have an exposure to China.

Units of each unit class in the BEA Union Investment China A-Share Equity Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in BEA Union Investment China A-Share Equity Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment China A-Share Equity Fund is US\$.

## **Investment Objective and Policy**

The investment objective of the BEA Union Investment China A-Share Equity Fund ("Sub-Fund") is to seek long-term capital growth by investing primarily in a diversified portfolio of securities of companies which have their principal place of business or key assets located in China or which derive a substantial part of their revenue from China.

The Sub-Fund will invest at least 70% of its Net Asset Value in China A-Shares listed on the Shanghai Stock Exchange or the Shenzhen Stock Exchange ("Equity Securities"), and not more than 30% of its Net Asset Value in Renminbi denominated government and corporate bonds ("RMB Bonds"), China B-Shares, China H-Shares, securities investment funds or collective investment schemes, warrants listed and traded on a stock exchange, initial public offerings, money market instruments and cash or cash equivalents in accordance with applicable investment restrictions. Equity Securities may be listed on main boards, ChiNext market and/or Small and Medium Enterprise board and/or the Science and Technology Innovation board of the respective stock exchanges in mainland. Currently it is intended that the Sub-Fund will obtain exposure to Equity Securities and RMB Bonds primarily by using the QFII quotas of the Manager. In addition to the use of the QFII quotas of the Manager, the Sub-Fund may have direct exposure to certain eligible China A-Shares via the Stock Connects (as further described in Annex A of the Explanatory Memorandum) or other similar programs as approved by the relevant regulators from time to time.

The securities that may be invested by the Sub-Fund will be primarily equity securities and equity linked securities, including common stocks, preferred stocks, warrants, including but not limited to China A-Shares. The Sub-Fund may invest in equity securities of companies of any industry and any market capitalisation. The Sub-Fund may also invest up to 10% of its Net Asset Value in equity funds (in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund. In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management. In seeking to achieve its investment objective, the Sub-Fund will focus on active management by stock selection, timing, management of exposure and sector allocation.

The Sub-Fund will not invest in any urban investment bonds (城投債), bonds which are rated BB+ or below designated by PRC credit agencies or unrated bonds, or asset backed securities (including asset backed commercial papers).

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Manager has obtained the qualified foreign institutional investor ("QFII") status. BEA Union Investment China A-Share Equity Fund intends to obtain access to China A-Shares and other permissible securities ("QFII securities") using the QFII quotas of the Manager. Investors should note that BEA Union Investment China A-Share Equity Fund may not be allocated a sufficient portion of the Manager's QFII quotas to meet all applications for subscription.

The Manager in its capacity as a QFII has appointed Industrial and Commercial Bank of China Limited as the custodian in respect of the QFII securities. The Manager will assume dual roles as the manager of BEA Union Investment China A-Share Equity Fund and the holder of QFII quotas for the Sub-Fund. The Manager will be responsible for ensuring that all transactions and dealings will be dealt with having regard to the constitutive documents of the Sub-Fund as well as the relevant laws and regulations applicable to the Manager as a QFII. If any conflicts of interest arise, the Manager will have regard in such event to its obligations to the Sub-Fund and will endeavour to ensure that such conflicts are resolved fairly.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risks Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section in this Appendix for the specific risks relating to investment in the BEA Union Investment China A-Share Equity Fund.

#### **Available Classes**

Class A, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged), Class I and Class P Units are currently available for issue to investors.

References to Class A (Hedged) Units include Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged) and Class A NZD (Hedged) Units.

## **Subscription Details**

Launch Period The Launch Period of each unit class will be such date

Issue Price (exclusive of preliminary charge, if any)

or period as may be determined by the Manager.

During the Launch Period:
For Class A, I and P Units: US\$10.00 per Unit
Class A AUD (Hedged) Units: AU\$10.00 per Unit
Class A CAD (Hedged) Units: C\$10.00 per Unit
Class A GBP (Hedged) Units: £10.00 per Unit
Class A NZD (Hedged) Units: NZ\$10.00 per Unit

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount For Class A Units: US\$2,000

For Class A (Hedged) Units: US\$2,000 (or its equivalent)

For Class I Units: US\$1,000,000 For Class P Units: US\$250.000

Minimum Subsequent For Class A Units: US\$1,000

Investments Amounts For Class A (Hedged) Units: US\$1,000 (or its equivalent)

For Class I Units: US\$500,000 For Class P Units: US\$125,000

Minimum Holding For Class A Units: US\$2,000

For Class A (Hedged) Units: US\$2,000 (or its equivalent)

For Class I Units: US\$1,000,000 For Class P Units: US\$250,000 Minimum Redemption Amount For Class A Units: Not applicable

For Class A (Hedged) Units: Not applicable

For Class I Units: US\$500,000 For Class P Units: US\$125,000

For details regarding the procedure for the subscriptions, see the main part of the Explanatory Memorandum under "Purchase of Units".

#### Fees

Preliminary Charge Class A and Class A (Hedged) Units: up to 5%

(% of issue price) Class I Units: Nil

Class P Units: up to 5%

Realisation Charge Class A and Class A (Hedged) Units: 0.5%:

(% of realisation price) but currently waived

Class I and Class P Units: Nil

Management Fee Class A, Class A (Hedged) and Class P Units: 1.75% p.a.

(% Net Asset Value of the Class I Units: 1.5% p.a.

BEA Union Investment China A-Share Equity Fund)

Trustee Fee Current fee payable for all Classes: 0.175% p.a.

(% Net Asset Value of the BEA Union Investment China A-Share Equity Fund)

Registrar's Fee 0.015-0.05% p.a. subject to minimum of US\$3,000 per

of the annum

(% Net Asset Value of the BEA Union Investment China A-Share Equity Fund)

Holders Servicing Fee (% Net Asset Value of BEA Union Investment China A-Share Equity Fund) All Classes: Nil

## **Establishment Costs**

The costs of establishment of the BEA Union Investment China A-Share Equity Fund amounted to approximately HK\$1.37 million and were borne by the BEA Union Investment China A-Share Equity Fund and deducted during the course of the three financial years following its launch.

## Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day. If such day is not a day on which banks in Hong Kong and in the PRC are open for normal banking business ("HK & PRC Business Day"), the immediately following HK & PRC Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

## Subscription

Investors should note that there can be no assurance that BEA Union Investment China A-Share Equity Fund will be allocated a sufficient portion of QFII quotas from the Manager to meet all applications for subscription to the Sub-Fund.

## **Conversion of Units**

If the conversion instruction to convert from the Existing Units of the BEA Union Investment China A-Share Equity Fund is received on a day which is not a Dealing Day of the BEA Union Investment China A-Share Equity Fund, the conversion (for both Existing Units and New Units) will be effected on the next Dealing Day of the BEA Union Investment China A-Share Equity Fund. If the conversion instruction to convert into New Units of the BEA Union Investment China A-Share Equity Fund is received on a day which is a Dealing Day for units to be converted from but not a Dealing Day of the BEA Union Investment China A-Share Equity Fund, the conversion of Existing Units will be effected on the Dealing Day on which the instruction is received and the purchase of New Units will be effected on the next Dealing Day of the BEA Union Investment China A-Share Equity Fund.

#### Distributions

Income, if any, and net capital gains, if any, in respect of the BEA Union Investment China A-Share Equity Fund shall be accumulated and capitalised and no distributions will be made.

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently intends to make provisions for any PRC taxes payable by the Sub-Fund on dividends derived from PRC Equity Securities (including China A-Shares acquired through the Stock Connects), at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Upon the availability of a definitive tax assessment or the issue of announcements or regulations by the competent authorities promulgating definitive tax assessment rules, any sums withheld in excess of the tax liability incurred or which is expected to be incurred by the Sub-Fund shall be released and transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets.

#### Valuation

Valuation Days for the BEA Union Investment China A-Share Equity Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

## **Risk Factors**

#### Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Risks associated with equity securities

Investors should be aware that the BEA Union Investment China A-Share Equity Fund invests directly in equities which are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. Factors affecting the stock values are numerous, including but not limited to changes in investment sentiment, political environment, economic environment and the business and social conditions in China. Securities exchanges in China typically have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union Investment China A-Share Equity Fund to losses. Please refer to the risk factors "Market risk", "Risks associated with the Stock Connects", "Risks associated with the Small and Medium Enterprise board and/or ChiNext market and/or Science and Technology Innovation board" and "Risk associated with small-capitalisation/mid-capitalisation companies" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Concentration risk/China market risk

As the BEA Union Investment China A-Share Equity Fund invests primarily in China, it is subject to country risks. Although its portfolio will be well diversified in terms of the number of holdings, investors should be aware that the BEA Union Investment China A-Share Equity Fund is likely to be more volatile than a broad-based fund, such as an ordinary global or regional equity fund, as it is more susceptible to fluctuations in value resulting from adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory conditions in China. Please also refer to the risk factor "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Currency risk

The BEA Union Investment China A-Share Equity Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## QFII risk

The Sub-Fund is also subject to QFII risk. Please also refer to the risk factor "QFII risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## PRC tax considerations

With uncertainties under the applicable PRC tax laws and the possibility of such laws being changed and taxes being applied retrospectively, any provision for taxation made by the Manager may be excessive or inadequate to meet final PRC tax liabilities on gains derived from PRC Securities. In case of any shortfall between the provisions and actual tax liabilities, which will be debited from the Sub-Fund's assets, the Sub-Fund's asset value will be adversely affected. Consequently, investors may be advantaged or disadvantaged depending upon the final outcome of how such gains will be taxed, the level of provision and when they subscribed and/or redeemed their Units in/from the relevant Sub-Fund. Please refer to the risk factor "PRC tax considerations" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Currency hedging risk

The BEA Union Investment China A-Share Equity Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

For further details relating to the above, please refer to the section headed "Risk Factors".

The BEA Union Investment China A-Share Equity Fund, due to its high exposure to equities in China, has a high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment China A-Share Equity Fund as a high risk investment.

## APPENDIX IV

## BEA UNION INVESTMENT RMB CORE BOND FUND

#### Introduction

The BEA Union Investment RMB Core Bond Fund invests primarily in a diversified portfolio of debt securities and other assets denominated in RMB.

Units of each unit class in the BEA Union Investment RMB Core Bond Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment RMB Core Bond Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment RMB Core Bond Fund is RMB.

#### Investment Objective and Policy

The investment objective of the BEA Union Investment RMB Core Bond Fund is to seek income and long-term capital growth by investing in debt securities and other assets that are denominated in RMB and other currencies.

The BEA Union Investment RMB Core Bond Fund will invest at least 70% of its Net Asset Value in debt securities, bonds and deposits that are denominated and settled in RMB. Up to 30% of its Net Asset Value may be invested in debt securities and other securities that are denominated in currencies other than RMB. Debt securities, bonds and deposits that may be invested by the BEA Union Investment RMB Core Bond Fund, which may be denominated in RMB or other currencies, are hereinafter referred to as "Debt Securities".

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade debt securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognized rating agencies) as well as below investment grade debt securities or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 70% of its assets in Debt Securities issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or quaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as non-rated.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Manager may borrow up to 10% of the latest available Net Asset Value of the BEA Union Investment RMB Core Bond Fund to acquire investments, to redeem Units or to pay expenses relating to the BEA Union Investment RMB Core Bond Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

## Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risks Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section in this Appendix for the specific risks relating to investment in the BEA Union Investment RMB Core Bond Fund.

#### Overview of China Interbank Bond Market

Please refer to Annex B of this Explanatory Memorandum for an overview of the China Interbank Bond Market.

## **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

HKD (Hedged)

Class A HKD (Hedged) (Accumulating) Class A HKD (Hedged) (Distributing) NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

USD (Hedged)

Class A USD (Hedged) (Accumulating) Class A USD (Hedged) (Distributing)

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units; and references to Class I Units include Class I (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A HKD (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A USD (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A HKD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A USD (Hedged) (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A HKD (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A USD (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A HKD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A USD (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the

## **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such date or period as may be determined by the Manager.

Issue Price

(exclusive of preliminary charge, if any)

During the Launch Period:

Class A and I Units will be issued at such issue price as may be determined by the Manager and agreed by the

Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD (Hedged) (Distributing) Units: C\$10.00 per Unit

Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A HKD (Hedged) (Accumulating) and Class A HKD (Hedged) (Distributing) Units: HK\$100.00 per Unit

Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A USD (Hedged) (Accumulating) and Class A USD (Hedged) (Distributing) Units: US\$10.00 per Unit

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount

Class A: RMB Units: RMB10.000 Class A: HKD Units: HK\$10,000 Class A: USD Units: US\$2,000

Class A (Hedged) Units: HK\$10,000/US\$2,000 (or its

equivalent)

Class I: RMB Units: RMB10,000,000 Class I: HKD Units: HK\$10,000,000 Class I: USD Units: US\$1,000,000

Minimum Subsequent Investments Amounts Class A: RMB Units: RMB5,000 Class A: HKD Units: HK\$5,000 Class A: USD Units: US\$1,000

Class A (Hedged) Units: HK\$5,000/US\$1,000 (or its

equivalent)

Class I: RMB Units: RMB5,000,000 Class I: HKD Units: HK\$5,000,000 Class I: USD Units: US\$500,000

Minimum Holding

Class A: RMB Units: RMB10,000 Class A: HKD Units: HK\$10.000 Class A: USD Units: US\$2,000

Class A (Hedged) Units: HK\$10,000/US\$2,000 (or its

equivalent)

Class I: RMB Units: RMB10.000.000 Class I: HKD Units: HK\$10,000,000 Class I: USD Units: US\$1,000,000

Minimum Redemption or Conversion Amount

For Class A Units: Nil For Class A (Hedged) Units: Nil

For Class I: RMB Units: RMB5.000.000 For Class I: HKD Units: HK\$5,000,000 For Class I: USD Units: US\$500,000

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedure for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A and Class A (Hedged) Units: up to 5% Class I Units: Up to 3%

Realisation Charge (% of realisation price) Class A and Class A (Hedged) Units: 0.5%, but currently waived.

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge

All classes: Up to 2.0%

(% of issue price of new Units)

Management Fee (% Net Asset Value of the **BEA Union Investment** RMB Core Bond Fund)

Class A and Class A (Hedged) Units: 1% p.a.

Class I Units: 0.7% p.a.

Trustee Fee

(% Net Asset Value of the **BEA Union Investment** RMB Core Bond Fund)

Current fee payable for all Classes: 0.125% p.a.

Registrar's Fee (% Net Asset Value of the **BEA Union Investment** RMB Core Bond Fund)

0.015-0.05% p.a. subject to minimum of US\$3,000 per

annum

Holders Servicing Fee (% Net Asset Value of **BEA Union Investment** RMB Core Bond Fund)

Distribution policy

\*Class A (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A HKD (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A USD (Hedged) (Accumulating) and Class I (Accumulating) Units: no distributions

\*Class A (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A HKD (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A USD (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment RMB Core Bond Fund amounted to approximately HK\$250,000 and were borne by the BEA Union Investment RMB Core Bond Fund and deducted during the course of the first year following its launch.

All Classes: Nil

## **Dealing Day and Dealing Deadline**

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

#### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager on request and also on the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital as described above and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to the SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), Class A (Hedged) (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any PRC taxes payable by the Sub-Fund on interest from debt securities issued in mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

#### Valuation

Valuation Days for the BEA Union Investment RMB Core Bond Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day. The first Valuation Day of each unit class will be such date as may be determined by the Manager and agreed by the Trustee.

## **Risk Factors**

## Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## RMB currency and conversion risks

The Sub-Fund is subject to RMB currency and conversion risks. Please refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with debt securities

The Sub-Fund is subject to the risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/Counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Credit rating agency risk (for mainland China onshore debt securities)", "Risks of investing in convertible bonds" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## "Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks

The Sub-Fund is subject to "Dim Sum" bond market risks. Please refer to the risk factor ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Diversification risk

The Sub-Fund will invest primarily in securities denominated in RMB or have exposure to RMB. Investors should be aware that the Sub-Fund is likely to be more volatile than a broad-based fund that adopts a more diversified strategy, as it is more susceptible to fluctuations in value resulting from adverse conditions in their respective countries.

## Concentration risk/China market risk

The Sub-Fund's investments are concentrated in China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the China market. Please also refer to the risk factors "China market risk" and "PRC tax considerations" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with China interbank bond market

The Sub-Fund is also subject to risks associated with China interbank bond market. Please refer to the risk factor "Risks associated with China interbank bond market" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Emerging markets risk/Currency risk

As the Sub-Fund may also invest in debt securities denominated in currencies other than RMB, the Sub-Fund is also subject to, among others, emerging markets risk and currency risk. Please refer to the risk factors "Emerging markets" and "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

## Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

## Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Currency hedging risk

The Sub-Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment RMB Core Bond Fund, due to its possible exposure to RMB currency risk and below investment grade debt securities and Onshore Debt Securities, has a medium risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment RMB Core Bond Fund as a medium risk investment.

## APPENDIX V

## BEA UNION INVESTMENT ASIA PACIFIC MULTI INCOME FUND

#### Introduction

The BEA Union Investment Asia Pacific Multi Income Fund invests primarily in a diversified portfolio of debt securities, listed real estate investment trusts ("REITs") and other listed securities that are issued or traded in the Asia Pacific region or that have significant operations in the Asia Pacific region.

Units of each unit class in the BEA Union Investment Asia Pacific Multi Income Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asia Pacific Multi Income Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Asia Pacific Multi Income Fund is USD.

## **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asia Pacific Multi Income Fund is to seek income and long-term capital growth through investing in an actively managed portfolio of debt securities, listed REITs and other listed securities including equities and managed funds, that are issued or traded in the Asia Pacific region or which have significant operations in, or derive or are expected to derive a significant portion of their revenues from, the Asia Pacific region. The debt securities and other listed securities as described above, which may be denominated in USD or other currencies including Asian currencies, are hereinafter referred to as "Debt Securities" and "Other Listed Securities", respectively.

The BEA Union Investment Asia Pacific Multi Income Fund will invest primarily in Debt Securities, listed REITs and Other Listed Securities that generally offer distribution income. The BEA Union Investment Asia Pacific Multi Income Fund may invest up to 90% of its Net Asset Value in Debt Securities, and up to 40% of its Net Asset Value in listed REITs and Other Listed Securities. The Asia Pacific region includes emerging market countries as well as developed countries. The BEA Union Investment Asia Pacific Multi Income Fund is not subject to any limitation on the portion of its Net Assets Value that may be invested in any one country or region in the Asia Pacific region.

The Sub-Fund may invest in Other Listed Securities of companies of any industry and any market capitalisation. The asset allocation of the BEA Union Investment Asia Pacific Multi Income Fund will change according to the Manager's views of fundamental economic and market conditions and investment trends across the globe, taking into consideration factors such as liquidity, costs and relative attractiveness of individual securities in the market.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value).

Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The BEA Union Investment Asia Pacific Multi Income Fund may invest in investment grade debt securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognized rating agencies) as well as below investment grade debt securities, and non-rated debt securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The BEA Union Investment Asia Pacific Multi Income Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer if the debt security is not rated. If neither the debt security nor issuer is rated, the debt security will be classified as non-rated.

The Sub-Fund may invest less than 30% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The BEA Union Investment Asia Pacific Multi Income Fund will not invest in any structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risks Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section in this Appendix for the specific risks relating to investment in the BEA Union Investment Asia Pacific Multi Income Fund.

## **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>HKD</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>EUR</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>JPY</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

KIVIB

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating)

Class A CAD (Hedged) (Distributing)

EUR (Hedged)

Class A EUR (Hedged) (Accumulating) Class A EUR (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

JPY (Hedged)

Class A JPY (Hedged) (Accumulating) Class A JPY (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating)

Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units; references to Class A EUR Units include Class A EUR (Accumulating) and Class A EUR (Distributing) Units; references to Class A JPY Units include Class A JPY (Accumulating) and Class A JPY (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A RUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A LDR (Hedged) (Distributing), Class A LDR (Hedged) (Distributing), Class A LDR (Hedged) (Distributing), Class A RMB (Hedged) (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A EUR (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A JPY (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

#### **Subscription and Realisation Details**

Launch Period

Issue Price (exclusive of preliminary charge, if any) The Launch Period of each unit class will be such period or date as maybe determined by the Manager.

During the Launch Period: Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit Class A AUD (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating), Class A CAD (Hedged) (Distributing) Units: C\$10.00 per Unit Class A EUR, Class A EUR (Hedged) (Accumulating), Class A EUR (Hedged) (Distributing) Units: €10.00 per Unit Class A GBP (Hedged) (Accumulating), Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A JPY, Class A JPY (Hedged) (Accumulating), Class A JPY (Hedged) (Distributing) Units: ¥1,000 per Unit Class A NZD (Hedged) (Accumulating), Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$2,000 (or its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: EUR, JPY and RMB Units: US\$1,000,000 (or its

equivalent)

Minimum Subsequent Investments Amounts Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$1,000 (or its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: EUR, JPY and RMB Units: US\$500,000 (or its

equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: US\$2,000 (or its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: EUR, JPY and RMB Units: US\$1,000,000 (or its

equivalent)

Minimum Redemption or Conversion Amount

Class A Units: Nil

Class A EUR, Class A JPY, Class A RMB and Class A

(Hedged) Units: Nil

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: EUR, JPY and RMB Units: US\$500,000 (or its

equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedure for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A, Class A EUR, Class A JPY, Class A RMB and Class A (Hedged) Units: up to 5%

Class I Units: up to 3%

Realisation Charge (% of realisation price)

Class A, Class A EUR, Class A JPY, Class A RMB and Class A (Hedged) Units: 0.5%, but currently waived.

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge

(% of issue price of new Units)

All classes: Up to 2.0%

Management Fee (% Net Asset Value of the BEA Union Investment Asia Pacific Multi Income Fund)

Trustee Fee (% Net Asset Value of the BEA Union Investment Asia Pacific Multi Income Fund)

Registrar's Fee (% Net Asset Value of the BEA Union Investment Asia Pacific Multi Income Fund)

Holders Servicing Fee (% Net Asset Value of BEA Union Investment Asia Pacific Multi Income Fund)

Distribution policy

Class A, Class A EUR, Class A JPY, Class A RMB and Class A (Hedged) Units: 1.40% p.a. Class I Units: 0.80% p.a.

Current fee payable for all Classes: 0.15% p.a.

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

All Classes: Nil

\*Class A (Accumulating), Class A EUR (Accumulating), Class A JPY (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A EUR (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A JPY (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) and Class I (Accumulating) Units: no distributions

\*Class A (Distributing), Class A EUR (Distributing), Class A JPY (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A EUR (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asia Pacific Multi Income Fund amounted to approximately HK\$250,000 and were borne by the BEA Union Investment Asia Pacific Multi Income Fund and deducted during the course of the first year following its launch.

## Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

## **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a property documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

## Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager on request and also on the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital as described above and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to the SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

## Valuation

Valuation Days for the BEA Union Investment Asia Pacific Multi Income Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

## **Risk Factors**

#### Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with debt securities

The Sub-Fund is subject to the risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/Counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Concentration risk/Asia Pacific market risk

The Sub-Fund's investments are concentrated in the Asia Pacific region. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the markets in the Asia Pacific region.

## Emerging markets risk/currency risk

As the BEA Union Investment Asia Pacific Multi Income Fund will invest principally in debt securities issued by Asian issuers and denominated in Asian currencies, the BEA Union Investment Asia Pacific Multi Income Fund is also subject to, among others, emerging markets risks and currency risks. Please also refer to the risk factors "Emerging markets" and "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with equity securities

As the BEA Union Investment Asia Pacific Multi Income Fund invests directly in listed REITs, equities and managed funds, the BEA Union Investment Asia Pacific Multi Income Fund is therefore subject to the risks generally associated with such asset classes. Factors affecting their prices are numerous, including but not limited to liquidity of the asset class, changes in investment sentiment, political environment, economic, business and social conditions in local and global marketplace. In addition, the securities invested by the BEA Union Investment Asia Pacific Multi Income Fund may not distribute the dividend at the level that the Manager expects, which affect the overall dividend distribution rate by the BEA Union Investment Asia Pacific Multi Income Fund. Investors should also note that any listed REITs invested by the BEA Union Investment Asia Pacific Multi Income Fund may not necessarily be authorised by the SFC, and the distribution policy of the Sub-Fund is not representative of the distribution policy of such listed REITs.

Please also refer to the risk factors "Market risk" and "Risk associated with small-capitalisation/ mid-capitalisation" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Risks relating to REITs

The Sub-Fund will not invest in real property directly but the Sub-Fund may be subject to risks similar to those associated with the direct ownership of real property (in addition to securities market risks) through its investment in REITs. Real estate investments are relatively illiquid and may affect the ability of a REIT to vary its investment portfolio or liquidate part of its assets in response to changes in economic conditions, international securities markets, foreign exchange rates, interest rates, real estate markets or other conditions. Adverse global economic conditions could adversely affect the business, financial condition and results of operations of REITs. REITs may trade less frequently and in a limited volume and may be subject to more abrupt or erratic price movements than other securities.

The prices of REITs are affected by changes in the value of the underlying property owned by the REITs. Investment in REITs may therefore subject the Sub-Fund to risks similar to those from direct ownership of real property. The prices of mortgage REITs are affected by the quality of any credit they extend, the creditworthiness of the mortgages they hold, as well as by the value of the property that secures the mortgages.

Further, REITs are dependent upon management skills in managing the underlying properties and generally may not be diversified. In addition, certain "special purpose" REITs in which the Sub-Fund may invest may have their assets in specific real property sectors, such as hotel REITs, nursing home REITs or warehouse REITs, and are therefore subject to the risks associated with adverse developments in these sectors.

REITs are also subject to heavy cash flow dependency, defaults by borrowers and self-liquidation. There is also the risk that borrowers under mortgages held by a REITs or lessees of a property that a REITs owns may be unable to meet their obligations to the REITs. In the event of a default by a borrower or lessee, the REITs may experience delays in enforcing its rights as a mortgagee or lessor and may incur substantial costs associated with protecting its investments. On the other hand, if the key tenants experience a downturn in their businesses or their financial condition, they may fail to make timely rental payments or default under their leases. Tenants in a particular industry might also be affected by any adverse downturn in that industry and this may result in their failure to make timely rental payments or to default under the leases. The REITs may suffer losses as a result.

REITs may have limited financial resources and may be subject to borrowing limits. Consequently, REITs may need to rely on external sources of funding to expand their portfolios, which may not be available on commercially acceptable terms or at all. If a REIT cannot obtain capital from external sources, it may not be able to acquire properties when strategic opportunities exist.

Any due diligence exercise conducted by REITs on buildings and equipment may not have identified all material defects, breaches of laws and regulations and other deficiencies. Losses or liabilities from latent building or equipment defects may adversely affect earnings and cash flow of the REITs.

The Sub-Fund may invest in REITs which may not necessarily be authorised by the SFC.

#### Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

## Asset allocation risk

The performance of the Sub-Fund is dependent on the success of the asset allocation strategy employed by the Sub-Fund. There is no assurance that the strategy employed by the Sub-Fund will be successful. In adverse situation, the Sub-Fund's asset allocation strategy may become ineffective and may result in losses.

## Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

#### Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Currency hedging risk

The BEA Union Investment Asia Pacific Multi Income Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment Asia Pacific Multi Income Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

#### RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asia Pacific Multi Income Fund, due to its possible exposure to below investment grade debt securities, listed REITs, and listed equities and managed funds, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asia Pacific Multi Income Fund as a medium to high risk investment.

## APPENDIX VI

## BEA UNION INVESTMENT ASIA PACIFIC FLEXI ALLOCATION FUND

#### Introduction

BEA Union Investment Asia Pacific Flexi Allocation Fund invests primarily in a diversified portfolio of equity securities or debt securities that are either (a) traded in the Asia Pacific region or (b) issued by companies incorporated in the Asia Pacific region or companies which have significant operations in or derive significant portion of revenue from the Asia Pacific region.

Units of each unit class in the BEA Union Investment Asia Pacific Flexi Allocation Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asia Pacific Flexi Allocation Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Asia Pacific Flexi Allocation Fund is US\$.

## **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asia Pacific Flexi Allocation Fund is to seek long-term capital growth and income through investing in equity securities or debt securities, that are either (a) traded in the Asia Pacific region or (b) issued by companies incorporated in the Asia Pacific region or companies which have significant operations in or derive significant portion of revenue from the Asia Pacific region. The equity securities and debt securities as described above, which may be denominated in USD or other currencies including Asian currencies, are hereinafter referred to as "Equity Securities" and "Debt Securities", respectively. The Equity Securities and Debt Securities are collectively referred to as "Asia Pacific Securities".

The BEA Union Investment Asia Pacific Flexi Allocation Fund will invest at least 70% of its Net Asset Value in Asia Pacific Securities. Up to 30% of its Net Asset Value may be invested in non-Asia Pacific Securities. The Asia Pacific region includes emerging market countries as well as developed countries. Such region where the Sub-Fund may invest in, and include, but are not limited to, Hong Kong, China, Korea, Taiwan, Australia, New Zealand, Malaysia, Singapore, Indonesia, Thailand, Philippines, India and Pakistan.

The BEA Union Investment Asia Pacific Flexi Allocation Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities in the Asia Pacific region upon assessing the macroeconomic conditions and conducting research on equity and bond markets.

Equity Securities that may be invested by the BEA Union Investment Asia Pacific Flexi Allocation Fund include but are not limited to equities (e.g. ordinary shares and preferred shares), real estate investment trusts ("REITs"), Exchange Traded Funds ("ETFs") and managed funds. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The BEA Union Investment Asia Pacific Flexi Allocation Fund's investment in ETFs and REITs in aggregate is not expected to exceed 30% of its assets. ETFs will be treated as listed securities for the purpose of the Code.

The BEA Union Investment Asia Pacific Flexi Allocation Fund may also invest less than 30% of its assets in China A-Shares and/or China B-Shares directly (e.g. via the Stock Connects (as further described in Annex A of the Explanatory Memorandum)) or indirectly (i.e. investing in funds that invest in China A-Shares and/or China B-Shares).

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The BEA Union Investment Asia Pacific Flexi Allocation Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services,

Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade and non-rated Debt Securities including high yield bonds that meet the standards as determined by the Manager. The BEA Union Investment Asia Pacific Flexi Allocation Fund's investment in below investment grade and non-rated Debt Securities including high yield bonds in aggregate is not expected to exceed 20% of its assets.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The BEA Union Investment Asia Pacific Flexi Allocation Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer if the debt security is not rated. If neither the debt security nor issuer is rated, the debt security will be classified as non-rated.

The Sub-Fund may invest less than 30% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the BEA Union Investment Asia Pacific Flexi Allocation Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The BEA Union Investment Asia Pacific Flexi Allocation Fund will not invest in any asset backed securities, mortgage backed securities, structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asia Pacific Flexi Allocation Fund.

#### **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>HKD</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

**RMB** 

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating)

Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units: references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing) Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

## **Subscription and Realisation Details**

Launch Period

Issue Price (exclusive of preliminary charge, if any)

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

During the Launch Period: Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD (Hedged) (Distributing) Units: C\$10.00 per Unit Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount

Class A: USD Units: US\$2.000 Class A: HKD Units: HK\$10.000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent **Investments Amounts**  Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10.000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Redemption or Conversion Amount

Class A Units: Nil

Class A RMB and Class A (Hedged) Units: Nil

Class I: USD Units: US\$500.000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

## Fees

Preliminary Charge (% of issue price)

Class A, Class A RMB and Class A (Hedged) Units: up to

Class I Units: up to 3%

Realisation Charge (% of realisation price) Class A, Class A RMB and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge (% of issue price of new Units)

Management Fee

(% Net Asset Value of the **BEA Union Investment** Asia Pacific Flexi Allocation Fund)

Trustee Fee (% Net Asset Value of the **BEA Union Investment** Asia Pacific Flexi Allocation Fund) All Classes: Up to 2.0%

Class A, Class A RMB and Class A (Hedged) Units: 1.50%

Class I Units: 1.00% p.a.

Current fee payable for all Classes: 0.15% p.a.

Registrar's Fee (% Net Asset Value of the BEA Union Investment Asia Pacific Flexi Allocation Fund)

Holders Servicing Fee (% Net Asset Value of the BEA Union Investment Asia Pacific Flexi Allocation Fund)

Distribution policy

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

All Classes: Nil

\*Class A (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) and Class I (Accumulating) Units: no distributions

\*Class A (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distribution" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asia Pacific Flexi Allocation Fund amounted to HK\$320,000 and were borne by the BEA Union Investment Asia Pacific Flexi Allocation Fund and deducted during the course of the first year following its launch.

## Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

## **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any)

(i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### Valuation

Valuation Days for the BEA Union Investment Asia Pacific Flexi Allocation Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### Risk Factors

## Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Risks associated with equity securities

Investors should be aware that the BEA Union Investment Asia Pacific Flexi Allocation Fund invests directly in equities which are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. The BEA Union Investment Asia Pacific Flexi Allocation Fund also invests directly in listed REITs, ETFs and managed funds and is therefore subject to the risks generally associated with such asset classes. Factors affecting the prices of the aforementioned asset classes are numerous, including but not limited to liquidity of the asset class, changes in investment sentiment, political environment, economic, business and social conditions in the Asia Pacific region. Where equity markets are extremely volatile, the net asset value of the Sub-Fund may fluctuate substantially and investors may suffer substantial loss. Certain securities exchanges in the Asia Pacific region typically have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union

Investment Asia Pacific Flexi Allocation Fund to losses. In addition, the securities invested by the BEA Union Investment Asia Pacific Flexi Allocation Fund may not distribute the dividends at the level that the Manager expects, which affect the overall dividend distribution rate by the BEA Union Investment Asia Pacific Flexi Allocation Fund. Investors should also note that any listed REITs invested by the BEA Union Investment Asia Pacific Flexi Allocation Fund may not necessarily be authorised by the SFC, and the distribution policy of the Sub-Fund is not representative of the distribution policy of such listed REITs. Please also refer to the risk factors "Market risk", "Risks associated with the Stock Connects" and "Risk associated with small-capitalisation/mid-capitalisation" under the headed "Risk Factors" in the main part of the Explanatory Memorandum.

## Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units.

## Risks relating to investment in ETFs generally

The trading prices of units/shares in an ETF may differ significantly from the net asset value of the units/shares of such ETF due to, disruptions to creations and realisations (for example, as a result of imposition of capital controls by a foreign government) and supply and demand forces in the secondary trading market for units/shares in the ETF. In addition, factors such as fees and expenses of an ETF, imperfect correlation between the ETF's assets and the underlying securities within the relevant tracking index, rounding of share prices, adjustments to the tracking index and regulatory policies may affect the ability of the manager of an ETF to achieve close correlation with the tracking index for the relevant ETF. An ETF's returns may therefore deviate from that of its tracking index.

There can be no assurance that an active trading market will exist or maintain for units/shares of an ETF on any securities exchange on which units/shares of an ETF may trade. The units/shares of the ETFs which the Sub-Fund may invest in may be traded at large discounts or premiums to their net asset value, which may in turn affect the net asset value of the Sub-Fund.

## Risks relating to REITs

The Sub-Fund will not invest in real property directly but the Sub-Fund may be subject to risks similar to those associated with the direct ownership of real property (in addition to securities market risks) through its investment in REITs. Real estate investments are relatively illiquid and may affect the ability of a REIT to vary its investment portfolio or liquidate part of its assets in response to changes in economic conditions, international securities markets, foreign exchange rates, interest rates, real estate markets or other conditions. Adverse global economic conditions could adversely affect the business, financial condition and results of operations of REITs. REITs may trade less frequently and in a limited volume and may be subject to more abrupt or erratic price movements than other securities.

The prices of REITs are affected by changes in the value of the underlying property owned by the REITs. Investment in REITs may therefore subject the Sub-Fund to risks similar to those from direct ownership of real property. The prices of mortgage REITs are affected by the quality of any credit they extend, the creditworthiness of the mortgages they hold, as well as by the value of the property that secures the mortgages.

Further, REITs are dependent upon management skills in managing the underlying properties and generally may not be diversified. In addition, certain "special purpose" REITs in which the Sub-Fund may invest may have their assets in specific real property sectors, such as hotel REITs, nursing home REITs or warehouse REITs, and are therefore subject to the risks associated with adverse developments in these sectors.

REITs are also subject to heavy cash flow dependency, defaults by borrowers and self-liquidation. There is also the risk that borrowers under mortgages held by a REITs or lessees of a property that a REITs owns may be unable to meet their obligations to the REITs. In the event of a default by a borrower or lessee, the REITs may experience delays in enforcing its rights as a mortgagee or lessor and may incur substantial costs associated with protecting its investments. On the other hand, if the key tenants experience a downturn in their businesses or their financial condition, they may fail to make timely rental payments or default under their leases. Tenants in a

particular industry might also be affected by any adverse downturn in that industry and this may result in their failure to make timely rental payments or to default under the leases. The REITs may suffer losses as a result.

REITs may have limited financial resources and may be subject to borrowing limits. Consequently, REITs may need to rely on external sources of funding to expand their portfolios, which may not be available on commercially acceptable terms or at all. If a REIT cannot obtain capital from external sources, it may not be able to acquire properties when strategic opportunities exist.

Any due diligence exercise conducted by REITs on buildings and equipment may not have identified all material defects, breaches of laws and regulations and other deficiencies. Losses or liabilities from latent building or equipment defects may adversely affect earnings and cash flow of the REITs.

The Sub-Fund may invest in REITs which may not necessarily be authorised by the SFC.

## Risks associated with debt securities

As the BEA Union Investment Asia Pacific Flexi Allocation Fund invests directly in debt securities, the BEA Union Investment Asia Pacific Flexi Allocation Fund is therefore subject to the risks generally associated with debt securities, namely, interest rate risk and credit risk. An increase in interest rate will generally reduce the value of debt securities. The BEA Union Investment Asia Pacific Flexi Allocation Fund may invest in below investment grade or non-rated debt securities. Such debt securities are generally subject to more risk and volatility than higher-rated securities because of reduced credit worthiness, liquidity and greater chance of default and can thereby expose the BEA Union Investment Asia Pacific Flexi Allocation Fund to losses. Please also refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Credit/Counterparty risk", "Downgrading risk", "Below investment grade and non-rated securities", "Sovereign debt risk", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds" and "Risks associated with debt instruments with loss-absorption features" under the headed "Risk Factors" in the main part of the Explanatory Memorandum.

## Asset allocation risk

The performance of the Sub-Fund is dependent on the success of the asset allocation strategy employed by the Sub-Fund. There is no assurance that the strategy employed by the Sub-Fund will be successful. In adverse situation, the Sub-Fund's asset allocation strategy may become ineffective and may result in losses.

## Concentration risk/Asia Pacific market risk

The Sub-Fund's investments are concentrated in Asia Pacific. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the Asia Pacific market.

#### Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

## Risk relating to securities denominated in Asian currencies

The BEA Union Investment Asia Pacific Flexi Allocation Fund will invest principally in securities denominated in Asian currencies, the BEA Union Investment Asia Pacific Flexi Allocation Fund is also subject to, among others, emerging markets risks and currency risks as set out in the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

## Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

## Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

## Currency hedging risk

The BEA Union Investment Asia Pacific Flexi Allocation Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment Asia Pacific Flexi Allocation Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

#### RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asia Pacific Flexi Allocation Fund, due to its possible exposure to listed equities, REITs, ETFs, managed funds and/or debt securities which are below investment grade, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asia Pacific Flexi Allocation Fund as a medium to high risk investment.

## APPENDIX VII

## BEA UNION INVESTMENT GLOBAL FLEXI ALLOCATION FUND

#### Introduction

BEA Union Investment Global Flexi Allocation Fund invests primarily in a diversified portfolio consisting of global equity securities and/or debt securities in global markets.

Units of each unit class in the BEA Union Investment Global Flexi Allocation Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Global Flexi Allocation Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Global Flexi Allocation Fund is US\$.

#### Investment Objective and Policy

The investment objective of the BEA Union Investment Global Flexi Allocation Fund is to seek medium to long term capital growth and income through investing in a diversified portfolio consisting of global equity securities and/or debt securities in global markets. The equity securities and debt securities as described above are hereinafter referred to as "Equity Securities" and "Debt Securities", respectively.

The BEA Union Investment Global Flexi Allocation Fund will invest its Net Asset Value in Equity Securities and/or Debt Securities in global markets, mainly developed markets, but may also in emerging markets.

The BEA Union Investment Global Flexi Allocation Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities in global markets upon assessing the macroeconomic conditions and conducting research on equity and bond markets.

## **Equity Securities**

Equity Securities that may be invested by the BEA Union Investment Global Flexi Allocation Fund include but are not limited to equities (e.g. ordinary shares and preferred shares), real estate investment trusts ("REITs"), Exchange Traded Funds ("ETFs") and managed funds. The Manager currently intends the BEA Union Investment Global Flexi Allocation Fund to invest in Equity Securities of companies of any market capitalisation.

The BEA Union Investment Global Flexi Allocation Fund's investment in ETFs and/or REITs in aggregate is not expected to exceed 30% of its assets. ETFs will be treated as listed securities for the purpose of the Code.

## **Debt Securities**

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The BEA Union Investment Global Flexi Allocation Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade and non-rated Debt Securities including high yield bonds that meet the standards as determined by the Manager. The BEA Union Investment Global Flexi Allocation Fund's investment in below investment grade and non-rated Debt Securities including high yield bonds in aggregate is not expected to exceed 20% of its assets.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The BEA Union Investment Global Flexi Allocation Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer if the debt security is not rated. If neither the debt security nor issuer is rated, the debt security will be classified as non-rated.

The Sub-Fund may invest less than 30% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the BEA Union Investment Global Flexi Allocation Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The BEA Union Investment Global Flexi Allocation Fund will have a limited exposure to investments denominated in RMB.

The BEA Union Investment Global Flexi Allocation Fund will not invest in any asset backed securities, mortgage backed securities, structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivative

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Global Flexi Allocation Fund.

#### **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

HKD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

RMB

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating)

Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing) Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

## Subscription and Realisation Details

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price (exclusive of preliminary charge, if any) During the Launch Period: Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit

Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD (Hedged) (Distributing) Units: C\$10.00 per Unit Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB, Class A RMB (Hedged) (Distributing) Units:

RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent Investments Amounts

Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Realisation or Conversion Amount Class A Units: Nil

Class A RMB and Class A (Hedged) Units: Nil

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A, Class A RMB and Class A (Hedged) Units: up to

5%

Class I Units: up to 3%

Realisation Charge (% of realisation price)

Class A, Class A RMB and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in time.

Conversion Charge (% of issue price of new Units)

All Classes: Up to 2.0%

Management Fee (% Net Asset Value of the BEA Union Investment Global Flexi Allocation Fund) Class A, Class A RMB and Class A (Hedged) Units:  $1.50\,\%$ 

Class I Units: 1.00% p.a.

Trustee Fee (% Net Asset Value of the BEA Union Investment Global Flexi Allocation Fund) Current fee payable for all Classes: 0.15% p.a.

Registrar's Fee (% Net Asset Value of the BEA Union Investment Global Flexi Allocation Fund)

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

annun

Holders Servicing Fee (% Net Asset Value of the BEA Union Investment Global Flexi Allocation Fund) All Classes: Nil

Distribution policy

\*Class A (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) and Class I (Accumulating) Units: no distributions

\*Class A (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A RMB (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

# **Establishment Costs**

The costs of establishment of the BEA Union Investment Global Flexi Allocation Fund amounted to approximately HK\$100,000 and were borne by the BEA Union Investment Global Flexi Allocation Fund and deducted during the course of the first year following its launch.

#### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

#### **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

# Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### Valuation

Valuation Days for the BEA Union Investment Global Flexi Allocation Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### **Risk Factors**

# Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks associated with equity securities

Investors should be aware that the BEA Union Investment Global Flexi Allocation Fund invests directly in equities which are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. The BEA Union Investment Global Flexi Allocation Fund also invests directly in listed REITs. ETFs and managed funds and is therefore subject to the risks generally associated with such asset classes. Factors affecting the prices of the aforementioned asset classes are numerous, including but not limited to liquidity of the asset class, changes in investment sentiment, political environment, economic, business and social conditions in the global markets. Where equity markets are extremely volatile, the net asset value of the Sub-Fund may fluctuate substantially and investors may suffer substantial loss. Certain securities exchanges have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union Investment Global Flexi Allocation Fund to losses. In addition, the securities invested by the BEA Union Investment Global Flexi Allocation Fund may not distribute the dividends at the level that the Manager expects, which affect the overall dividend distribution rate by the BEA Union Investment Global Flexi Allocation Fund. Investors should also note that any listed REITs invested by the BEA Union Investment Global Flexi Allocation Fund may not necessarily be authorised by the SFC, and the distribution policy of the Sub-Fund is not representative of the distribution policy of such listed REITs. Please also refer to the risk factors "Market risk" and "Risk associated with small-capitalisation/mid-capitalisation" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks relating to investment in ETFs generally

The trading prices of units/shares in an ETF may differ significantly from the net asset value of the units/shares of such ETF due to, disruptions to creations and realisations (for example, as a result of imposition of capital controls by a foreign government) and supply and demand forces in the secondary trading market for units/shares in the ETF. In addition, factors such as fees and expenses of an ETF, imperfect correlation between the ETF's assets and the underlying securities within the relevant tracking index, rounding of share prices, adjustments to the tracking index and regulatory policies may affect the ability of the manager of an ETF to achieve close correlation with the tracking index for the relevant ETF. An ETF's returns may therefore deviate from that of its tracking index.

There can be no assurance that an active trading market will exist or maintain for units/shares of an ETF on any securities exchange on which units/shares of an ETF may trade. The units/shares of the ETFs which the Sub-Fund may invest in may be traded at large discounts or premiums to their net asset value, which may in turn affect the net asset value of the Sub-Fund.

# Risks relating to REITs

The Sub-Fund will not invest in real property directly but the Sub-Fund may be subject to risks similar to those associated with the direct ownership of real property (in addition to securities market risks) through its investment in REITs. Real estate investments are relatively illiquid and may affect the ability of a REIT to vary its investment portfolio or liquidate part of its assets in response to changes in economic conditions, international securities markets, foreign exchange rates, interest rates, real estate markets or other conditions. Adverse global economic conditions could adversely affect the business, financial condition and results of operations of REITs. REITs may trade less frequently and in a limited volume and may be subject to more abrupt or erratic price movements than other securities.

The prices of REITs are affected by changes in the value of the underlying property owned by the REITs. Investment in REITs may therefore subject the Sub-Fund to risks similar to those from direct ownership of real property. The prices of mortgage REITs are affected by the quality of any credit they extend, the creditworthiness of the mortgages they hold, as well as by the value of the property that secures the mortgages.

Further, REITs are dependent upon management skills in managing the underlying properties and generally may not be diversified. In addition, certain "special purpose" REITs in which the Sub-Fund may invest may have their assets in specific real property sectors, such as hotel REITs, nursing home REITs or warehouse REITs, and are therefore subject to the risks associated with adverse developments in these sectors.

REITs are also subject to heavy cash flow dependency, defaults by borrowers and self-liquidation. There is also the risk that borrowers under mortgages held by a REITs or lessees of a property that a REITs owns may be unable to meet their obligations to the REITs. In the event of a default by a borrower or lessee, the REITs may experience delays in enforcing its rights as a mortgagee or lessor and may incur substantial costs associated with protecting its investments. On the other hand, if the key tenants experience a downturn in their businesses or their financial condition, they may fail to make timely rental payments or default under their leases. Tenants in a particular industry might also be affected by any adverse downturn in that industry and this may result in their failure to make timely rental payments or to default under the leases. The REITs may suffer losses as a result.

REITs may have limited financial resources and may be subject to borrowing limits. Consequently, REITs may need to rely on external sources of funding to expand their portfolios, which may not be available on commercially acceptable terms or at all. If a REIT cannot obtain capital from external sources, it may not be able to acquire properties when strategic opportunities exist.

Any due diligence exercise conducted by REITs on buildings and equipment may not have identified all material defects, breaches of laws and regulations and other deficiencies. Losses or liabilities from latent building or equipment defects may adversely affect earnings and cash flow of the REITs.

The Sub-Fund may invest in REITs which may not necessarily be authorised by the SFC.

# Risks associated with debt securities

As the BEA Union Investment Global Flexi Allocation Fund invests directly in debt securities, the BEA Union Investment Global Flexi Allocation Fund is therefore subject to the risks generally associated with debt securities, namely, interest rate risk and credit risk. An increase in interest rate will generally reduce the value of debt securities. The BEA Union Investment Global Flexi Allocation Fund may invest in below investment grade or non-rated debt securities. Such debt securities are generally subject to more risk and volatility than higher-rated securities because of reduced credit worthiness, liquidity and greater chance of default and can thereby expose the BEA Union Investment Global Flexi Allocation Fund to losses. Please also refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Credit/Counterparty risk", "Downgrading risk", "Below investment grade and non-rated securities", "Sovereign debt risk", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Asset allocation risk

The performance of the BEA Union Investment Global Flexi Allocation Fund is dependent on the success of the asset allocation strategy employed by the BEA Union Investment Global Flexi Allocation Fund. There is no assurance that the strategy employed by the BEA Union Investment Global Flexi Allocation Fund will be successful. In adverse situation, the BEA Union Investment Global Flexi Allocation Fund's asset allocation strategy may become ineffective and may result in losses.

# Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Currency risk

The BEA Union Investment Global Flexi Allocation Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Currency hedging risk

The BEA Union Investment Global Flexi Allocation Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment Global Flexi Allocation Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Global Flexi Allocation Fund, due to its possible exposure to listed equities, REITs, ETFs, managed funds and/or debt securities which are below investment grade, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Global Flexi Allocation Fund as a medium to high risk investment.

# APPENDIX VIII

# BEA UNION INVESTMENT CHINA GATEWAY FUND

### Introduction

BEA Union Investment China Gateway Fund invests its assets primarily in equity securities and/or debt securities that are related to China.

Units of each unit class in the BEA Union Investment China Gateway Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment China Gateway Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment China Gateway Fund is US\$.

#### Investment Objective and Policy

The investment objective of the BEA Union Investment China Gateway Fund is to seek medium to long term capital growth and income through investing primarily in equity securities and/ or debt securities, that are either (a) traded in China or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China. The equity securities and debt securities as described above are hereinafter referred to as "Equity Securities", respectively. The Equity Securities and Debt Securities are collectively referred to as "China Securities".

The BEA Union Investment China Gateway Fund will invest at least 70% of its Net Asset Value in China Securities and up to 30% of its Net Asset Value may be invested in non-China Securities. Both Equity Securities and Debt Securities will be primarily denominated in Renminbi, Hong Kong dollars and US dollars.

The BEA Union Investment China Gateway Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities that are related to China upon assessing the macroeconomic conditions and conducting research on equity and bond markets in China.

Equity Securities that may be invested by the BEA Union Investment China Gateway Fund include but are not limited to equities (e.g. China A-Shares via the Stock Connects (as further described in Annex A of the Explanatory Memorandum) and/or other permissible means as approved by the relevant regulators from time to time, China B-Shares, China H-Shares, ordinary shares, preferred shares), exchange traded funds ("ETFs") and equity funds. ETFs will be treated as listed securities for the purpose of the Code. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The BEA Union Investment China Gateway Fund may invest up to 100% of its assets in China A-Shares via Stock Connects and the total exposure to China A-Shares and China B-Shares in aggregate may be up to 100% of its assets.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the BEA Union Investment China Gateway Fund's Net Asset Value).

Debt Securities in which the BEA Union Investment China Gateway Fund will invest will not be subject to any duration or minimum credit rating requirements. The BEA Union Investment China Gateway Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 70% of its assets in Debt Securities issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds).

The BEA Union Investment China Gateway Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as non-rated.

The BEA Union Investment China Gateway Fund may invest no more than 40% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The BEA Union Investment China Gateway Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment China Gateway Fund.

# Overview of Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect (the "Stock Connects")

Please refer to Annex A of this Explanatory Memorandum for an overview of the Stock Connects.

#### Overview of China Interbank Bond Market

Please refer to Annex B of this Explanatory Memorandum for an overview of the China Interbank Bond Market.

# **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A USD (Accumulating), Class A HKD (Accumulating), Class A RMB (Accumulating), Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I USD (Accumulating), Class I HKD (Accumulating) and Class I RMB (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Accumulating) Units include Class A USD (Accumulating), Class A HKD (Accumulating) and Class A RMB (Accumulating) Units; and references to Class A (Distributing) Units include Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

#### **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price

(exclusive of preliminary

charge, if any)

During the Launch Period:

Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit

Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD

(Hedged) (Distributing) Units: C\$10.00 per Unit Class A GBP (Hedged) (Accumulating) and Class A GBP

(Hedged) (Distributing) Units: £10.00 per Unit

Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit

Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount Class A: USD Units: US\$2,000

Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10.000.000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent **Investments Amounts** 

Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding Class A: USD Units: US\$2,000

Class A: HKD Units: HK\$10.000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Redemption or Class A Units: Nil

Class A (Hedged) Units: Nil Conversion Amount Class I: USD Units: US\$500.000

Class I: HKD Units: HK\$5.000.000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Realisation Charge (% of realisation price)

Class A and Class A (Hedged) Units: up to 5% Class I Units: up to 3%

Class A and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5%, if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in time

Conversion Charge (% of issue price of new Units)

Management Fee (% Net Asset Value of the BEA Union Investment China Gateway Fund)

Trustee Fee (% Net Asset Value of the BEA Union Investment China Gateway Fund)

Registrar's Fee (% Net Asset Value of the BEA Union Investment China Gateway Fund)

Holders Servicing Fee (% Net Asset Value of the BEA Union Investment China Gateway Fund)

Distribution policy

All Classes: Up to 2.0%

Class A and Class A (Hedged) Units: 1.50% p.a. Class I Units: 1.00% p.a.

Current fee payable for all Classes: 0.15% p.a.

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

All Classes: Nil

\*Class A (Accumulating), Class A (Hedged) (Accumulating) and Class I Units: no distributions

\*Class A (Distributing) and Class A (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

# **Establishment Costs**

The costs of establishment of the BEA Union Investment China Gateway Fund amounted to approximately HK\$200,000 and were borne by the BEA Union Investment China Gateway Fund and deducted during the course of the first year following its launch.

#### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day. If such day is not a day on which banks in Hong Kong and in the PRC are open for normal banking business ("HK & PRC Business Day"), the immediately following HK & PRC Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

If the conversion instruction to convert from the Existing Units of the BEA Union Investment China Gateway Fund is received on a day which is not a Dealing Day of the BEA Union Investment China Gateway Fund, the conversion will be effected on the next respective Dealing Day. If the conversion instruction to convert into New Units of the BEA Union Investment China Gateway Fund is received on a day which is a Dealing Day for units to be converted from but not a Dealing Day of the BEA Union Investment China Gateway Fund, the conversion of Existing Units will be effected on the Dealing Day on which the instruction is received and the purchase of New Units will be effected on the next Dealing Day of the BEA Union Investment China Gateway Fund.

# **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a property documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's intention to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), Class A (Hedged) (Accumulating) and Class I Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interrim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an InterimAccounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor headed "PRC tax considerations" under the "Risk Factors" section in the main part of the Explanatory Memorandum.

The Manager currently intends to make provisions for any PRC taxes payable by the Sub-Fund on dividends derived from PRC Equity Securities (including China A-Shares acquired through the Stock Connects) at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. Based on professional and independent tax advice, no provision will be made on interest (during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108) and realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

#### Valuation

Valuation Days for the BEA Union Investment China Gateway Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

# **Risk Factors**

#### Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

### Risks associated with equity securities

Investors should be aware that the BEA Union Investment China Gateway Fund invests directly in equities which are subject to the risks generally associated with equity investment, namely, the market value of the stocks may go down as well as up. The BEA Union Investment China Gateway Fund also invests directly in ETFs and equity funds and is therefore subject to the risks generally associated with such asset classes. Factors affecting the prices of the aforementioned asset classes are numerous, including but not limited to liquidity of the asset class, changes in investment sentiment, political environment, economic, business and social conditions in China. Where equity markets are extremely volatile, the Net Asset Value of the Sub-Fund may fluctuate substantially and investors may suffer substantial loss. Securities exchanges in China typically have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union Investment China Gateway Fund to losses. In addition, the securities invested by the BEA Union Investment China Gateway Fund may not distribute the dividends at the level that the Manager expects, which affect the overall dividend distribution rate by the BEA Union Investment China Gateway Fund. Please also refer to the risk factors "Market risk", "Risks associated with the Stock Connects" and "Risk associated with small-capitalisation/mid-capitalisation companies" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks relating to investment in ETFs generally

The trading prices of units/shares in an ETF may differ significantly from the net asset value of the units/shares of such ETF due to, disruptions to creations and realisations (for example, as a result of imposition of capital controls by a foreign government) and supply and demand forces in the secondary trading market for units/shares in the ETF. In addition, factors such as fees and expenses of an ETF, imperfect correlation between the ETF's assets and the underlying securities within the relevant tracking index, rounding of share prices, adjustments to the tracking index and regulatory policies may affect the ability of the manager of an ETF to achieve close correlation with the tracking index for the relevant ETF. An ETF's returns may therefore deviate from that of its tracking index.

There can be no assurance that an active trading market will exist or maintain for units/shares of an ETF on any securities exchange on which units/shares of an ETF may trade. The units/shares of the ETFs which the Sub-Fund may invest in may be traded at large discounts or premiums to their net asset value, which may in turn affect the net asset value of the Sub-Fund.

# Risks associated with debt securities

As the BEA Union Investment China Gateway Fund invests directly in debt securities, the BEA Union Investment China Gateway Fund is therefore subject to the risks generally associated with debt securities, namely, interest rate risk and credit risk. An increase in interest rate will generally reduce the value of debt securities. The BEA Union Investment China Gateway Fund may invest in below investment grade or non-rated debt securities. Such debt securities are generally subject to more risk and volatility than higher-rated securities because of reduced credit worthiness, liquidity and greater chance of default and can thereby expose the BEA Union Investment China Gateway Fund to losses. Please also refer to the risk factors "Interest rates", "Volatility and liquidity risk', "Credit/Counterparty risk", "Downgrading risk", "Below investment grade and non-rated securities", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Credit rating agency risk (for mainland China onshore debt securities)", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Risks associated with China interbank bond market

The Sub-Fund is also subject to risks associated with China interbank bond market. Please refer to the risk factor "Risks associated with China interbank bond market" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Currency hedging risk

The BEA Union Investment China Gateway Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment China Gateway Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Asset allocation risk

The performance of the China Gateway Fund is dependent on the success of the asset allocation strategy employed by the Sub-Fund. There is no assurance that the strategy employed by the Sub-Fund will be successful. In adverse situation, the Sub-Fund's asset allocation strategy may become ineffective and may result in losses.

#### Concentration risk/China market risk

The Sub-Fund's investments are concentrated in China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the China market. Please also refer to the risk factors "China market risk" and "PRC tax considerations" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

### Credit risk of issuers/counterparties

The Sub-Fund's investment in RMB-denominated debt securities is subject to the counterparty risk of the issuers which may be unable or unwilling to make timely payments on principal and/or interest. The financial market of China is at an early stage of development. The RMB denominated debt securities that the Sub-Fund invests in may either have a relatively low credit rating or may be unrated. In general, debt securities that have a lower credit rating or that are unrated will be more susceptible to the credit risk of the issuers. In the event of a default or credit rating downgrading of the RMB denominated debt securities and/or their issuers, the liquidity of the RMB denominated debt securities will be affected and the ability of the Sub-Fund to dispose of the instruments may be restricted. The Sub-Fund's value will be adversely affected and investors may suffer a substantial loss as a result. The Sub-Fund may also encounter difficulties or delays in enforcing its rights against the issuers of RMB denominated debt securities as such issuers may be incorporated outside Hong Kong and subject to foreign laws.

Investors should note the limitations of credit ratings set out under the risk factor "Downgrading risk" headed under "Risk Factors" in the main part of the Explanatory Memorandum.

RMB denominated debt securities are generally offered on an unsecured basis without collateral, and will rank equally with other unsecured debts of the relevant counterparty. As a result, if the counterparty becomes bankrupt, proceeds from the liquidation of the counterparty's assets will be paid to holders of RMB debt securities only after all secured claims have been satisfied in full. The Sub-Fund is therefore fully exposed to the credit/insolvency risk of its counterparties as an unsecured creditor. If the relevant issuer defaults, the performance of the Sub-Fund will be adversely affected.

# Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying fund and there is no assurance that the investment objective and strategy of the underlying fund will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Currency risk

The BEA Union Investment China Gateway Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment China Gateway Fund, due to its possible exposure to China Securities, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment China Gateway Fund as a medium to high risk investment.

# APPENDIX IX

# BEA UNION INVESTMENT CHINA HIGH YIELD INCOME FUND

#### Introduction

BEA Union Investment China High Yield Income Fund invests primarily in debt securities that are issued or guaranteed by Chinese entities or entities that have significant operations in or assets in, or derive significant portion of revenue or profits from China.

Units of each unit class in the BEA Union Investment China High Yield Income Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment China High Yield Income Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment China High Yield Income Fund is US\$.

# **Investment Objective and Policy**

The investment objective of the BEA Union Investment China High Yield Income Fund is to seek medium to long term capital growth and regular income by primarily (i.e. at least 70% of its Net Asset Value) investing in high yield debt securities that are issued or guaranteed by entities which are incorporated in China or have significant operations in or assets in, or derive significant portion of revenue or profits from China. The debt securities as described above, which may be denominated in USD, RMB or other currencies, are hereinafter referred to as "Debt Securities". For the remaining assets, the Manager has the freedom to invest outside Sub-Fund's principal geographies, market sectors, industries or asset classes.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset backed securities and mortgage-backed securities (in aggregate of no more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

Debt Securities that the BEA Union Investment China High Yield Income Fund will invest in will not be subject to any duration or minimum credit rating requirements. The Sub-Fund will invest at least 70% of its Net Asset Value in high yield Debt Securities which are below investment grade (rated as Ba1 or below by Moody's Investor Services, Inc. or BB+ or below by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) or non-rated. The Sub-Fund may also invest in investment grade Debt Securities.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest not more than 20% of its assets in debt securities denominated in RMB and issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities that the BEA Union Investment China High Yield Income Fund will invest in will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade, below investment grade (rated as BB+ or below by a China credit rating agency) and non-rated Onshore Debt Securities including high yield bonds that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds). The Sub-Fund will have less than 30% aggregate exposure to investments denominated in RMB including Onshore Debt Securities and Dim Sum bonds.

The BEA Union Investment China High Yield Income Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the security, if the debt security is not rated by any recognised rating agencies, it will be classified as non-rated.

In normal market conditions, the BEA Union Investment China High Yield Income Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment China High Yield Income Fund.

# **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD
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Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>HKD</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

**RMB** 

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

GBP (Hedged)

Class A GBP (Hedged) (Accumulating)

Class A GBP (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A (Accumulating) and Class A (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing) Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

#### **Subscription and Realisation Details**

Launch Period

Issue Price (exclusive of preliminary charge, if any)

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

During the Launch Period: Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD (Hedged) (Distributing) Units: C\$10.00 per Unit Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Investment Amount

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10.000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1.000.000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent Investments Amounts Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Realisation or Conversion Amount

Class A Units: Nil

Class A RMB and Class A (Hedged) Units: Nil

Class I: USD Units: US\$500.000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A, Class A RMB and Class A (Hedged) Units: up to 5% Class I Units: up to 3%

Realisation Charge (% of realisation price) Class A, Class A RMB and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge (% of issue price of new Units) All Classes: Up to 2.0%

Management Fee (% Net Asset Value of the BEA Union Investment China High Yield Income Fund) Class A. Class A RMB and Class A (Hedged)

Units: 1.20% p.a. Class I Units: 0.8% p.a.

Trustee Fee (% Net Asset Value of the **BEA Union Investment** 

Current fee payable for all Classes: 0.15% p.a.

China High Yield Income Fund) Registrar's Fee

0.015-0.05% p.a. subject to minimum of US\$3,000 per

annum

(% Net Asset Value of the **BEA Union Investment** China High Yield Income Fund)

All Classes: Nil

Holders Servicina Fee (% Net Asset Value of the **BEA Union Investment** China High Yield Income Fund)

Distribution policy

\*Class A (Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating) and Class I (Accumulating) Units: no distributions

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\*Class A (Distributing), Class A RMB (Distributing), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A RMB (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment China High Yield Income Fund amounted to approximately HK\$120,000 and were borne by the BEA Union Investment China High Yield Income Fund and deducted during the course of the first year following its launch.

#### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I (Accumulating) Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any PRC taxes payable by the Sub-Fund on interest from debt securities issued in mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

### Valuation

Valuation Days for the BEA Union Investment China High Yield Income Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### **Risk Factors**

# Investment risk

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks associated with debt securities

As the BEA Union Investment China High Yield Income Fund invests directly in debt securities issued by Chinese companies, the BEA Union Investment China High Yield Income Fund is therefore subject to the risks generally associated with China and debt securities, namely, interest rate risk and credit risk. In general, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise. An increase in interest rate will generally reduce the value of debt securities. The Sub-Fund is also exposed to the credit/default risk of issuers of the debt securities that the Sub-Fund may invest in. The debt securities that are issued

by Chinese entities may be subject to higher volatility and lower liquidity compared to debt securities issued by companies in more developed markets. The prices of such securities may be subject to fluctuations.

The BEA Union Investment China High Yield Income Fund may invest in debt securities denominated in USD, RMB or other currencies and will hence be subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment China High Yield Income Fund may invest significantly in below investment grade or non-rated debt securities. Such debt securities are generally subject to lower liquidity, higher volatility and greater risk of loss of principal and interest than higher-rated securities because of reduced credit worthiness, liquidity and greater chance of default and can thereby expose the BEA Union Investment China High Yield Income Fund to losses. Please also refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Credit/Counterparty risk", "Downgrading risk", "Below investment grade and non-rated securities", "Sovereign debt risk", "Credit rating risk", "Credit rating agency risk (for mainland China onshore debt securities)", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks", 'Risks associated with China interbank bond market" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Concentration risk/China market risk

The Sub-Fund's investments are concentrated in specific geographical location, i.e. China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the China market. Please also refer to the risk factor "China market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Currency hedging risk

The BEA Union Investment China High Yield Income Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment China High Yield Income Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the Currency Hedged class Units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment China High Yield Income Fund, due to its possible exposure to debt securities which are below investment grade or non-rated, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment China High Yield Income Fund as a medium to high risk investment.

# APPENDIX X

# BEA UNION INVESTMENT ASIAN STRATEGIC BOND FUND

#### Introduction

BEA Union Investment Asian Strategic Bond Fund invests primarily in debt securities that are denominated in Asian currencies or issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia.

Units of each unit class in the BEA Union Investment Asian Strategic Bond Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asian Strategic Bond Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Asian Strategic Bond Fund is US\$.

# **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asian Strategic Bond Fund is to seek medium to long term capital growth and regular income by primarily (i.e. at least 70% of its Net Asset Value) investing in debt securities that are (a) denominated in Asian currencies, or (b) issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia, and denominated in USD or other currencies including Asian currencies. The debt securities as described above are hereinafter referred to as "Debt Securities". For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 10% of its assets in Debt Securities denominated in RMB and issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds). The Sub-Fund will have less than 30% aggregate exposure to investments denominated in RMB including Onshore Debt Securities and Dim Sum bonds.

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the debt security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, it will be classified as non-rated.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

# Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asian Strategic Bond Fund.

# **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

Class A (Accumulating) Class A (Distributing)
Class I (Accumulating)

#### HKD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

#### RME

Class A (Accumulating) Class A (Distributing)
Class I (Accumulating)

# AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

### CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

#### GBP (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

# NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

# RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A USD (Accumulating), Class A HKD (Accumulating), Class A RMB (Accumulating), Class A RMB (Accumulating), Class A HKD (Distributing) and Class A RMB (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I Units include Class I USD (Accumulating), Class I HKD (Accumulating) and Class I RMB (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing) Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Accumulating) Units include Class A USD (Accumulating), Class A HKD (Accumulating) and Class A RMB (Accumulating) Units; and references to Class A (Distributing) Units include Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A RMB (Hedged) (Accumulating) Units; and references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

# **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price (exclusive of preliminary charge, if any) During the Launch Period:
Class A: USD Units: US\$10.00 per Unit
Class A: HKD Units: HK\$100.00 per Unit
Class A AUD (Hedged) (Accumulating) and Class A AUD
(Hedged) (Distributing) Units: AU\$10.00 per Unit
Class A CAD (Hedged) (Accumulating) and Class A CAD
(Hedged) (Distributing) Units: C\$10.00 per Unit
Class A GBP (Hedged) (Accumulating) and Class A GBP
(Hedged) (Distributing) Units: f10.00 per Unit

Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Initial Investment Amount

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent Investment Amount Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Realisation or Conversion Amount Class A Units: Nil Class A (Hedged) Units: Nil Class I: USD Units: US\$500,000

Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A and Class A (Hedged) Units: up to 5%

Class I Units: up to 3%

Realisation Charge (% of realisation price)

Class A and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units, Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge (% of issue price of new Units)

All Classes: Up to 2.0%

Management Fee

(% of Net Asset Value of the BEA Union Investment Asian Strategic Bond Fund) Class A and Class A (Hedged) Units: 1.0% p.a.

Class I Units: 0.7% p.a.

Trustee Fee (% of Net Asset Value of the BEA Union Investment Asian Strategic Bond Fund) Current fee payable for all Classes: 0.125% p.a.

Registrar's Fee (% of Net Asset Value of the BEA Union Investment Asian Strategic Bond Fund) 0.015-0.05% p.a. subject to minimum of US\$3,000 per

annum

Holders Servicing Fee (% of Net Asset Value of the BEA Union Investment Asian Strategic Bond Fund) All Classes: Nil

Distribution policy

\*Class A (Accumulating), Class A (Hedged)
(Accumulating) and Class I Units: no distributions

\*Class A (Distributing) and Class A (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asian Strategic Bond Fund amounted to approximately HK\$100,000 and were borne by the BEA Union Investment Asian Strategic Bond Fund and deducted during the course of the first year following its launch.

# Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

# Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any PRC taxes payable by the Sub-Fund on interest from debt securities issued in mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

### Valuation

Valuation Days for the BEA Union Investment Asian Strategic Bond Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### **Risk Factors**

# Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks associated with debt securities

The Sub-Fund is subject to the risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/Counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks", "Risks associated with China interbank bond market" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk. Please refer to the risk factor "Concentration risk/Asian market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

### Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Currency risk

The BEA Union Investment Asian Strategic Bond Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Derivative risk

The BEA Union Investment Asian Strategic Bond Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

#### Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Currency hedging risk

The BEA Union Investment Asian Strategic Bond Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment Asian Strategic Bond Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asian Strategic Bond Fund, due to its possible exposure to debt securities which are concentrated in Asia, has a medium risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asian Strategic Bond Fund as a medium risk investment.

# APPENDIX XI

# BEA UNION INVESTMENT ASIA PACIFIC EQUITY DIVIDEND FUND

### Introduction

BEA Union Investment Asia Pacific Equity Dividend Fund invests primarily in equity securities that are either (a) traded in the Asia Pacific region or (b) issued by entities incorporated in the Asia Pacific region or have significant operations or assets in, or derive significant portion of revenue or profits from the Asia Pacific region.

Units of each unit class in the BEA Union Investment Asia Pacific Equity Dividend Fund will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asia Pacific Equity Dividend Fund will be such date or period as may be determined by the Manager.

Following the Launch Period, Units are available for issue on each Dealing Day at the prevailing offer price. The Manager may issue additional unit classes at such issue price as the Manager shall determine.

The base currency of the BEA Union Investment Asia Pacific Equity Dividend Fund is US\$.

# **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asia Pacific Equity Dividend Fund is to seek medium to long term capital growth and dividend income by primarily (i.e. at least 70% of its Net Asset Value) investing in equity securities that are either (a) traded in the Asia Pacific region or (b) issued by entities incorporated in the Asia Pacific region or have significant operations or assets in, or derive significant portion of revenue or profits from the Asia Pacific region. The equity securities as described above, which may include high dividend stocks, are hereinafter referred to as "Equity Securities". The Asia Pacific region includes emerging market countries as well as developed countries. The Sub-Fund is not subject to any limitation on the portion of its Net Asset Value that may be invested in any one country or region in the Asia Pacific region. For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes.

Equity Securities that may be invested by the Sub-Fund include but are not limited to equities (e.g. ordinary shares and preferred shares), real estate investment trusts ("REITs"), equity exchange traded funds ("ETFs") and unlisted equity funds. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The Sub-Fund's investment in ETFs and/or REITs in aggregate is expected to be less than 30% of its assets. ETFs will be treated as listed securities for the purpose of the Code. The Sub-Fund may also invest less than 30% of its Net Asset Value in unlisted equity funds (in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

The Sub-Fund may invest less than 30% of its assets in China A-Shares and/or China B-Shares directly (e.g. via the Stock Connects (as further described in Annex A of the Explanatory Memorandum)) or indirectly (i.e. investing in funds that invest in China A-Shares and/or China B-Shares).

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asia Pacific Equity Dividend Fund.

# **Available Classes and Currency Denomination**

The classes of Units available for issue and their class currency are as follows:

USD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

HKD

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

<u>RMB</u>

Class A (Accumulating) Class A (Distributing)

Class I (Accumulating)

AUD (Hedged)

Class A AUD (Hedged) (Accumulating) Class A AUD (Hedged) (Distributing)

CAD (Hedged)

Class A CAD (Hedged) (Accumulating) Class A CAD (Hedged) (Distributing)

**GBP** (Hedged)

Class A GBP (Hedged) (Accumulating) Class A GBP (Hedged) (Distributing)

NZD (Hedged)

Class A NZD (Hedged) (Accumulating) Class A NZD (Hedged) (Distributing)

RMB (Hedged)

Class A RMB (Hedged) (Accumulating) Class A RMB (Hedged) (Distributing)

References to Class A Units include Class A USD (Accumulating), Class A HKD (Accumulating), Class A RMB (Accumulating), Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Distributing) Units; references to Class A RMB Units include Class A RMB (Accumulating) and Class A RMB (Distributing) Units; and references to Class I USD (Accumulating), Class I HKD (Accumulating) and Class I RMB (Accumulating) Units.

References to Class A (Hedged) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating), Class A RMB (Hedged) (Accumulating), Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing) Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

References to Class A (Accumulating) Units include Class A USD (Accumulating), Class A HKD (Accumulating) and Class A RMB (Accumulating) Units; and references to Class A (Distributing) Units include Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Distributing) Units.

References to Class A (Hedged) (Accumulating) Units include Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A RMB (Hedged) (Accumulating) Units; and references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing), Class A CAD (Hedged) (Distributing), Class A GBP (Hedged) (Distributing), Class A NZD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

# **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price

(exclusive of preliminary charge, if any)

During the Launch Period:

Class A: USD Units: US\$10.00 per Unit Class A: HKD Units: HK\$100.00 per Unit

Class A AUD (Hedged) (Accumulating) and Class A AUD (Hedged) (Distributing) Units: AU\$10.00 per Unit Class A CAD (Hedged) (Accumulating) and Class A CAD

(Hedged) (Distributing) Units: C\$10.00 per Unit Class A GBP (Hedged) (Accumulating) and Class A GBP (Hedged) (Distributing) Units: £10.00 per Unit

Class A NZD (Hedged) (Accumulating) and Class A NZD (Hedged) (Distributing) Units: NZ\$10.00 per Unit Class A RMB, Class A RMB (Hedged) (Accumulating) and Class A RMB (Hedged) (Distributing) Units: RMB100.00

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall

determine.

Following the Launch Period:

at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum

under the section headed "Valuation").

Minimum Initial Investment Amount

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Subsequent Investment Amount

Class A: USD Units: US\$1,000 Class A: HKD Units: HK\$5,000

Class A RMB and Class A (Hedged) Units: US\$1,000 (or

its equivalent)

Class I: USD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Minimum Holding

Class A: USD Units: US\$2,000 Class A: HKD Units: HK\$10,000

Class A RMB and Class A (Hedged) Units: US\$2,000 (or

its equivalent)

Class I: USD Units: US\$1,000,000 Class I: HKD Units: HK\$10,000,000

Class I: RMB Units: US\$1,000,000 (or its equivalent)

Minimum Realisation or Conversion Amount

Class A Units: Nil Class A (Hedged) Units: Nil Class I: USxD Units: US\$500,000 Class I: HKD Units: HK\$5,000,000

Class I: RMB Units: US\$500,000 (or its equivalent)

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

Class A and Class A (Hedged) Units: up to 5% Class I Units: up to 3%

Realisation Charge (% of realisation price)

Class A and Class A (Hedged) Units: 0.5%, but currently waived

\*Class I Units: 0.5% if such Class I Units are held for less than 1 year, otherwise nil

\*For the purpose of determining the realisation charge payable on Class I Units. Units subscribed earlier in time will be deemed to be realised prior to Units subscribed later in

Conversion Charge (% of issue price of new Units) All Classes: up to 2.0%

Management Fee (% of Net Asset Value of the BEA Union Investment Asia Pacific Equity Dividend Fund) Class A and Class A (Hedged) Units: 1.5% p.a. Class I Units: 1.0% p.a.

Trustee Fee (% of Net Asset Value of the BEA Union Investment Asia Pacific Equity Dividend Fund) Current fee payable for all Classes: 0.15% p.a.

Registrar's Fee (% of Net Asset Value of the BEA Union Investment Asia Pacific Equity Dividend Fund) 0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

Holders Servicing Fee (% of Net Asset Value of

the BEA Union Investment Asia Pacific Equity Dividend Fund) All Classes: Nil

Distribution policy

\*Class A (Accumulating), Class A (Hedged) (Accumulating) and Class I Units: no distributions

\*Class A (Distributing) and Class A (Hedged) (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below.

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asia Pacific Equity Dividend Fund amounted to approximately HK\$100,000 and were borne by the BEA Union Investment Asia Pacific Equity Dividend Fund and deducted during the course of the first year following its launch.

#### Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class A (Hedged) (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. In respect of each Accounting Period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Any income earned for Class A (Accumulating), and Class A (Hedged) (Accumulating) and Class I Units will not be distributed and will be accumulated and capitalised.

For Class A (Distributing) and Class A (Hedged) (Distributing) Units, interim distributions (if any) will be distributed in respect of each one-month period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date").

For Class A RMB (Distributing) and Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following an Interim Accounting Period or an Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Date. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

#### Valuation

Valuation Days for the BEA Union Investment Asia Pacific Equity Dividend Fund are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### **Risk Factors**

# Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks associated with equity securities

The BEA Union Investment Asia Pacific Equity Dividend Fund's investment in equity securities is subject to general market risks, whose value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.

Certain securities exchanges have the right to suspend or limit trading in any security traded on the relevant exchange; a suspension will render it impossible to liquidate positions and can thereby expose the BEA Union Investment Asia Pacific Equity Dividend Fund to losses. In addition, the securities invested by the BEA Union Investment Asia Pacific Equity Dividend Fund may not distribute the dividends at the level that the Manager expects, which affect the overall dividend distribution rate by the BEA Union Investment Asia Pacific Equity Dividend Fund. Investors should also note that any listed REITs invested by the BEA Union Investment Asia Pacific Equity Dividend Fund may not necessarily be authorised by the SFC, and the distribution policy of the Sub-Fund is not representative of the distribution policy of such listed REITs.

To achieve the investment objective, the Sub-Fund may invest in high dividend stocks. There is no guarantee that dividends will be declared by such companies. Also investors should not expect the dividend policy of such companies is tantamount to the dividend policy of the Sub-Fund

Please also refer to the risk factors "Market risk", "Risks associated with the Stock Connects" and "Risk associated with small-capitalisation/mid-capitalisation companies" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Concentration risk/Asia Pacific market risk

The Sub-Fund's investments are concentrated in the Asia Pacific region. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments. The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the markets in the Asia Pacific region.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Risks relating to investment in ETFs generally

The trading prices of units/shares in an ETF may differ significantly from the net asset value of the units/shares of such ETF due to, disruptions to creations and realisations (for example, as a result of imposition of capital controls by a foreign government) and supply and demand forces in the secondary trading market for units/shares in the ETF. In addition, factors such as fees and expenses of an ETF, imperfect correlation between the ETF's assets and the underlying securities within the relevant tracking index, rounding of share prices, adjustments to the tracking index and regulatory policies may affect the ability of the manager of an ETF to achieve close correlation with the tracking index for the relevant ETF. An ETF's returns may therefore deviate from that of its tracking index.

There can be no assurance that an active trading market will exist or maintain for units/shares of an ETF on any securities exchange on which units/shares of an ETF may trade. The units/shares of the ETFs which the Sub-Fund may invest in may be traded at large discounts or premiums to their net asset value, which may in turn affect the net asset value of the Sub-Fund.

# Risks relating to REITs

The Sub-Fund will not invest in real property directly but the Sub-Fund may be subject to risks similar to those associated with the direct ownership of real property (in addition to securities market risks) through its investment in REITs. Real estate investments are relatively illiquid and may affect the ability of a REIT to vary its investment portfolio or liquidate part of its assets in response to changes in economic conditions, international securities markets, foreign exchange rates, interest rates, real estate markets or other conditions. Adverse global economic conditions could adversely affect the business, financial condition and results of operations of REITs. REITs may trade less frequently and in a limited volume and may be subject to more abrupt or erratic price movements than other securities.

The prices of REITs are affected by changes in the value of the underlying property owned by the REITs. Investment in REITs may therefore subject the Sub-Fund to risks similar to those from direct ownership of real property. The prices of mortgage REITs are affected by the quality of any credit they extend, the creditworthiness of the mortgages they hold, as well as by the value of the property that secures the mortgages.

Further, REITs are dependent upon management skills in managing the underlying properties and generally may not be diversified. In addition, certain "special purpose" REITs in which the Sub-Fund may invest may have their assets in specific real property sectors, such as hotel REITs, nursing home REITs or warehouse REITs, and are therefore subject to the risks associated with adverse developments in these sectors.

REITs are also subject to heavy cash flow dependency, defaults by borrowers and self-liquidation. There is also the risk that borrowers under mortgages held by a REITs or lessees of a property that a REITs owns may be unable to meet their obligations to the REITs. In the event of a default by a borrower or lessee, the REITs may experience delays in enforcing its rights as a mortgagee or lessor and may incur substantial costs associated with protecting its investments. On the other hand, if the key tenants experience a downturn in their businesses or their financial condition, they may fail to make timely rental payments or default under their leases. Tenants in a particular industry might also be affected by any adverse downturn in that industry and this may result in their failure to make timely rental payments or to default under the leases. The REITs may suffer losses as a result.

REITs may have limited financial resources and may be subject to borrowing limits. Consequently, REITs may need to rely on external sources of funding to expand their portfolios, which may not be available on commercially acceptable terms or at all. If a REIT cannot obtain capital from external sources, it may not be able to acquire properties when strategic opportunities exist.

Any due diligence exercise conducted by REITs on buildings and equipment may not have identified all material defects, breaches of laws and regulations and other deficiencies. Losses or liabilities from latent building or equipment defects may adversely affect earnings and cash flow of the REITs.

The Sub-Fund may invest in REITs which may not necessarily be authorised by the SFC.

# Currency risk

The BEA Union Investment Asia Pacific Equity Dividend Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Derivative risk

The BEA Union Investment Asia Pacific Equity Dividend Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

In respect of the each accounting period, it is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Currency hedging risk

The BEA Union Investment Asia Pacific Equity Dividend Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the BEA Union Investment Asia Pacific Equity Dividend Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

#### RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asia Pacific Equity Dividend Fund, due to its possible exposure to listed equities, REITs, ETFs and/or equity funds, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asia Pacific Equity Dividend Fund as a medium to high risk investment.

# APPENDIX XII

# BEA UNION INVESTMENT ASIAN BOND TARGET MATURITY FUND 2022

#### Introduction

BEA Union Investment Asian Bond Target Maturity Fund 2022 invests primarily in USD denominated debt securities that are issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia.

Units of each unit class in the BEA Union Investment Asian Bond Target Maturity Fund 2022 will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asian Bond Target Maturity Fund 2022 will be such date or period as may be determined by the Manager.

The Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions after the Launch Period. At any time following any closure of the Sub-Fund after the Launch Period, the Manager may also determine to re-open the Sub-Fund to subsequent subscriptions, without any prior notice to existing Unitholders. Notwithstanding the above, Unitholders may continue to realise their Units at any time, including after the Sub-Fund has been closed to subsequent subscriptions, in accordance with the procedures defined in this Appendix. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

The base currency of the BEA Union Investment Asian Bond Target Maturity Fund 2022 is US\$.

# Investment Objective and Policy

The investment objective of the BEA Union Investment Asian Bond Target Maturity Fund 2022 is, on a best effort basis, to seek regular income from the close of the Launch Period up to the BEA Union Investment Asian Bond Target Maturity Fund 2022's target maturity date ("Maturity Date") (being 31 January 2022) and to return the capital of the BEA Union Investment Asian Bond Target Maturity Fund 2022 by investing primarily in Asian fixed income-related securities.

The BEA Union Investment Asian Bond Target Maturity Fund 2022 aims to provide regular income by investing primarily (i.e. at least 70% of its Net Asset Value) in USD denominated debt securities that are issued or guaranteed by Asian governments or entities incorporated in Asia or have significant operations or assets in, or derive significant portion of revenue or profits from Asia. The debt securities as described above are hereinafter referred to as "Debt Securities". For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes.

The BEA Union Investment Asian Bond Target Maturity Fund 2022 aims to be fully invested in order to achieve its investment objectives and strategies, and intends to invest in Debt Securities that distribute at an annualized rate of above USD3-month LIBOR and have maturities close to or at the Maturity Date of the Sub-Fund. However, in the 3-month period immediately preceding the Maturity Date, the BEA Union Investment Asian Bond Target Maturity Fund 2022 may invest more than 30% (and eventually up to 100%, depending on prevailing market conditions) of its NAV in cash, cash equivalents, term deposits, and/or money market instruments solely for the purpose of facilitating a timely realisation of the Sub-Fund's investments at market value, and in order to ensure that Unitholders receive their investment proceeds, as at the Maturity Date.

Debt Securities include but are not limited to convertible, exchangeable and non-exchangeable and non-convertible debt securities, fixed and floating rate bonds, zero coupon and discount bonds, transferable notes, commercial papers, certificates of deposits of variable or fixed interest rates (including negotiable certificates of deposits), listed, traded or dealt in regulated markets or exchanges, capital securities with fixed income features (e.g. perpetual bonds and subordinated debts), preference shares with fixed income features, as well as short term bills and notes. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's assets), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's assets and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund. Debt Securities may be issued or guaranteed by governments, regional governments,

municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations.

Debt Securities in which the Sub-Fund will invest will not be subject to any minimum credit rating requirements. The Sub-Fund will invest at least 50% of its non-cash assets in investment grade Debt Securities (rated as Baa3 or above for long-term Debt Securities, or Prime-3 or above for short-term Debt Securities of less than one year, by Moody's Investor Services, Inc. or equivalent rating by other recognised rating agencies). The Sub-Fund may also invest in below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its Net Asset Value in debt instruments with loss-absorption features including senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 10% of its assets in debt securities denominated in RMB and issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in debt securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds). The Sub-Fund will have less than 30% aggregate exposure to investments denominated in RMB including Onshore Debt Securities and Dim Sum bonds.

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the debt security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, it will be classified as non-rated.

It is expected that the BEA Union Investment Asian Bond Target Maturity Fund 2022 will have an investment period of up to approximately 3 calendar years. The underlying investments of the BEA Union Investment Asian Bond Target Maturity Fund 2022 may have a date to maturity longer or shorter than the investment period of the Sub-Fund. The BEA Union Investment Asian Bond Target Maturity Fund 2022 will be terminated automatically at the end of the investment period, namely the Maturity Date, and Unitholders will be given prior written notice of such termination. Any costs associated with such termination will be borne by the BEA Union Investment Asian Bond Target Maturity Fund 2022\*. All Units of the BEA Union Investment Asian Bond Target Maturity Fund 2022 will be compulsorily redeemed at the Maturity Date and proceeds will be distributed to Unitholders (who hold Units of the Sub-Fund as at the Maturity Date) according to the then net asset value of the BEA Union Investment Asian Bond Target Maturity Fund 2022.

In normal market conditions, the Sub-Fund may also hold less than 30% of its assets in cash or cash equivalents. This percentage may be increased to up to 100% of its assets in extreme market conditions, e.g. significant economic downturns, market crash, major crisis, political turmoil or legal or regulatory or policy uncertainty.

The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

# Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of the Sub-Fund's Net Asset Value.

\* Costs associated with such termination are estimated to be approximately HK\$100,000 and shall be amortised over the period from the close of Launch Period up to the Maturity Date.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asian Bond Target Maturity Fund 2022.

### **Available Classes and Currency Denomination**

Class A USD (Distributing), Class A HKD (Distributing), Class A RMB (Hedged) (Distributing) and Class I USD (Distributing) Units are currently available for issue to investors.

References to Class A Units include Class A USD (Distributing), Class A HKD (Distributing) and Class A RMB (Hedged) (Distributing) Units; and references to Class I Units include Class I USD (Distributing) Units.

References to Class A (Distributing) Units include Class A USD (Distributing), Class A HKD (Distributing) Units and Class A RMB (Hedged) (Distributing) Units.

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

During the Launch Period:

# **Subscription and Realisation Details**

Launch Period

The Launch Period of each unit class will be such period

Issue Price (exclusive of preliminary charge, if any)

or date as may be determined by the Manager.

Class A USD (Distributing) Units: US\$10.00 per Unit Class A HKD (Distributing) Units: HK\$100.00 per Unit Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period (if applicable): at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum under the section headed "Valuation").

Minimum Initial Investment Amount

Class A USD (Distributing) Units: US\$50,000 Class A HKD (Distributing) Units: HK\$400.000 Class A RMB (Hedged) (Distributing) Units: US\$50,000 (or its equivalent) Class I USD (Distributing) Units: US\$1,000,000

Minimum Subsequent **Investments Amount** (only applicable where the BEA Union Investment Asian Bond Target Maturity Fund 2022 is open (or has been re-opened) to subsequent subscriptions after the close of the Launch Period)

Class A USD (Distributing) Units: US\$50,000 Class A HKD (Distributing) Units: HK\$400,000 Class A RMB (Hedged) (Distributing) Units: US\$50,000 (or its equivalent) Class I USD (Distributing) Units: US\$500,000

Minimum Holding Class A USD (Distributing) Units: US\$50,000

Class A HKD (Distributing) Units: HK\$400.000

Class A RMB (Hedged) (Distributing) Units: US\$50,000 (or

its equivalent)

Class I USD (Distributing) Units: US\$1,000,000

Class A USD (Distributing) Units: US\$50,000 Minimum Realisation Amount

Class A HKD (Distributing) Units: HK\$400,000

Class A RMB (Hedged) (Distributing) Units: US\$50,000 (or

its equivalent)

Class I USD (Distributing) Units: US\$500.000

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge (% of issue price)

All Classes: up to 3%

Realisation Charge (% of realisation price)^ All Classes: 1.5%

^ No realisation charge will be levied in respect of the distribution of proceeds to Unitholders (who hold Units in the BEA Union Investment Asian Bond Target Maturity Fund 2022 as at the Maturity Date) upon compulsory redemption of the Units in the BEA Union Investment Asian Bond Target Maturity Fund 2022 at

the Maturity Date or early termination.

All Classes: Not applicable

Conversion Charge (% of issue price of new Units)

Management Fee Class A Units: 0.6% p.a. (% of Net Asset Value of Class I Units: 0.4% p.a. the BEA Union Investment Asian Bond Target Maturity

Trustee Fee (% of Net Asset Value of the BEA Union Investment Asian Bond Target Maturity Fund 2022)

Registrar's Fee (% of Net Asset Value of the BEA Union Investment Asian

Bond Target Maturity Fund 2022)

Holders Servicina Fee (% of Net Asset Value of the BEA Union Investment Asian Current fee payable for all Classes: 0.125% p.a.

0.015-0.05% p.a. subject to minimum of US\$3,000 per annum

Bond Target Maturity Fund 2022)

All Classes: Nil

Distribution policy

Fund 2022)

\*Class A (Distributing) and Class I USD (Distributing) Units: income and/or capital may be distributed

\*For details please refer to the sub-section headed "Distributions" below

#### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asian Bond Target Maturity Fund 2022 amounted to approximately HK\$60,000 and were borne by the BEA Union Investment Asian Bond Target Maturity Fund 2022 and deducted during the course of the first year following its launch.

# Dealing Day and Dealing Deadline

Each Friday shall be a Dealing Day. If such day is not a Business Day, the Dealing Day will be the immediately following Business Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD (based on prevailing market exchange rates in consultation with the Trustee) or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### **Conversion of Units**

Conversion of Units in BEA Union Investment Asian Bond Target Maturity Fund 2022 into Units of other Sub-Funds of BEA Union Investment Series, conversion of Units in other Sub-Funds of BEA Investment Series into Units in BEA Union Investment Asian Bond Target Maturity Fund 2022, and conversion of Units between the Unit classes within BEA Union Investment Asian Bond Target Maturity Fund 2022 are not permitted.

### Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing) and Class I USD (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. It is the Manager's current intention and discretion to distribute at an annualized rate of above USD3month LIBOR for the relevant distributing Units<sup>1</sup>. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 distributions are available from the Manager upon request and at the following website: www.bea-union-investment. com (this website is not authorised and reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

Interim distributions (if any) will be distributed in respect of each three-month period ending on the last day of January, April, July and October of each calendar year, and a final distribution (if any) will be distributed in respect of the three-month period ending on the Maturity Date of the Sub-Fund.

The distribution per unit is calculated as follows: annualized rate of above average of daily USD3-month LIBOR (for each three-month period ending on the last day of January, April, July and October)/ distribution frequency over a year (i.e. 4 for quarterly distributions) x net asset value per unit on the last day of the corresponding previous three-month period.

For Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD (based on prevailing market exchange rates in consultation with the Trustee). For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding three-month period. The Record Date will be the 14th day of the month following the corresponding three-month period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from the last day of January, April, July or October. Payment of a final distribution (if any) will be made within two months from the Maturity Date together with the Sub-Fund's realisation proceeds. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

#### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any PRC taxes payable by the Sub-Fund on interest from debt securities issued in mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

#### Valuation

Valuation Days for the BEA Union Investment Asian Bond Target Maturity Fund 2022 are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

# **Risk Factors**

# Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Limited duration risk

The duration of the Sub-Fund is limited (i.e. up to the Maturity Date). Neither the income nor the capital of the Sub-Fund is guaranteed. There are risks that the Sub-Fund may not make any distribution and investors may not recoup the original amount invested in the Sub-Fund during the investment period as well as at the Maturity Date.

# Early termination risk

The Sub-Fund may be liquidated on the occurrence of certain events as set out in the section "Termination of the Fund or any Sub-Fund" in the main part of the Explanatory Memorandum (e.g. the net asset value of the Sub-Fund falls below HK\$80 million). Unitholders will be given three months' prior written notice of such termination. Any costs associated with early termination will be borne by the Sub-Fund. Upon termination of the Sub-Fund, all the assets of the Sub-Fund will be realised and the net proceeds thereof which are available for distribution will be distributed to relevant Unitholder with reference to the number of Units held by them. Unitholders should note that the amount distributed to them may be less than the amount of their initial investment.

# Limited subscription risk

With regard to the Sub-Fund's Launch Period, the Manager may at its discretion not to issue any Unit in the event that (i) the combined minimum aggregate investment of US\$50 million (or such minimum amount as may be determined by the Manager at its sole discretion) is not received during the Launch Period; or (ii) the Manager, in its sole discretion is of the opinion that it is not in the best interests of investors or not commercially viable to proceed with such launch. In such case, investors will be informed and any subscription monies shall be promptly returned to them in full (without any interest) less any applicable bank charges, after the close of the Launch Period.

Investors should also note that, after the end of the Launch Period, the Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions. No subsequent subscription to the Sub-Fund will be accepted during such closure. However, the Manager retains the discretion to subsequently re-open the Sub-Fund to any subsequent subscription(s), without any prior notice to existing Unitholders. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

# Risks associated with debt securities

The Sub-Fund is subject to risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks", "Risks associated with China interbank bond market" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk. Please refer to the risk factor "Concentration risk/Asian market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Currency risk

The Sub-Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

It is the Manager's current intention and discretion to distribute at an annualized rate of above USD3-month LIBOR for the relevant distributing Units, by investing primarily in instruments that distribute at an annualized rate of above USD3-month LIBOR. However, there is no assurance on such distribution or the distribution rate or dividend yield. A positive distribution yield also does not imply a positive return.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Money market investments risk

Insofar as the Sub-Fund invests in cash, cash equivalents, term deposits, and/or money market instruments and particularly within 3 months before the Maturity Date (depending on prevailing market conditions), investors should note that such investments are neither insured nor guaranteed by any government, government agencies or government-sponsored agencies or any bank guarantee fund. The Sub-Fund does not guarantee a stable net asset value in such circumstances. The performance of the Sub-Fund may be affected by changes in money market rates, economic and market conditions and in legal, regulatory and tax requirements. In a low interest rate environment or during adverse market conditions, any existing investments in money market instruments by the Sub-Fund may effectively result in negative yields, which may adversely impact the net asset value of the Sub-Fund. The Sub-Fund is not subject to the supervision of the Hong Kong Monetary Authority. Moreover, the holding of Units in the Sub-Fund is not the same as placing funds on deposit with a bank or deposit-taking company. There is no obligation for the Manager to redeem Units in the Sub-Fund at their issue price.

# Currency hedging risk

The Sub-Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asian Bond Target Maturity Fund 2022, due to its possible exposure to USD denominated debt securities which are concentrated in Asia, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asian Bond Target Maturity Fund 2022 as a medium to high risk investment.

# APPENDIX XIII

# BEA UNION INVESTMENT ASIAN CORPORATE TARGET MATURITY FUND 2023

#### Introduction

BEA Union Investment Asian Corporate Target Maturity Fund 2023 invests primarily in USD denominated debt securities that are issued or guaranteed by entities incorporated in Asia or corporations that have significant operations or assets in, or derive significant portion of revenue or profits from Asia.

The BEA Union Investment Asian Corporate Target Maturity Fund 2023 will have an investment period of up to approximately 3.5 calendar years and will be terminated automatically at the end of the investment period, which is expected to be on or around 23 May 2023 (the "Maturity Date").

Units of each unit class in the BEA Union Investment Asian Corporate Target Maturity Fund 2023 will be offered to investors during the Launch Period at the Issue Price as may be determined by the Manager and agreed by the Trustee, exclusive of the preliminary charge (if any). The Launch Period of each unit class in the BEA Union Investment Asian Corporate Target Maturity Fund 2023 will be such date or period as may be determined by the Manager.

The Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions after the Launch Period. At any time following any closure of the Sub-Fund after the Launch Period, the Manager may also determine to re-open the Sub-Fund to subsequent subscriptions, without any prior notice to existing Unitholders. Notwithstanding the above, Unitholders may continue to realise their Units at any time, including after the Sub-Fund has been closed to subsequent subscriptions, in accordance with the procedures defined in this Appendix. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

The base currency of the BEA Union Investment Asian Corporate Target Maturity Fund 2023 is US\$.

# **Investment Objective and Policy**

The investment objective of the BEA Union Investment Asian Corporate Target Maturity Fund 2023 is, on a best effort basis, to seek regular income from the close of the Launch Period up to the BEA Union Investment Asian Corporate Target Maturity Fund 2023's Maturity Date and seek to return the capital of the BEA Union Investment Asian Corporate Target Maturity Fund 2023 by investing primarily in Asian fixed income-related securities.

The BEA Union Investment Asian Corporate Target Maturity Fund 2023 aims to provide regular income by investing primarily (i.e. at least 70% of its Net Asset Value) in USD denominated debt securities that are issued or guaranteed by entities incorporated in Asia or corporations that have significant operations or assets in, or derive significant portion of revenue or profits from Asia. For the remaining assets, the Manager may at its discretion invest outside the Sub-Fund's principal geographical areas, market sectors, industries or asset classes.

The BEA Union Investment Asian Corporate Target Maturity Fund 2023 aims to be fully invested in order to achieve its investment objectives and strategies, and intends to invest in debt securities that distribute regular coupons and have maturities on or before the Maturity Date of the Sub-Fund.

Debt securities may be issued or guaranteed by financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value), as well as money market funds and fixed income funds (in aggregate of less than 30% of the Sub-Fund's Net Asset Value and in compliance with 7.11 to 7.11D of the Code) for purposes consistent with the investment objective of the Sub-Fund.

Debt securities in which the Sub-Fund will invest will not be subject to any minimum credit rating requirements. The Sub-Fund will normally invest at least 50% of its Net Asset Value in investment grade debt securities (rated as Baa3, or Prime for short-term debt securities below one year, or above by Moody's Investor Services, Inc. or equivalent rating by other recognised rating agencies). The Sub-Fund may also invest in below investment grade or non-rated debt securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its Net Asset Value in debt instruments with lossabsorption features including senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 10% of its Net Asset Value in debt securities denominated in RMB and issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its Net Asset Value in debt securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds). The Sub-Fund will have less than 30% aggregate exposure to investments denominated in RMB including Onshore Debt Securities and Dim Sum bonds.

While the Sub-Fund may invest in debt securities issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations (in aggregate of less than 30% of the Sub-Fund's Net Asset Value), the Sub-Fund will not invest more than 10% of its Net Asset Value in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will consider the credit rating of the debt security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, it will be classified as non-rated.

The Sub-Fund aims to invest in debt securities that have maturities on or before the Maturity Date of the Sub-Fund. Proceeds received from instruments maturing before the Maturity Date shall be reinvested or held in term deposits, short-term debt instruments, US Treasury bills/notes, money market instruments, and other cash and cash equivalents at the Manager's discretion. Therefore, in the six-month period immediately preceding the Maturity Date, the Sub-Fund may invest more than 30% of its Net Asset Value in term deposits, short-term debt instruments, US Treasury bills/notes and/or money market instruments. Further, in the three-month period immediately preceding the Maturity Date, the Sub-Fund may invest more than 30% (and eventually up to 100%, depending on prevailing market conditions) of its Net Asset Value in cash or cash equivalents solely for the purpose of facilitating a timely realisation of the Sub-Fund's investments at market value, and in order to ensure that Unitholders receive their investment proceeds, as at the Maturity Date.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its Net Asset Value in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund. Subject to the prior approval of the SFC, the Sub-Fund may by giving to the Unitholders no less than one month's prior written notice engage in such transaction on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

# Term of the Sub-Fund

It is expected that the BEA Union Investment Asian Corporate Target Maturity Fund 2023 will have an investment period of up to approximately 3.5 calendar years. The BEA Union Investment Asian Corporate Target Maturity Fund 2023 will be terminated automatically at the end of the investment period, namely the Maturity Date, and Unitholders will be given one month's prior written notice of such termination. All Units of the BEA Union Investment Asian Corporate Target Maturity Fund 2023 will be compulsorily redeemed at the Maturity Date and proceeds will be distributed to Unitholders (who hold Units of the Sub-Fund as at the Maturity Date) according to the then Net Asset Value of the BEA Union Investment Asian Corporate Target Maturity Fund 2023. Any costs associated with such termination will be borne by the Sub-Fund. Costs associated with such termination are estimated to be approximately HK\$100,000 and shall be amortised over the period from the close of launch period up to the Maturity Date.

Although Unitholders may realise their Units at any time before the Sub-Fund's Maturity Date in accordance with the procedures defined in this Appendix, they may be subject to a downward pricing adjustment of up to 1.5% on the Sub-Fund's NAV if net realisation on a particular day exceeds the predefined threshold as determined by the Manager from time to time. Unitholders should note the associated risks such as "Limited duration risk" and "Substantial realisations risk" for realisation before the Sub-Fund's maturity. Please refer to the sections headed "Pricing Adjustment Mechanism ("swing pricing")" and "Risk Factors" in this Appendix for details.

#### Use of Derivatives/Investment in Derivatives

The Sub-Fund's net derivative exposure may be up to 50% of its Net Asset Value.

Please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum for the general risks and the "Risk Factors" sub-section of this Appendix for specific risks relating to investment in the BEA Union Investment Asian Corporate Target Maturity Fund 2023.

### **Available Classes and Currency Denomination**

Class A USD (Distributing), Class A HKD (Distributing), Class A AUD (Hedged) (Distributing), Class A RMB (Hedged) (Distributing), Class I USD (Distributing) and Class I HKD (Distributing) Units are currently available for issue to investors.

References to Class A Units include Class A USD (Distributing) and Class A HKD (Distributing) Units; references to Class A (Hedged) Units include Class A AUD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; and references to Class I Units include Class I USD (Distributing) and Class I HKD (Distributing) Units.

References to Class A (Distributing) Units include Class A USD (Distributing) and Class A HKD (Distributing) Units; references to Class A (Hedged) (Distributing) Units include Class A AUD (Hedged) (Distributing) and Class A RMB (Hedged) (Distributing) Units; and references to Class I (Distributing) Units include Class I USD (Distributing) and Class I HKD (Distributing) Units

Please note that Class I Units are only available to collective investment schemes, pension plans, segregated accounts or other types of investors that meet the criteria as required by the Manager.

#### Subscription and Realisation Details

Launch Period

The Launch Period of each unit class will be such period or date as may be determined by the Manager.

Issue Price (exclusive of preliminary charge, if any) During the Launch Period:
Class A USD (Distributing) Units: US\$10.00 per Unit
Class A HKD (Distributing) Units: HK\$100.00 per Unit
Class A AUD (Hedged) (Distributing) Units: AU\$10.00
per Unit

Class A RMB (Hedged) (Distributing) Units: RMB100.00 per Unit

Class I Units and/or other additional unit classes (if any) will be issued at such issue price as the Manager shall determine.

Following the Launch Period (if applicable): at a price calculated with reference to the Net Asset Value per Unit of the relevant class of Units as at the Valuation Point on the relevant Valuation Day in accordance with the valuation rules (as summarised in the main section of the Explanatory Memorandum

under the section headed "Valuation").

Minimum Initial Investment Amount Class A USD (Distributing) Units: US\$10,000

Class A HKD (Distributing) Units: HK\$100,000

Class A (Hedged) (Distributing) Units: US\$10,000 (or its

equivalent)

Class I USD (Distributing) Units: US\$1,000,000 Class I HKD (Distributing) Units: HK\$10,000,000

Minimum Subsequent Investments Amount (only applicable where the BEA Union Investment Asian Corporate Target Maturity Fund 2023 is open (or has been re-opened) to subsequent subscriptions after the close of the Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000 Class A (Hedged) (Distributing) Units: US\$10,000 (or its equivalent)

Class I USD (Distributing) Units: US\$500.000 Class I HKD (Distributing) Units: HK\$5,000,000

Minimum Holding

Launch Period)

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000

Class A (Hedged) (Distributing) Units: US\$10,000 (or its

equivalent)

Class I USD (Distributing) Units: US\$1,000,000 Class I HKD (Distributing) Units: HK\$10,000,000

Minimum Realisation Amount

Class A USD (Distributing) Units: US\$10,000 Class A HKD (Distributing) Units: HK\$100,000

Class A (Hedged) (Distributing) Units: US\$10,000 (or its

equivalent)

Class I USD (Distributing) Units: US\$500,000 Class I HKD (Distributing) Units: HK\$5,000,000

Subscription monies and realisation proceeds will normally be paid in the class currency of the relevant class of Units provided that the Manager may pay realisation proceeds in the base currency of the Sub-Fund in exceptional circumstances, such as when there is insufficient class currency for currency conversion.

For details regarding the procedures for the subscriptions and realisations, see the main part of the Explanatory Memorandum under "Purchase of Units" and "Realisation of Units".

#### Fees

Preliminary Charge All Classes: up to 3%# (% of issue price)

Realisation Charge (% of realisation price) All Classes: Nil#

\* In order to mitigate any adverse impact to the Sub-Fund due to net subscriptions or realisations from Unitholders which exceed the pre-defined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher or lower by no more than 1.5% in certain situations. Such pricing adjustment will apply to all classes of Units of the Sub-Fund equally. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit. As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the re-opened period) and before the Sub-Fund's maturity.

Conversion Charge (% of issue price of new Units)

Management Fee (% of Net Asset Value of the BEA Union Investment Asian Corporate Target Maturity Fund 2023) Class A and Class A (Hedged) Units: 0.6% p.a. Class I Units: 0.4% p.a.

All Classes: Not applicable

Trustee Fee (% of Net Asset Value of the BEA Union Investment Asian

Current fee payable for all Classes: 0.045% p.a. Corporate Target Maturity Fund 2023)

Registrar's Fee (% of Net Asset Value of the BEA Union Investment Asian Corporate Target Maturity Fund 2023)

Holders Servicing Fee (% of Net Asset Value of the BEA Union Investment Asian Corporate Target Maturity Fund 2023)

Distribution policy \*Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units: income and/or capital may be distributed

All Classes: Nil

\*For details please refer to the section headed "Distributions" below.

0.015-0.05% p.a. subject to minimum of US\$3,000 per

### **Establishment Costs**

The costs of establishment of the BEA Union Investment Asian Corporate Target Maturity Fund 2023 are estimated to amount to HK\$100,000 and will be borne by the BEA Union Investment Asian Corporate Target Maturity Fund 2023 and deducted during the course of the first year following its launch.

# Dealing Day and Dealing Deadline

Each Business Day shall be a Dealing Day.

The Dealing Deadline is 4:00 p.m. (Hong Kong time) on each Dealing Day.

In order for instructions for subscriptions, realisations, conversions and transfers to be dealt with on the same Dealing Day, such instructions must be received by the Authorised Distributor before the Dealing Deadline on the same Dealing Day. Instructions received after the Dealing Deadline or on a day which is not a Dealing Day will be carried forward and dealt with on the next Dealing Day.

# Pricing Adjustment Mechanism ("swing pricing")

Transactions in and out of the Sub-Fund may dilute the Sub-Fund's assets due to dealing and other costs (including, but not limited to, bid-offer spreads, brokerage, taxes and government charges) associated with the trading of underlying securities. The Sub-Fund will adopt a pricing adjustment mechanism in order to mitigate any adverse impact (e.g. effect of transaction costs) to the Sub-Fund due to significant net subscriptions or realisations from Unitholders. If on a particular Dealing Day, the net subscription (realisation) of the Sub-Fund exceeds the predefined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher (lower), by an adjustment rate of no more than 1.5%, to all classes of Units of the Sub-Fund equally to protect existing Unitholders. All transactions on that Dealing Day will adopt the adjusted Net Asset Value. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit.

Until the threshold rate is triggered, no pricing adjustment is applied and the transaction costs will be borne by the Sub-Fund. For the avoidance of doubt, fees other than the preliminary charge will continue to be calculated on the basis of the unadjusted Net Asset Value.

As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inception (including the re-opened period) and before the Sub-Fund's maturity.

As pricing adjustment can only be made in one direction on any given day, to recover the material dilution for the Sub-Fund, the adjustments made to the issue price or realisation price may also benefit certain investors relative to other Unitholders in the Sub-Fund as a whole. For instance, during the re-opened period, investors subscribing into the Sub-Fund on a day on which the issue price is adjusted downwards as a result of net realisations from the relevant Sub-Fund may benefit from paying a lower issue price in respect of their subscriptions than they would otherwise have been charged.

### **Payment of Realisation Proceeds**

Realisation proceeds are normally paid in RMB for the RMB classes of Units. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to meet realisation requests of the RMB classes of Units, the Manager may pay realisation proceeds in USD (based on prevailing market exchange rates in consultation with the Trustee) or delay the payment of realisation proceeds. In any event, realisation proceeds will be paid within one calendar month of the relevant Dealing Day or (if later) receipt of a properly documented request for realisation of Units. For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

#### Conversion of Units

Conversion of Units in BEA Union Investment Asian Corporate Target Maturity Fund 2023 into Units of other Sub-Funds of BEA Union Investment Series, conversion of Units in other Sub-Funds of BEA Investment Series into Units in BEA Union Investment Asian Corporate Target Maturity Fund 2023, and conversion of Units between the Unit classes within BEA Union Investment Asian Corporate Target Maturity Fund 2023 are not permitted.

# Distributions

The Manager has discretion as to whether or not to make any distribution and the frequency and amount of distributions. The Manager may at its discretion decide to make distributions in respect of Class A (Distributing), Class A (Hedged) (Distributing) and Class I (Distributing) Units out of income generated from the Sub-Fund's investments and/or capital that are attributable to such in Units. It is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. While the Manager expects to be able to pay distributions from income generated by the Sub-Fund's investments, in the event that such income is insufficient to pay distributions as it declares, the Manager may in its discretion determine that such distributions may be paid from capital attributable to the relevant distributing Units. Composition of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager upon request and at the following website: www.bea-union-investment.com (this website is neither authorised nor reviewed by the SFC). Investors should be aware of the effects of making distributions out of capital and pay attention to the relevant risk disclosures as set out under "Risk Factors" below. The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

For each financial year, interim distributions (if any) will be distributed in respect of each onemonth period ending on the last day of each calendar month from January to November of each year (each an "Interim Accounting Date"), and a final distribution (if any) will be distributed in respect of the one-month period ending on 31 December of each year (the "Accounting Date"). In respect of the interim distribution for one-month period ending on the last day of April 2023, it is the Manager's current intention to make such distribution together with the redemption proceeds at the Sub-Fund's maturity.

For Class A RMB (Hedged) (Distributing) Units, dividends are normally paid in RMB. Where the Sub-Fund is not able to get sufficient amounts of RMB under extreme market conditions to pay dividends in RMB, the Manager may pay dividends in USD (based on prevailing market exchange rates in consultation with the Trustee). For further details relating to the associated risks, please refer to the risk factor titled "RMB currency and conversion risks" under the heading "Risk Factors".

Unitholders whose names are entered on the register of Unitholders on the Record Date will be entitled to distribution (if any) declared in respect of the corresponding Interim Accounting Period or Accounting Period. The Record Date will be the 14th day of the month following the Interim Accounting Period or Accounting Period or such other day as the Manager may determine and notify to the Unitholders. If such day is not a Business Day, the Record Date will be the immediately preceding Business Day.

Payment of an interim distribution (if any) will be made within 12 weeks from an Interim Accounting Period. Payment of a final distribution (if any) will be made within two months from the Accounting Date. It is the current intention of the Manager that details of any distribution (whether by way of an interim or a final distribution) to be made will be announced within 7 Business Days from the relevant Record Date at the Manager's website and payment of such distribution will be made within 10 Business Days from the Record Date.

For details regarding distribution, see the main part of the Explanatory Memorandum under "Distribution of Income".

### **PRC Tax Provisions**

For further details relating to PRC taxes and the associated risks, please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section.

The Manager currently does not intend to make provisions for any PRC taxes payable by the Sub-Fund on interest from debt securities issued in mainland China during the tax exemption period up to 6 November 2021 as provided by Caishui Circular No.108. Upon expiry of such period, a provision at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser) together with the applicable VAT will be withheld on the interest income from debt securities issued in mainland China (if the relevant WIT is not withheld at source). Based on professional and independent tax advice, no provision will be made on realized capital gain from debt securities issued in mainland China. Upon the availability of a definitive tax assessment or the issue of announcements by the PRC tax authorities, any sums withheld in excess of the tax liability shall be transferred to the Sub-Fund's accounts forming part of the Sub-Fund's assets. However, if the actual applicable tax is higher than that provided for by the Manager so that there is a short fall in the tax provision amount, the Sub-Fund may suffer from a fall in value as the Sub-Fund will ultimately have to bear the additional tax liabilities. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

### Valuation

Valuation Days for the BEA Union Investment Asian Corporate Target Maturity Fund 2023 are each Dealing Day and the Valuation Point is the close of the last relevant market to close on each Valuation Day, the first Valuation Day being the first Dealing Day following the Launch Period.

#### **Risk Factors**

# Investment risks

The Sub-Fund is subject to investment risk. Please refer to the risk factor "Investment risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Limited duration risk

The duration of the Sub-Fund is limited (i.e. up to the Maturity Date). Neither the income nor the capital of the Sub-Fund is guaranteed at or before maturity. Realisation of Units prior to the Maturity Date will be subject to the value of the portfolio of instruments held by the Sub-Fund. Therefore, realisation proceeds may be lower or higher than the investors' initial investments and there is no guarantee that the investor will receive the full amount of their original investment. There are risks that the Sub-Fund may not make any distribution and investors may not recoup the original amount invested in the Sub-Fund during the investment period as well as at the Maturity Date. Investors should also note the risks pertaining to the fixed time horizon of the Sub-Fund (see also "Reinvestment risk", "Substantial realisations risk", "Early termination risk" and "Limited subscription risk" below) in deciding whether investment in the Sub-Fund is suitable for them.

Deterioration in the liquidity of the Sub-Fund's underlying investments may also affect the Sub-Fund's ability to pay out realisation or termination proceeds to investors.

# Reinvestment risk

The Sub-Fund's investments may mature prior to the Maturity Date (or investments may be sold prior to maturity if the Manager believes it will suffer a deterioration in credit quality over time) in which case any return of principal will need to be re-invested in replacement shorter-dated securities or deposited as cash. Shorter-dated securities or cash may not offer as high a return as the securities they replace.

The closer the Sub-Fund is to the Maturity Date, the greater the investment in replacement shorter-dated securities (with progressively shorter maturities) and cash.

In the three-month period immediately preceding the Maturity Date, the Sub-Fund may hold a significant amount of cash or cash equivalents (and eventually up to 100% in cash).

### Substantial realisations risk

If there are substantial realisations within a short period of time, the Sub-Fund may need to liquidate some positions prematurely at an inopportune time or on unfavourable terms. The value of the Sub-Fund may therefore be adversely affected. In addition, the resulting decrease in the size of the Sub-Fund may immediately increase the ongoing charges of the Sub-Fund as a percentage of its Net Asset Value and may have an adverse impact on investors' return. Substantial realisations may cause the size of the Sub-Fund to shrink significantly and trigger the Sub-Fund to be early terminated (see "Early termination risk" below).

Realisations may also dilute the Sub-Fund's assets due to dealing and other costs associated with the trading of underlying securities. If net realisation exceeds the predefined threshold as determined by the Manager from time to time, the Manager may downward adjust the realisation price of the Sub-Fund in an attempt to minimize the potentially dilutive effects of dealing on the Sub-Fund's assets on such Dealing Day. Consequently, investors will redeem at a lower realisation price.

Investors should note that the occurrence of substantial realisations, which may in turn trigger a pricing adjustment, is not predictable. Consequently, it is not possible to accurately predict how frequent such pricing adjustments will need to be made. Adjustments may be greater than or less than the actual charges incurred. If the adjustments made are less than the actual charges incurred, the difference will be borne by the Sub-Fund. Investors should also be aware that pricing adjustment may not always, or fully, prevent the dilution of the Sub-Fund's assets.

# Early termination risk

The Sub-Fund may be liquidated on the occurrence of certain events as set out in the section "Termination of the Fund or any Sub-Fund" in the main part of the Explanatory Memorandum (e.g. the net asset value of the Sub-Fund falls below HK\$80 million). Unitholders will be given three months' prior written notice of such termination. Any costs associated with early termination will be borne by the Sub-Fund. Upon termination of the Sub-Fund, all the assets of the Sub-Fund will be realised and the net proceeds thereof which are available for distribution will be distributed to relevant Unitholder with reference to the number of Units held by them. Unitholders should note that the amount distributed to them may be less than the amount of their initial investment.

# Limited subscription risk

With regard to the Sub-Fund's Launch Period, the Manager may at its discretion not to issue any Unit in the event that (i) the combined minimum aggregate investment of US\$50 million (or such minimum amount as may be determined by the Manager at its sole discretion) is not received during the Launch Period; or (ii) the Manager, in its sole discretion is of the opinion that it is not in the best interests of investors or not commercially viable to proceed with such launch. In such case, investors will be informed and any subscription monies shall be promptly returned to them in full (without any interest) less any applicable bank charges, after the close of the Launch Period.

Investors should also note that, after the end of the Launch Period, the Manager may at its discretion, and without any prior notice, close the Sub-Fund to subsequent subscriptions. No subsequent subscription to the Sub-Fund will be accepted during such closure. However, the Manager retains the discretion to subsequently re-open the Sub-Fund to any subsequent subscription(s), without any prior notice to existing Unitholders. For the avoidance of doubt, the Manager will not extend the investment period of the Sub-Fund even if the Sub-Fund is re-opened to subsequent subscriptions in the circumstances above.

# Risks associated with debt securities

The Sub-Fund is subject to risks associated with debt securities. Please refer to the risk factors "Interest rates", "Volatility and liquidity risk", "Downgrading risk", "Below investment grade and non-rated securities", "Credit/counterparty risk", "Sovereign debt risk", "Risks associated with asset backed securities and mortgage backed securities", "Valuation risk", "Credit rating risk", "Risks of investing in convertible bonds", ""Dim Sum" bond (i.e. bonds issued outside of mainland China but denominated in RMB) market risks", "Risks associated with China interbank bond market" and "Risks associated with debt instruments with loss-absorption features" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

#### Concentration risk/Asian market risk

The Sub-Fund is also subject to concentration risk/Asian market risk. Please refer to the risk factor "Concentration risk/Asian market risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Repatriation risk in emerging markets

The Sub-Fund may invest in securities in jurisdictions which impose control or restrictions on foreign exchange and repatriation of capital. Exchange control regulations and any changes in such regulations may cause difficulties in the repatriation of funds. Dealings in the Sub-Fund may be suspended if the Sub-Fund is unable to repatriate funds for the purpose of making payments on the realisation of units. Please also refer to the risk factor "Emerging markets" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Risks of investing in other funds

The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved which may have a negative impact to the Net Asset Value of the Sub-Fund.

The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# Currency risk

The Sub-Fund is also subject to currency risk. Please refer to the risk factor "Currency risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Derivative risk

The Sub-Fund is also subject to derivative risk. Please refer to the risk factor "Derivative and structured product risk" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Distribution risk

It is the Manager's current intention and discretion to distribute at least 85% of the income generated from the Sub-Fund's investments attributable to the relevant distributing Units. However, there is no assurance on such distribution or the distribution rate or dividend yield. A positive distribution yield also does not imply a positive return.

# Effect of distribution out of capital

The Sub-Fund is also subject to the effect of distribution out of capital. Please refer to the risk factor "Effect of distribution out of capital" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

# Money market investments risk

Insofar as the Sub-Fund invests in term deposits, short-term debt instruments, US Treasury bills/ notes and/or money market instruments and particularly within 6 months before the Maturity Date (depending on prevailing market conditions), investors should note that such investments are neither insured nor guaranteed by any government, government agencies or government-sponsored agencies or any bank guarantee fund. The Sub-Fund does not guarantee a stable net asset value in such circumstances. The performance of the Sub-Fund may be affected by changes in money market rates, economic and market conditions and in legal, regulatory and tax requirements. In a low interest rate environment or during adverse market conditions, any existing investments in money market instruments by the Sub-Fund may effectively result in negative yields, which may adversely impact the net asset value of the Sub-Fund. The Sub-Fund is not subject to the supervision of the Hong Kong Monetary Authority. Moreover, the holding of Units in the Sub-Fund is not the same as placing funds on deposit with a bank or deposit-taking company. There is no obligation for the Manager to redeem Units in the Sub-Fund at their issue price.

# Currency hedging risk

The Sub-Fund is also subject to currency hedging risk. Please refer to the risk factor "Hedging" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

Where the Sub-Fund enter into the hedging transactions, the costs of the hedging transactions will be reflected in the Net Asset Value of the Currency Hedged class Units (as defined in the main part of the Explanatory Memorandum) and therefore, an investor of such Currency Hedged class Units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.

If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.

While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

# RMB currency and conversion risks

The Sub-Fund is also subject to RMB currency and conversion risks. Please also refer to the risk factor "RMB currency and conversion risks" under the heading "Risk Factors" in the main part of the Explanatory Memorandum.

For further details relating to the above, please refer to the section headed "Risk Factors" in the main part of the Explanatory Memorandum.

The BEA Union Investment Asian Corporate Target Maturity Fund 2023, due to its possible exposure to USD denominated debt securities which are concentrated in Asia, has a medium to high risk profile in terms of fluctuations in the value of its assets. Investors should regard the BEA Union Investment Asian Corporate Target Maturity Fund 2023 as a medium to high risk investment.

# ANNEX A

Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect (collectively the "Stock Connects")

The Shanghai-Hong Kong Stock Connect is a securities trading and clearing links program developed by Hong Kong Exchanges and Clearing Limited ("HKEX"), Shanghai Stock Exchange ("SSE") and China Securities Depositary and Clearing Corporation Limited ("ChinaClear") and the Shenzhen-Hong Kong Stock Connect is a securities trading and clearing links program developed by HKEX, Shenzhen Stock Exchange ("SZSE") and ChinaClear. The aim of Stock Connects is to achieve mutual stock market access between the PRC and Hong Kong.

The Shanghai-Hong Kong Stock Connect comprises a Northbound Shanghai Trading Link and a Southbound Hong Kong Trading Link. Under the Northbound Shanghai Trading Link, Hong Kong and overseas investors (including the relevant Sub-Funds), through their Hong Kong brokers and a securities trading service company established by The Stock Exchange of Hong Kong Limited ("SEHK"), may be able to trade eligible China A Shares listed on the SSE by routing orders to SSE.

The Shenzhen-Hong Kong Stock Connect comprises a Northbound Shenzhen Trading Link and a Southbound Hong Kong Trading Link. Under the Northbound Shenzhen Trading Link, Hong Kong and overseas investors (including the relevant Sub-Funds), through their Hong Kong brokers and a securities trading service company established by SEHK, may be able to trade eligible China A Shares listed on the SZSE by routing orders to SZSE.

# Eligible securities

Under the Shanghai-Hong Kong Stock Connect, the Sub-Funds, through their Hong Kong brokers may trade certain eligible shares listed on the SSE (i.e. "SSE Securities"). These include all the constituent stocks from time to time of the SSE 180 Index and SSE 380 Index, and all the SSE-listed China A Shares that are not included as constituent stocks of the relevant indices but which have corresponding H-Shares listed on SEHK, except the following:

- SSE-listed shares which are not traded in RMB; and
- SSE-listed shares which are included in the "risk alert board".

Under the Shenzhen-Hong Kong Stock Connect, the Sub-Funds, through their Hong Kong brokers may trade certain eligible shares listed on the SZSE (i.e. "SZSE Securities"). These include all constituent stocks of the SZSE Component Index and SZSE Small/Mid Cap Innovation Index which has a market capitalisation of not less than RMB6 billion, and all SZSE-listed A Shares which have corresponding H Shares listed on SEHK, except the following:

- SZSE-listed shares which are not traded in RMB; and
- SZSE-listed shares which are included in the "risk alert board" or under delisting arrangement.

At the initial stage of the Shenzhen-Hong Kong Stock Connect, investors eligible to trade shares that are listed on the ChiNext Board of SZSE under the Northbound Shenzhen Trading Link will be limited to institutional professional investors as defined in the relevant Hong Kong rules and regulations.

It is expected that the lists of eligible securities for the Stock Connects will be subject to review.

# Trading quota

Trading under the Shanghai-Hong Kong Stock Connect and the Shenzhen-Hong Kong Stock Connect will be subject to a daily quota ("Daily Quota"). Northbound Shanghai Trading Link and Northbound Shenzhen Trading Link will be respectively subject to a separate set of Daily Quota.

The Daily Quota limits the maximum net buy value of cross-boundary trades under the Stock Connects each day. The Northbound Daily Quota is currently set at RMB13 billion for each of the Stock Connects.

# Settlement and custody

The Hong Kong Securities Clearing Company Limited ("HKSCC"), a wholly-owned subsidiary of HKEX, and ChinaClear will be responsible for the clearing, settlement and the provision of depository, nominee and other related services of the trades executed by their respective market participants and investors.

The China A Shares traded through Stock Connects are issued in scripless form, and investors will not hold any physical China A Shares. Hong Kong and overseas investors who have acquired SSE Securities or SZSE Securities through Northbound trading should maintain the SSE Securities or SZSE Securities with their brokers' or custodians' stock accounts with CCASS (the Central Clearing and Settlement System operated by HKSCC for the clearing securities listed or traded on SEHK).

# Corporate actions and shareholders' meetings

Notwithstanding the fact that HKSCC does not claim proprietary interests in the SSE Securities and SZSE Securities held in its omnibus stock accounts in ChinaClear, ChinaClear as the share registrar for SSE and SZSE listed companies will still treat HKSCC as one of the shareholders when it handles corporate actions in respect of such SSE and SZSE securities. The relevant CSRC regulations and ChinaClear rules generally recognise the Hong Kong and overseas investors as the ultimate owners having beneficial ownership in the SSE Securities and SZSE Securities traded via the Stock Connects.

HKSCC will monitor the corporate actions affecting SSE Securities and SZSE Securities and keep the relevant brokers or custodians participating in CCASS ("CASS participants") informed of all such corporate actions that require CCASS participants to take steps in order to participate in them

SSE-/SZSE-listed companies usually announce information regarding their annual general meetings/extraordinary general meetings about two to three weeks before the meeting date. A poll is called on all resolutions for all votes. HKSCC will advise the CCASS participants of all general meeting details such as meeting date, time, venue and the number of resolutions.

# Trading fees

Under the Stock Connects, Hong Kong and overseas investors will be subject to the fees and levies imposed by SSE, SZSE, ChinaClear, HKSCC or the relevant Mainland Chinese authority when they trade and settle SSE Securities and SZSE Securities. Further information about the trading fees and levies is available online at the website: http://www.hkex.com.hk/eng/csm/index.htm

#### Investor compensation

The relevant Sub-Fund's investments through Northbound trading under Stock Connects will not be covered by Hong Kong's Investor Compensation Fund.

Hong Kong's Investor Compensation Fund is established to pay compensation to investors of any nationality who suffer pecuniary losses as a result of default of a licensed intermediary or authorised financial institution in relation to exchange-traded products in Hong Kong.

Since default matters in Northbound trading via Stock Connects do not involve products listed or traded in SEHK or Hong Kong Futures Exchange Limited, they will not be covered by the Investor Compensation Fund.

On the other hand, since the relevant Sub-Fund is carrying out Northbound trading through securities brokers in Hong Kong but not PRC brokers, therefore they are not protected by the China Securities Investor Protection Fund (中國投資者保護基金) in the PRC.

Further information about the Stock Connects is available online at the website: http://www.hkex.com.hk/eng/csm/index.htm

# **ANNEX B**

# China Interbank Bond Market

#### Overview

Foreign institutional investors (such as the relevant Sub-Fund) can invest in Mainland China interbank bond markets ("China Interbank Bond Market") via the Foreign Direct Access Regime (as defined below) and/or the Bond Connect (as defined below).

### Investment in China Interbank Bond Market via Foreign Direct Access Regime

Pursuant to the "Announcement (2016) No 3" issued by the People's Bank of China ("PBOC") (中國人民銀行公告[2016]第3號) on 24 February 2016, foreign institutional investors can invest in China Interbank Bond Market ("Foreign Direct Access Regime") subject to other rules and regulations as promulgated by the Mainland Chinese authorities, i.e., PBOC and the State Administration of Foreign Exchange ("SAFE"). Such rules and regulations may be amended from time to time and include (but are not limited to):

- the "Implementation Rules for Filing by Foreign Institutional Investors for Investment in Interbank Bond Markets" (境外機構投資者投資銀行間債券市場備案管理實施細則) issued by the Shanghai Head Office of PBOC on 27 May 2016;
- (ii) the "Circular concerning the Foreign Institutional Investors' Investment in Interbank bond market in relation to foreign currency control" (國家外匯管理局關於境外機構投資者投資銀行 間債券市場有關外匯管理問題的通知) issued by SAFE on 27 May 2016; and
- (iii) any other applicable regulations promulgated by the relevant authorities.

Under the prevailing regulations in Mainland China, foreign institutional investors who wish to invest directly in China Interbank Bond Market may do so via an onshore settlement agent, who will be responsible for making the relevant filings and account opening with the relevant authorities. There is no quota limitation.

In terms of fund remittance, foreign investors (such as the relevant Sub-Fund) may remit investment principal in RMB or foreign currency into Mainland China for investing in the China Interbank Bond Market. An investor will need to remit investment principal matching at least 50% of its anticipated investment size within nine months after the completion of filing with the Shanghai Head Office of PBOC, or else an updated filing will need to be made through the onshore settlement agent. For repatriation, where the Sub-Fund repatriates funds out of Mainland China, the ratio of RMB to foreign currency ("Currency Ratio") should generally match the original Currency Ratio when the investment principal was remitted into Mainland China, with a maximum permissible deviation of 10%.

# Investment in China Interbank Bond Market via Northbound Trading Link under Bond Connect

Bond Connect is a new initiative launched in July 2017 for mutual bond market access between Hong Kong and Mainland China ("Bond Connect") established by China Foreign Exchange Trade System & National Interbank Funding Centre ("CFETS"), China Central Depository & Clearing Co., Ltd, Shanghai Clearing House, and Hong Kong Exchanges and Clearing Limited and Central Moneymarkets Unit.

Bond Connect is governed by rules and regulations as promulgated by the Mainland Chinese authorities. Such rules and regulations may be amended from time to time and include (but are not limited to):

- (i) the "Interim Measures for the Administration of Mutual Bond Market Access between Mainland China and Hong Kong (Decree No.1 [2017])"(內地與香港債券市場互聯互通合作管理暫行辦法(中國人民銀行令[2017]第1號))issued by the PBOC on 21 June 2017;
- (ii) the "Guide on Registration of Overseas Investors for Northbound Trading in Bond Connect"(中國人民銀行上海總部"債券通"北向通境外投資者准入備案業務指引)issued by the Shanghai Head Office of PBOC on 22 June 2017; and
- (iii) any other applicable regulations promulgated by the relevant authorities.

Under the prevailing regulations in Mainland China, eligible foreign investors will be allowed to invest in the bonds circulated in the China Interbank Bond Market through the northbound trading of Bond Connect ("Northbound Trading Link"). There will be no investment quota for Northbound Trading Link"

Under the Northbound Trading Link, eligible foreign investors are required to appoint the CFETS or other institutions recognised by the PBOC as registration agents to apply for registration with the PBOC.

Pursuant to the prevailing regulations in Mainland China, an offshore custody agent recognised by the Hong Kong Monetary Authority (currently, the Central Moneymarkets Unit) shall open omnibus nominee accounts with the onshore custody agent recognised by the PBOC (currently, the China Securities Depository & Clearing Co., Ltd and Interbank Clearing Company Limited). All bonds traded by eligible foreign investors will be registered in the name of Central Moneymarkets Unit, which will hold such bonds as a nominee owner.

# PRC tax implications

By investing in debt securities via the China Interbank Bond Market, a Sub-Fund may be subject to withholding and other taxes imposed in the PRC. Please refer to the risk factor entitled "PRC tax considerations" under the "Risk Factors" section for details.

Currently there is no specific guidance imposed by the PRC tax authorities on the treatment of income tax and other tax categories payable in respect of trading in China interbank bond market by foreign institutional investors.

In light of the above-mentioned uncertainty and in order to meet the potential tax liability for gains on disposal of debt securities via the China Interbank Bond Market, the Manager reserves the right to vary the provision for the withholding tax on such gains or income.

Upon any future resolution of the above-mentioned uncertainty or further changes to the tax law or policies, the Manager will, as soon as practicable, make relevant adjustments to the amount of tax provision (if any) as they consider necessary. The amount of any such tax provision will be disclosed in the accounts of the Sub-Fund.

Unitholders should seek their own tax advice on their own tax position with regard to their investment in the relevant Sub-Fund.

# SUMMARY OF EXPENSES AND CHARGES

	Management Fee				Trustee Fee				Holders Servicing Fee			
	Class A/ Class A (Hedged)	Class H	Class I	Class P	Class A/ Class A (Hedged)	Class H	Class I	Class P	Class A/ Class A (Hedged)	Class H	Class I	Class F
BEA Union Investment Asian Bond and Currency Fund	1.20% p.a.	1.20% p.a.	0.70% p.a.	N/A	0.125% p.a.	0.125% p.a.	0.125% p.a.	N/A	Nil	Nil	Nil	N/A
BEA Union Investment China Phoenix Fund	1.75% p.a.	N/A	1.50% p.a.	N/A	0.175% p.a.	N/A	0.175% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment China A-Share Equity Fund	1.75% p.a.	N/A	1.50% p.a	1.75% p.a.	0.175% p.a.	N/A	0.175% p.a.	0.175% p.a.	Nil	N/A	Nil	Nil
BEA Union Investment RMB Core Bond Fund	1.00% p.a.	N/A	0.70% p.a.	N/A	0.125% p.a.	N/A	0.125% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asia Pacific Multi Income Fund	1.40% p.a.	N/A	0.80% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asia Pacific Flexi Allocation Fund	1.50% p.a.	N/A	1.00% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Global Flexi Allocation Fund	1.50% p.a.	N/A	1.00% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment China Gateway Fund	1.50% p.a.	N/A	1.00% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment China High Yield Income Fund	1.20% p.a.	N/A	0.80% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asian Strategic Bond Fund	1.00% p.a.	N/A	0.70% p.a.	N/A	0.125% p.a.	N/A	0.125% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asia Pacific Equity Dividend Fund	1.50% p.a.	N/A	1.00% p.a.	N/A	0.15% p.a.	N/A	0.15% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asian Bond Target Maturity Fund 2022	0.6% p.a.	N/A	0.4% p.a.	N/A	0.125% p.a.	N/A	0.125% p.a.	N/A	Nil	N/A	Nil	N/A
BEA Union Investment Asian Corporate Target Maturity Fund 2023	0.6% p.a.	N/A	0.4% p.a.	N/A	0.045% p.a.	N/A	0.045% p.a.	N/A	Nil	N/A	Nil	N/A

Notes: (1) The rate of the management fee in respect of Class A, Class A (Hedged), Class H, Class I and/or Class P Units may be increased up to or towards a maximum rate of 2.0% p.a. on giving not less than one month's notice (or such other notice as may be approved by the SFC) to affected Unitholders.

(2) The rate of the trustee fee in respect of Class A, Class A (Hedged), Class H, Class I and/or Class P Units may be increased up to or towards a maximum rate of 1.0% p.a. on giving not less than one month's notice (or such other notice as may be approved by the SEC) to affected Unit-holder

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Registrar's Fee	0.015 – 0.05% p.a. of the Net Asset Value of each Sub-Fund, subject to minimum of US\$3,000 per annum for each Sub-Fund.
Preliminary Charge	For Class A and Class A (Hedged) Units – up to 5% of the issue price of such Units (except for BEA Union Investment Asian Bond Target Maturity Fund 2022 and BEA Union Investment Asian Corporate Target Maturity Fund 2023*, which will be up to 3% of the issue price of such Units) For Class H Units – up to 5% of the issue price of such Units For Class I Units – up to 3% of the issue price of such Units (except for BEA Union Investment Asian Bond and Currency Fund, BEA Union Investment China Phoenix Fund and BEA Union Investment China A-Share Equity Fund, which will be nil) For Class P Units – up to 5% of the issue price of such Units
Realisation Charge	For each of the Sub-Funds (other than for BEA Union Investment Asian Bond Target Maturity Fund 2022 <sup>^</sup> and BEA Union Investment Asian Corporate Target Maturity Fund 2023 <sup>o</sup> ): For Class A, Class A (Hedged) and Class H Units - 0.5% of the realisation price of such Units, but currently waived. For Class I Units (other than for BEA Union Investment China A-Share Equity Fund*) - 0.5% of the realisation price of such Units for holding period of less than 1 year; and nil for holding period of 1 year or more.  ^For all classes of Units for BEA Union Investment Asian Bond Target Maturity Fund 2022 - 1.5% of the realisation price of such Units Flor all classes of Units for BEA Union Investment Asian Corporate Target Maturity Fund 2023 - Nil. *For Class I and Class P Units for BEA Union Investment China A-Share Equity Fund - Nil.
Charges on converting between Sub-Funds	For Class A, Class A (Hedged), Class H and Class I Units – currently, the aggregate of the realisation charge and preliminary charge payable on a conversion from one Sub-Fund to another Sub-Fund will not exceed 2% of the issue price of the new Units.
Operating Expenses	The Sub-Funds will bear the operating expenses of the Fund in proportion to their respective Net Asset Values or in such other manner as the Manager with the approval of the Trustee shall consider fair. Such expenses are summarised under the section headed "Expenses and Charges" and include audit and legal fees and regulatory fees.
Establishment Costs	Each Sub-Fund will bear the costs and expenses incurred by the Manager and Trustee in its establishment. Details on the approximate establishment costs of each Sub-Fund are set out in the relevant Appendix.

\* In order to mitigate any adverse impact to the Sub-Fund due to net subscriptions or realisations from Unitholders which exceed the pre-defined threshold as determined by the Manager from time to time, the Net Asset Value may be adjusted higher or lower by no more than 1.5% in certain situations. Such pricing adjustment will apply to all classes of Units of the Sub-Fund equally. Adjusting the NAV upward (downward) results in investors paying more (receiving less) for each Unit. As the Sub-Fund is only open for subsequent subscription during the re-opened period (after the Sub-Fund's inception), in practice any upward adjustment to the Sub-Fund's NAV may only take place during such period, but not during any other period. Notwithstanding the above, Unitholders may continue to realise their Units at any time in accordance with the procedures defined in this Appendix, consequently the NAV may be adjusted downward at any time after the Sub-Fund's inaception (including the re-opened period) and before the Sub-Fund's maturity.

Further details in respect of the costs and expenses incurred in the establishment of the Fund and Sub-Funds are summarised in the section headed "Expenses and Charges".

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