

# PRODUCT KEY FACTS

# BEA Union Investment Series -BEA Union Investment China Gateway Fund

30 April 2020

This statement provides you with key information about this product.

This statement is a part of the offering document.

You should not invest in this product based on this statement alone.

# **Quick facts**

Manager: BEA Union Investment Management Limited

Trustee:

Ongoing charges over a year:

Bank of East Asia (Trustees) Limited
Class A USD Units: 1.85% p.a.^
Class A HKD Units: 1.82% p.a.^

Class A AUD (Hedged) and Class A RMB (Hedged)

Units: 1.83% p.a.^

Class A RMB, Class A CAD (Hedged), Class A GBP (Hedged) and Class A NZD (Hedged) Units:

1.83% p.a.\*

**Dealing frequency:** Daily (Hong Kong and PRC business days)

Base currency: US\$

Dividend policy: Class A USD (Accumulating), Class A HKD

(Accumulating), Class A RMB (Accumulating), Class A AUD (Hedged) (Accumulating), Class A CAD (Hedged) (Accumulating), Class A GBP (Hedged) (Accumulating), Class A NZD (Hedged) (Accumulating) and Class A RMB (Hedged) (Accumulating) Units:

No dividends will be declared or distributed

and Class A RMB (Hedged) (Accumulating) Units: No dividends will be declared or distributed. Class A USD (Distributing), Class A HKD (Distributing), Class A RMB (Distributing), Class A AUD (Hedged)

(Distributing), Class A ADD (Hedged)
(Distributing), Class A CAD (Hedged) (Distributing),
Class A GBP (Hedged) (Distributing), Class A NZD
(Hedged) (Distributing) and Class A RMB (Hedged)
(Distributing) Units

(Distributing) Units:

Monthly distributions, if any, are discretionary and may be paid out of income and/or capital. Making distributions will reduce the net asset value of the

relevant class of units.

Financial year end of this Sub-Fund: 31 December
Minimum investment: Class A Units:

US\$: US\$2,000 initial, US\$1,000 additional HK\$: HK\$10,000 initial, HK\$5,000 additional Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged) Units: US\$2,000 initial (or its equivalent), US\$1,000

additional (or its equivalent)

# What is this product?

BEA Union Investment China Gateway Fund (the "Sub-Fund") is a sub-fund of BEA Union Investment Series (the "Fund"), which is a unit trust established as an umbrella fund under the laws of Hong Kong.

<sup>^</sup> This figure is based on the ongoing expenses for the period ended 31 December 2019 and may vary from year to year.

<sup>\*</sup> This figure is an estimate only and may vary from year to year. The figure is calculated based on the estimated ongoing expenses chargeable to the sub-fund expressed as a percentage of the sub-fund's estimated average net asset value.

# Objective and Investment Strategy

# Objective

The investment objective of the Sub-Fund is to seek medium to long term capital growth and income through investing primarily in equity securities and/or debt securities, that are either (a) traded in China or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China. The equity securities and debt securities as described above are hereinafter referred to as "Equity Securities" and "Debt Securities", respectively. The Equity Securities and Debt Securities are collectively referred to as "China Securities".

### Strategy

The Sub-Fund will invest at least 70% of its Net Asset Value in China Securities and up to 30% of its Net Asset Value may be invested in non-China Securities. Both Equity Securities and Debt Securities will be primarily denominated in Renminbi, Hong Kong dollars and US dollars.

The Sub-Fund adopts a flexible approach to allocate its assets actively between Equity Securities and Debt Securities that are related to China upon assessing the macroeconomic conditions and conducting research on equity and bond markets in China.

Equity Securities that may be invested by the Sub-Fund include but not limited to equities (e.g. China A-Shares via the Stock Connects (as further described in Annex A of the Explanatory Memorandum) and/or other permissible means as approved by the relevant regulators from time to time, China B-Shares, China H-Shares, ordinary shares, preferred shares), exchange traded funds ("ETFs") and equity funds. ETFs will be treated as listed securities for the purpose of the Code. The Sub-Fund may invest in Equity Securities of companies of any industry and any market capitalisation. The Sub-Fund may invest up to 100% of its assets in China A-Shares via Stock Connects and the total exposure to China A-Shares and China B-Shares in aggregate may be up to 100% of its assets.

Debt Securities may be issued or guaranteed by governments, regional governments, municipal governments, government agencies, quasi-government organisations, financial institutions, investment trusts and property trusts, multi-national organisations and other corporations. Debt Securities also include asset-backed securities and mortgage-backed securities (in aggregate of not more than 20% of the Sub-Fund's Net Asset Value).

Debt Securities in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade Debt Securities (rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies) as well as below investment grade or non-rated Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund's expected investment in debt instruments with loss-absorption features is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

The Sub-Fund may also invest less than 70% of its assets in Debt Securities issued in mainland China ("Onshore Debt Securities") through direct investment in the China interbank bond markets via Foreign Direct Access Regime and/or Bond Connect. Onshore Debt Securities in which the Sub-Fund may invest will not be subject to any duration or minimum credit rating requirements. The Sub-Fund may invest in investment grade (rated as BBB- or above by a China credit rating agency), below investment grade or non-rated Onshore Debt Securities that meet the standards as determined by the Manager.

The Sub-Fund may invest less than 30% of its assets in Debt Securities denominated in RMB and issued outside of mainland China (i.e. "Dim Sum" bonds).

The Sub-Fund will not invest more than 10% of its assets in securities issued by or guaranteed by any single sovereign issuer (including its government, public or local authority) with a credit rating below investment grade. For the avoidance of doubt, such securities would not include "quasi-government" securities or securities issued or guaranteed by issuers which are separate legal entities having their own balance sheets and assets, while at the same time being government-owned or related entities.

Before investing in a debt security, the Manager will first consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as non-rated.

The Sub-Fund may invest no more than 40% of its Net Asset Value in other funds (including equity funds, fixed income funds and money market funds) for purposes consistent with the investment objective of the Sub-Fund.

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash or cash equivalents. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Sub-Fund may invest less than 10% of its assets in structured deposits or products. The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

### Use of derivatives / investment in derivatives

The Sub-Fund's net derivative exposure may be up to 50% of its Net Asset Value.

# What are the key risks?

Investment involves risks. Please refer to the Explanatory Memorandum for details including the risk factors.

### 1. Investment risk

• The Sub-Fund's investment portfolio may fall in value and therefore your investment in the Sub-Fund may suffer losses. There is no guarantee of the repayment of principal.

### 2. Concentration risk/China market risk

- The Sub-Fund's investments are concentrated in China. The value of the Sub-Fund may be more volatile than that of a fund having a more diverse portfolio of investments.
- The value of the Sub-Fund may be more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the China market.

# 3. Equity market risk

 The Sub-Fund's investment in equity securities is subject to general market risks, whose value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.

#### 4. Asset Allocation Risk

• The performance of the Sub-Fund is dependent on the success of the asset allocation strategy employed by the Sub-Fund. There is no assurance that the strategy employed by the Sub-Fund will be successful. In adverse situation, the Sub-Fund's asset allocation strategy may become ineffective and may result in losses to the Sub-Fund.

# 5. Risks associated with debt securities

 Interest rates – The Sub-Fund is subject to interest rate risk. In general, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise.

- Credit / Counterparty risk The Sub-Fund is also exposed to the credit/default risk of
  issuers or guarantors of the debt securities that the Sub-Fund may invest in. If the issuer
  or guarantor of any of the securities in which the Sub-Fund invests defaults or suffers
  insolvency or other financial difficulties, the value of such Sub-Fund will be adversely
  affected and may lead to a loss of principal and interest.
- Downgrading risk The credit rating of a debt instrument or its issuer or guarantor may subsequently be downgraded. In the event of such downgrading, the value of the Sub-Fund may be adversely affected. The Manager may or may not be able to dispose of the debt securities that are being downgraded.
- Below investment grade and non-rated securities The Sub-Fund may invest in below investment grade, or rated BB+ or below by a China credit rating agency, or non-rated debt securities. Such debt securities are generally subject to lower liquidity, higher volatility and greater risk of loss of principal and interest than higher-rated debt securities.
- Volatility and liquidity risk The debt securities in China may be subject to higher volatility and lower liquidity compared to more developed markets. The prices of such securities may be subject to fluctuations.
- Sovereign debt risk The Sub-Fund's investment in securities issued or guaranteed by governments may be exposed to political, social and economic risks. In adverse situations, the sovereign issuers may not be able or willing to repay the principal and/or interest when due or may request the Sub-Fund to participate in restructuring such debts. The Sub-Fund may suffer significant losses when there is a default of sovereign debt issuers.
- Valuation risk Valuation of the Sub-Fund's investments may involve uncertainties and judgmental determinations. If such valuation turns out to be incorrect, this may affect the net asset value calculation of the Sub-Fund.
- Credit rating risk Credit ratings assigned by rating agencies are subject to limitations and do not guarantee the creditworthiness of the security and/or issuer at all times.
- Credit rating agency risk (for mainland China onshore debt securities) The credit appraisal system in the mainland and the rating methodologies employed in the mainland may be different from those employed in other markets. Credit ratings given by mainland rating agencies may therefore not be directly comparable with those given by other international rating agencies.

### 6. Risks associated with Stock Connects

• The relevant rules and regulations on Stock Connects are subject to change which may have potential retrospective effect. The programme is subject to quota limitations. Where a suspension in the trading through the Stock Connects is effected, the Sub-Fund's ability to invest in China A-Shares or access the PRC market through the programme will be adversely affected. In such event, the Sub-Fund's ability to achieve its investment objective could be negatively affected.

# 7. Risks associated with China interbank bond market

• Investing in the China interbank bond market via Foreign Direct Access Regime and/or Bond Connect is subject to regulatory risks and various risks such as volatility risk, liquidity risk, settlement and counterparty risk as well as other risk factors typically applicable to debt securities. The relevant rules and regulations on investment in the China interbank bond market are subject to change which may have potential retrospective effect. In the event that the relevant PRC authorities suspend account opening or trading on the China interbank bond market, the Sub-Fund's ability to invest in the China interbank bond market will be adversely affected.

### 8. Currency risk

Underlying investments of the Sub-Fund may be denominated in currencies other than
the base currency of the Sub-Fund, i.e. US dollars. Also, a class of Units may be designated
in a currency other than the base currency of the Sub-Fund. The net asset value of the
Sub-Fund may be affected unfavourably by fluctuations in the exchange rate between
these currencies and US dollars and by changes in exchange rate controls.

#### 9. China tax risk

- There are risks and uncertainties associated with the current Chinese tax laws, regulations and practice (which may have retrospective effect). Any increased tax liabilities on the Sub-Fund may adversely affect the Sub-Fund's value.
- The Manager currently does not intend to withhold any amount of realised and/or unrealised capital gains on investments in China A-Shares and/or debt securities issued in mainland China.
- The Manager currently intends to make provisions for any PRC taxes payable by the Sub-Fund on dividends derived from PRC Equity Securities (including China A-Shares acquired through the Stock Connects) at a rate of 10% (or as otherwise advised by the Sub-Fund's tax adviser), if the relevant WIT is not withheld at source. No provision will be made on interest from debt securities issued in mainland China during the tax exemption period. Any shortfall between the provision and the actual tax liabilities, which will be debited from the Sub-Fund's assets, will adversely affect the Sub-Fund's asset value. The actual tax liabilities may be lower than the tax provision made. Depending on the timing of their subscriptions and/or redemptions, investors may be disadvantaged as a result of any shortfall of tax provision and will not have the right to claim any part of the overprovision (as the case may be).

# 10. Risks of investing in other funds

• The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

# 11. Emerging market risk

• The Sub-Fund invests in emerging markets which may involve increased risks and special considerations not typically associated with investment in more developed markets, such as liquidity risks, currency risks/control, political and economic uncertainties, legal and taxation risks, settlement risks, custody risk and the likelihood of a high degree of volatility.

### 12. Derivative risk

- Risks associated with derivative instruments include counterparty/credit risk, liquidity
  risk, valuation risk, volatility risk and over-the-counter transaction risk. The leverage
  element/component of a derivative instrument can result in a loss significantly greater
  than the amount invested in the derivative instrument by the Sub-Fund. Exposure to
  derivative instruments may lead to a higher risk of significant loss by the Sub-Fund.
- The Sub-Fund may use derivative instruments for hedging purposes which may not achieve the intended purpose. In an adverse situation, the Sub-Fund's use of derivative instruments may become ineffective in achieving hedging and may result in significant losses.

### 13. Effect of distribution out of capital

 The Manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Sub-Fund. Distributions paid out of capital amount to a return or withdrawal of part of the unitholder's original investment or from any capital gains attributable to that original investment. Any such distributions may result in an immediate reduction of the net asset value per Unit. • The distribution amount and net asset value of the currency hedged class units may be adversely affected by differences in the interest rates of the reference currency of the currency hedged class units and the Sub-Fund's base currency, resulting in an increase in the amount of distribution that is paid out of capital and hence a greater erosion of capital than other non-hedged unit classes.

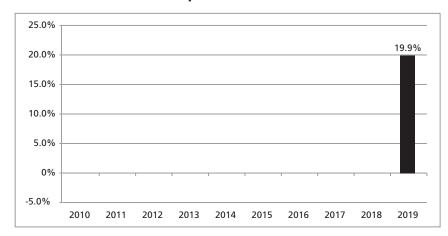
# 14. Currency hedging risk

- Adverse exchange rate fluctuations between the base currency of the Sub-Fund and
  the class currency of the currency hedged class units may result in a decrease in return
  and/or loss of capital for unitholders. Over-hedged or under-hedged positions may arise
  and there can be no assurance that these currency hedged class units will be hedged
  at all times or that the Manager will be successful in employing the hedge.
- The costs of the hedging transactions will be reflected in the net asset value of the currency hedged class units and therefore, an investor of such currency hedged class units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.
- If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.
- While hedging strategies may protect investors in the currency hedged class units against
  a decrease in the value of the Sub-Fund's base currency relative to the class currency
  of the currency hedged class units, it may also preclude investors from benefiting from
  an increase in the value of the Sub-Fund's base currency.

### 15. RMB currency and conversion risks

- RMB is currently not freely convertible and is subject to exchange controls and restrictions.
- Non-RMB based (e.g. Hong Kong) investors are exposed to foreign exchange risk and there is no guarantee that the value of RMB against the investors' base currencies (for example HKD) will not depreciate. Any depreciation of RMB could adversely affect the value of investor's investment in the Sub-Fund.
- Although offshore RMB (CNH) and onshore RMB (CNY) are the same currency, they
  trade at different rates. Any divergence between CNH and CNY may adversely impact
  investors.
- Under exceptional circumstances, payment of redemptions and/or dividend payment in RMB may be delayed due to the exchange controls and restrictions applicable to RMB.

# How has the Sub-Fund performed?



- Past performance information is not indicative of future performance. Investors may not get back the full amount invested.
- The computation basis of the performance is based on the calendar year end, NAV-to-NAV, with dividend reinvested.
- These figures show by how much Class A USD (Distributing) Units increased or decreased in value during the calendar year being shown. Performance data has been calculated in US\$ including ongoing charges and excluding subscription fee and redemption fee you might have to pay.
- Where no past performance is shown there was insufficient data available in that year to provide performance.
- Sub-Fund/Class A USD (Distributing) Units launch date: 2018

# Is there any guarantee?

The Sub-Fund does not have any guarantees. You may not get back the full amount of money you invest.

# What are the fees and charges?

References to Class A Units include Class A USD, Class A HKD, Class A RMB, Class A AUD (Hedged), Class A CAD (Hedged), Class A GBP (Hedged), Class A NZD (Hedged) and Class A RMB (Hedged) Units.

# Charges which may be payable by you

You may have to pay the following fees when dealing in the units of the Sub-Fund.

Fee	What you pay
Subscription fee (Preliminary Charge)	Class A Units: up to 5% of issue price
Switching fee (Conversion Charge)	Up to 2.0% of issue price of new units
Redemption fee (Realisation Charge)	Class A Units: 0.5% of realisation price; but currently waived

Investors may be subject to pricing adjustments when they subscribe, realise or convert (if applicable) Units of the Sub-Fund. For details, please refer to "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum.

# Ongoing fees payable by the Sub-Fund

The following expenses will be paid out of the Sub-Fund. They affect you because they reduce the return you get on your investments.

Annual rate (as a % of the Sub-Fund's value)

Management Fee Class A Units: 1.5% p.a.\*

Trustee Fee 0.15% p.a.\*

Performance Fee N/A

Administration Fee N/A

Registrar's Fee 0.015% – 0.05% p.a. subject to minimum of US\$3,000 p.a.

Holders Servicing Fee Class A Units: Nil\*

# Other fees

You may have to pay other fees and charges when dealing in the units of the Sub-Fund.

\* You should note that these fees may be increased, up to a specified permitted maximum, by giving unitholders at least one month's prior notice. For details, please refer to the Explanatory Memorandum.

# **Additional Information**

- You generally buy, redeem and switch units at the Sub-Fund's next-determined net asset value (NAV) after Authorised Distributor receives your request in good order on or before 4:00p.m. (Hong Kong time) on a Dealing Day. The Authorised Distributor(s) may impose an earlier cut-off time before the dealing deadline for receiving instructions for subscriptions, realisations or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.
- The net asset value of the Sub-Fund is calculated on each Dealing Day, and the price of units is published on the Manager's website: <a href="https://www.bea-union-investment.com">www.bea-union-investment.com</a> (this website has not been reviewed or authorised by the SFC).
- Investors may obtain information on BEA Union Investment Management Limited from the following website: www.bea-union-investment.com.
- Compositions of the distributions (if any) (i.e. the relative amounts/percentages paid out of
   (i) net distributable income and (ii) capital) for the last 12 months are available from the
   Manager on request and also on the following website: www.bea-union-investment.com.
   The Manager may amend the distribution policy subject to SFC's prior approval and by giving
   not less than one month's notice to investors.

### **Important**

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.